May 24, 2018

Dear [Redacted]:

Re: Your request for access to information under Part II of the Access to Information and Protection of Privacy Act, our file # TCII/14/2018

On April 18, 2018 the Department of Tourism, Culture, Industry and Innovation received your request for access to the following record:

All documents and emails, including briefing notes to the minister, containing the words "cell towers" and/or "SABRI"/"St. Anthony Basin Resources".

On May 10th, the request was narrowed to the following:

"All documents and emails, including briefing notes to the minister, containing the words "cell towers" and/or "SABRI"/"St. Anthony Basin Resources" pertaining to the Cell Tower Project. (date range: November 1, 2017 to date of request April 18, 2018).

I am pleased to inform you that a decision has been made by the Deputy Minister for the Department of Tourism, Culture, Industry and Innovation to provide access to some of the requested information. Access to the remaining records, and/or information contained within the records, has been refused in accordance with the following exceptions to disclosure, as specified in the Access to Information and Protection of Privacy Act (the Act):

S. 27(1)(h); S27(2)(a)

Cabinet confidences

27. (1) In this section, "cabinet record" means (h) a record created during the process of developing or preparing a submission for the Cabinet;

27. (2) The head of a public body shall refuse to disclose to an applicant (a) a cabinet record
S. 29(1)(a)

Policy advice or recommendations

29. (1) The head of a public body may refuse to disclose to an applicant information that would reveal

(a) Advice, proposals, recommendations, analyses or policy options developed by or for a public body or minister

S.35(1)(d)

Disclosure harmful to the financial or economic interests of a public body

35. (1) The head of a public body may refuse to disclose to an applicant information which could reasonably be expected to disclose

(d) Information, the disclosure of which could reasonably be expected to result in the premature disclosure of a proposal or project or in significant loss or gain to a third party

S.39(1)(a)(ii), 39(b), 39(c)(i)

Disclosure harmful to business interests of a third party

39. (1) The head of a public body shall refuse to disclose to an applicant information

(a) that would reveal

(i) trade secrets of a third party, or

(ii) commercial, financial, labour relations, scientific or technical information of a third party;

(b) that is supplied, implicitly or explicitly, in confidence; and

(c) the disclosure of which could reasonably be expected to

(i) harm significantly the competitive position or interfere significantly with the negotiating position of the third party,

(ii) result in similar information no longer being supplied to the public body when it is in the public interest that similar information continue to be supplied,

(iii) result in undue financial loss or gain to any person, or

(iv) reveal information supplied to, or the report of, an arbitrator, mediator, labour relations officer or other person or body appointed to resolve or inquire into a labour relations dispute.
Disclosure harmful to personal privacy

40. (1) The head of a public body shall refuse to disclose personal information to an applicant where the disclosure would be an unreasonable invasion of a third party's personal privacy.

Please be advised that the following pages 5-8 have been withheld in their entirety under section 27 of ATIPPA.

As required by 8(2) of the Act, we have severed information that is unable to be disclosed and have provided you with as much information as possible. In accordance with your request for a copy of the records, the appropriate copies have been enclosed.

Please be advised that you may appeal this decision and ask the Information and Privacy Commissioner to review the decision to provide partial access to the requested information, as set out in section 42 of the Act (a copy of this section of the Act has been enclosed for your reference). A request to the Commissioner must be made in writing within 15 business days of the date of this letter or within a longer period that may be allowed by the Commissioner. Your appeal should identify your concerns with the request and why you are submitting the appeal.

The appeal may be addressed to the Information and Privacy Commissioner as follows:

Office of the Information and Privacy Commissioner
2 Canada Drive
P. O. Box 13004, Stn. A
St. John's, NL A1B 3V8
Telephone: (709) 729-6309
Toll-Free: 1-877-729-6309
Facsimile: (709) 729-6500

You may also appeal directly to the Supreme Court Trial Division within 15 business days after you receive the decision of the public body, pursuant to section 52 of the Act.

Please be advised that responsive records will be published following a 72 hour period after the response is sent electronically to you or five business days in the case where records are mailed to you. It is the goal to have the responsive records posted to the Office of Public Engagement's website within one business day following the applicable period of time. Please note that requests for personal information will not be posted online.
If you have any further questions, please feel free to contact me phone at (709) 729-7246 or by e-mail at heatherbrown@gov.nl.ca

Sincerely,

Heather Brown
ATIPP Coordinator
Access or correction complaint

42. (1) A person who makes a request under this Act for access to a record or for correction of personal information may file a complaint with the commissioner respecting a decision, act or failure to act of the head of the public body that relates to the request.

(2) A complaint under subsection (1) shall be filed in writing not later than 15 business days

(a) after the applicant is notified of the decision of the head of the public body, or the date of the act or failure to act; or

(b) after the date the head of the public body is considered to have refused the request under subsection 16 (2).

(3) A third party informed under section 19 of a decision of the head of a public body to grant access to a record or part of a record in response to a request may file a complaint with the commissioner respecting that decision.

(4) A complaint under subsection (3) shall be filed in writing not later than 15 business days after the third party is informed of the decision of the head of the public body.

(5) The commissioner may allow a longer time period for the filing of a complaint under this section.

(6) A person or third party who has appealed directly to the Trial Division under subsection 52 (1) or 53 (1) shall not file a complaint with the commissioner.

(7) The commissioner shall refuse to investigate a complaint where an appeal has been commenced in the Trial Division.

(8) A complaint shall not be filed under this section with respect to

(a) a request that is disregarded under section 21;

(b) a decision respecting an extension of time under section 23;

(c) a variation of a procedure under section 24; or

(d) an estimate of costs or a decision not to waive a cost under section 26.

(9) The commissioner shall provide a copy of the complaint to the head of the public body concerned.
Direct appeal to Trial Division by an applicant

52. (1) Where an applicant has made a request to a public body for access to a record or correction of personal information and has not filed a complaint with the commissioner under section 42, the applicant may appeal the decision, act or failure to act of the head of the public body that relates to the request directly to the Trial Division.

(2) An appeal shall be commenced under subsection (1) not later than 15 business days

(a) after the applicant is notified of the decision of the head of the public body, or the date of the act or failure to act; or

(b) after the date the head of the public body is considered to have refused the request under subsection 16 (2).

(3) Where an applicant has filed a complaint with the commissioner under section 42 and the commissioner has refused to investigate the complaint, the applicant may commence an appeal in the Trial Division of the decision, act or failure to act of the head of the public body that relates to the request for access to a record or for correction of personal information.

(4) An appeal shall be commenced under subsection (3) not later than 15 business days after the applicant is notified of the commissioner's refusal under subsection 45 (2).
Hi - where did we land on this. I know a letter was drafted and the Minister spoke to Sam directly.

Marc Kielley
Assistant Deputy Minister, Innovation and Strategic Industries Department of Business, Tourism Culture, and Rural Development Government of Newfoundland and Labrador

T: 729-5161
E: MarcKielley@gov.nl.ca

-----Original Message-----
From: Joy, Carla
Sent: Tuesday, November 07, 2017 12:11 PM
To: Kielley, Marc
Cc: Rideout, Lynne; Sparkes, Lynn A.
Subject: RE: HP TRIM EXECUTIVE CORRESPONDENCE : COR/02119/2017 : Response to Mr. Sam Elliott, St. Anthony Basin Resources Inc. SABRI email of July 31, 2017

Still wondering about this letter. Can someone please advise.

Best Regards,

Carla Joy
Administrative Assistant to Deputy Minister Tourism, Culture, Industry and Innovation 2nd Floor, West Block Confederation Building St. John's, NL A1B 4J6
Tel: 709.729.4732

This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”

-----Original Message-----
From: Joy, Carla
Sent: Tuesday, October 03, 2017 3:12 PM
To: Kielley, Marc
Cc: Rideout, Lynne; Sparkes, Lynn A.
Subject: HP TRIM EXECUTIVE CORRESPONDENCE : COR/02119/2017 : Response to Mr. Sam Elliott, St. Anthony Basin Resources Inc. SABRI email of July 31, 2017

On August 24th I went back and asked why I didn't receive this letter. I still haven't. Please advise.

--------< HP TRIM Record Information >--------

Record Number:       COR/02119/2017
Title :               Response to Mr. Sam Elliott, St. Anthony Basin Resources Inc. SABRI email of July 31, 2017
Signature :           Document has not been digitally signed.
This letter was drafted (I don’t know who drafted it because it was when I was off on holidays...maybe Gillian?). I don’t know if it had moved up the chain for approval or not. I can’t find anything else on it.

CA

-----Original Message-----
From: Sparkes, Lynn A.
Sent: Tuesday, October 03, 2017 3:14 PM
To: Gilliard, Carol-Ann
Subject: FW: HP TRIM EXECUTIVE CORRESPONDENCE : COR/02119/2017 : Response to Mr. Sam Elliott, St. Anthony Basin Resources Inc. SABRI email of July 31, 2017

Carol Ann

FYI, can you assist.

Lynn

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To: Kielley, Marc
Cc: Rideout, Lynne; Sparkes, Lynn A.
Subject: HP TRIM EXECUTIVE CORRESPONDENCE : COR/02119/2017 : Response to Mr. Sam Elliott, St. Anthony Basin Resources Inc. SABRI email of July 31, 2017

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------< HP TRIM Record Information >------

Record Number: COR/02119/2017
Title: Response to Mr. Sam Elliott, St. Anthony Basin Resources Inc. SABRI email of July 31, 2017
Signature: Document has not been digitally signed.
August 1, 2017

Mr. Sam Elliott,
Executive Director of St. Anthony Basin Resources Inc. (SABRI)
1-5 East Street, P.O. Box 69
St. Anthony, NL, A0K 4S0
s.elliott@nf.aibn.com

Dear Mr. Elliott:

In response to email of July 31, 2017, I am sorry you are disappointed with my letter to Mayor Simms.

My department is progressing with the development of developing a province wide policy for cellular. We have been working with carriers such as Bell Mobility to identify gaps not only for your area but the many areas of our province that are currently not serviced.

The cellular policy development involves undertaking a review of all cellular services across the province and identifying options that will improve and extend services. Our review has involved inclusion with emergency services for the province, Fire, RCMP, RNC, NL 911, Department of Health and Community Services and others with the possibility of implementing a new communication system with inclusion of all these vital safety components.

Tourism, Culture, Industry and Innovation (TCII) will defer any decisions on community based cell phone infrastructure until this communication issue and upgrade is given further consideration. Cellular is a vital component to economic development within our province but it also has a vital role with respect to safety for our people as well.

Sincerely,

CHRISTOPHER MITCHELMORE, MHA
District of St. Barbe - L'Anse aux Meadows
Minister
Lewis, Sheila

From: Gilliard, Carol-Ann
Sent: Thursday, January 4, 2018 7:29 AM
To: Skinner, Gillian
Subject: FW: SABRI proposal

FYI – Ed and I are meeting with him this morning to discuss.
CA

Carol-Ann Gilliard
Director, Sector Diversification
Department of Tourism, Culture, Industry and Innovation
2nd floor West Block, Confederation Building
P.O. Box 8700
St. John’s, NL, A1B 4J6
e: carolann.gilliard@gov.nl.ca
(709) 729-1708

From: Keats, Hayward
Sent: Wednesday, January 03, 2018 12:50 PM
To: Gilliard, Carol-Ann; Janes, Ed
Subject: SABRI proposal

Hi Carol-Ann/Ed

I have had a review of the proposal and I have many concerns and questions related to the economic benefit, sustainability and costs structure of the proposal.

S.29 (1) (a)
I'm available for discussion on the foregoing.

Thanks,
Hayward

Hayward Keats
Development Officer
Innovation and Advanced Technologies
Department of Tourism, Culture, Industry and Innovation
P.O. Box 8700, St. John's, NL.
A1B 4J6
t: 709 729-0677
f: 709 729-5124
e: HaywardKeats@gov.nl.ca
Tourism, Culture, Industry and Innovation

Please consider the environment before printing this email.
Lewis, Sheila

Subject: SABRI proposal discussion
Location: CAG Office
Start: Thu 1/4/2018 10:00 AM
End: Thu 1/4/2018 10:30 AM
Show Time As: Tentative
Recurrence: (none)
Meeting Status: Not yet responded
Organizer: Gilliard, Carol-Ann
Required Attendees: Janes, Ed; Keats, Hayward

How does this work for a chat?
CA
Lewis, Sheila

From: Gilliard, Carol-Ann
Sent: Friday, January 5, 2018 7:56 AM
To: Skinner, Gillian
Subject: Sabri proposal

I've looked through my files and I can't locate the SABRI proposal although I half recall seeing one. It's not in the CS3 trim files so if you have, can you send to me when you get a chance?

CA

Carol-Ann Gilliard
Director, Sector Diversification
Department of Tourism, Culture, Industry and Innovation
2nd floor West Block, Confederation Building
P.O. Box 8700
St. John's, NL, A1B 4J6
e: carolann.gilliard@gov.nl.ca
(709) 729-1708
Lewis, Sheila

From: Gilliard, Carol-Ann
Sent: Thursday, January 25, 2018 1:31 PM
To: Skinner, Gillian
Subject: FW: Sabri cell tower proposal
Attachments: Cell Tower Project 2017.pdf

Checked with Glenda. What is in trim is all that was submitted.
CA

Carol-Ann Gilliard
Director, Sector Diversification
Department of Tourism, Culture, Industry and Innovation
2nd floor West Block, Confederation Building
P.O. Box 8700
St. John’s, NL, A1B 4J6
e: carolanngilliard@gov.nl.ca
(709) 729-1708

From: Noble, Glenda
Sent: Thursday, January 25, 2018 1:25 PM
To: Gilliard, Carol-Ann
Cc: Pye, Jamie
Subject: RE: Sabri cell tower proposal

Carol-ann,

This is all was submitted from SABRI for the cell tower project. I had SABRI resend it to me.

Thanks!
Glenda

Glenda Noble
Economic Development Officer
Tourism, Culture, Industry and Innovation
P.O. Box 523
St. Anthony, NL
A0K 4S0
Tel: 709-454-3521
Fax: 709-454-3616
email: glendanoble@gov.nl.ca

From: Gilliard, Carol-Ann
Sent: Wednesday, January 24, 2018 12:14 PM
To: Noble, Glenda
Subject: RE: Sabri cell tower proposal

Perfect. Thanks, Glenda. I half remember reading a proposal but it was so long ago it could have been something entirely different!
CA
From: Noble, Glenda  
Sent: Wednesday, January 24, 2018 11:42 AM  
To: Gilliard, Carol-Ann  
Subject: RE: Sabri cell tower proposal

Carol-Ann,

I thought it was there but I am trying to look again. Have trouble finding stuff in HPE. LOL

There was a proposal from Bell and then SABRI done up small document to go with it.

I thought it was all in TRIM. I am continuing to try and find it and will let you know.

Glenda

Glenda Noble  
Economic Development Officer  
Tourism, Culture, Industry and Innovation  
P.O. Box 523  
St. Anthony, NL  
A0K 4S0  
Tel: 709-454-3521  
Fax: 709-454-3616  
email: glendanoble@gov.nl.ca

From: Gilliard, Carol-Ann  
Sent: Wednesday, January 24, 2018 8:18 AM  
To: Noble, Glenda  
Cc: Pye, Jamie  
Subject: Sabri cell tower proposal

Hey Glenda,

Hope all is well. I was wondering if you could send me the full proposal associated with the Sabri cell project. I've checked all the documents in trim but I don't actually see a proposal document.

Carol-Ann
 Application  
Regional Development Fund

<table>
<thead>
<tr>
<th>For Office Use Only</th>
<th>Regional Development</th>
<th>Community Capacity Building</th>
<th>Partnership</th>
</tr>
</thead>
</table>

### Applicant Information

**Name of Applicant/Organization**: St. Anthony Basin Resources Inc.

**Contact Person**: Sam Elliott  
**Mailing Address**: P. O. Box 69  
St. Anthony, NL  
AOK 4S0

**Phone**: 709-454-3484  
**Fax**: 709-454-3483  
**Email**: s.elliott@nf.albn.com

### Project Information

**Project Name**: Cell Tower Project  
**Application Date**: January 2, 2017  
**Project Start Date**: March 2017  
**Project End Date**: December 2018

**Location of Activity**: SABRI Region  
**Total Project Cost**: [REDACTED]  
**Amount Requested**: [REDACTED]

**Brief Description of Project**  
(Include attach proposal and budget.)

---

### Privacy and Confidentiality Notice

We will only use the personal information collected or provided as part of this application process for purposes directly related to the operation of the relevant programs and for statistical reports.

Information you provide us in confidence, both personal and business-related, will be kept confidential unless

- you approve its release, or
- we are required or authorized by laws such as the Access to Information and Protection of Privacy (ATIPP) Act to release it.

If you have questions regarding privacy and confidentiality, contact the Access and Privacy Coordinator, Department of Business, Tourism, Culture and Rural Development, phone (709) 729-7000 or email: BTRCD@gov.nl.ca

---

S.35 (1) (d)  
S.35 (1) (d)
Applicant's Declaration

To the Department of Business, Tourism, Culture and Rural Development (BTCRD):

a) I confirm that the information given in this application is to the best of my knowledge and ability, complete, true and correct.

b) I certify that financial assistance from BTCRD is a significant factor in the decision to proceed with this project.

c) I certify that neither the applicant nor its officers are involved in any litigation, or in any proceedings before any government board, agency or tribunal having a material effect on the applicant or the project investment which have not been disclosed in writing as an attachment to this application.

d) I will provide all information required by BTCRD to complete the assessment of this project and I authorize BTCRD to make any inquiries of such persons, firms, corporations or other government agencies as it deems necessary in order to reach a decision on this application.

e) I will instruct the funding agencies as indicated above to provide BTCRD with full information concerning my (the applicant's) operating and financial position. I further authorize BTCRD to discuss fully my (the applicant's) affairs with the relevant agencies.

f) I authorize BTCRD to consult with Government Department & Agencies & concerned parties (including elected officials, Industry Associations, and other potential contributors regarding this application).

g) I confirm that the application is from a not-for-profit organization.

Signature of Authorized Signing Officer

Date: 03/01/2017

Information to be Provided in Support of your Application

An assessment of your project will not commence until the proposal and all required documentation are received to the satisfaction of the Department.

Contact Information

<table>
<thead>
<tr>
<th>Region</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avalon</td>
<td>28 Pippy Place, St. John's, NL, A1B 3X4</td>
<td>(709) 729-7017</td>
<td>(709) 729-7135</td>
</tr>
<tr>
<td>Central</td>
<td>Second Floor, Fraser Mall, 260 Airport Boulevard, PO Box 2222, Gander, NL, A1V 2N9</td>
<td>(709) 256-1480</td>
<td>(709) 256-1490</td>
</tr>
<tr>
<td>Eastern</td>
<td>221B Memorial Drive, Clarenville, NL, A5A 1R3</td>
<td>(709) 466-4170</td>
<td>(709) 466-1308</td>
</tr>
<tr>
<td>Labrador</td>
<td>2 Hillcrest Road, P.O. Box 3014, Station B, Happy Valley-Goose Bay, NL, A0P 1E0</td>
<td>(709) 896-2400</td>
<td>(709) 896-0234</td>
</tr>
<tr>
<td>Western</td>
<td>2 Herald Avenue, P.O. Box 2008, Corner Brook, NL, A2H 6J8</td>
<td>(709) 637-2976</td>
<td>(709) 639-7713</td>
</tr>
<tr>
<td>Corporate Office</td>
<td>2nd Floor, West Block, Confederation Building, P.O. Box 8700, St. John's, NL, A1B 4J6</td>
<td>(709) 729-7000</td>
<td>(600) 553-2208</td>
</tr>
</tbody>
</table>
To: Sam Elliott  
Executive Director, St. Anthony Basic Resources Inc. (SABRI)

Subject: Proposed Cellular Expansion for Raleigh, L'Anse aux Meadows, and Saint Lunaire-Griquet areas, Great Northern Peninsula, NL

Dear Mr. Elliott,

Bell has been approached by your organization concerning possible improvements to the cellular coverage in Raleigh, L'Anse aux Meadows, and Saint Lunaire-Griquet.

A proposed solution involving the installation of two new cell towers to address this area is detailed in this letter below, however this project does not have a suitable return on investment without financial assistance.

Bell is willing to partner with SABRI and/or any interested parties to improve and expand our mobile network coverage and bring high-speed HSPA and LTE mobile technologies to the identified underserved areas.

Proposed Solution

Raleigh, L'Anse aux Meadows, and Saint Lunaire-Griquet.

Two cellular installations on new towers would be required to serve the identified areas. A new 40m tower at Raleigh (Ha Ha Mountain) will provide services to Raleigh, L'Anse aux Meadows, and Cook's Harbour. A new 50m tower at St. Lunaire-Griquet will provide services to St. Lunaire-Griquet, Spillars Cove, Little Quirpon, Little Brehat, and Great Brehat.

Figure 1 shows the area of anticipated signal coverage improvement from the proposed installations. The coverage improvement area has been derived using signal propagation prediction software that accounts for the local morphological
Potential copyright material

If you wish to obtain a copy please contact the ATIPP Office at (709) 729-7072 or atippoffice@gov.nl.ca.
Under this proposed partnership, a one-time capital subsidy of [redacted] would be required, with Bell contributing all remaining capital costs and all operating expenses for a total Bell contribution of [redacted] over the next 10 years. This agreement would result in a sustainable project. [redacted]

Creating investment partnerships with communities and municipalities is an excellent way to create win-win scenarios for both partners by improving the availability of mobile high-speed telecommunications in rural areas, which in turn benefits businesses, individuals, and economic development.

I hope this letter provides a sufficient outline of our proposal. Please do not hesitate to contact me if you have any questions.

Best Regards,

[Blacked Out]

Andy Morrison
Bell - Wireless Network Solutions
Andrew.Morrison@Bell.ca
<table>
<thead>
<tr>
<th>Contribution</th>
<th>Amount</th>
</tr>
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<tbody>
<tr>
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P.O. Box 523
St. Anthony, NL
A0K 4S0
Tel: 709-454-3521
Fax: 709-454-3616
email: glendanoble@gov.nl.ca

From: Noble, Glenda
Sent: Wednesday, January 24, 2018 9:54 AM
To: Pye, Jamie
Subject: RE: Sabri cell tower proposal

Did you send this on to CAG? Is it in TRIM?

From: Gilliard, Carol-Ann
Sent: Wednesday, January 24, 2018 8:18 AM
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Carol-Ann Gilliard
Director, Sector Diversification
Department of Tourism, Culture, Industry and Innovation
2nd floor West Block, Confederation Building
P.O. Box 8700
St. John's, NL, A1B 4J6
e: carolannegilliard@gov.nl.ca
(709) 729-1708
Perfect. Thank you!

CA

Carol-Ann Gilliard
Director, Sector Diversification
Department of Tourism, Culture, Industry and Innovation
2nd floor West Block, Confederation Building
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Department of Tourism, Culture, Industry and Innovation  
2nd floor West Block, Confederation Building  
P.O. Box 8700  
St. John's, NL, A1B 4J6
e: carolannhilliard@gov.nl.ca
(709) 729-1708
## Application
### Regional Development Fund

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<td>Contact Person</td>
<td>Sam Elliott</td>
</tr>
<tr>
<td>Mailing Address</td>
<td>P. O. Box 69, St. Anthony, NL A0K 4S0</td>
</tr>
<tr>
<td>Phone</td>
<td>709-454-3484</td>
</tr>
<tr>
<td>Fax</td>
<td>709-454-3483</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:s.elliott@nf.aibn.com">s.elliott@nf.aibn.com</a></td>
</tr>
<tr>
<td>CRA Business #</td>
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### Project Information

<table>
<thead>
<tr>
<th>Project Name</th>
<th>Cell Tower Project</th>
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</thead>
<tbody>
<tr>
<td>Application Date</td>
<td>January 2, 2017</td>
</tr>
<tr>
<td>Project Start Date</td>
<td>March 2017</td>
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<td>Project End Date</td>
<td>December 2018</td>
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<tr>
<td>Industry/Sector</td>
<td>Not for Profit</td>
</tr>
<tr>
<td>Location of Activity</td>
<td>SABRI Region</td>
</tr>
<tr>
<td>Total Project Cost</td>
<td>[Redacted]</td>
</tr>
<tr>
<td>Amount Requested</td>
<td>[Redacted]</td>
</tr>
</tbody>
</table>

### Privacy and Confidentiality Notice

We will only use the personal information collected or provided as part of this application process for purposes directly related to the operation of the relevant programs and for statistical reports.

Information you provide us in confidence, both personal and business-related, will be kept confidential unless:

- you approve its release, or
- we are required or authorized by laws such as the Access to Information and Protection of Privacy (ATIPP) Act to release it.

If you have questions regarding privacy and confidentiality, contact the Access and Privacy Coordinator, Department of Business, Tourism, Culture and Rural Development, phone (709) 729-7000 or email: ATIPCO@dev.gov.nl.ca

---

Last Updated: 2015-01-09
Non-Commercial Application 005
Page 1 of 2
Applicant's Declaration

To the Department of Business, Tourism, Culture and Rural Development (BTCRD):

a) I confirm that the information given in this application is to the best of my knowledge and ability, complete, true and correct.

b) I certify that financial assistance from BTCRD is a significant factor in the decision to proceed with this project.

c) I certify that neither the applicant nor its officers are involved in any litigation, or in any proceedings before any government board, agency or tribunal having a material effect on the applicant or the project investment which have not been disclosed in writing as an attachment to this application.

d) I will provide all information required by BTCRD to complete the assessment of this project and I authorize BTCRD to make any inquiries of such persons, firms, corporations or other government agencies as it deems necessary in order to reach a decision on this application.

e) I will instruct the funding agencies as indicated above to provide BTCRD with full information regarding my (the applicant's) operating and financial position. I further authorize BTCRD to discuss fully my (the applicant's) affairs with the relevant agencies.

f) I authorize BTCRD to consult with Government Department & Agencies & concerned parties (including elected officials, Industry Associations, and other potential contributors regarding this application).

g) I confirm that the application is from a not-for-profit organization.

Signature of Authorized Signing Officer

Date: 03/01/2017

Print name of authorized signing officer

Information to be Provided in Support of your Application

An assessment of your project will not commence until the proposal and all required documentation are received to the satisfaction of the Department.

<table>
<thead>
<tr>
<th>Region</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
</tr>
</thead>
</table>
| Avalon   | 28 Pippy Place  
St. John's, NL  
A1B 3X4                                                  | (709) 729-7017 | (709) 729-7135 |
| Central  | Second Floor, Fraser Mall  
230 Airport Boulevard,  
PO Box 2222  
Gander, NL  
A1V 2N9                                               | (709) 256-1480 | (709) 256-1490 |
| Eastern  | 221B Memorial Drive  
Clarenville, NL  
A5A 1R3                                                  | (709) 486-4170 | (709) 486-1306 |
| Labrador | 2 Hilcrest Road  
P.O. Box 3014, Station B  
Happy Valley-Goose Bay, NL  
A0P 1EO                                               | (709) 898-2400 | (709) 898-0234 |
| Western  | 2 Herald Avenue,  
P.O. Box 2006  
Corner Brook, NL  
A2H 6J8                                                 | (709) 637-2976 | (709) 639-7713 |
| Corporate Office | 2nd Floor, West Block  
Confederation Building  
P.O. Box 8700  
St. John's, NL  
A1B 4J6  
Email: BTCRD@gov.nl.ca  
Web: www.gov.nl.ca/brd | (709) 729-7000 | (800) 583-2209 | (709) 729-4858 |
To: Sam Elliott  
Executive Director, St. Anthony Basic Resources Inc. (SABRI)

Subject: Proposed Cellular Expansion for Raleigh, L’Anse aux Meadows, and Saint Lunaire-Griquet areas, Great Northern Peninsula, NL

Dear Mr. Elliott,

Bell has been approached by your organization concerning possible improvements to the cellular coverage in Raleigh, L’Anse aux Meadows, and Saint Lunaire-Griquet.

A proposed solution involving the installation of two new cell towers to address this area is detailed in this letter below, however this project does not have a suitable return on investment without financial assistance.

Bell is willing to partner with SABRI and/or any interested parties to improve and expand our mobile network coverage and bring high-speed HSPA and LTE mobile technologies to the identified underserved areas.

Proposed Solution

Raleigh, L’Anse aux Meadows, and Saint Lunaire-Griquet.

Two cellular installations on new towers would be required to serve the identified areas. A new 40m tower at Raleigh (Ha Ha Mountain) will provide services to Raleigh, L’Anse sued Meadows, and Cook’s Harbour. A new 50m tower at St. Lunaire-Griquet will provide services to St. Lunaire-Griquet, Spillars Cove, Little Quirpon, Little Brehat, and Great Brehat.

Figure 1 shows the area of anticipated signal coverage improvement from the proposed installations. The coverage improvement area has been derived using signal propagation prediction software that accounts for the local morphological
Under this proposed partnership, a one-time capital subsidy of [redacted] would be required, with Bell contributing all remaining capital costs and all operating expenses for a total Bell contribution of [redacted] over the next 10 years. This agreement would result in a sustainable project.

Creating investment partnerships with communities and municipalities is an excellent way to create win-win scenarios for both partners by improving the availability of mobile high-speed telecommunications in rural areas, which in turn benefits businesses, individuals, and economic development.

I hope this letter provides a sufficient outline of our proposal. Please do not hesitate to contact me if you have any questions.

Best Regards,

Andy Morrison
Bell - Wireless Network Solutions
Andrew.Morrison@Bell.ca
<table>
<thead>
<tr>
<th>From:</th>
<th>Gilliard, Carol-Ann</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sent:</td>
<td>Thursday, January 25, 2018 1:31 PM</td>
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<tr>
<td>To:</td>
<td>Skinner, Gillian</td>
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<td>Subject:</td>
<td>FW: Sabri cell tower proposal</td>
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<tr>
<td>Attachments:</td>
<td>Cell Tower Project 2017.pdf</td>
</tr>
</tbody>
</table>

Checked with Glenda. What is in trim is all that was submitted.
CA

---

Carol-Ann Gilliard  
Director, Sector Diversification  
Department of Tourism, Culture, Industry and Innovation  
2nd floor West Block, Confederation Building  
P.O. Box 8700  
St. John's, NL, A1B 4J6  
e: carolann@noglirad@gov.nl.ca  
(709) 729-1708

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Carol-ann,  

This is all was submitted from SABRI for the cell tower project. I had SABRI resend it to me.  

Thanks!  
Glenda

---

Glenda Noble  
Economic Development Officer  
Tourism, Culture, Industry and Innovation  
P.O. Box 523  
St. Anthony, NL  
A0K 4S0  
Tel: 709-454-3521  
Fax: 709-454-3616  
email: glenda@noble@gov.nl.ca

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Carol-Ann Gilliard
Director, Sector Diversification
Department of Tourism, Culture, Industry and Innovation
2nd floor West Block, Confederation Building
P.O. Box 8700
St. John's, NL, A1B 4J6
e: carolanngilliard@gov.nl.ca
(709) 729-1708

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To: Gilliard, Carol-Ann
Subject: RE: Sabri cell tower proposal

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Tourism, Culture, Industry and Innovation
P.O. Box 523
St. Anthony, NL
A0K 4S0
Tel: 709-454-3521
Fax: 709-454-3666
email: glendanoble@gov.nl.ca

From: Gilliard, Carol-Ann
Sent: Wednesday, January 24, 2018 8:18 AM
To: Noble, Glenda
Cc: Pye, Jamie
Subject: Sabri cell tower proposal

Hey Glenda,
Hope all is well. I was wondering if you could send me the full proposal associated with the Sabri cell project. I've checked all the documents in trim but I don't actually see a proposal document.
Carol-Ann

Carol-Ann Gilliard
Director, Sector Diversification
Department of Tourism, Culture, Industry and Innovation
2nd floor West Block, Confederation Building
P.O. Box 8700
St. John's, NL, A1B 4J6
e: carolann migliard@gov.nl.ca
(709) 729-1708
Application
Regional Development Fund

Applicant Information

<table>
<thead>
<tr>
<th>Name of Applicant/Organization</th>
<th>St. Anthony Basin Resources Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact Person</td>
<td>Sam Elliott</td>
</tr>
<tr>
<td>Phone</td>
<td>709-454-3484</td>
</tr>
<tr>
<td>Mailing Address</td>
<td>P. O. Box 69, St. Anthony, NL, A9K 4S9</td>
</tr>
<tr>
<td>Fax</td>
<td>709-454-3483</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:s.elliott@nf.aibn.com">s.elliott@nf.aibn.com</a></td>
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Project Information

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<tr>
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<td>[Redacted]</td>
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</table>

Brief Description of Project (Please attach proposal and budget):

S.35 (1) (d)

Privacy and Confidentiality Notice

We will only use the personal information collected or provided as part of this application process for purposes directly related to the operation of the relevant programs and for statistical reports.

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- you approve its release, or
- we are required or authorized by laws such as the Access to Information and Protection of Privacy (ATIPP) Act to release it.

If you have questions regarding privacy and confidentiality, contact the Access and Privacy Coordinator, Department of Business, Tourism, Culture and Rural Development, phone (709) 729-7000 or email: BTICRD@gov.nl.ca
**Applicant's Declaration**

To the Department of Business, Tourism, Culture and Rural Development (BTRCD):

a) I confirm that the information given in this application is to the best of my knowledge and ability, complete, true and correct.

b) I certify that financial assistance from BTRCD is a significant factor in the decision to proceed with this project.

c) I certify that neither the applicant nor its officers are involved in any litigation, or in any proceedings before any government board, agency or tribunal having a material effect on the applicant or the project investment which have not been disclosed in writing as an attachment to this application.

d) I will provide all information required by BTRCD to complete the assessment of this project and I authorize BTRCD to make any inquiries of such persons, firms, corporations or other government agencies as it deems necessary in order to reach a decision on this application.

e) I will instruct the funding agencies as indicated above to provide BTRCD with full information concerning my (the applicant's) operating and financial position. I further authorize BTRCD to discuss fully my (the applicant's) affairs with the relevant agencies.

f) I authorize BTRCD to consult with Government Department & Agencies & concerned parties (including elected officials, Industry Associations, and other potential contributors regarding this application).

g) I confirm that the application is from a not-for-profit organization.

<table>
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<tr>
<th>Date:</th>
<th>03/01/2017</th>
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**Information to be Provided in Support of your Application**

An assessment of your project will not commence until the proposal and all required documentation are received to the satisfaction of the Department.

**Contact Information**

<table>
<thead>
<tr>
<th>Region</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
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<tbody>
<tr>
<td>Avalon</td>
<td>28 Pippy Place St. John's, NL A1B 3X4</td>
<td>(709) 729-7017</td>
<td>(709) 729-7135</td>
</tr>
<tr>
<td>Central</td>
<td>Second Floor, Fraser Mall 250 Airport Boulevard, PO Box 2222, Gander, NL A1V 2N9</td>
<td>(709) 256-1450</td>
<td>(709) 256-1490</td>
</tr>
<tr>
<td>Eastern</td>
<td>221B Memorial Drive Clarenville, NL A5A 1R3</td>
<td>(709) 466-4170</td>
<td>(709) 466-1306</td>
</tr>
<tr>
<td>Labrador</td>
<td>2 Hillcrest Road P.O. Box 3014, Station B Happy Valley-Goose Bay, NL AOP 1E0</td>
<td>(709) 896-2400</td>
<td>(709) 896-0234</td>
</tr>
<tr>
<td>Western</td>
<td>2 Herald Avenue, P. O. Box 2008 Corner Brook, NL A2H 6J6</td>
<td>(709) 637-2976</td>
<td>(709) 639-7713</td>
</tr>
<tr>
<td>Corporate Office</td>
<td>2nd Floor, West Block Confederation Building P.O. Box 8700 St. John's, NL A1B 4J6 Email: <a href="mailto:BTRCD@gov.nl.ca">BTRCD@gov.nl.ca</a> Web: <a href="http://www.gov.nl.ca/btrd">www.gov.nl.ca/btrd</a></td>
<td>(709) 729-7000 (800) 563-2269</td>
<td>(709) 729-4858</td>
</tr>
</tbody>
</table>
2016 11 30

To: Sam Elliott
Executive Director, St. Anthony Basic Resources Inc. (SABRI)

Subject: Proposed Cellular Expansion for Raleigh, L'Anse aux Meadows, and Saint Lunaire-Griquet areas, Great Northern Peninsula, NL

Dear Mr. Elliott,

Bell has been approached by your organization concerning possible improvements to the cellular coverage in Raleigh, L'Anse aux Meadows, and Saint Lunaire-Griquet.

A proposed solution involving the installation of two new cell towers to address this area is detailed in this letter below, however this project does not have a suitable return on investment without financial assistance.

Bell is willing to partner with SABRI and/or any interested parties to improve and expand our mobile network coverage and bring high-speed HSPA and LTE mobile technologies to the identified underserved areas.

Proposed Solution

Raleigh, L'Anse aux Meadows, and Saint Lunaire-Griquet.

Two cellular installations on new towers would be required to serve the identified areas. A new 40m tower at Raleigh (Ha Ha Mountain) will provide services to Raleigh, L'Anse and Meadows, and Cook's Harbour. A new 50m tower at St. Lunaire-Griquet will provide services to St. Lunaire-Griquet, Spillars Cove, Little Quirpon, Little Brehat, and Great Brehat.

Figure 1 shows the area of anticipated signal coverage improvement from the proposed installations. The coverage improvement area has been derived using signal propagation prediction software that accounts for the local morphological
Potential copyright material

If you wish to obtain a copy please contact the ATIPP Office at (709) 729-7072 or atippoffice@gov.nl.ca.
Under this proposed partnership, a one-time capital subsidy of [REDACTED] would be required, with Bell contributing all remaining capital costs and all operating expenses for a total Bell contribution of [REDACTED] over the next 10 years. This agreement would result in a sustainable project.

Creating investment partnerships with communities and municipalities is an excellent way to create win-win scenarios for both partners by improving the availability of mobile high-speed telecommunications in rural areas, which in turn benefits businesses, individuals, and economic development.

I hope this letter provides a sufficient outline of our proposal. Please do not hesitate to contact me if you have any questions.

Best Regards,

[REDACTED]

Andy Morrison
Bell - Wireless Network Solutions
Andrew.Morrison@Bell.ca
Cell Tower Project Budget

Total Project cost

Bell Aliant contribution

SABRI & Partners contribution

BTCRD contribution
Hi Paula and Jamie,

Please see attached the latest hopper (generated this morning).

Can we get updates on the below files?

Botwood Mural Arts Society Inc. – Paula, can you check to see what is holding this one up?

Carbonear Princess Sheila NaGeira Theatre Expansion - Paula, are you aware what the issues are with the proposal? Did we get revised comments back from Tourism?

Shorefast Foundation Fogo Island Domestic Goods and Crafts Centre – Paula, is this one close to being submitted for decision?

St. Anthony Basin Resources Incorporated (SABRI) Cell Tower Project – Jamie, according to Gill

Wooden Boat Museum of Newfoundland and Labrador Inc. – Paula, did we get comments from Sector Div yet? Any status update from ACOA?

If you have any further updates on other files, please let me know and I will update.

Give me a call if you would like to discuss.

Dax
Hayward/Ed, if I have missed something, let me know.

CA

Carol-Ann Gilliard
Director, Sector Diversification
Department of Tourism, Culture, Industry and Innovation
2nd floor West Block, Confederation Building
P.O. Box 8700
St. John's, NL, A1B 4J6
e: carolanngilliard@gov.nl.ca
(709) 729-1708
Fwd: Cellular Coverage on the GNP

FYI

Best Regards,

Christopher Mitchelmore, MHA
St. Barbe-L'anse aux Meadows

Minister of Tourism, Culture, Industry and Innovation
Minister Responsible for Francophone Affairs

t. 709.454.2633
e. cmitchelmore@gov.nl.ca

Begin forwarded message:

From: "Morrison, Andrew" <andrew.morrison@bell.ca>
Date: March 28, 2018 at 5:00:59 PM NDT
To: Sam Elliott <s.elliott@nf.albna.com>, "Mark Duggan " <mark.duggen@bellaliant.ca>
Cc: Minister Mitchelmore <cmitchelmore@gov.nl.ca>
Subject: RE: Cellular Coverage on the GNP

Hello Sam,

Are you able to clarify the process for the provincial funds? Will there be an application process?

I hope we can get one or both of these projects off the ground. Please keep me in the loop of any new information / decisions.

Best Regards,
FYI. I've not spoken to Sam.

Best Regards,

Christopher Mitchelmore, MHA
St. Barbe-L'Anse aux Meadows
Minister of Tourism, Culture, Industry and Innovation
Minister Responsible for Francophone Affairs

t. 709.454.2633
e. cmitchelmore@gov.nl.ca

Begin forwarded message:

From: Sam Elliott <s.elliott@nf.aibn.com>
Date: April 3, 2018 at 10:15:15 AM NDT
To: "Morrison, Andrew" <andrew.morrison@bell.ca>, 'Mark Duggan' <mark.duggan@bellaliant.ca>
Cc: 'Minister Mitchelmore' <cmitchelmore@gov.nl.ca>
Subject: RE: Cellular Coverage on the GNP

Hi Andy,
Please advise if you are willing to move forward with this project?

Sam
Lewis, Sheila

From: Noble, Glenda
Sent: Wednesday, May 2, 2018 11:15 AM
To: Brown, Heather
Subject: FW: Sabri cell tower proposal

Glenda Noble
Economic Development Officer
Tourism, Culture, Industry and Innovation
P.O. Box 523
St. Anthony, NL
A0K 4S0
Tel: 709-454-3521
Fax: 709-454-3616
email: glendanoble@gov.nl.ca

From: Pye, Jamie
Sent: Wednesday, January 24, 2018 9:53 AM
To: Noble, Glenda
Subject: FW: Sabri cell tower proposal

Did you send this on to CAG? Is it in TRIM?

From: Gilliard, Carol-Ann
Sent: Wednesday, January 24, 2018 8:18 AM
To: Noble, Glenda
Cc: Pye, Jamie
Subject: Sabri cell tower proposal

Hey Glenda,
Hope all is well. I was wondering if you could send me the full proposal associated with the Sabri cell project. I’ve checked all the documents in trim but I don’t actually see a proposal document.
Carol-Ann

Carol-Ann Gilliard
Director, Sector Diversification
Department of Tourism, Culture, Industry and Innovation
2nd floor West Block, Confederation Building
P.O. Box B700
St. John’s, NL, A1B 4J6
e: carolanngilliard@gov.nl.ca
(709) 729-1708
Glenda Noble
Economic Development Officer
Tourism, Culture, Industry and Innovation
P.O. Box 523
St. Anthony, NL
A0K 4S0
Tel: 709-454-3521
Fax: 709-454-3616
e-mail: glendanoble@gov.nl.ca

From: Gilliard, Carol-Ann
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Perfect. Thank you!
CA

Carol-Ann Gilliard
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Carol-Ann,

This is all was submitted from SABRI for the cell tower project. I had SABRI resend it to me.

Thanks!
Glenda

Glenda Noble
From: Gilliard, Carol-Ann  
Sent: Wednesday, January 24, 2018 12:14 PM  
To: Noble, Glenda  
Subject: RE: Sabri cell tower proposal

Perfect. Thanks, Glenda. I half remember reading a proposal but it was so long ago it could have been something entirely different!  
CA

Carol-Ann Gilliard  
Director, Sector Diversification  
Department of Tourism, Culture, Industry and Innovation  
2nd floor West Block, Confederation Building  
P.O. Box 8700  
St. John's, NL, A1B 4J6  
e: carolann@glillard@gov.nl.ca  
(709) 729-1708

From: Noble, Glenda  
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To: Gilliard, Carol-Ann  
Subject: RE: Sabri cell tower proposal

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Glenda

Glenda Noble  
Economic Development Officer  
Tourism, Culture, Industry and Innovation  
P.O. Box 523  
St. Anthony, NL  
A0K 4S0  
Tel: 709-454-3521  
Fax: 709-454-3616  
e: glendanoble@gov.nl.ca
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Department of Tourism, Culture, Industry and Innovation
2nd floor West Block, Confederation Building
P.O. Box 8700
St. John's, NL, A1B 4J5
e: carolann.gilliard@gov.nl.ca
(709) 729-1708
Glenda Noble
Economic Development Officer
Tourism, Culture, Industry and Innovation
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St. Anthon, NL
A0K 4S0
Tel: 709-454-3521
Fax: 709-454-3616
email: glendanoble@gov.nl.ca

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Hey Glenda,
Hope all is well. I was wondering if you could send me the full proposal associated with the Sabri cell project. I've checked all the documents in trim but I don't actually see a proposal document.
Carol-Ann
Hi,

Got some good news for me???????? Please find attached a copy of the application. Hopefully this is what you are looking for.

Sam

From: Noble, Glenda [mailto:GlendaNoble@gov.nl.ca]
Sent: January-24-18 11:08 AM
To: Sam Elliott (s.elliott@nf.aibn.com)
Subject: Cell Project

Sam,

I am looking for an electronic copy of the cell tower information. I have the proposal from Bell. But I thought you did up something else to go along with it. I am working from home today and can’t seem to find it on my computer and St. John’s is asking for it. I thought I had it but can’t seem to find it.

Thanks!
Glenda

Glenda Noble
Economic Development Officer
Tourism, Culture, Industry and Innovation
P.O. Box 523
St. Anthony, NL
A0K 4S0
"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."
# Application
## Regional Development Fund

### Applicant Information

<table>
<thead>
<tr>
<th>Name of Applicant/Organization</th>
<th>St. Anthony Basin Resources Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact Person</td>
<td>Sam Elliott</td>
</tr>
<tr>
<td>P. O. Box 69</td>
<td></td>
</tr>
<tr>
<td>St. Anthony, NL.</td>
<td></td>
</tr>
<tr>
<td>A1K 4S9</td>
<td></td>
</tr>
<tr>
<td>Phone</td>
<td>709-454-3494</td>
</tr>
<tr>
<td>Fax</td>
<td>709-454-3403</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:a.elliott@nl.aibn.com">a.elliott@nl.aibn.com</a></td>
</tr>
<tr>
<td>CRA Business #</td>
<td></td>
</tr>
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### Project Information

<table>
<thead>
<tr>
<th>Project Name</th>
<th>Cell Tower Project</th>
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<tr>
<td>Application Date</td>
<td>January 2, 2017</td>
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<tr>
<td>Location of Activity</td>
<td>SABRI Region</td>
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<tr>
<td>Project Start Date</td>
<td>March 2017</td>
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<tr>
<td>Project End Date</td>
<td>December 2018</td>
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<td>Total Project Cost</td>
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<td>Amount Requested</td>
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**Brief Description of Project**

(Please attach proposal and budget.)

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### Privacy and Confidentiality Notice

We will only use the personal information collected or provided as part of this application process for purposes directly related to the operation of the relevant programs and for statistical reports.

Information you provide us in confidence, both personal and business-related, will be kept confidential unless

- you approve its release, or
- we are required or authorized by laws such as the Access to Information and Protection of Privacy (ATIPP) Act to release it.

If you have questions regarding privacy and confidentiality, contact the Access and Privacy Coordinator, Department of Business, Tourism, Culture and Rural Development, phone (709) 729-7000 or email: RTICO@gov.nl.ca

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Last Updated: 2015-01-09  
Non-Commercial Application 006  
Page 1 of 2
Applicant's Declaration

To the Department of Business, Tourism, Culture and Rural Development (BTCR&D):

a) I confirm that the information given in this application is to the best of my knowledge and ability, complete, true and correct.

b) I certify that financial assistance from BTCR&D is a significant factor in the decision to proceed with this project.

c) I certify that neither the applicant nor its officers are involved in any litigation, or in any proceedings before any government board, agency or tribunal having a material effect on the applicant or the project investment which have not been disclosed in writing as an attachment to this application.

d) I will provide all information required by BTCR&D to complete the assessment of this project and I authorize BTCR&D to make any inquiries of such persons, firms, corporations or other government agencies as it deems necessary in order to reach a decision on this application.

e) I will instruct the funding agencies as indicated above to provide BTCR&D with full information concerning my (the applicant's) operating and financial position. I further authorize BTCR&D to discuss fully my (the applicant's) affairs with the relevant agencies.

f) I authorize BTCR&D to consult with Government Department & Agencies & concerned parties (including elected officials, Industry Associations, and other potential contributors regarding this application).

g) I confirm that the application is from a not-for-profit organization.

Date: 03/04/2017

Information to be Provided in Support of your Application

An assessment of your project will not commence until the proposal and all required documentation are received to the satisfaction of the Department.

<table>
<thead>
<tr>
<th>Region</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avalon</td>
<td>28 Pippy Place St. John's, NL A1B 3X4</td>
<td>(709) 729-7017</td>
<td>(709) 729-7135</td>
</tr>
<tr>
<td>Central</td>
<td>Second Floor, Fraser Mall 230 Airport Boulevard, PO Box 2222 Gander, NL A1V 2N9</td>
<td>(709) 256-1480</td>
<td>(709) 256-1490</td>
</tr>
<tr>
<td>Eastern</td>
<td>221B Memorial Drive Clarenville, NL A5A 1R3</td>
<td>(709) 468-4170</td>
<td>(709) 468-1308</td>
</tr>
<tr>
<td>Labrador</td>
<td>2 Hillcrest Road P.O. Box 3014, St. John's, NL A1B 1E5</td>
<td>(709) 898-2400</td>
<td>(709) 898-0234</td>
</tr>
<tr>
<td>Western</td>
<td>2 Herd Avenue, P.O. Box 2000 Corner Brook, NL A2H 1B8</td>
<td>(709) 837-2976</td>
<td>(709) 839-7713</td>
</tr>
<tr>
<td>Corporate Office</td>
<td>2nd Floor, West Block Confederation Building P.O. Box 8700 St. John's, NL A1B 4JS Email: BTCR&amp;<a href="mailto:D@gov.nl.ca">D@gov.nl.ca</a> Web: <a href="http://www.gov.nl.ca/bncd">www.gov.nl.ca/bncd</a></td>
<td>(709) 729-7000</td>
<td>(800) 833-2299</td>
</tr>
</tbody>
</table>
To: Sam Elliott
Executive Director, St. Anthony Basic Resources Inc. (SABRI)

Subject: Proposed Cellular Expansion for Raleigh, L’Anse aux Meadows, and Saint Lunaire-Griquet areas, Great Northern Peninsula, NL

Dear Mr. Elliott,

Bell has been approached by your organization concerning possible improvements to the cellular coverage in Raleigh, L’Anse aux Meadows, and Saint Lunaire-Griquet.

A proposed solution involving the installation of two new cell towers to address this area is detailed in this letter below, however this project does not have a suitable return on investment without financial assistance.

Bell is willing to partner with SABRI and/or any interested parties to improve and expand our mobile network coverage and bring high-speed HSPA and LTE mobile technologies to the identified underserved areas.

Proposed Solution

Raleigh, L’Anse aux Meadows, and Saint Lunaire-Griquet.

Two cellular installations on new towers would be required to serve the identified areas. A new 40m tower at Raleigh (Ha Ha Mountain) will provide services to Raleigh, L’Anse aux Meadows, and Cook’s Harbour. A new 50m tower at St. Lunaire-Griquet will provide services to St. Lunaire-Griquet, Spillars Cove, Little Quirpon, Little Brehat, and Great Brehat.

Figure 1 shows the area of anticipated signal coverage improvement from the proposed installations. The coverage improvement area has been derived using signal propagation prediction software that accounts for the local morphological
Potential copyright material

If you wish to obtain a copy please contact the ATIPP Office at (709) 729-7072 or atipoffice@gov.nl.ca.
Under this proposed partnership, a one-time capital subsidy of $[redacted] would be required, with Bell contributing all remaining capital costs and all operating expenses for a total Bell contribution of $[redacted] over the next 10 years. This agreement would result in a sustainable project.

Creating investment partnerships with communities and municipalities is an excellent way to create win-win scenarios for both partners by improving the availability of mobile high-speed telecommunications in rural areas, which in turn benefits businesses, individuals, and economic development.

I hope this letter provides a sufficient outline of our proposal. Please do not hesitate to contact me if you have any questions.

Best Regards,

[redacted]

Andy Morrison
Bell - Wireless Network Solutions
Andrew.Morrison@Bell.ca
Cell Tower Project Budget

Total Project cost

Bell Aliant contribution

SABRI & Partners contribution

BTCRD contribution

$ S.35 (1) (d) S.35 (1) (d)