

August 31, 2018



**Re: Your request for access to information under Part II of the *Access to Information and Protection of Privacy Act* (TCII/31/2018)**

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On August 6, 2018 Tourism, Culture, Industry and Innovation received your request for access to the following records:

*All businesses, companies and/or individuals who have received funding through the Business Development Support Program for the last 5 fiscal years; the type of business that received the funding, and how they were deemed eligible to receive funding through this program, the amounts each business, company and/or individual received.*

I am pleased to inform you that a decision has been made by the Deputy Minister for the Department of Tourism, Culture, Industry and Innovation to provide access to the requested information.

Enclosed are the list of businesses, companies and individuals who have received funding over the last five fiscal years and the standards and policies that govern the programs under which the funding was approved.

Please be advised that you may ask the Information and Privacy Commissioner to review the processing of your access request, as set out in section 42 of the *Access to Information and Protection of Privacy Act* (the *Act*). A request to the Commissioner must be made in writing within 15 business days of the date of this letter or within a longer period that may be allowed by the Commissioner.

The address and contact information of the Information and Privacy Commissioner is as follows:

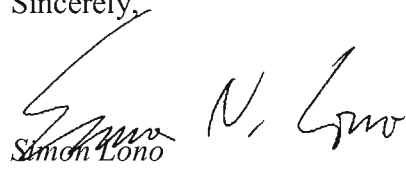
Office of the Information and Privacy Commissioner  
2 Canada Drive  
P. O. Box 13004, Stn. A  
St. John's, NL. A1B 3V8

Telephone: (709) 729-6309  
Toll-Free: 1-877-729-6309  
Facsimile: (709) 729-6500

You may also appeal directly to the Supreme Court Trial Division within 15 business days after you receive the decision of the public body, pursuant to section 52 of the *Act*.

If you have any further questions, please contact me by telephone at 709-729-7084 or by email at [simonlono@gov.nl.ca](mailto:simonlono@gov.nl.ca).

Sincerely,

A handwritten signature in black ink, appearing to read "Simon N. Lono". The signature is fluid and cursive, with a large initial "S" and "N".

Simon Lono  
ATIPP Coordinator

Account Name	Department Funding Sum	Effective Date	Primary Sector	Programs
2001 Investments Ltd.	\$25,000.00	2013-12-10	Food and Beverage	Business Development Support
69927 Newfoundland & Labrador Inc.	\$1,000.00	2013-10-02	Digital Media	Business Development Support
AbbyShot Clothiers Limited	\$3,347.44	2013-06-04	Manufacturing or Processing	Business Development Support
AbbyShot Clothiers Limited	\$2,500.00	2013-08-15	Manufacturing or Processing	Business Development Support
AbbyShot Clothiers Limited	\$4,000.00	2013-08-21	Manufacturing or Processing	Business Development Support
AbbyShot Clothiers Limited	\$48,835.00	2013-10-17	Manufacturing or Processing	Business Development Support
Abydoz Environmental Inc.	\$1,000.00	2014-03-05	Environmental	Business Development Support
Aerospace and Defence Industry Association of Newfoundland and Labrador (ADIANL)	\$1,000.00	2013-06-13	Aerospace & Defence	Business Development Support
Aerospace and Defence Industry Association of Newfoundland and Labrador (ADIANL)	\$2,000.00	2014-02-05	Aerospace & Defence	Business Development Support
Aerospace and Defence Industry Association of Newfoundland and Labrador (ADIANL)	\$3,000.00	2013-08-14	Aerospace & Defence	Business Development Support
Aerospace and Defence Industry Association of Newfoundland and Labrador (ADIANL)	\$2,000.00	2014-03-19	Aerospace & Defence	Business Development Support
Aerospace and Defence Industry Association of Newfoundland and Labrador (ADIANL)	\$100,000.00	2013-10-29	Aerospace & Defence	Business Development Support
Aerospace and Defence Industry Association of Newfoundland and Labrador (ADIANL)	\$42,000.00	2014-01-08	Aerospace & Defence	Business Development Support
Aerospace and Defence Industry Association of Newfoundland and Labrador (ADIANL)	\$3,000.00	2014-03-07	Aerospace & Defence	Business Development Support
Afinin Labs Inc.	\$24,512.00	2013-08-27	Information and Communications Technology	Business Development Support
Amber Music Limited	\$4,000.00	2014-01-08	Music	Business Development Support
Arc Instruments Inc	\$1,500.00	2013-10-02	Electronics	Business Development Support
Argentia Management Authority	\$11,166.96	2013-07-26	Ocean Technology	Business Development Support
Arnold's Cove Inn Inc.	\$22,500.00	2013-08-16	Tourism	Business Development Support
Atlantic Adventures Inc.	\$2,750.00	2014-03-12	Tourism	Business Development Support
Badger Bay Mussel Farm Ltd.	\$25,000.00	2013-05-21	Aquaculture	Business Development Support
Ballett, Jason	\$1,082.47	2013-09-20	Craft, Gift and Apparel	Business Development Support
Best Boy Productions Ltd.	\$3,000.00	2014-01-06	Film / Television	Business Development Support
Bluedrop Performance Learning Inc.	\$2,500.00	2014-03-18	Education / Training	Business Development Support
Bonavista Historic Townscape Foundation Inc.	\$9,620.00	2013-07-10	Tourism	Business Development Support
Books of the Sea	\$8,040.00	2013-06-18	Culture	Business Development Support
Bradley Hancock Holdings Inc.	\$1,000.00	2013-11-05	Tourism	Business Development Support
Bren-Kir Industrial Supplies Limited	\$2,524.00	2013-06-26	Services / Retail	Business Development Support
Burry, Elizabeth	\$3,230.00	2013-11-22	Craft, Gift and Apparel	Business Development Support
By the Sea Resort Inc.	\$2,500.00	2014-03-10	Tourism	Business Development Support
C & T Enterprises Limited	\$1,000.00	2014-01-17	Construction / Contracting	Business Development Support
Campbell's Potato Farm Inc.	\$1,500.00	2013-04-24	Food and Beverage	Business Development Support; International Trade Assistance Program
Canadian Manufacturers and Exporters Association Newfoundland Division CME	\$10,000.00	2013-08-13	Manufacturing or Processing	Business Development Support
Care Givers NL Inc.	\$2,500.00	2013-08-14	Services / Retail	Business Development Support
Care Givers NL Inc.	\$2,500.00	2014-03-03	Services / Retail	Business Development Support
Celsius Game Studios Inc.	\$2,000.00	2014-03-11	Digital Media	Business Development Support
Cinq Cerf Outfitting Inc.	\$0.00	2013-05-07	Tourism	Business Development Support
Clew Up Productions Ltd	\$2,000.00	2013-05-14	Film / Television	Business Development Support
CoachPhyllis.Com Inc.	\$1,000.00	2013-10-08	Education / Training	Business Development Support
Coastal Connections Ltd.	\$39,500.00	2013-05-14	Tourism	Business Development Support; Business Investment
Collins, Lesley	\$1,247.30	2014-01-27	Craft, Gift and Apparel	Business Development Support
Comfort Cove Farms Limited	\$2,317.00	2014-01-16	Agrifoods	Business Development Support
Compusult Limited	\$2,500.00	2013-09-17	Ocean Technology	Business Development Support
Controls and Equipment Ltd	\$3,000.00	2013-08-14	Energy	Business Development Support
Council of Marine Professional Associates	\$2,000.00	2013-04-05	Ocean Technology	Business Development Support; Young Entrepreneurs and Innovators Program
Crawlspace Films Inc	\$3,000.00	2014-01-06	Film / Television	Business Development Support
Crawlspace Films Inc	\$2,000.00	2013-05-15	Film / Television	Business Development Support
Creativity by Doing Incorporated	\$5,381.50	2013-08-22	Education / Training	Business Development Support; Workplace Skills Enhancement
Dalton's Manufacturing Limited	\$20,453.00	2014-03-24	Manufacturing or Processing	Business Development Support
Diane Budden's Newfoundland Collectibles	\$1,000.00	2014-02-20	Craft, Gift and Apparel	Business Development Support

Dynamic Air Shelters Ltd.	\$49,900.00	2013-12-13	Manufacturing or Processing	Business Development Support
Dynamic Air Shelters Ltd.	\$46,461.82	2013-12-13	Manufacturing or Processing	Business Development Support
Elizabeth J. Cottages Limited	\$1,000.00	2013-10-02	Tourism	Business Development Support
EMSAT Corporation	\$1,500.00	2014-03-07	Information and Communications Technology	Business Development Support
EMSAT Corporation	\$100,000.00	2013-11-06	Environmental	Business Development Support
EMSAT Corporation	\$5,000.00	2013-07-29	Information and Communications Technology	Business Development Support
esonar	\$5,000.00	2013-11-08	Ocean Technology	Business Development Support
esonar	\$5,000.00	2013-09-10	Ocean Technology	Business Development Support
Ever Green Environmental Corporation	\$20,000.00	2013-12-19	Green / Clean Tech	Business Development Support
Ever Green Environmental Corporation	\$26,000.00	2013-10-28	Environmental	Business Development Support
ExtremeOcean Innovation Inc.	\$50,000.00	2013-11-06	Ocean Technology	Business Development Support
Fibreglass Works Limited	\$25,000.00	2013-05-21	Manufac - Other non-resource-based	Business Development Support
Fisheries and Marine Institute of Memorial University	\$3,000.00	2013-11-06	Education / Training	Business Development Support
Fisheries and Marine Institute of Memorial University	\$4,000.00	2013-07-29	Ocean Technology	Business Development Support
Folding Frenzy	\$400.00	2014-03-13	Craft, Gift and Apparel	Business Development Support
Frost Heave Solutions Inc.	\$26,862.00	2013-07-17	Engineering	Business Development Support
Fundamentals Fitness	\$1,000.00	2013-10-02	Education / Training	Business Development Support
Gander International Airport Authority	\$2,000.00	2014-03-18	Aerospace & Defence	Business Development Support
Genesis Group Incorporated	\$2,500.00	2014-03-18	Multi-Sector	Business Development Support
GFI Composites Ltd.	\$5,015.00	2013-11-29	Manufacturing or Processing	Business Development Support
Gover, Brad	\$2,000.00	2013-05-17	Film / Television	Business Development Support
Grey Island Energy Inc.	\$100,000.00	2013-11-06	Ocean Technology	Business Development Support
Grey Island Energy Inc.	\$1,500.00	2013-10-02	Ocean Technology	Business Development Support
GRI Simulations Inc	\$65,000.00	2014-01-13	Ocean Technology	Business Development Support; Business Retention and Expansion (SME); Export Diagnostic
GRI Simulations Inc	\$2,000.00	2014-03-18	Ocean Technology	Business Development Support
GRI Simulations Inc	\$5,000.00	2013-09-10	Ocean Technology	Business Development Support
GRI Simulations Inc	\$5,000.00	2013-07-29	Ocean Technology	Business Development Support
GRI Simulations Inc	\$2,500.00	2013-09-17	Ocean Technology	Business Development Support
Harty's Industries Ltd.	\$20,701.60	2013-04-30	Manufacturing or Processing	Business Development Support
Heart and Sole Enterprises Inc.	\$1,000.00	2013-10-02	Services / Retail	Business Development Support
Hi-Point Industries	\$1,000.00	2013-05-21	Environmental	Business Development Support
Higher Talent	\$1,000.00	2013-10-02	Education / Training	Business Development Support
Howell, Terrence & Courtney t/a Grates Cove Studios	\$644.00	2013-08-28	Craft, Gift and Apparel	Business Development Support
Humber Arm Environmental Association	\$3,000.00	2013-11-06	Ocean Technology	Business Development Support
Humber Arm Environmental Association	\$2,500.00	2013-09-17	Ocean Technology	Business Development Support
Indigena Enterprises Inc	\$1,000.00	2013-11-01	Manufacturing or Processing	Business Development Support
Innu DMC Safety Consulting Inc.	\$1,000.00	2014-01-22	Education / Training	Business Development Support
International Communication & Navigation Ltd.	\$2,000.00	2014-03-18	Ocean Technology	Business Development Support
iSYS-Intelligent System Solutions Corporation	\$7,250.00	2013-07-24	Information and Communications Technology	Business Development Support
iTranslation Services Ltd.	\$1,000.00	2013-10-02	Services / Retail	Business Development Support
J & B Outfitters Limited	\$0.00	2013-05-07	Tourism	Business Development Support
Joan Kane T/A Ewe Designs	\$3,039.00	2013-11-26	Craft, Gift and Apparel	Business Development Support
Jumping Bean Coffee Inc.	\$25,000.00	2013-11-26	Agrifoods	Business Development Support
Junior Achievement of Newfoundland and Labrador	\$7,500.00	2014-01-31	Education / Training	Business Development Support; Young Entrepreneurs and Innovators Program
Karlande Designs Limited	\$2,000.00	2013-09-10	Manufacturing or Processing	Business Development Support
Karlande Designs Limited	\$1,000.00	2013-10-02	Manufacturing or Processing	Business Development Support
KGS Enterprises Limited	\$3,141.00	2013-09-20	Tourism	Business Development Support
King's Enterprises	\$685.00	2014-02-24	Craft, Gift and Apparel	Business Development Support
King's Point Pottery	\$3,693.16	2014-03-05	Craft, Gift and Apparel	Business Development Support
Labrador Adventures	\$4,543.00	2013-06-13	Tourism	Business Development Support
Labrador Adventures	\$7,773.86	2014-01-30	Tourism	Business Development Support

Labrador Consulting	\$1,000.00	2014-01-21	Tourism	Business Development Support
Labrador North Chamber of Commerce	\$10,000.00	2014-01-08	Multi-Sector	Business Development Support; Regional Development
Leaside Manor Inc	\$22,100.00	2013-07-22	Tourism	Business Development Support
Mad Mummer Media Inc.	\$2,000.00	2013-05-17	Film / Television	Business Development Support
Magine Snowboards	\$15,000.00	2013-11-08	Manufacturing or Processing	Business Development Support
Manuel, Urve	\$4,519.77	2013-11-08	Craft, Gift and Apparel	Business Development Support
Marie's Knits	\$1,825.00	2013-10-29	Craft, Gift and Apparel	Business Development Support
Marine Industrial Lighting Systems Ltd.	\$4,000.00	2013-09-10	Shipbuilding	Business Development Support
Marine Industrial Lighting Systems Ltd.	\$4,000.00	2013-07-18	Shipbuilding	Business Development Support
Mark Racicot, Ruby Racicot	\$6,247.50	2013-07-09	Tourism	Business Development Support
Mathfun Productions Inc	\$500,000.00	2013-04-25	ICT	Business Development Support; Business Investment
Melecho Music Inc.	\$2,000.00	2013-08-20	Education / Training	Business Development Support
Melecho Music Inc.	\$37,960.00	2014-01-21	Culture	Business Development Support; Business Investment
Memorial University, Grenfell Campus	\$1,000.00	2014-03-05	Environmental	Business Development Support
Memorial University, Grenfell Campus	\$4,000.00	2013-09-10	Education / Training	Business Development Support
Memorial University, International Centre	\$5,000.00	2013-09-10	Education / Training	Business Development Support
Memorial University, International Centre	\$4,000.00	2013-07-18	Ocean Technology	Business Development Support
Molly Made Fibre Art Studio Inc.	\$1,438.93	2013-12-10	Tourism	Business Development Support
Molly Made Fibre Art Studio Inc.	\$400.00	2014-03-18	Craft, Gift and Apparel	Business Development Support
Molly Made Fibre Art Studio Inc.	\$1,000.00	2014-01-27	Craft, Gift and Apparel	Business Development Support
Molly Made Fibre Art Studio Inc.	\$930.47	2013-05-07	Tourism	Business Development Support; Business and Market Development Program
Morag Loves Company Limited	\$3,000.00	2014-01-06	Film / Television	Business Development Support
NEI Association Inc.	\$36,566.00	2014-01-28	Environmental	Business Development Support
New World Dairy Inc.	\$100,000.00	2014-02-04	Agrifoods	Business Development Support
NewFound Pianos, Inc.	\$31,785.00	2013-12-17	Services / Retail	Business Development Support
Newfoundland and Labrador Association of CBDCs	\$10,000.00	2013-06-04	Multi-Sector	Business Development Support; Young Entrepreneurs and Innovators Program
Newfoundland and Labrador Association of Technology Industries	\$25,000.00	2013-08-01	Ocean Technology	Business Development Support; Regional Development
Newfoundland and Labrador Association of Technology Industries	\$48,050.00	2013-05-16	Ocean Technology	Business Development Support
Newfoundland and Labrador Organization for Women Entrepreneurs	\$76,875.00	2013-07-29	Multi-Sector	Business Development Support
Newfoundland Aqua Service Limited	\$100,000.00	2014-03-05	Manufacturing or Processing	Business Development Support
Newfoundland Aquaculture Industry Association (NAIA)	\$55,000.00	2014-02-05	Aquaculture	Business Development Support
Newfoundland Aquaculture Industry Association (NAIA)	\$10,000.00	2013-05-21	Aquaculture	Business Development Support; Business and Market Development Program
Newfoundland Chocolate Company Inc.	\$14,594.00	2013-05-27	Manufacturing or Processing	Business Development Support
Newfoundland International Studies Ltd.	\$12,675.00	2013-09-12	Education / Training	Business Development Support
Newfoundland Offshore Services Limited	\$2,000.00	2014-02-05	Energy	Business Development Support
NONIA of Newfoundland	\$3,476.00	2013-10-29	Craft, Gift and Apparel	Business Development Support
Norcon Marine Services Ltd.	\$39,687.00	2014-02-19	Shipbuilding	Business Development Support
North Atlantic Ziplines Inc.	\$5,650.00	2013-11-13	Tourism	Business Development Support
Northeast Avalon Regional Economic Development Board (Zone 19)	\$10,450.00	2013-09-12	Agrifoods	Business Development Support
Northeast Avalon Regional Economic Development Board (Zone 19)	\$10,243.00	2013-07-08	Services / Retail	Business Development Support
Northern Lights Adventures Ltd	\$19,250.00	2013-07-26	Tourism	Business Development Support; Business and Market Development Program
Nunacor Development Corporation	\$1,000.00	2013-11-05	Multi-Sector	Business Development Support
O'Hagan, Shawn	\$773.95	2014-02-26	Craft, Gift and Apparel	Business Development Support
Ocean Choice International Inc.	\$75,000.00	2013-12-13	Fisheries	Business Development Support
Ocean Quest Inc.	\$31,843.00	2014-02-25	Tourism	Business Development Support
Ocean Quest Inc.	\$12,025.25	2014-03-25	Tourism	Business Development Support; Workplace Skills Enhancement
Oceanic Consulting Corporation	\$2,500.00	2013-09-17	Ocean Technology	Business Development Support
Odd Sock Films Inc.	\$4,000.00	2014-01-06	Film / Television	Business Development Support
Odd Sock Films Inc.	\$2,000.00	2013-05-22	Film / Television	Business Development Support
Opera on the Avalon	\$24,139.00	2013-05-15	Tourism	Business Development Support
Other Ocean Interactive NL Limited	\$4,000.00	2013-07-10	Information and Communications Technology	Business Development Support

PanGeo Subsea Inc.	\$2,000.00	2014-03-24	Ocean Technology	Business Development Support
PanGeo Subsea Inc.	\$2,000.00	2013-09-17	Ocean Technology	Business Development Support
PanGeo Subsea Inc.	\$4,000.00	2013-07-18	Ocean Technology	Business Development Support
PanGeo Subsea Inc.	\$4,000.00	2013-09-10	Ocean Technology	Business Development Support
Pirate's Haven Chalets and Adventures	\$9,522.00	2013-07-26	Tourism	Business Development Support
Pope Productions Ltd.	\$3,000.00	2014-01-06	Film / Television	Business Development Support
Pope Productions Ltd.	\$2,000.00	2013-05-14	Film / Television	Business Development Support
Prestige Rock Processing Inc.	\$0.00	2013-05-03	Manufacturing or Processing	Business Development Support
Q5 Systems Limited	\$28,047.00	2013-07-03	Information and Communications Technology	Business Development Support
Renaissance Services NL Inc.	\$1,500.00	2013-10-09	Tourism	Business Development Support
River Mountain Realty	\$2,000.00	2013-09-13	Financial Services	Business Development Support
Rogers' Farm & Greenhouses Limited	\$532.50	2014-03-07	Agrifoods	Business Development Support
Root Four Imagination Inc.	\$4,000.00	2013-07-18	Information and Communications Technology	Business Development Support
Rutter Inc.	\$1,000.00	2013-05-29	Ocean Technology	Business Development Support
Rutter Inc.	\$5,000.00	2013-09-10	Ocean Technology	Business Development Support
Rutter Inc.	\$4,000.00	2013-09-10	Ocean Technology	Business Development Support
RV Designs Inc.	\$2,000.00	2013-09-10	Manufacturing or Processing	Business Development Support
RV Designs Inc.	\$47,255.00	2014-02-26	Manufacturing or Processing	Business Development Support
Safety Marketing Limited	\$1,000.00	2013-06-13	Multi-Sector	Business Development Support
Safety Marketing Limited	\$1,000.00	2013-10-02	Distribution / Wholesale	Business Development Support
Saltwater Woodworks Inc.	\$70,230.00	2013-07-31	Manufacturing or Processing	Business Development Support; Business Investment
Samantha Martin, Smart in Print	\$1,000.00	2013-10-09	Manufacturing or Processing	Business Development Support
Sedna Nutraceutical Inc	\$1,500.00	2013-04-24	Food and Beverage	Business Development Support; International Trade Assistance Program
Semintha Nutraceuticals Ltd.	\$37,074.00	2014-03-05	Life Sciences	Business Development Support
Shadowy Souls Inc.	\$2,000.00	2013-05-14	Film / Television	Business Development Support
Smart Learning and Development Solutions Inc.	\$2,000.00	2013-05-17	Education / Training	Business Development Support
Smart Learning and Development Solutions Inc.	\$1,000.00	2013-08-20	Education / Training	Business Development Support
Smiths Snack Service Limited	\$35,900.00	2013-12-03	Manufacturing or Processing	Business Development Support
Social Media Management	\$1,000.00	2013-10-02	Information and Communications Technology	Business Development Support
Social Media Management	\$2,500.00	2013-08-14	Services / Retail	Business Development Support
Solace Power Inc.	\$1,500.00	2013-05-21	Energy	Business Development Support
Solace Power Inc.	\$4,000.00	2013-07-10	Aerospace & Defence	Business Development Support
Solace Power Inc.	\$2,500.00	2013-10-09	Aerospace & Defence	Business Development Support
Solace Power Inc.	\$2,500.00	2014-03-03	Energy	Business Development Support
Solace Power Inc.	\$17,975.00	2014-02-18	Electronics	Business Development Support
Solace Power Inc.	\$3,781.37	2013-05-21	Energy	Business Development Support; Global Travel Program
Sparkes Limited	\$0.00	2013-05-28	Tourism	Business Development Support
St. Anthony Basin Resources Incorporated (SABRI)	\$5,000.00	2013-07-26	Aquaculture	Business Development Support; Regional Development
St. John's International Airport Authority	\$15,000.00	2013-09-05	Multi-Sector	Business Development Support
St. John's International Women's Film & Video Festival Inc.	\$2,780.00	2013-04-05	Film / Television	Business Development Support; Young Entrepreneurs and Innovators Program
St. Michael's Artists-Printmakers Association	\$22,905.00	2014-03-19	Digital Media	Business Development Support
Stage West Theatre Festival Inc.	\$6,062.50	2013-06-10	Tourism	Business Development Support
Stephanie K. Parsons	\$1,822.50	2013-07-30	Tourism	Business Development Support
SubC Control Limited	\$38,531.00	2014-03-24	Ocean Technology	Business Development Support
SubC Control Limited	\$2,500.00	2013-09-17	Ocean Technology	Business Development Support
SubC Control Limited	\$4,000.00	2013-09-10	Ocean Technology	Business Development Support
Take the Shot Productions	\$2,000.00	2013-05-17	Film / Television	Business Development Support
Terra Sustainability Consulting inc.	\$1,000.00	2013-05-14	Environmental	Business Development Support
The Call Centre Inc.	\$1,000.00	2013-06-17	Information and Communications Technology	Business Development Support
The EXCITE Corporation Inc.	\$2,000.00	2014-03-03	Information and Communications Technology	Business Development Support
The Hunting Party	\$2,000.00	2013-05-15	Film / Television	Business Development Support

The New Vogue Furriers Limited	\$5,000.00	2013-06-13	Manufacturing or Processing	Business Development Support
The New Vogue Furriers Limited	\$5,000.00	2013-10-15	Services / Retail	Business Development Support
Theatre Newfoundland and Labrador	\$25,000.00	2013-06-20	Tourism	Business Development Support
Tiller Engineering Inc.	\$4,000.00	2014-01-08	Engineering	Business Development Support
Tiller Engineering Inc.	\$3,000.00	2013-08-20	Engineering	Business Development Support
Tiller Engineering Inc.	\$1,000.00	2014-01-17	Engineering	Business Development Support
Trinity Bakeshop Ltd.	\$0.00	2013-04-24	Manufacturing or Processing	Business Development Support
Trinity Historical Society Inc.	\$4,075.00	2013-06-17	Craft, Gift and Apparel	Business Development Support
Trinity Historical Society Inc.	\$1,315.00	2013-09-23	Manufacturing or Processing	Business Development Support
Tuck's Bee Better Farm Inc	\$1,800.00	2013-08-09	Agrifoods	Business Development Support
Tuckamore Lodge Limited	\$24,750.00	2013-05-07	Tourism	Business Development Support; Business and Market Development Program
Versus Technologies	\$3,000.00	2013-08-06	Information and Communications Technology	Business Development Support
Virtual Ink Ltd.	\$1,000.00	2014-02-20	Craft, Gift and Apparel	Business Development Support
Virtual Marine Technology Incorporated	\$0.00	2013-06-20	Ocean Technology	Business Development Support
Virtual Marine Technology Incorporated	\$3,000.00	2013-08-21	Ocean Technology	Business Development Support
Virtual Marine Technology Incorporated	\$3,000.00	2013-08-20	Ocean Technology	Business Development Support
Virtual Marine Technology Incorporated	\$24,700.00	2013-12-03	Ocean Technology	Business Development Support
Vision The Atlantic Canada Company	\$5,700.00	2014-02-04	Tourism	Business Development Support
Westshore Arctic Inc.	\$2,500.00	2014-01-28	Energy	Business Development Support
Whitecap Scientific Corporation	\$100,000.00	2013-11-06	Environmental	Business Development Support
Whitecap Scientific Corporation	\$1,500.00	2013-09-18	Ocean Technology	Business Development Support
Wood Soil Services Limited	\$3,229.58	2013-07-09	Information and Communications Technology	Business Development Support
Work Global Canada Inc.	\$26,764.00	2014-03-04	Services / Retail	Business Development Support
Yarn Point Knitters	\$0.00	2013-05-03	Craft, Gift and Apparel	Business Development Support
Yarn Point Knitters	\$400.00	2014-03-18	Craft, Gift and Apparel	Business Development Support
Yarn Point Knitters	\$3,368.00	2013-11-22	Craft, Gift and Apparel	Business Development Support
Yellow Environmental Inc.	\$4,965.00	2013-08-12	Information and Communications Technology	Business Development Support; Workplace Skills Enhancement
Yellow Environmental Inc.	\$25,000.00	2014-02-12	Information and Communications Technology	Business Development Support
73042 Newfoundland and Labrador Inc.	\$290,000.00	2014-08-28	Tourism	Business Development Support; Business Investment
8727775 Canada Inc.	\$4,934.00	2014-10-31	Film / Television	Business Development Support
Abbie's Garden Bed & Breakfast	\$14,115.00	2014-04-28	Tourism	Business Development Support; Business Investment
AbbyShot Clothiers Limited	\$4,000.00	2015-02-17	Manufacturing or Processing	Business Development Support
AbbyShot Clothiers Limited	\$2,000.00	2014-08-01	Manufacturing or Processing	Business Development Support
Aerospace and Defence Industry Association of Newfoundland and Labrador (ADIANL)	\$2,000.00	2015-02-25	Aerospace & Defence	Business Development Support
Aerospace and Defence Industry Association of Newfoundland and Labrador (ADIANL)	\$2,000.00	2014-10-01	Aerospace & Defence	Business Development Support
Agile Sensor Technologies	\$2,500.00	2015-02-25	Aerospace & Defence	Business Development Support
Agile Sensor Technologies	\$2,500.00	2014-09-24	Aerospace & Defence	Business Development Support
Agile Sensor Technologies	\$3,000.00	2015-03-27	Ocean Technology	Business Development Support
Agile Sensor Technologies	\$3,000.00	2014-10-21	Information and Communications Technology	Business Development Support
Amaguk Inn	\$12,995.00	2015-03-23	Tourism	Business Development Support
AMEIL Constructors Limited	\$50,000.00	2015-01-20	Manufacturing or Processing	Business Development Support
AMEIL Constructors Limited	\$3,850.00	2014-05-21	Oil & Gas	Business Development Support
Antenna Social Media and Design	\$2,500.00	2015-02-02	Digital Media	Business Development Support
Antenna Social Media and Design	\$2,500.00	2014-07-29	Digital Media	Business Development Support
Arc Instruments Inc	\$11,017.50	2015-03-25	Information and Communications Technology	Business Development Support
Auk Island Enterprises Inc.	\$49,900.00	2015-02-16	Food and Beverage	Business Development Support
Battery Radio Inc.	\$3,000.00	2014-10-16	Information and Communications Technology	Business Development Support
Best Boy Productions Ltd.	\$2,000.00	2014-10-06	Film / Television	Business Development Support
Best Boy Productions Ltd.	\$2,000.00	2014-04-23	Film / Television	Business Development Support
Bluedrop Performance Learning Inc.	\$2,000.00	2015-02-25	Education / Training	Business Development Support
Bluedrop Performance Learning Inc.	\$2,000.00	2014-09-24	Education / Training	Business Development Support

BMS North America Ltd	\$4,000.00	2015-02-02	Environmental	Business Development Support
BOT Capital Project Inc.	\$25,000.00	2014-06-04	Venture Capital	Business Development Support
British Confectionery Company Limited	\$19,250.00	2014-05-21	Manufacturing or Processing	Business Development Support
Brookdale Adventures LTD.	\$22,500.00	2014-04-14	Tourism	Business Development Support
Burin Efficiency Units	\$1,500.00	2014-10-02	Tourism	Business Development Support
Burry, Elizabeth	\$16,775.00	2014-11-14	Craft, Gift and Apparel	Business Development Support; Business Investment
Callahan St. John, Erin	\$1,052.00	2014-08-13	Craft, Gift and Apparel	Business Development Support
Canadian Homebuilders Association	\$2,000.00	2015-01-06	Construction / Contracting	Business Development Support
Canadian Manufacturers and Exporters Association Newfoundland Division CME	\$31,810.00	2014-07-04	Shipbuilding	Business Development Support
CANATEC Associates International Ltd.	\$4,000.00	2015-02-03	Arctic Opportunities	Business Development Support
Care Givers NL Inc.	\$2,500.00	2014-08-14	Services / Retail	Business Development Support
Celsius Game Studios Inc.	\$2,000.00	2015-02-02	Digital Media	Business Development Support
Charron, Maaïke	\$3,800.00	2015-01-26	Craft, Gift and Apparel	Business Development Support
Chatman's Bakery Ltd.	\$2,000.00	2015-02-05	Food and Beverage	Business Development Support
Cinq Cerf Outfitting Inc.	\$1,800.00	2015-03-10	Tourism	Business Development Support
City Hotels Limited	\$32,750.00	2015-02-16	Tourism	Business Development Support
Ciuffini, Michael	\$2,000.00	2014-05-05	Film / Television	Business Development Support
Collins, Lesley	\$1,000.00	2014-11-18	Craft, Gift and Apparel	Business Development Support
Compusult Limited	\$2,500.00	2015-03-09	Aerospace & Defence	Business Development Support
Compusult Limited	\$2,000.00	2014-09-24	Information and Communications Technology	Business Development Support
Cool Clean Dry Ice Cleaning Ltd.	\$19,525.00	2014-10-15	Multi-Sector	Business Development Support
Council of Marine Professional Associates	\$3,000.00	2014-04-08	Ocean Technology	Business Development Support
Crawspace Films Inc	\$2,500.00	2014-05-12	Film / Television	Business Development Support
Destination St. John's	\$22,375.00	2014-05-20	Tourism	Business Development Support
Dynamic Air Shelters Ltd.	\$2,000.00	2015-02-25	Manufacturing or Processing	Business Development Support
Elizabeth J. Cottages Limited	\$7,500.00	2014-04-17	Tourism	Business Development Support
EMSAT Corporation	\$89,750.00	2015-02-13	Ocean Technology	Business Development Support
EMSAT Corporation	\$2,500.00	2014-09-24	Environmental	Business Development Support
EMSAT Corporation	\$5,000.00	2014-06-17	Environmental	Business Development Support
esonar	\$5,000.00	2014-07-22	Ocean Technology	Business Development Support
Fagan Consulting	\$3,000.00	2014-10-28	Resource Sector	Business Development Support
Fibreglass Works Limited	\$7,700.00	2015-02-04	Manufacturing or Processing	Business Development Support
Fisheries and Marine Institute of Memorial University	\$3,000.00	2014-11-10	Education / Training	Business Development Support
Fisheries and Marine Institute of Memorial University	\$5,000.00	2014-06-18	Education / Training	Business Development Support
Foley, Deanne	\$2,000.00	2014-05-05	Film / Television	Business Development Support
Ford Elms Limited	\$15,346.00	2014-04-22	Manufacturing or Processing	Business Development Support
Future First Inc	\$5,000.00	2014-05-20	Education / Training	Business Development Support
G-MAK Contracting Inc.	\$375.00	2014-09-25	Services / Retail	Business Development Support
Gander International Airport Authority	\$2,000.00	2015-02-27	Aerospace & Defence	Business Development Support
Gander International Airport Authority	\$2,000.00	2014-09-24	Aerospace & Defence	Business Development Support
Garden Hill Inn	\$1,649.28	2015-03-05	Tourism	Business Development Support
GFI Composites Ltd.	\$7,100.00	2015-03-13	Manufacturing or Processing	Business Development Support
Gouldings' Wholesale Limited	\$47,193.00	2014-06-25	Manufacturing or Processing	Business Development Support
Gover, Brad	\$2,000.00	2014-05-05	Film / Television	Business Development Support
Grand Bank Development Corporation	\$30,333.00	2014-05-08	Services / Retail	Business Development Support
Grand Bank Seafoods Incorporated	\$100,000.00	2014-10-06	Fisheries	Business Development Support
Grenfell Historical Society	\$5,250.00	2014-07-07	Tourism	Business Development Support
Grey Island Energy Inc.	\$4,000.00	2014-04-23	Energy	Business Development Support
GRI Simulations Inc	\$4,000.00	2015-03-27	Ocean Technology	Business Development Support
GRI Simulations Inc	\$2,500.00	2014-08-04	Ocean Technology	Business Development Support
GRI Simulations Inc	\$5,000.00	2014-06-17	Ocean Technology	Business Development Support



Gridstor Energy Corporation	\$2,500.00	2014-09-12	Energy	Business Development Support
Harbour Grace Ocean Enterprises	\$4,000.00	2014-10-08	Shipbuilding	Business Development Support
Hayes' Carpentry & Construction Limited	\$5,000.00	2014-10-15	Manufacturing or Processing	Business Development Support
Headline Holsteins Ltd.	\$100,000.00	2014-07-22	Agrifoods	Business Development Support
Heddle Marine Service (NL) Inc.	\$4,000.00	2014-10-27	Shipbuilding	Business Development Support
Iceberg Logistics Incorporated	\$3,000.00	2015-02-03	Arctic Opportunities	Business Development Support
ICI Innovations	\$3,000.00	2015-02-20	Information and Communications Technology	Business Development Support
Indigena Enterprises Inc	\$1,500.00	2015-01-06	Manufacturing or Processing	Business Development Support
Instigate Films	\$2,500.00	2014-05-05	Film / Television	Business Development Support
INTECSEA	\$4,000.00	2015-02-11	Oil & Gas	Business Development Support
Invertebrate Management Ltd.	\$25,000.00	2014-08-06	Tourism	Business Development Support
iSYS-Intelligent System Solutions Corporation	\$17,250.00	2014-08-12	Information and Communications Technology	Business Development Support
JFT Enterprises Ltd.	\$1,000.00	2014-07-06	Manufacturing or Processing	Business Development Support
Joan Kane T/A Ewe Designs	\$3,000.00	2014-10-31	Manufacturing or Processing	Business Development Support
Jumping Bean Coffee Inc.	\$2,000.00	2014-05-07	Food and Beverage	Business Development Support
Karlande Designs Limited	\$1,000.00	2014-09-08	Manufacturing or Processing	Business Development Support
Kraken Robotics Inc	\$4,000.00	2015-03-27	Ocean Technology	Business Development Support
Labrador Gem Seafood Inc.	\$25,000.00	2015-03-05	Fisheries	Business Development Support
Labrador North Chamber of Commerce	\$40,000.00	2014-06-06	Multi-Sector	Business Development Support; Regional Development
Linkum Tours LTD.	\$19,392.00	2014-05-28	Tourism	Business Development Support
LST Enterprises Limited	\$2,500.00	2014-07-16	Tourism	Business Development Support
Mad Mummer Media Inc.	\$2,000.00	2014-04-29	Film / Television	Business Development Support
Marble Zip Tours Inc.	\$21,663.00	2014-08-06	Tourism	Business Development Support
Marie's Knits	\$1,887.00	2014-10-31	Manufacturing or Processing	Business Development Support
Mayflower Outfitters Inc.	\$4,095.00	2014-05-27	Tourism	Business Development Support
Memorial University of Newfoundland	\$7,060.00	2014-09-23	Oil & Gas	Business Development Support
Memorial University of NL	\$2,000.00	2015-02-11	Ocean Technology	Business Development Support
Memorial University, Enactus Memorial	\$49,096.60	2014-08-07	Education / Training	Business Development Support; Regional Development
Memorial University, Grenfell Campus	\$3,000.00	2014-10-15	Education / Training	Business Development Support
Memorial University, Grenfell Campus	\$4,000.00	2014-10-21	Education / Training	Business Development Support
Memorial University, Grenfell Campus	\$4,000.00	2014-06-17	Education / Training	Business Development Support
Memorial University, International Centre	\$2,500.00	2014-04-11	Education / Training	Business Development Support
Memorial University, International Centre	\$2,500.00	2014-10-15	Education / Training	Business Development Support
Memorial University, International Centre	\$4,000.00	2014-10-08	Education / Training	Business Development Support
Memorial University, International Centre	\$4,000.00	2015-03-27	Education / Training	Business Development Support
Memorial University, International Centre	\$5,000.00	2014-05-22	Education / Training	Business Development Support
Mine Safety Training Institute Inc.	\$25,000.00	2014-09-14	Education / Training	Business Development Support
Molly Made Fibre Art Studio Inc.	\$400.00	2015-01-30	Craft, Gift and Apparel	Business Development Support
Molly Made Fibre Art Studio Inc.	\$1,000.00	2015-01-13	Craft, Gift and Apparel	Business Development Support
Morag Loves Company Limited	\$2,000.00	2014-10-10	Film / Television	Business Development Support
Morag Loves Company Limited	\$3,000.00	2015-01-06	Film / Television	Business Development Support
Morag Loves Company Limited	\$2,000.00	2014-08-28	Film / Television	Business Development Support
Morag Loves Company Limited	\$2,000.00	2014-10-06	Film / Television	Business Development Support
Natural Gardener Inc.	\$1,761.60	2014-09-16	Agrifoods	Business Development Support
Natural Products and Agri-Food Services Inc. (NPAF Inc.)	\$1,786.00	2014-07-25	Agrifoods	Business Development Support
NEI Association Inc.	\$63,190.00	2014-12-12	Environmental	Business Development Support
New Wood Manufacturers Inc. (previously A&N Enterprises Inc.)	\$138,500.00	2014-06-25	Manufacturing or Processing	Business Development Support; Business Investment
Newfoundland and Labrador Association of Technology Industries	\$43,640.00	2014-05-30	Ocean Technology	Business Development Support
Newfoundland and Labrador Association of Technology Industries	\$189,000.00	2014-04-29	Multi-Sector	Business Development Support
Newfoundland and Labrador Research Technologies	\$46,500.00	2014-07-22	Information and Communications Technology	Business Development Support
Newfoundland Aqua Service Limited	\$100,000.00	2015-01-20	Aquaculture	Business Development Support

Newfoundland Aquaculture Industry Association (NAIA)	\$7,449.00	2014-11-18	Aquaculture	Business Development Support
Newfoundland Chocolate Company Inc.	\$48,999.00	2015-03-03	Manufacturing or Processing	Business Development Support
Newfoundland International Studies Ltd.	\$7,000.00	2015-01-21	Education / Training	Business Development Support
NOIA	\$4,000.00	2015-02-03	Oil & Gas	Business Development Support
Notus Electronics Limited	\$50,000.00	2014-06-06	Ocean Technology	Business Development Support
Notus Electronics Limited	\$3,000.00	2015-03-24	Fisheries	Business Development Support
Notus Electronics Limited	\$3,000.00	2014-11-17	Ocean Technology	Business Development Support
Notus Electronics Limited	\$4,000.00	2014-08-01	Ocean Technology	Business Development Support
O'Hagan, Shawn	\$1,312.50	2014-05-27	Craft, Gift and Apparel	Business Development Support
O'Neill, Mark	\$2,000.00	2014-05-05	Film / Television	Business Development Support
Oceanic Consulting Corporation	\$4,000.00	2015-02-04	Arctic Opportunities	Business Development Support
OceansAdvance Inc.	\$3,000.00	2014-10-23	Ocean Technology	Business Development Support
OceansAdvance Inc.	\$4,000.00	2014-07-02	Ocean Technology	Business Development Support
Odd Sock Films Inc.	\$2,000.00	2014-10-06	Film / Television	Business Development Support
Odd Sock Films Inc.	\$3,000.00	2014-05-05	Film / Television	Business Development Support
Oil Filtration Solutions Ltd.	\$3,000.00	2014-10-08	Green / Clean Tech	Business Development Support
Other Ocean Interactive NL Limited	\$2,500.00	2015-02-02	Digital Media	Business Development Support
Other Ocean Interactive NL Limited	\$2,500.00	2014-04-23	Digital Media	Business Development Support
PanGeo Subsea Inc.	\$3,000.00	2015-03-27	Ocean Technology	Business Development Support
PanGeo Subsea Inc.	\$4,000.00	2014-07-16	Ocean Technology	Business Development Support
PanGeo Subsea Inc.	\$4,000.00	2014-06-17	Ocean Technology	Business Development Support
Papa John's Sportswear Center Limited	\$39,541.00	2014-10-24	Multi-Sector	Business Development Support
PF Collins	\$3,000.00	2014-10-01	Manufacturing or Processing	Business Development Support
Pirate's Haven Chalets and Adventures	\$11,250.00	2014-07-07	Tourism	Business Development Support
Pope Productions Ltd.	\$3,000.00	2015-01-06	Film / Television	Business Development Support
Pope Productions Ltd.	\$2,000.00	2014-10-06	Film / Television	Business Development Support
Quality Care Hearing Inc	\$1,500.00	2014-09-08	Services / Retail	Business Development Support
Quidi Vidi Pewter Inc.	\$1,000.00	2015-01-28	Craft, Gift and Apparel	Business Development Support
Resource Innovations Inc.	\$35,590.00	2014-11-25	Environmental	Business Development Support
Restwell Ltd.	\$3,000.00	2014-10-01	Manufacturing or Processing	Business Development Support
Ricketts Holdings Inc.	\$3,000.00	2014-06-17	Tourism	Business Development Support
Rocket Bakery and Fresh Food	\$2,500.00	2014-05-13	Food and Beverage	Business Development Support
Root Four Imagination Inc.	\$50,000.00	2014-05-23	Information and Communications Technology	Business Development Support
Ruby Lumber Company Limited	\$31,500.00	2014-04-23	Forestry	Business Development Support; Business Investment
Rutter Inc.	\$3,000.00	2015-02-11	Ocean Technology	Business Development Support
Scott, Renee	\$1,000.00	2014-12-17	Craft, Gift and Apparel	Business Development Support
Seashore Maritime Services Ltd.	\$4,000.00	2014-10-01	Information and Communications Technology	Business Development Support
Semintha Nutraceuticals Ltd.	\$2,000.00	2014-04-23	Biotechnology	Business Development Support
Sequence Bioinformatics Inc.	\$10,195.00	2014-07-30	Biotechnology	Business Development Support
Sharp Management Inc.	\$3,000.00	2015-01-26	Environmental	Business Development Support
Skeet Shoot Films	\$2,000.00	2014-05-14	Film / Television	Business Development Support
Smart Learning and Development Solutions Inc.	\$1,000.00	2014-08-27	Education / Training	Business Development Support
Social Media Management	\$2,500.00	2014-08-18	Information and Communications Technology	Business Development Support
Social Media Management	\$2,500.00	2014-12-09	Information and Communications Technology	Business Development Support
Social Media Management	\$2,000.00	2014-08-14	Digital Media	Business Development Support
Solace Power Inc.	\$13,825.00	2015-01-26	Electronics	Business Development Support
Solace Power Inc.	\$4,000.00	2014-05-21	Aerospace & Defence	Business Development Support
Solace Power Inc.	\$2,000.00	2015-02-25	Energy	Business Development Support
Solace Power Inc.	\$2,500.00	2014-09-24	Energy	Business Development Support
Spinario Orthotic Lab Inc.	\$47,082.00	2014-07-15	Manufacturing or Processing	Business Development Support
Spinario Orthotic Lab Inc.	\$29,069.00	2014-12-09	Manufacturing or Processing	Business Development Support

Spruce Pond Adventures Ltd	\$9,187.50	2014-04-29	Tourism	Business Development Support
Stage West Theatre Festival Inc.	\$7,432.50	2014-05-27	Tourism	Business Development Support
StartUpNL	\$3,000.00	2014-10-21	Multi-Sector	Business Development Support
Stephenville Airport Corporation	\$49,500.00	2014-06-19	Aerospace & Defence	Business Development Support
Stephenville Theatre Festival	\$49,355.00	2014-08-06	Tourism	Business Development Support
SubC Control Limited	\$1,500.00	2014-08-25	Ocean Technology	Business Development Support
SubC Control Limited	\$4,000.00	2015-03-27	Ocean Technology	Business Development Support
SubC Control Limited	\$4,000.00	2014-06-18	Ocean Technology	Business Development Support
SubC Control Limited	\$2,500.00	2015-02-11	Ocean Technology	Business Development Support
Take the Shot Productions	\$2,000.00	2014-10-06	Film / Television	Business Development Support
Take the Shot Productions	\$2,000.00	2014-04-23	Film / Television	Business Development Support
Technical Rope & Rescue Inc.	\$4,000.00	2015-01-12	Environmental	Business Development Support
Terra Nova Attractions Limited	\$2,937.50	2014-05-12	Tourism	Business Development Support
The Burin Peninsula Chamber of Commerce	\$26,650.00	2014-05-23	Services / Retail	Business Development Support
The Centre for Nursing Studies	\$2,500.00	2014-04-14	Education / Training	Business Development Support
The Doctor's House Inn & Spa Ltd.	\$200,000.00	2014-09-22	Tourism	Business Development Support; Business Investment
The EXCITE Corporation Inc.	\$2,000.00	2015-02-25	Information and Communications Technology	Business Development Support
The EXCITE Corporation Inc.	\$2,500.00	2014-09-24	Information and Communications Technology	Business Development Support
The New Vogue Furriers Limited	\$4,000.00	2014-07-09	Manufacturing or Processing	Business Development Support
Theatre Newfoundland and Labrador	\$25,000.00	2014-04-24	Tourism	Business Development Support
Tiller Engineering Inc.	\$4,000.00	2014-07-07	Engineering	Business Development Support
Tiller Engineering Inc.	\$4,000.00	2014-10-08	Information and Communications Technology	Business Development Support
Trinity Historical Society Inc.	\$1,300.00	2014-10-10	Craft, Gift and Apparel	Business Development Support
Unified Softworx Inc.	\$2,000.00	2015-02-02	Digital Media	Business Development Support
Virtual Ink Ltd.	\$1,000.00	2015-01-06	Craft, Gift and Apparel	Business Development Support
Virtual Marine Technology Incorporated	\$3,000.00	2014-11-03	Aerospace & Defence	Business Development Support
Western Wood Works Incorporated.	\$442,000.00	2015-02-13	Manufacturing or Processing	Business Development Support; Business Investment
White, Allison	\$3,000.00	2015-01-06	Film / Television	Business Development Support
Whitecap Scientific Corporation	\$4,000.00	2015-03-27	Ocean Technology	Business Development Support
Wreckhouse Productions Inc	\$2,000.00	2014-10-23	Film / Television	Business Development Support
Yarn Point Knitters	\$400.00	2015-01-30	Craft, Gift and Apparel	Business Development Support
2001 Investments Ltd.	\$2,500.00	2015-08-03	Food and Beverage	Business Development Support
2001 Investments Ltd.	\$26,750.00	2015-07-24	Food and Beverage	Business Development Support
2001 Investments Ltd.	\$2,500.00	2015-04-22	Food and Beverage	Business Development Support
54417 Newfoundland and Labrador Inc.	\$300,000.00	2015-07-23	Aquaculture	Business Development Support
74339 NL Corp	\$1,500.00	2015-09-02	Life Sciences	Business Development Support
74339 NL Corp	\$1,500.00	2015-09-04	Information and Communications Technology	Business Development Support
74339 NL Corp	\$29,082.95	2015-06-30	Information and Communications Technology	Business Development Support
75427 Newfoundland and Labrador Inc.	\$122,200.00	2015-08-21	Digital Media	Business Development Support; Business Investment
9362991 Canada Inc.	\$1,000.00	2015-09-04	Information and Communications Technology	Business Development Support
A & P Manufacturing Limited	\$3,000.00	2015-05-29	Manufacturing or Processing	Business Development Support
AbbyShot Clothiers Limited	\$4,000.00	2015-10-08	Craft, Gift and Apparel	Business Development Support
AbbyShot Clothiers Limited	\$2,500.00	2016-01-18	Manufacturing or Processing	Business Development Support
Aerospace and Defence Industry Association of Newfoundland and Labrador (ADIANL)	\$74,750.00	2015-09-29	Aerospace & Defence	Business Development Support
Agile Sensor Technologies	\$1,000.00	2015-06-09	Aerospace & Defence	Business Development Support
Agile Sensor Technologies	\$1,000.00	2015-09-08	Aerospace & Defence	Business Development Support
Amber Music Limited	\$3,000.00	2015-12-02	Culture	Business Development Support
Amber Music Limited	\$3,000.00	2015-04-27	Music	Business Development Support
Anaconda Mining Inc.	\$500,000.00	2016-02-18	Mining	Business Development Support; Business Investment
Antenna Social Media and Design	\$2,000.00	2015-08-10	Information and Communications Technology	Business Development Support
Antenna Social Media and Design	\$1,000.00	2015-11-12	Digital Media	Business Development Support

Argentia Management Authority	\$1,500.00	2015-06-03	Ocean Technology	Business Development Support
Arnold's Cove Inn Inc.	\$26,000.00	2016-02-05	Tourism	Business Development Support
B Eid Holdings Inc.	\$3,000.00	2015-05-05	Environmental	Business Development Support
Badger Bay Mussel Farm Ltd.	\$24,500.00	2015-12-10	Aquaculture	Business Development Support
Barite Mud Services Inc.	\$100,000.00	2015-11-27	Mining	Business Development Support
Battery Radio Inc.	\$3,000.00	2015-05-05	Tourism	Business Development Support
Battery Radio Inc.	\$4,000.00	2015-10-06	Digital Media	Business Development Support
Bill's Bakery	\$1,500.00	2015-08-05	Food and Beverage	Business Development Support
BMS North America Ltd	\$4,000.00	2015-05-05	Environmental	Business Development Support
BMS North America Ltd	\$4,000.00	2015-10-15	Environmental	Business Development Support
Bridger, Emily	\$2,000.00	2015-04-27	Film / Television	Business Development Support
Brownie Points	\$36,500.00	2015-09-10	Information and Communications Technology	Business Development Support
Buckle's Busing Ltd.	\$12,000.00	2015-09-15	Tourism	Business Development Support
Burin Peninsula Motel Limited	\$90,000.00	2015-06-30	Tourism	Business Development Support; Business Investment
Business Portals Inc.	\$1,000.00	2015-10-22	Services / Retail	Business Development Support
Butland Communications	\$3,000.00	2015-09-16	Arctic Opportunities	Business Development Support
C & T Enterprises Limited	\$1,500.00	2016-01-25	Manufacturing or Processing	Business Development Support
C-Core	\$3,000.00	2015-06-24	Engineering	Business Development Support
C-Core	\$1,500.00	2016-01-19	Ocean Technology	Business Development Support
C-Core	\$3,000.00	2015-09-16	Arctic Opportunities	Business Development Support
Canadian Centre for Fisheries Innovation	\$25,000.00	2015-12-11	Fisheries	Business Development Support
Canadian Homebuilders Association	\$2,000.00	2015-09-08	Multi-Sector	Business Development Support
Cape Freels Heritage Trust Inc.	\$1,677.37	2016-03-09	Tourism	Business Development Support
Care Givers NL Inc.	\$40,500.00	2015-04-07	Education / Training	Business Development Support
Carrie at Heart Productions Ltd.	\$2,000.00	2015-04-17	Film / Television	Business Development Support
Celsius Game Studios Inc.	\$2,000.00	2015-10-30	Digital Media	Business Development Support
Celsius Game Studios Inc.	\$2,500.00	2016-02-15	Digital Media	Business Development Support
Charron, Maaik	\$5,123.00	2016-03-02	Craft, Gift and Apparel	Business Development Support
Cinq Cerf Outfitting Inc.	\$4,202.50	2016-03-24	Tourism	Business Development Support
Coates, Quinten	\$921.00	2015-10-13	Tourism	Business Development Support
College of the North Atlantic (HQ-Stephenville Campus)	\$4,000.00	2015-06-10	Education / Training	Business Development Support
Collins, Lesley	\$1,000.00	2015-12-08	Craft, Gift and Apparel	Business Development Support
Craft Council of Newfoundland and Labrador	\$4,000.00	2015-07-20	Craft, Gift and Apparel	Business Development Support
Cranberry Association of Newfoundland & Labrador INC.	\$4,000.00	2015-05-13	Agrifoods	Business Development Support
Cranberry Association of Newfoundland & Labrador INC.	\$4,000.00	2015-10-22	Agrifoods	Business Development Support
Creativity by Doing Incorporated	\$2,600.00	2015-08-03	Education / Training	Business Development Support
Curran, Pat	\$3,000.00	2015-10-06	Multi-Sector	Business Development Support
Curran, Pat	\$3,000.00	2015-06-03	Services / Retail	Business Development Support
Cysgenic Consulting Inc	\$2,000.00	2015-07-08	Life Sciences	Business Development Support
Dynamic Air Shelters Ltd.	\$178,029.00	2015-11-10	Manufacturing or Processing	Business Development Support; Business Investment
Dynamic Air Shelters Ltd.	\$41,062.50	2015-05-28	Manufacturing or Processing	Business Development Support
Dynamic Air Shelters Ltd.	\$37,915.90	2015-11-27	Manufacturing or Processing	Business Development Support
Eastern Roof and Floor Truss Manufacturing (2008) Inc.	\$2,500.00	2015-10-08	Manufacturing or Processing	Business Development Support
Eastern Roof and Floor Truss Manufacturing (2008) Inc.	\$400.00	2015-09-24	Manufacturing or Processing	Business Development Support
Efford Enterprises Limited	\$25,000.00	2015-12-16	Tourism	Business Development Support
Ever Green Environmental Corporation	\$5,550.00	2015-10-13	Environmental	Business Development Support
Fab-Tech Industries Inc.	\$2,000.00	2016-01-20	Manufacturing or Processing	Business Development Support
Fabax Limited	\$2,000.00	2015-11-04	Tourism	Business Development Support
Farnsworth, June	\$400.00	2016-02-25	Craft, Gift and Apparel	Business Development Support
Fisheries and Marine Institute of Memorial University	\$3,000.00	2015-04-28	Education / Training	Business Development Support
Fisheries and Marine Institute of Memorial University	\$3,000.00	2015-09-16	Arctic Opportunities	Business Development Support

Fisheries and Marine Institute of Memorial University	\$4,000.00	2015-07-07	Education / Training	Business Development Support
Five Brothers Artisan Cheese	\$2,000.00	2015-06-08	Food and Beverage	Business Development Support
Flood, Paula	\$2,000.00	2016-01-04	Craft, Gift and Apparel	Business Development Support
Flow IT Inc.	\$18,275.00	2015-10-05	Information and Communications Technology	Business Development Support
Foggy Island Candles	\$1,500.00	2016-01-07	Craft, Gift and Apparel	Business Development Support
Foley, Deanne	\$2,000.00	2015-04-17	Film / Television	Business Development Support
Fonemed	\$4,000.00	2015-10-08	Life Sciences	Business Development Support
Fonemed	\$4,000.00	2016-02-15	Life Sciences	Business Development Support
Genesis Group Incorporated	\$350,000.00	2015-10-06	Multi-Sector	Business Development Support; Regional Development
Goose Cove Retreat	\$6,300.00	2015-05-12	Tourism	Business Development Support
Gover, Brad	\$2,000.00	2015-10-22	Film / Television	Business Development Support
Grand Bank Development Corporation	\$15,492.00	2015-11-18	Multi-Sector	Business Development Support
Gray Aqua Group Ltd.	\$3,000.00	2015-07-28	Aquaculture	Business Development Support
Grenfell Business Solutions	\$1,000.00	2015-10-22	Services / Retail	Business Development Support
GRI Simulations Inc	\$4,000.00	2015-06-03	Ocean Technology	Business Development Support
GRI Simulations Inc	\$90,000.00	2016-03-29	Ocean Technology	Business Development Support
GRI Simulations Inc	\$4,000.00	2016-03-09	Ocean Technology	Business Development Support
GRI Simulations Inc	\$2,000.00	2015-07-08	Ocean Technology	Business Development Support
Harbour Breton, Town of	\$3,000.00	2015-07-17	Aquaculture	Business Development Support
Harris, Noel	\$2,000.00	2015-04-29	Film / Television	Business Development Support
Haven Homes	\$2,500.00	2015-10-09	Construction / Contracting	Business Development Support
Hawke River Outfitters Ltd	\$10,000.00	2016-02-22	Tourism	Business Development Support
HeyOrca	\$5,000.00	2015-07-06	Information and Communications Technology	Business Development Support
Higher Talent	\$1,000.00	2015-10-19	Education / Training	Business Development Support
Hodder's Excavating and Contracting	\$9,185.00	2015-11-18	Agrifoods	Business Development Support
Hodder's Shellfish Inc.	\$210,000.00	2016-01-14	Manufacturing or Processing	Business Development Support; Business Investment
Holyrood, Town of	\$3,000.00	2015-10-06	Ocean Technology	Business Development Support
Hoyles, Samantha	\$1,000.00	2015-10-27	Digital Media	Business Development Support
Humber Lodge Big Falls Inc.	\$15,500.00	2016-03-28	Tourism	Business Development Support
IC Spa Products Inc.	\$28,484.00	2016-02-24	Food and Beverage	Business Development Support
Invertebrate Management Ltd.	\$25,000.00	2015-11-27	Tourism	Business Development Support
Irish Loop Chamber of Commerce	\$3,000.00	2015-10-22	Multi-Sector	Business Development Support
iSYS-Intelligent System Solutions Corporation	\$23,447.00	2015-12-09	Information and Communications Technology	Business Development Support
Joan Kane T/A Ewe Designs	\$3,255.00	2015-11-06	Manufacturing or Processing	Business Development Support
Jumping Bean Coffee Inc.	\$1,000.00	2015-05-26	Food and Beverage	Business Development Support
Jumping Bean Coffee Inc.	\$25,000.00	2016-01-08	Food and Beverage	Business Development Support
Karlande Designs Limited	\$7,500.00	2015-08-27	Craft, Gift and Apparel	Business Development Support
Keyin College Inc.	\$1,500.00	2016-01-14	Education / Training	Business Development Support
Kraken Robotics Inc	\$4,000.00	2015-09-21	Ocean Technology	Business Development Support
Kraken Robotics Inc	\$4,000.00	2016-03-09	Ocean Technology	Business Development Support
Labrador Aboriginal Training Partnership	\$2,000.00	2016-01-25	Arctic Opportunities	Business Development Support
Labrador North Chamber of Commerce	\$9,000.00	2016-01-23	Community Development	Business Development Support
Labrador North Chamber of Commerce	\$4,000.00	2015-09-16	Arctic Opportunities	Business Development Support
Labrador Rewinding Inc.	\$66,195.20	2015-09-15	Manufacturing or Processing	Business Development Support
Loder, Allan Thomas	\$400.00	2016-03-07	Craft, Gift and Apparel	Business Development Support
Loder, Allan Thomas	\$525.00	2015-08-26	Craft, Gift and Apparel	Business Development Support
M & E Fur Farm Inc.	\$12,780.00	2016-02-05	Agrifoods	Business Development Support
MacDonald, Kerri	\$2,000.00	2015-04-17	Film / Television	Business Development Support
Marie's Knits	\$2,200.00	2015-10-07	Manufacturing or Processing	Business Development Support
Marine Institute - Centre for Aquaculture and Seafood Development	\$1,000.00	2015-06-23	Food and Beverage	Business Development Support
Maxxim Vacations	\$4,000.00	2015-10-06	Tourism	Business Development Support

Maynard's Ltd.	\$17,500.00	2015-05-06	Tourism	Business Development Support
Melecho Music Inc.	\$1,000.00	2015-09-10	Education / Training	Business Development Support
Memorial University, Grenfell Campus	\$1,000.00	2016-01-14	Education / Training	Business Development Support
Memorial University, International Centre	\$2,000.00	2016-02-22	Education / Training	Business Development Support
Memorial University, International Centre	\$4,000.00	2015-05-11	Education / Training	Business Development Support
Memorial University, International Centre	\$5,000.00	2015-11-03	Education / Training	Business Development Support
Memorial University, International Centre	\$3,000.00	2015-10-08	Education / Training	Business Development Support
Miawpukek First Nation Corporation	\$38,149.00	2015-12-11	Craft, Gift and Apparel	Business Development Support
Molly Made Fibre Art Studio Inc.	\$1,630.73	2015-10-06	Tourism	Business Development Support
Molly Made Fibre Art Studio Inc.	\$1,594.12	2015-05-05	Tourism	Business Development Support
Morag Loves Company Limited	\$2,000.00	2015-10-19	Film / Television	Business Development Support
Morag Loves Company Limited	\$3,000.00	2015-11-02	Film / Television	Business Development Support
Morag Loves Company Limited	\$3,000.00	2015-04-07	Film / Television	Business Development Support
Morag Loves Company Limited	\$2,000.00	2016-02-29	Film / Television	Business Development Support
N.L. Basement Systems & Foundation Repairs Limited	\$2,500.00	2015-10-08	Manufacturing or Processing	Business Development Support
Natural Gardener Inc.	\$775.00	2015-06-08	Agrifoods	Business Development Support
Natures Edge Inc.	\$1,688.00	2015-08-19	Tourism	Business Development Support
NEI Association Inc.	\$1,200.00	2016-02-15	Environmental	Business Development Support
NEI Association Inc.	\$40,950.00	2015-05-01	Environmental	Business Development Support
New Wood Manufacturers Inc. (previously A&N Enterprises Inc.)	\$27,445.00	2016-03-01	Manufacturing or Processing	Business Development Support
New World Theatre Project Inc.	\$36,000.00	2015-10-13	Tourism	Business Development Support
Newfoundland and Labrador Association of Technology Industries	\$41,842.15	2015-04-27	Multi-Sector	Business Development Support
Newfoundland and Labrador Organization for Women Entrepreneurs	\$71,274.00	2015-09-09	Export Services	Business Development Support
Newfoundland Aquaculture Industry Association (NAIA)	\$4,000.00	2015-06-15	Aquaculture	Business Development Support
Newfoundland Aquaculture Industry Association (NAIA)	\$52,056.00	2015-07-23	Aquaculture	Business Development Support
Nickel Independent Film Festival	\$1,000.00	2015-09-11	Film / Television	Business Development Support
NL Pita INC	\$1,500.00	2015-06-10	Food and Beverage	Business Development Support
Nocland Business Inc.	\$1,000.00	2015-09-10	Information and Communications Technology	Business Development Support
NONIA of Newfoundland	\$3,537.00	2015-04-30	Craft, Gift and Apparel	Business Development Support
Northern Edge Outfitters	\$8,120.40	2016-03-24	Tourism	Business Development Support
Northern Harvest Sea Farms	\$4,000.00	2015-06-29	Aquaculture	Business Development Support
Notus Electronics Limited	\$4,000.00	2015-05-06	Electronics	Business Development Support
Nunatsiavut Government	\$100,000.00	2015-11-27	Tourism	Business Development Support
NunatuKavut Community Council	\$2,000.00	2016-01-26	Community Development	Business Development Support
O'Brien Farm Foundation Inc.	\$33,750.00	2015-09-28	Agrifoods	Business Development Support
O'Neill, Mark	\$2,000.00	2015-04-17	Film / Television	Business Development Support
Oates, Melanie	\$2,000.00	2015-04-21	Film / Television	Business Development Support
Oceans Learning Partnership	\$4,000.00	2015-04-28	Ocean Technology	Business Development Support
Oceans Limited	\$4,000.00	2015-10-15	Biotechnology	Business Development Support
Oil Filtration Solutions Ltd.	\$1,500.00	2016-02-24	Environmental	Business Development Support
Other Ocean Interactive NL Limited	\$45,000.00	2015-08-26	Digital Media	Business Development Support
Other Ocean Interactive NL Limited	\$3,000.00	2016-02-15	Digital Media	Business Development Support
PanGeo Subsea Inc.	\$4,000.00	2016-03-11	Ocean Technology	Business Development Support
Pathway Construction Ltd.	\$2,500.00	2015-10-16	Construction / Contracting	Business Development Support
PERL Associates	\$400.00	2015-09-25	Manufacturing or Processing	Business Development Support
Petroleum Research-NL	\$123,000.00	2015-11-13	Ocean Technology	Business Development Support
Pirate's Haven Chalets and Adventures	\$13,250.00	2015-07-22	Tourism	Business Development Support
Pope Productions Ltd.	\$2,000.00	2015-10-14	Film / Television	Business Development Support
Port Rexton Brewing Company Ltd.	\$9,090.00	2016-02-12	Manufacturing or Processing	Business Development Support
Prima Information Solutions Inc	\$8,500.00	2015-10-15	Information and Communications Technology	Business Development Support
Prima Information Solutions Inc	\$7,173.00	2015-06-10	Information and Communications Technology	Business Development Support

Pure Iceberg Water Inc.	\$4,000.00	2015-10-06	Food and Beverage	Business Development Support
Pure Iceberg Water Inc.	\$4,000.00	2016-02-22	Food and Beverage	Business Development Support
Quidi Vidi Pewter Inc.	\$1,500.00	2016-01-23	Craft, Gift and Apparel	Business Development Support
Quorum Information Technologies Inc	\$30,356.50	2015-11-13	Information and Communications Technology	Business Development Support
Quorum Information Technologies Inc	\$40,458.00	2015-08-18	Information and Communications Technology	Business Development Support
Rainy Sunday	\$15,256.00	2016-03-02	Manufacturing or Processing	Business Development Support
Rainy Sunday	\$2,500.00	2016-01-18	Craft, Gift and Apparel	Business Development Support
Random Discoveries Ltd.	\$4,990.00	2016-02-11	Tourism	Business Development Support
Renaissance Services NL Inc.	\$2,000.00	2015-08-13	Tourism	Business Development Support
Renaissance Services NL Inc.	\$13,235.00	2015-07-22	Tourism	Business Development Support
Resource Innovations Inc.	\$33,625.00	2015-12-02	Resource Sector	Business Development Support
Resource Innovations Inc.	\$4,000.00	2015-05-05	Environmental	Business Development Support
Resource Innovations Inc.	\$3,000.00	2015-10-15	Environmental	Business Development Support
Restaurant Association of Newfoundland and Labrador	\$32,060.26	2015-05-01	Agrifoods	Business Development Support
Ricketts Holdings Inc.	\$4,990.00	2016-02-11	Tourism	Business Development Support
Rink Rat Productions Ltd.	\$3,000.00	2015-11-27	Film / Television	Business Development Support
Rising Tide Association	\$3,780.00	2015-11-19	Tourism	Business Development Support
Roberts' Outfitting Ltd.	\$8,750.00	2016-03-24	Tourism	Business Development Support
Rock Island Productions Ltd.	\$2,000.00	2015-10-14	Film / Television	Business Development Support
Rogers Enterprises Ltd.	\$4,000.00	2015-12-09	Engineering	Business Development Support
Rogers Enterprises Ltd.	\$4,000.00	2015-10-06	Environmental	Business Development Support
Rogers Enterprises Ltd.	\$2,000.00	2016-02-18	Engineering	Business Development Support
Rogers, Nancy	\$1,279.50	2015-12-03	Craft, Gift and Apparel	Business Development Support
Rutter Inc.	\$4,000.00	2015-10-06	Ocean Technology	Business Development Support
Rutter Inc.	\$4,000.00	2016-03-28	Ocean Technology	Business Development Support
Ryan, Shirley	\$1,500.00	2015-05-29	Craft, Gift and Apparel	Business Development Support
Ryan, Shirley	\$1,500.00	2015-10-21	Craft, Gift and Apparel	Business Development Support
Salmon Hole Lodge Ltd.	\$1,615.37	2015-04-16	Tourism	Business Development Support
Scott, Renee	\$1,000.00	2015-11-24	Craft, Gift and Apparel	Business Development Support
Seamatica Aerospace Limited	\$32,505.00	2015-05-07	Aerospace & Defence	Business Development Support
Seashore Maritime Services Ltd.	\$4,000.00	2015-10-06	Environmental	Business Development Support
Seashore Maritime Services Ltd.	\$2,000.00	2016-02-18	Environmental	Business Development Support
Seashore Maritime Services Ltd.	\$5,000.00	2015-07-07	Information and Communications Technology	Business Development Support
Sentinel Alert Inc.	\$4,782.80	2016-01-19	Oil & Gas	Business Development Support
Sequence Bioinformatics Inc.	\$4,000.00	2015-10-06	Information and Communications Technology	Business Development Support
Sharp Management Inc.	\$3,000.00	2015-10-26	Environmental	Business Development Support
Sharp Management Inc.	\$3,000.00	2015-05-05	Engineering	Business Development Support
Sherwood Enterprises Limited	\$2,900.00	2015-04-13	Tourism	Business Development Support
Sherwood Forest Productions Ltd	\$17,000.00	2015-08-19	Tourism	Business Development Support
Smart Learning and Development Solutions Inc.	\$1,000.00	2015-10-30	Education / Training	Business Development Support
Smiths Snack Service Limited	\$4,475.00	2015-04-09	Manufacturing or Processing	Business Development Support
Solace Power Inc.	\$13,650.00	2015-08-04	Aerospace & Defence	Business Development Support
Solace Power Inc.	\$4,000.00	2015-08-04	Aerospace & Defence	Business Development Support
Spaces Fireplace and Closet Solutions	\$2,500.00	2015-10-08	Manufacturing or Processing	Business Development Support
Spanish Room Manor Bed and Breakfast	\$10,000.00	2015-04-10	Tourism	Business Development Support
Spruce Pond Adventures Ltd	\$5,361.00	2015-12-17	Tourism	Business Development Support
St. Anthony Seafoods	\$2,500.00	2015-04-12	Fisheries	Business Development Support
St. John's Farmers' Market Co-operative	\$49,500.00	2015-05-20	Agrifoods	Business Development Support
St. John's International Airport Authority	\$150,000.00	2015-11-17	Tourism	Business Development Support
Stage West Theatre Festival Inc.	\$7,282.50	2015-06-17	Tourism	Business Development Support
StartUpNL	\$3,000.00	2015-06-03	Multi-Sector	Business Development Support

SubC Control Limited	\$1,500.00	2015-08-10	Aerospace & Defence	Business Development Support
SubC Control Limited	\$4,000.00	2016-03-09	Ocean Technology	Business Development Support
SULIS SubSea Corporation	\$4,000.00	2016-02-18	Ocean Technology	Business Development Support
Sunrise Dairy Limited	\$100,000.00	2015-09-09	Agrifoods	Business Development Support
Take the Shot Productions	\$2,000.00	2015-04-17	Film / Television	Business Development Support
Technical Rope & Rescue Inc.	\$4,000.00	2015-05-01	Education / Training	Business Development Support
The Gooseberry Cove Cod Company Inc.	\$3,000.00	2015-07-21	Aquaculture	Business Development Support
Theatre Newfoundland and Labrador	\$25,000.00	2015-04-16	Culture	Business Development Support
Theatre Newfoundland and Labrador	\$8,420.00	2015-05-28	Culture	Business Development Support
Thorne, Gail	\$2,000.00	2016-01-07	Craft, Gift and Apparel	Business Development Support
Three Rivers Lodge Ltd.	\$11,715.00	2016-02-12	Tourism	Business Development Support
Tiller Engineering Inc.	\$3,000.00	2015-05-13	Engineering	Business Development Support
Tiller Engineering Inc.	\$1,500.00	2016-01-23	Engineering	Business Development Support
TPL Holdings Inc.	\$2,500.00	2016-02-01	Manufacturing or Processing	Business Development Support
TriNav Group of Companies	\$3,000.00	2015-09-16	Ocean Technology	Business Development Support
Trinity Historical Society Inc.	\$2,124.00	2015-11-04	Craft, Gift and Apparel	Business Development Support
Tuckamore Lodge Limited	\$44,897.00	2016-01-12	Tourism	Business Development Support
Viking Trail Tourism Association	\$12,700.00	2015-12-18	Tourism	Business Development Support
Virtual Marine Technology Incorporated	\$3,000.00	2015-06-23	Ocean Technology	Business Development Support
Virtual Marine Technology Incorporated	\$100,000.00	2015-11-27	Ocean Technology	Business Development Support
Western Newfoundland Brewing Company Ltd	\$3,279.71	2015-11-13	Manufacturing or Processing	Business Development Support
Western Steel Works Inc.	\$7,013.00	2015-05-06	Manufacturing or Processing	Business Development Support
Wetland Treatment Solutions Ltd.	\$75,000.00	2015-10-29	Environmental	Business Development Support
White, Allison	\$2,000.00	2015-04-21	Film / Television	Business Development Support
Whitecap Scientific Corporation	\$43,175.00	2015-07-30	Ocean Technology	Business Development Support
Young's Industrial Refrigeration Ltd.	\$100,000.00	2015-06-09	Manufacturing or Processing	Business Development Support
Zero Worx Inc.	\$3,000.00		Information and Communications Technology	Business Development Support
2001 Investments Ltd.	\$2,000.00	2017-03-24	Food and Beverage	Business Development Support
66663 Newfoundland and Labrador Inc.	\$13,000.00	2016-07-25	Tourism	Business Development Support
74339 NL Corp	\$1,500.00	2016-07-05	Information and Communications Technology	Business Development Support
76622 Newfoundland and Labrador Ltd	\$25,753.00	2016-10-26	Education / Training	Business Development Support
77201 Newfoundland and Labrador Inc.	\$2,000.00	2016-11-18	Information and Communications Technology	Business Development Support
9677518 Canada Inc.	\$1,500.00	2016-11-28	Information and Communications Technology	Business Development Support
Abadak Wilderness Adventures Inc.	\$4,000.00	2017-01-31	Tourism	Business Development Support
Abbie's Garden Bed & Breakfast	\$1,012.50	2016-05-25	Tourism	Business Development Support
Acoustic Zoom Inc	\$3,000.00	2016-04-14	Aerospace & Defence	Business Development Support
Aerospace and Defence Industry Association of Newfoundland and Labrador (ADIANL)	\$3,000.00	2016-04-14	Aerospace & Defence	Business Development Support
Agile Sensor Technologies	\$3,000.00	2016-07-27	Multi-Sector	Business Development Support
Agile Sensor Technologies	\$3,000.00	2016-08-19	Aerospace & Defence	Business Development Support
Allswater Marine Consultants Limited	\$1,500.00	2016-08-31	Ocean Technology	Business Development Support
Amber Music Limited	\$3,000.00	2016-06-17	Culture	Business Development Support
AMEIL Constructors Limited	\$100,000.00	2016-06-30	Manufacturing or Processing	Business Development Support
Anchor Inn Motel (1999) Limited	\$20,000.00	2016-05-24	Tourism	Business Development Support
Antenna Social Media and Design	\$2,500.00	2016-05-11	Digital Media	Business Development Support
Argentia Port Corporation	\$2,500.00	2016-10-13	Multi-Sector	Business Development Support
Argentia Port Corporation	\$3,000.00	2016-04-14	Multi-Sector	Business Development Support
As Works	\$1,500.00	2016-06-06	Aerospace & Defence	Business Development Support
Atlantic Adventures Inc.	\$2,750.00	2016-12-14	Tourism	Business Development Support
B Eid Holdings Inc.	\$3,000.00	2017-03-02	Environmental	Business Development Support
Blizzard Corporation Limited	\$32,122.50	2016-08-04	Tourism	Business Development Support
Bluedrop Performance Learning Inc.	\$2,500.00	2016-04-14	Information and Communications Technology	Business Development Support



BMS North America Ltd	\$4,000.00	2017-03-09	Environmental	Business Development Support
Bonavista Adventure Tours Inc.	\$5,000.00	2017-03-31	Tourism	Business Development Support
Brownie Points	\$1,500.00	2016-09-27	Information and Communications Technology	Business Development Support
C&M Newfoundland, Inc.	\$4,500.00	2016-06-08	Manufacturing or Processing	Business Development Support
C-Core	\$2,500.00	2016-10-13	Ocean Technology	Business Development Support
C-Core	\$2,500.00	2016-04-14	Ocean Technology	Business Development Support
C-Core	\$2,500.00	2017-03-09	Ocean Technology	Business Development Support
Campbell Management Limited	\$3,835.00	2016-09-22	Tourism	Business Development Support
CANATEC Associates International Ltd.	\$2,500.00	2016-04-14	Environmental	Business Development Support
Carrie at Heart Productions Ltd.	\$2,500.00	2016-04-22	Film / Television	Business Development Support
Carter Holdings Inc.	\$88,000.00	2016-09-08	Services / Retail	Business Development Support; Business Investment
Celsius Game Studios Inc.	\$2,500.00	2017-02-17	Digital Media	Business Development Support
Cinq Cerf Outfitting Inc.	\$4,500.00	2017-03-01	Tourism	Business Development Support
Clockwork Fox Inc.	\$3,800.00	2016-08-01	Digital Media	Business Development Support
Compusult Limited	\$2,500.00	2016-10-13	Information and Communications Technology	Business Development Support
Compusult Limited	\$3,000.00	2017-03-09	Information and Communications Technology	Business Development Support
Corner Brook Port Corporation	\$20,000.00	2016-07-28	Manufacturing or Processing	Business Development Support
D J Vacation Home Ltd.	\$33,090.00	2016-10-24	Tourism	Business Development Support; Business Investment
Dallas Mercer Consulting Inc.	\$50,000.00	2016-06-15	Multi-Sector	Business Development Support
DashAll	\$1,500.00	2017-03-16	Multi-Sector	Business Development Support
DashAll	\$1,500.00	2016-06-06	Agrifoods	Business Development Support
Doyle W. Sansome & Sons Limited	\$106,735.50	2016-04-22	Tourism	Business Development Support; Business Investment
Dujour	\$1,500.00	2016-06-15	Information and Communications Technology	Business Development Support
Dynamic Air Shelters Ltd.	\$31,933.00	2016-07-19	Manufacturing or Processing	Business Development Support
Edwards and Associates Limited	\$49,130.00	2016-08-05	Information and Communications Technology	Business Development Support; Business Investment
Empowered Homes	\$2,000.00	2017-03-16	Multi-Sector	Business Development Support
Empowered Homes	\$2,000.00	2016-09-27	Green / Clean Tech	Business Development Support
Empowered Homes	\$2,000.00	2016-06-06	Electronics	Business Development Support
esonar	\$45,000.00	2016-06-10	Ocean Technology	Business Development Support
esonar	\$5,000.00	2016-10-19	Ocean Technology	Business Development Support
F. James Consulting Ltd.	\$2,500.00	2016-04-19	Film / Television	Business Development Support
Feehan, David	\$2,500.00	2016-04-14	Film / Television	Business Development Support
Fibreglass Works Limited	\$14,950.00	2016-04-27	Manufacturing or Processing	Business Development Support
Fitz's Mobile Welding Inc.	\$3,000.00	2016-05-11	Manufacturing or Processing	Business Development Support
Flow IT Inc.	\$19,300.00	2017-02-20	Information and Communications Technology	Business Development Support
Foleymore Entertainment	\$2,500.00	2016-04-22	Music	Business Development Support
Gamberg, Kerry	\$2,500.00	2016-04-14	Film / Television	Business Development Support
Gander and Area Chamber of Commerce Inc.	\$5,751.25	2016-08-17	Aerospace & Defence	Business Development Support
Gouldings' Wholesale Limited	\$30,110.00	2016-05-05	Manufacturing or Processing	Business Development Support
Gover, Brad	\$1,500.00	2016-09-01	Film / Television	Business Development Support
Grand Bank Development Corporation	\$18,071.00	2017-03-31	Multi-Sector	Business Development Support
Grand Lake Adventures Inc.	\$6,824.51	2017-02-28	Tourism	Business Development Support
GRI Simulations Inc	\$2,500.00	2016-10-13	Ocean Technology	Business Development Support
HelpMeOrder	\$1,500.00	2017-03-16	Food and Beverage	Business Development Support
HelpMeOrder	\$2,000.00	2016-09-27	Information and Communications Technology	Business Development Support
HelpMeOrder	\$1,500.00	2016-11-22	Information and Communications Technology	Business Development Support
Hi-Point Industries	\$45,808.00	2017-03-31	Manufacturing or Processing	Business Development Support
Hickey, Michael	\$2,500.00	2016-04-14	Film / Television	Business Development Support
Hollett and Sons Inc.	\$1,500.00	2016-10-27	Services / Retail	Business Development Support
Imaging by Guido	\$3,000.00	2016-04-29	Digital Media	Business Development Support
Island Propane Ltd.	\$25,572.00	2017-02-07	Manufacturing or Processing	Business Development Support

iSYS-Intelligent System Solutions Corporation	\$2,500.00	2016-10-13	Information and Communications Technology	Business Development Support
iSYS-Intelligent System Solutions Corporation	\$27,300.00	2016-10-13	Information and Communications Technology	Business Development Support
Jamieson, Joshua	\$2,500.00	2016-04-14	Film / Television	Business Development Support
Joan Kane T/A Ewe Designs	\$3,000.00	2016-11-08	Craft, Gift and Apparel	Business Development Support
Joy, Jonathan	\$500.00	2016-04-13	Tourism	Business Development Support
Jumping Bean Coffee Inc.	\$45,250.00	2016-11-03	Agrifoods	Business Development Support
Kilbride Music Ltd.	\$2,500.00	2016-04-14	Culture	Business Development Support
King, Jonathan	\$1,500.00	2016-11-18	Information and Communications Technology	Business Development Support
Kraken Robotics Inc	\$3,810.00	2016-10-19	Ocean Technology	Business Development Support
Labrador Gem Seafood Inc.	\$4,000.00	2017-03-21	Fisheries	Business Development Support
Long Range Investments Ltd.	\$16,140.60	2017-02-13	Tourism	Business Development Support
Marble Zip Tours Inc.	\$49,314.00	2016-04-29	Tourism	Business Development Support
Marine Industrial Lighting Systems Ltd.	\$99,575.00	2016-04-26	Ocean Technology	Business Development Support
Martin, Micah	\$2,500.00	2016-04-15	Film / Television	Business Development Support
Melecho Music Inc.	\$1,000.00	2016-04-20	Education / Training	Business Development Support
Michael Flaherty T/A Wild Cove Ceramics	\$2,090.00	2016-05-05	Craft, Gift and Apparel	Business Development Support
Molly Made Fibre Art Studio Inc.	\$5,015.74	2016-11-10	Craft, Gift and Apparel	Business Development Support
Morag Loves Company Limited	\$2,500.00	2016-10-20	Film / Television	Business Development Support
Morag Loves Company Limited	\$3,000.00	2017-01-10	Film / Television	Business Development Support
Morag Loves Company Limited	\$1,500.00	2016-08-26	Film / Television	Business Development Support
N.C.L. Contractors Ltd.	\$383,169.00	2016-07-21	Manufacturing or Processing	Business Development Support; Business Investment
N.C.L. Contractors Ltd.	\$4,000.00	2017-02-20	Manufacturing or Processing	Business Development Support
Navigator's Fisheries Ltd.	\$2,500.00	2016-06-17	Fisheries	Business Development Support
NavSim Technology Inc.	\$3,000.00	2016-10-13	Information and Communications Technology	Business Development Support
NEI Association Inc.	\$41,475.00	2016-10-27	Environmental	Business Development Support
New Business Venture Inc.	\$14,400.00	2016-04-13	Tourism	Business Development Support
New Island Studios Inc.	\$2,500.00	2017-02-17	Digital Media	Business Development Support
Newfoundland and Labrador Organization for Women Entrepreneurs	\$58,800.00	2016-10-06	Multi-Sector	Business Development Support
Newfoundland Aquaculture Industry Association (NAIA)	\$55,261.00	2016-07-13	Aquaculture	Business Development Support
Newfoundland Aquaculture Industry Association (NAIA)	\$40,963.00	2016-04-12	Aquaculture	Business Development Support
Newfoundland Aquaculture Industry Association (NAIA)	\$2,500.00	2016-04-19	Food and Beverage	Business Development Support
Newfoundland Chocolate Company Inc.	\$1,500.00	2017-03-24	Food and Beverage	Business Development Support
Newfoundland Salt Company Ltd	\$63,000.00	2017-02-22	Manufacturing or Processing	Business Development Support; Business Investment
Newfoundland Salt Company Ltd	\$2,000.00	2017-03-24	Food and Beverage	Business Development Support
Next Step Holdings Inc.	\$8,914.00	2017-01-09	Culture	Business Development Support
Nexxbar Equipment Inc.	\$40,728.00	2016-10-31	Manufacturing or Processing	Business Development Support
North Atlantic Aquaponics Ltd	\$95,000.00	2016-05-20	Aquaculture	Business Development Support; Business Investment
Northern Edge Outfitters	\$9,119.38	2017-03-21	Tourism	Business Development Support
Northern Lights Fishing Lodge (2007) Ltd	\$36,468.00	2017-03-27	Tourism	Business Development Support
O'Neill, Mark	\$2,500.00	2016-04-14	Film / Television	Business Development Support
O'Neill, Mark	\$3,000.00	2017-01-18	Film / Television	Business Development Support
O'Neill, Mark	\$2,500.00	2016-04-14	Film / Television	Business Development Support
Oceans Limited	\$4,000.00	2017-03-09	Engineering	Business Development Support
Oceans Limited	\$12,480.00	2016-10-13	Biotechnology	Business Development Support
Oil Filtration Solutions Ltd.	\$4,000.00	2017-03-09	Environmental	Business Development Support
Other Ocean Interactive NL Limited	\$3,000.00	2017-02-17	Digital Media	Business Development Support
Other Ocean Interactive NL Limited	\$3,000.00	2017-02-17	Information and Communications Technology	Business Development Support
parcelCloud	\$1,500.00	2016-06-07	Information and Communications Technology	Business Development Support
Pirate's Haven Chalets and Adventures	\$25,325.00	2016-08-17	Tourism	Business Development Support
Port aux Basques Marine Excursions Inc.	\$43,157.50	2017-03-08	Tourism	Business Development Support; Business Investment
Power HV Inc	\$1,500.00	2016-06-07	Manufacturing or Processing	Business Development Support

Pure Iceberg Water Inc.	\$2,000.00	2017-03-24	Food and Beverage	Business Development Support
Q5 Systems Limited	\$11,750.00	2016-11-07	Information and Communications Technology	Business Development Support
Quorum Information Technologies Inc	\$64,390.00	2016-12-19	Information and Communications Technology	Business Development Support
Resource Innovations Inc.	\$3,000.00	2016-04-08	Environmental	Business Development Support
Rink Rat Productions Ltd.	\$2,500.00	2016-10-20	Film / Television	Business Development Support
Rob Clarke Motorsports Inc.	\$6,073.65	2016-06-06	Tourism	Business Development Support
Roberts' Outfitting Ltd.	\$11,500.00	2017-02-20	Tourism	Business Development Support
Rocket Bakery and Fresh Food	\$2,000.00	2017-03-24	Food and Beverage	Business Development Support
Rogers Enterprises Ltd.	\$40,000.00	2016-04-01	Construction / Contracting	Business Development Support
Rogers Enterprises Ltd.	\$2,500.00	2016-04-14	Information and Communications Technology	Business Development Support
Rogue Rock Pictures Inc.	\$2,500.00	2016-04-14	Film / Television	Business Development Support
Rollin Cabins Ltd.	\$5,077.00	2016-06-03	Manufacturing or Processing	Business Development Support
Root Four Imagination Inc.	\$82,750.00	2016-10-06	Information and Communications Technology	Business Development Support
Rutter Inc.	\$5,000.00	2016-10-19	Ocean Technology	Business Development Support
RV Designs Inc.	\$49,395.00	2016-07-29	Manufacturing or Processing	Business Development Support
Sassy Tuna Studio	\$3,000.00	2017-02-17	Information and Communications Technology	Business Development Support
Sassy Tuna Studio	\$1,500.00	2016-11-18	Information and Communications Technology	Business Development Support
Seaformatics	\$1,500.00	2017-03-17	Ocean Technology	Business Development Support
Seaformatics	\$2,000.00	2016-06-08	Aerospace & Defence	Business Development Support
Seashore Maritime Services Ltd.	\$3,000.00	2016-06-20	Ocean Technology	Business Development Support
Seashore Maritime Services Ltd.	\$22,205.00	2016-07-15	Ocean Technology	Business Development Support
Second Stage	\$2,500.00	2016-04-14	Culture	Business Development Support
Sedna Nutraceutical Inc	\$2,000.00	2017-03-24	Agrifoods	Business Development Support
Segura, Tamara	\$2,500.00	2016-04-14	Film / Television	Business Development Support
Sharp Management Inc.	\$4,000.00	2017-03-02	Environmental	Business Development Support
Shears Bus Service Ltd.	\$5,400.00	2017-03-09	Tourism	Business Development Support
Shell-Ex	\$50,000.00	2017-03-24	Manufacturing or Processing	Business Development Support
Smith, Stefanie	\$3,097.00	2016-09-20	Craft, Gift and Apparel	Business Development Support
Solar Winds Energy Inc.	\$3,000.00	2017-03-23	Energy	Business Development Support
Sparkes, Christian	\$2,500.00	2016-10-20	Film / Television	Business Development Support
Spectroleum Labs, Inc.	\$2,000.00	2016-09-27	Ocean Technology	Business Development Support
Spinario Orthotic Lab Inc.	\$35,000.00	2016-09-27	Manufacturing or Processing	Business Development Support
Sports Villas Resort, Inc.	\$31,500.00	2016-10-06	Tourism	Business Development Support
St. John's International Women's Film & Video Festival Inc.	\$25,000.00	2016-05-11	Film / Television	Business Development Support
St. John's International Women's Film & Video Festival Inc.	\$23,200.00	2016-08-26	Film / Television	Business Development Support
Stage West Theatre Festival Inc.	\$7,282.50	2016-06-29	Tourism	Business Development Support
Streamline Consulting Services Ltd.	\$6,285.00	2016-05-06	Tourism	Business Development Support
Strong Engineering Limited	\$40,400.00	2016-12-22	Information and Communications Technology	Business Development Support
SubC Control Limited	\$4,000.00	2017-03-09	Ocean Technology	Business Development Support
SubC Control Limited	\$1,500.00	2016-08-31	Ocean Technology	Business Development Support
SubC Control Limited	\$2,500.00	2016-04-14	Ocean Technology	Business Development Support
SubC Control Limited	\$73,500.00	2016-10-27	Ocean Technology	Business Development Support
SubC Control Limited	\$5,000.00	2016-10-17	Ocean Technology	Business Development Support
SubC Inspection Services Ltd.	\$12,180.00	2017-03-22	Ocean Technology	Business Development Support
SULIS SubSea Corporation	\$3,000.00	2016-07-27	Ocean Technology	Business Development Support
The Burin Peninsula Chamber of Commerce	\$3,520.00	2017-02-22	Multi-Sector	Business Development Support
The Call Centre Inc.	\$3,000.00	2016-05-11	Information and Communications Technology	Business Development Support
The Call Centre Inc.	\$3,000.00	2016-05-11	Information and Communications Technology	Business Development Support
The Call Centre Inc.	\$42,833.50	2016-09-21	Information and Communications Technology	Business Development Support
The Call Centre Inc.	\$1,500.00	2016-10-27	Information and Communications Technology	Business Development Support
The EXCITE Corporation Inc.	\$2,500.00	2016-10-13	Information and Communications Technology	Business Development Support

The Hunting Party	\$2,500.00	2016-10-20	Film / Television	Business Development Support
The Kitchen Party	\$2,500.00	2016-04-14	Culture	Business Development Support
Theatre Newfoundland and Labrador	\$50,000.00	2016-05-10	Culture	Business Development Support
Tiller Engineering Inc.	\$3,000.00	2016-05-30	Engineering	Business Development Support
Tiller Engineering Inc.	\$3,000.00	2016-08-19	Engineering	Business Development Support
Trinity Historical Society Inc.	\$2,239.00	2016-11-08	Craft, Gift and Apparel	Business Development Support
Trinity Ornamental Concrete Inc.	\$4,702.00	2017-02-24	Manufacturing or Processing	Business Development Support
Virtual Marine Technology Incorporated	\$2,500.00	2017-03-09	Aerospace & Defence	Business Development Support
Vitalitics	\$2,000.00	2016-11-22	Information and Communications Technology	Business Development Support
Weather Shore Windows Inc.	\$100,375.00	2016-09-27	Manufacturing or Processing	Business Development Support; Business Investment
Western Newfoundland Brewing Company Ltd	\$74,364.52	2016-04-29	Manufacturing or Processing	Business Development Support; Business Investment
Western Newfoundland Brewing Company Ltd	\$2,000.00	2017-03-24	Food and Beverage	Business Development Support
Western Steel Works Inc.	\$13,426.25	2017-02-14	Manufacturing or Processing	Business Development Support
Wetland Treatment Solutions Ltd.	\$37,500.00	2016-08-24	Environmental	Business Development Support
White, Allison	\$2,500.00	2016-10-20	Film / Television	Business Development Support
White, Allison	\$2,500.00	2016-04-14	Film / Television	Business Development Support
Work Global Canada Inc.	\$10,123.50	2017-03-21	Services / Retail	Business Development Support
Wreckhouse Productions Inc	\$4,000.00	2017-01-09	Film / Television	Business Development Support
Zero Worx Inc.	\$1,500.00	2017-03-17	Information and Communications Technology	Business Development Support
Zero Worx Inc.	\$2,500.00	2017-02-17	Information and Communications Technology	Business Development Support
2001 Investments Ltd.	\$3,000.00	2017-05-19	Food and Beverage	Business Development Support
2001 Investments Ltd.	\$5,000.00	2017-11-03	Food and Beverage	Business Development Support
66663 Newfoundland and Labrador Inc.	\$15,521.50	2018-01-08	Tourism	Business Development Support
80529 Newfoundland & Labrador Inc.	\$3,000.00	2018-02-02	Environmental	Business Development Support
8727775 Canada Inc.	\$3,000.00	2017-05-19	Film / Television	Business Development Support
Academy Canada Career College	\$3,000.00	2017-08-24	Education / Training	Business Development Support
Agile Sensor Technologies	\$56,675.00	2017-04-12	Aerospace & Defence	Business Development Support
Alpine Development Alliance Corporation	\$3,115.00	2018-03-06	Tourism	Business Development Support
Amber Music Limited	\$4,000.00	2017-10-02	Culture	Business Development Support
ARE Audio	\$2,500.00	2018-01-31	Manufacturing or Processing	Business Development Support
Argentia Port Corporation	\$1,500.00	2017-05-10	Services / Retail	Business Development Support
Arluk Outfitters Ltd	\$49,841.50	2017-05-08	Tourism	Business Development Support
Atlantic Adventures Inc.	\$63,000.00	2018-02-20	Tourism	Business Development Support; Business Investment
Atlantic Maintenance Services	\$4,000.00	2018-02-23	Energy	Business Development Support
Atlantic Maintenance Services	\$4,000.00	2017-08-28	Energy	Business Development Support
Atlantic Offshore Medical Services Limited	\$3,000.00	2017-08-24	Biotechnology	Business Development Support
Atlantic XL Inc.	\$4,000.00	2017-08-24	Mining	Business Development Support
Austin, Natalie	\$4,000.00	2018-02-12	Craft, Gift and Apparel	Business Development Support
Avalon Holographics Incorporated	\$1,500.00	2017-05-11	Green / Clean Tech	Business Development Support
Away Films Inc.	\$2,500.00	2017-05-19	Film / Television	Business Development Support
B Eid Holdings Inc.	\$3,000.00	2018-02-01	Ocean Technology	Business Development Support
B Eid Holdings Inc.	\$3,000.00	2017-08-24	Ocean Technology	Business Development Support
Barite Mud Services Inc.	\$87,935.50	2017-07-24	Mining	Business Development Support
Biolantic Services Inc.	\$4,692.00	2017-04-28	Biotechnology	Business Development Support
Blades Helicopter Services Inc.	\$470,000.00	2017-11-01	Tourism	Business Development Support; Business Investment
BMS North America Ltd	\$2,000.00	2017-05-10	Green / Clean Tech	Business Development Support
BMS North America Ltd	\$4,000.00	2017-08-24	Environmental	Business Development Support
Bonavista Puffin & Whale Boat Tours Ltd.	\$5,000.00	2017-06-14	Tourism	Business Development Support
Brownie Points	\$1,500.00	2017-05-25	Information and Communications Technology	Business Development Support
Burnt Cape Cabins Ltd.	\$130,000.00	2017-06-13	Tourism	Business Development Support; Business Investment
Burry's Shipyard Inc.	\$21,750.00	2017-11-08	Shipbuilding	Business Development Support

Burry's Shipyard Inc.	\$4,000.00	2017-05-01	Fisheries	Business Development Support
Caines, Faron	\$15,000.00	2018-01-08	Tourism	Business Development Support
Callahan St. John, Erin	\$4,037.00	2018-01-24	Craft, Gift and Apparel	Business Development Support
Caron Hawco Group Inc.	\$3,000.00	2018-02-02	Advanced Technology	Business Development Support
Carrie at Heart Productions Ltd.	\$2,500.00	2017-05-19	Film / Television	Business Development Support
Chambers, Nyiesha	\$275.00	2017-08-30	Craft, Gift and Apparel	Business Development Support
Cinq Cerf Outfitting Inc.	\$3,250.00	2018-02-26	Tourism	Business Development Support
Clearwater Resort Limited	\$350.00	2017-11-01	Tourism	Business Development Support
Coastal Safety Management Inc.	\$4,000.00	2017-08-24	Energy	Business Development Support
CoLab Software Incorporated	\$2,000.00	2017-12-08	Advanced Technology	Business Development Support
Cold Ocean Salmon Inc.	\$4,000.00	2018-03-12	Aquaculture	Business Development Support
College of the North Atlantic (2)	\$4,000.00	2017-08-24	Education / Training	Business Development Support
Compusult Limited	\$3,000.00	2017-05-19	Information and Communications Technology	Business Development Support
Compusult Limited	\$3,000.00	2017-11-03	Information and Communications Technology	Business Development Support
Compusult Limited	\$3,000.00	2017-08-24	Ocean Technology	Business Development Support
Compusult Limited	\$1,000.00	2017-08-17	Information and Communications Technology	Business Development Support
Cozy Wood Cabins Ltd.	\$4,082.50	2018-03-09	Tourism	Business Development Support
Cranberry Association of Newfoundland & Labrador INC.	\$15,625.00	2017-08-28	Agrifoods	Business Development Support
Currach Consulting Limited	\$3,000.00	2017-08-28	Ocean Technology	Business Development Support
Cyno	\$1,500.00	2017-12-01	Advanced Technology	Business Development Support
Dairy Farmers of Newfoundland and Labrador	\$11,700.00	2017-05-25	Food and Beverage	Business Development Support
Dallas Mercer Consulting Inc.	\$48,500.00	2017-10-10	Resource Sector	Business Development Support
Dream Shake Media	\$1,500.00	2017-08-10	Film / Television	Business Development Support
DuXion	\$2,000.00	2017-12-04	Advanced Technology	Business Development Support
DuXion	\$2,000.00	2017-12-04	Advanced Technology	Business Development Support
Dynamic Air Shelters Ltd.	\$22,687.50	2017-12-05	Manufacturing or Processing	Business Development Support
Eltoq Developments Inc.	\$30,275.00	2018-03-26	Tourism	Business Development Support
Empowered Homes	\$22,683.65	2017-04-27	Electronics	Business Development Support
Ever Green Environmental Corporation	\$10,750.00	2017-07-24	Environmental	Business Development Support
Fisheries and Marine Institute of Memorial University of Newfoundland	\$4,000.00	2018-01-31	Education / Training	Business Development Support
Fisheries and Marine Institute of Memorial University of Newfoundland	\$4,000.00	2017-08-28	Education / Training	Business Development Support
Fonemed	\$3,000.00	2017-05-19	Information and Communications Technology	Business Development Support
Frontier Subsea Inc.	\$22,500.00	2017-11-06	Ocean Technology	Business Development Support
Frontier Subsea Inc.	\$4,000.00	2017-08-28	Oil & Gas	Business Development Support
Gamberg, Kerry	\$2,500.00	2017-05-19	Film / Television	Business Development Support
Gander River Outfitters & Lodge Inc.	\$13,859.00	2018-03-08	Tourism	Business Development Support
Get Set Films Inc.	\$2,500.00	2017-05-19	Film / Television	Business Development Support
GFI Composites Ltd.	\$6,000.00	2017-10-17	Manufacturing or Processing	Business Development Support
Gover, Brad	\$1,500.00	2017-08-11	Film / Television	Business Development Support
Gow, Christina T. M. (Tineke)	\$22,500.00	2017-06-14	Tourism	Business Development Support
Green Bay Eco Tours	\$7,075.00	2017-12-07	Tourism	Business Development Support
GRI Simulations Inc	\$48,451.09	2017-07-28	Ocean Technology	Business Development Support
Hashtag Tutors	\$2,000.00	2017-12-08	Education / Training	Business Development Support
HeyOrca	\$1,500.00	2017-07-05	Advanced Technology	Business Development Support
Indian Falls Chalets Ltd	\$35,000.00	2018-03-28	Tourism	Business Development Support
Innovative Engineering and Project Management	\$3,050.00	2018-03-15	Engineering	Business Development Support
Invertebrate Management Ltd.	\$20,000.00	2017-09-01	Tourism	Business Development Support
Joan Kane T/A Ewe Designs	\$3,250.00	2018-01-22	Craft, Gift and Apparel	Business Development Support
Kean Marine Limited	\$1,819.00	2018-02-09	Manufacturing or Processing	Business Development Support
Kean Marine Limited	\$2,000.00	2017-04-13	Agrifoods	Business Development Support
Killick Group Ltd	\$3,000.00	2017-08-24	Energy	Business Development Support

King, Jonathan	\$22,725.00	2018-01-24	Information and Communications Technology	Business Development Support
Kraken Robotics Inc	\$90,000.00	2017-05-23	Ocean Technology	Business Development Support
Labrador Gem Seafood Inc.	\$3,000.00	2017-07-11	Aquaculture	Business Development Support
Labrador Gem Seafood Inc.	\$2,500.00	2017-09-11	Fisheries	Business Development Support
Labrador Gem Seafood Inc.	\$3,000.00	2017-05-25	Fisheries	Business Development Support
Labrador Gem Seafood Inc.	\$75,146.80	2017-09-21	Aquaculture	Business Development Support
Labrador Gem Seafood Inc.	\$2,000.00	2017-04-11	Agrifoods	Business Development Support
Labrador Rewinding Inc.	\$135,896.00	2018-01-20	Manufacturing or Processing	Business Development Support; Business Investment
LeDrew Environmental Services Ltd.	\$3,000.00	2018-02-02	Environmental	Business Development Support
Leslie Grattan & Associates Inc.	\$3,000.00	2017-08-24	Environmental	Business Development Support
Light keepers Cafe Limited	\$17,500.00	2017-10-30	Tourism	Business Development Support
Maderra Engineering Inc.	\$3,000.00	2017-08-24	Engineering	Business Development Support
Marble Resort Development Ltd	\$53,590.00	2017-05-23	Tourism	Business Development Support
Marie's Knits	\$1,895.00	2017-10-27	Craft, Gift and Apparel	Business Development Support
Marine Industrial Lighting Systems Ltd.	\$88,500.00	2017-12-02	Ocean Technology	Business Development Support
Merasheen Oyster Farms Inc.	\$35,229.00	2017-07-26	Aquaculture	Business Development Support
Merasheen Oyster Farms Inc.	\$64,278.00	2017-11-16	Aquaculture	Business Development Support
Miawpukek First Nation Corporation	\$13,300.00	2017-11-01	Tourism	Business Development Support
Miawpukek First Nation Corporation	\$14,840.00	2017-07-26	Tourism	Business Development Support
Molly Made Fibre Art Studio Inc.	\$5,072.79	2017-12-01	Craft, Gift and Apparel	Business Development Support
Morag Loves Company Limited	\$3,000.00	2018-02-09	Film / Television	Business Development Support
Morag Loves Company Limited	\$3,000.00	2017-10-19	Film / Television	Business Development Support
Music Industry Association of Newfoundland and Labrador	\$34,000.00	2017-06-02	Music	Business Development Support
NEI Association Inc.	\$3,000.00	2018-01-31	Oil & Gas	Business Development Support
New Island Studios Inc.	\$3,000.00	2017-05-19	Digital Media	Business Development Support
New Island Studios Inc.	\$1,500.00	2017-11-24	Digital Media	Business Development Support
Newfound Perogi	\$16,360.00	2018-01-09	Food and Beverage	Business Development Support
NewfoundFresh Farms Inc.	\$25,000.00	2017-08-28	Agrifoods	Business Development Support
Newfoundland and Labrador Organization for Women Entrepreneurs	\$54,600.00	2017-11-16	Multi-Sector	Business Development Support
Newfoundland Chocolate Company Inc.	\$3,000.00	2017-09-06	Food and Beverage	Business Development Support
Norcon Marine Services Ltd.	\$3,000.00	2017-05-01	Fisheries	Business Development Support
North Atlantic Aquaponics Ltd	\$45,000.00	2017-10-02	Aquaculture	Business Development Support
Northern Edge Outfitters	\$3,984.88	2018-02-12	Tourism	Business Development Support
Not Quite Media Inc.	\$2,500.00	2017-05-19	Film / Television	Business Development Support
NSB Energy Inc.	\$3,000.00	2017-08-24	Energy	Business Development Support
O'Neill, Mark	\$3,000.00	2018-02-06	Film / Television	Business Development Support
Oakey, Justin	\$1,500.00	2017-08-11	Film / Television	Business Development Support
Ocean Quest Inc.	\$32,810.00	2017-07-25	Tourism	Business Development Support
Oceans Limited	\$4,000.00	2018-01-31	Ocean Technology	Business Development Support
Oceans Limited	\$49,999.00	2017-10-19	Ocean Technology	Business Development Support
Oil Filtration Solutions Ltd.	\$3,000.00	2017-06-16	Environmental	Business Development Support
Oil Filtration Solutions Ltd.	\$3,000.00	2018-02-23	Environmental	Business Development Support
Oil Filtration Solutions Ltd.	\$3,000.00	2017-09-05	Energy	Business Development Support
Other Ocean Interactive NL Limited	\$3,000.00	2017-05-19	Digital Media	Business Development Support
Other Ocean Interactive NL Limited	\$2,000.00	2017-08-03	Digital Media	Business Development Support
Other Ocean Interactive NL Limited	\$2,500.00	2017-07-20	Digital Media	Business Development Support
Other Ocean Interactive NL Limited	\$2,500.00	2017-05-31	Digital Media	Business Development Support
PanGeo Subsea Inc.	\$4,000.00	2017-11-03	Ocean Technology	Business Development Support
Petroleum Research-NL	\$45,500.00	2017-10-26	Ocean Technology	Business Development Support
PF Collins	\$3,000.00	2018-02-01	Energy	Business Development Support
PF Collins	\$3,000.00	2017-08-24	Energy	Business Development Support

Pulp & Paper Entertainment Inc.	\$2,500.00	2017-05-19	Film / Television	Business Development Support
Resource Innovations Inc.	\$28,250.00	2018-02-26	Environmental	Business Development Support
Rink Rat Productions Ltd.	\$4,000.00	2018-02-09	Film / Television	Business Development Support
Rink Rat Productions Ltd.	\$2,000.00	2017-08-10	Film / Television	Business Development Support
Road de Luxe Productions Inc.	\$2,500.00	2017-05-19	Film / Television	Business Development Support
Rock Island Productions Ltd.	\$1,500.00	2017-08-10	Film / Television	Business Development Support
Rock Island Productions Ltd.	\$4,000.00	2017-10-16	Film / Television	Business Development Support
Rocket Bakery and Fresh Food	\$2,000.00	2018-01-31	Food and Beverage	Business Development Support
Rocket Bakery and Fresh Food	\$15,580.00	2017-04-28	Food and Beverage	Business Development Support
Rose Blanche Lighthouse Corporation	\$1,497.87	2017-06-14	Tourism	Business Development Support
Running the Goat, Books & BroadSides	\$6,402.50	2018-02-23	Culture	Business Development Support
Rutter Inc.	\$3,000.00	2017-08-24	Advanced Technology	Business Development Support
Rutter Inc.	\$77,120.00	2018-02-21	Ocean Technology	Business Development Support
Rutter Inc.	\$5,000.00	2017-11-03	Ocean Technology	Business Development Support
Ryan Manuel Construction Limited	\$312,000.00	2017-11-01	Manufacturing or Processing	Business Development Support; Business Investment
SafeAlert	\$2,000.00	2017-12-08	Advanced Technology	Business Development Support
Sara Fost Pictures Inc	\$2,500.00	2017-05-19	Film / Television	Business Development Support
Sara Fost Pictures Inc	\$1,500.00	2017-08-10	Film / Television	Business Development Support
Sassy Tuna Studio	\$15,000.00	2017-05-05	Digital Media	Business Development Support
Saucy Newfoundland Products Ltd.	\$20,000.00	2018-03-12	Manufacturing or Processing	Business Development Support
Scudrunner Brewing Limited	\$165,186.00	2017-04-12	Manufacturing or Processing	Business Development Support; Business Investment
Seaformatics	\$1,500.00	2017-05-10	Green / Clean Tech	Business Development Support
Seaformatics	\$1,500.00	2017-07-04	Advanced Technology	Business Development Support
Seashore Maritime Services Ltd.	\$4,000.00	2017-05-19	Ocean Technology	Business Development Support
Seashore Maritime Services Ltd.	\$74,142.00	2017-11-09	Ocean Technology	Business Development Support
Segura, Tamara	\$2,500.00	2017-05-19	Film / Television	Business Development Support
Solace Power Inc.	\$49,970.00	2017-09-21	Advanced Technology	Business Development Support
Solace Power Inc.	\$1,500.00	2017-11-24	Information and Communications Technology	Business Development Support
St. John's International Women's Film & Video Festival Inc.	\$21,000.00	2017-05-30	Film / Television	Business Development Support
St. John's International Women's Film & Video Festival Inc.	\$25,000.00	2017-07-31	Film / Television	Business Development Support
SubC Control Limited	\$5,000.00	2017-11-03	Ocean Technology	Business Development Support
SULIS SubSea Corporation	\$5,000.00	2017-11-03	Ocean Technology	Business Development Support
Sutreen Hardwood & Molding Ltd.	\$100,000.00	2017-12-02	Manufacturing or Processing	Business Development Support
Talon Energy Services Inc.	\$3,000.00	2017-08-28	Oil & Gas	Business Development Support
Taste of Jamaica Fusion Restaurant Inc.	\$27,346.00	2017-04-27	Manufacturing or Processing	Business Development Support
Terra Nova Venture Partners	\$3,000.00	2017-05-19	Information and Communications Technology	Business Development Support
The Call Centre Inc.	\$4,000.00	2017-11-03	Information and Communications Technology	Business Development Support
The Gooseberry Cove Cod Company Inc.	\$3,000.00	2017-04-13	Fisheries	Business Development Support
The Hunting Party	\$2,500.00	2017-05-19	Film / Television	Business Development Support
The Juniper BBQ Scraper Company	\$95,537.50	2018-02-21	Manufacturing or Processing	Business Development Support
The Tides Inn Inc.	\$372,711.00	2017-09-07	Tourism	Business Development Support; Business Investment
Tiller Engineering Inc.	\$2,143.00	2018-03-23	Engineering	Business Development Support
Tiller Engineering Inc.	\$12,500.00	2018-01-17	Engineering	Business Development Support
TriNav Marine Brokerage Inc	\$5,000.00	2017-05-01	Ocean Technology	Business Development Support
Trinity Historical Society Inc.	\$1,951.00	2018-01-30	Craft, Gift and Apparel	Business Development Support
Tuck's Bee Better Farm Inc	\$2,000.00	2017-04-11	Agrifoods	Business Development Support
Virtual Marine Technology Incorporated	\$2,500.00	2018-03-09	Ocean Technology	Business Development Support
Virtual Marine Technology Incorporated	\$3,000.00	2017-08-24	Ocean Technology	Business Development Support
VOLT FUSE	\$18,525.00	2018-03-12	Services / Retail	Business Development Support
Walters, Kayla	\$2,750.00	2017-12-20	Tourism	Business Development Support
Westshore Arctic Inc.	\$3,000.00	2017-08-24	Energy	Business Development Support

Where-Ya-Wannabe Outfitting Lodge Inc.	\$24,750.00	2017-06-14	Tourism	Business Development Support
WHINK Enterprises Inc./Sparkes Design	\$38,850.00	2017-12-15	Craft, Gift and Apparel	Business Development Support
Whitecap Scientific Corporation	\$8,500.00	2017-08-28	Ocean Technology	Business Development Support
Xodam Marine Consulting Ltd	\$3,000.00	2018-01-31	Oil & Gas	Business Development Support
Xodam Marine Consulting Ltd	\$3,000.00	2017-08-24	Oil & Gas	Business Development Support
Zambara Inc.	\$1,500.00	2017-05-10	Information and Communications Technology	Business Development Support
Zambara Inc.	\$1,500.00	2017-04-03	Information and Communications Technology	Business Development Support
Zambara Inc.	\$1,500.00	2017-12-01	Information and Communications Technology	Business Development Support
Zero Worx Inc.	\$2,500.00	2017-05-31	Information and Communications Technology	Business Development Support
2001 Investments Ltd.	\$69,445.00	2018-04-18	Agrifoods	Business Development Support
80529 Newfoundland & Labrador Inc.	\$3,000.00	2018-05-04	Education / Training	Business Development Support
As Works	\$2,500.00	2018-05-18	Advanced Technology	Business Development Support
As Works	\$2,500.00	2018-06-29	Aerospace & Defence	Business Development Support
B Eid Holdings Inc.	\$6,000.00	2018-06-05	Engineering	Business Development Support
Badger Bay Mussel Farm Ltd.	\$10,000.00	2018-06-22	Aquaculture	Business Development Support
BMS North America Ltd	\$4,000.00	2018-04-20	Environmental	Business Development Support
Burnt Cape Cabins Ltd.	\$7,500.00	2018-05-01	Tourism	Business Development Support
Caron Hawco Group Inc.	\$3,000.00	2018-07-24	Advanced Technology	Business Development Support
Clockwork Fox Inc.	\$42,459.25	2018-04-13	Education / Training	Business Development Support
Corner Brook Port Corporation	\$4,000.00	2018-04-19	Ocean Technology	Business Development Support
Eastern Inspection Incorporated	\$1,668.25	2018-05-15	Tourism	Business Development Support
Efford Enterprises Limited	\$24,000.00	2018-05-16	Shipbuilding	Business Development Support
Fogo Island Co-Op Society Ltd.	\$29,066.50	2018-04-26	Fisheries	Business Development Support
Frozen In Time Ltd.	\$2,000.00	2018-04-24	Agrifoods	Business Development Support
Fytics Inc.	\$2,000.00	2018-04-16	Advanced Technology	Business Development Support
Glovertown Shipyards (2010) Ltd.	\$3,000.00	2018-05-18	Construction / Contracting	Business Development Support
Glovertown Shipyards (2010) Ltd.	\$3,000.00	2018-06-29	Shipbuilding	Business Development Support
Greenwood Treasurers	\$400.00	2018-04-13	Craft, Gift and Apparel	Business Development Support
Growler Energy	\$3,000.00	2018-04-25	Energy	Business Development Support
Iceberg Quest Ocean Tours Inc.	\$33,459.50	2018-04-10	Tourism	Business Development Support
Labrador Gem Seafood Inc.	\$10,000.00	2018-07-15	Fisheries	Business Development Support
Leaside Manor Inc	\$40,000.00	2018-06-08	Tourism	Business Development Support
Ledonis Ltd.	\$3,895.62	2018-05-07	Tourism	Business Development Support
March, Daphne	\$29,250.00	2018-06-22	Tourism	Business Development Support; Business Investment
Michele DuRand and Paul Snelgrove T/A Rosewood Suites at Trinity	\$4,500.00	2018-05-16	Tourism	Business Development Support
NEI Association Inc.	\$105,000.00	2018-04-18	Environmental	Business Development Support
Newfound Perogi	\$2,000.00	2018-04-13	Agrifoods	Business Development Support
NOIA	\$114,375.00	2018-05-16	Energy	Business Development Support
Notus Electronics Limited	\$99,100.00	2018-05-08	Ocean Technology	Business Development Support
NSB Energy Inc.	\$3,000.00	2018-06-28	Oil & Gas	Business Development Support
Out East Adventures Inc.	\$4,660.37	2018-06-19	Tourism	Business Development Support
Pirate's Haven Chalets and Adventures	\$16,233.00	2018-06-27	Tourism	Business Development Support
Power HV Inc	\$2,500.00	2018-05-18	Advanced Technology	Business Development Support
Power HV Inc	\$2,500.00	2018-07-30	Energy	Business Development Support
Pure Iceberg Water Inc.	\$1,500.00	2018-04-13	Agrifoods	Business Development Support
Purity Factories Limited	\$91,447.00	2018-05-08	Food and Beverage	Business Development Support
Quorum Information Technologies Inc	\$100,000.00	2018-06-20	Information and Communications Technology	Business Development Support
QV Charters Limited	\$22,550.00	2018-04-05	Tourism	Business Development Support
Red Indian Adventures Ltd.	\$27,219.00	2018-06-19	Tourism	Business Development Support
SafeAlert	\$2,500.00	2018-05-18	Advanced Technology	Business Development Support
Stapleton Environmental Consulting	\$3,000.00	2018-04-25	Environmental	Business Development Support



Theatre Newfoundland and Labrador	\$50,000.00	2018-04-18	Culture	Business Development Support
Tiller Engineering Inc.	\$4,500.00	2018-07-30	Advanced Technology	Business Development Support
Triton Ocean Products Limited	\$2,000.00	2018-04-13	Fisheries	Business Development Support
Twillingate Adventure Tours Inc.	\$6,000.00	2018-07-16	Tourism	Business Development Support
Whitecap Scientific Corporation	\$45,000.00	2018-05-15	Ocean Technology	Business Development Support
Wild Gros Morne	\$68,606.62	2018-06-18	Tourism	Business Development Support; Business Investment
Wild Mother Provisions Inc	\$1,500.00	2018-07-16	Food and Beverage	Business Development Support

# **BUSINESS DEVELOPMENT SUPPORT PROGRAM GUIDELINES**

**(Internal Purposes Only)**

## **1.0 Purpose**

The Business Development Support Program assists Newfoundland and Labrador small and medium sized businesses (SMEs) with opportunities to increase their productivity and improve their competitiveness. The program supports SMEs who demonstrate a desire to develop and grow by improving the operations of the business, investing in its people, and focusing on trade opportunities. TCII assistance will be targeted towards businesses in strategic sectors that normally focus on export market and/or provide import substitution.

TCII will offer a non-repayable contribution for business development support and focus its assistance through four components: productivity improvements, knowledge development, market development and professional technical assistance.

## **2.0 Program Objectives**

The overall objectives of the Business Development Support Program are to enable SMEs to:

- identify and undertake business development opportunities to make them more productive, and,
- identify new market opportunities.

## **3.0 Components**

The eligible activities of the Business Development Support Program are focused in four areas:

1. Productivity Improvements;
2. Knowledge Development;
3. Market Development; and,
4. Professional Technical Assistance.

### **3.1 Productivity Improvements**

The Productivity Improvements component will support activities that improve business competitiveness, by increasing their efficiency and capacity. Activities related to product and process improvements, technology transfer, technology adoption including investment in machinery, equipment and software may be supported under this component.

#### **3.1.1 Eligible Activities for Productivity Improvements:**

- Development and implementation of a productivity or quality improvement plan.
  - Activities such as lean manufacturing, waste reduction/elimination plan, establishing quality assurance/quality control programs (QA/QC) and applicable certifications such as ISO certification, LEED, HACCP may be considered under this program.

- The introduction, modification or replacement of technology (including machinery, equipment and software) that provides significant benefit to a business's operational processes, production or quality.
- Technology transfer including transferring skills, knowledge, technologies and methods of manufacturing to assist in improving the productivity and competitiveness of a business.
  - Activities may include technical training, travel and professional expertise related to the transfer of technology.
- Introducing technology and processes to help promote greening of a business.
  - Activities may include but not limited to introducing a more efficient waste management and recycling processes within an operation, energy management and efficiency improvements.
- Other activities related to improving the overall productivity and competitiveness of a SME will be considered.

### **3.1.2 Eligible Expenses for Productivity Improvements:**

- Hiring external professional expertise to:
  - develop and implement a productivity or quality improvement plan including opportunities for greening the business;
  - review business processes; and,
  - review capacity limitations due to equipment, plant layout, human resource constraints, etc.
- Cost of documentation associated with certifications and related activity.
- Machinery, equipment and software, including transportation and installation.
- Material costs associated with introduction of green opportunities.
- Professional expertise and travel related to training costs and technology transfer. (See section 8.0 for Travel Policy outlining eligible travel expenses)
- Other expenses related to the implementation of a productivity improvements project will be considered.

## **3.2 Knowledge Development**

The Knowledge Development component will support activities that help SMEs enhance capacity, retain and develop its employees to help improve the competitiveness of the business. Assistance to SMEs who focus on improving the capacity of the company by investing in the skills enhancement of existing employees and the overall management leadership including marketing and financial skills will be the emphasis of this component.

### **3.2.1 Eligible Activities for Knowledge Development:**

- Training of existing employees who require advanced knowledge or technical skills development to carry out their duties.

- On-the-job-training for new employees in hard to fill positions.
- Knowledge upgrading for workplace specific duties.
- Completion of industry recognized certification by existing employees.
- Training that addresses workplace knowledge or skills shortages and may require short term (i.e. course or workshop) or long term (i.e. 1-year certificate) training.

### **3.2.2 Eligible Expenses for Knowledge Development:**

- All reasonable costs associated with implementing eligible activities including:
  - Hiring external expertise to deliver training to staff within business; and,
  - Training institution fees for completion of course, workshop or certificate.
- Travel related expenses for knowledge development training outside the province is eligible if the required training or equivalent is not available in the province; deemed more economical to complete out of province; or time sensitive to the operations of the business. (See section 8.0 for Travel Policy outlining eligible travel expenses)
- Purchase of software if it is required to train existing relatively low-skilled employees to improve overall workplace skills and help the business enhance its productivity and competitiveness.
- Wages will only be considered in exceptional circumstances.

### **3.3 Market Development**

The Market Development component will support activities that address the issues and challenges businesses face in all aspects of market development from developing a marketing plan to penetrating new markets.

Through this program, government can provide assistance to a business to implement its marketing plan in areas of research, market investigation, advertising and promotion which is incremental to existing marketing activities.

#### **3.3.1 Eligible Activities for Market Development:**

- Development of a marketing plan if warranted in support of the applicant's export marketing activities.
- Completion of market opportunity investigation, market research and intelligence studies and new market entry strategies.
- Developing marketing tools incremental to existing marketing activities to help support advertising and promotion.
  - Opportunities to promote business as green
- Participation in in-bound buyers missions/reverse trade missions aimed at developing international markets.
- Business-to-business travel engagements (incremental) that support market development and expansion.

- Network development activities designed to create export focused business networks. This includes seminars, round tables, training and the services of professional facilitators and consultants.
- Enhancement of export skills, capabilities, knowledge and experience. This includes international trade training, information seminars, and export diagnostics.
- Opportunity to demonstrate new, innovative products, services and technologies in a public sector setting.
  - If a business is seeking assistance to engage in a demonstration project, and the project is deemed suitable, TCII will provide assistance in identifying and securing a public sector participant.

### **3.3.2 Eligible Expenses for Market Development:**

- Professional fees to hire external expertise to develop marketing plans, complete market studies and / or assist businesses in the adoption of global industry best practices.
- See section 8.0 for Travel Policy outlining eligible travel expenses.

## **3.4 Professional Technical Assistance**

The Professional Technical Assistance component supports businesses to hire professionals for business advisory services not identified under productivity improvements, knowledge development and market development components.

### **3.4.1 Eligible Activities for Professional Technical Assistance:**

- Proposal and bid preparation for economic development opportunities and special events for SMEs.
- New business development assistance for the costs to establish joint venture, including proposal and bid preparation for contracts related to the resource sector.
- Technical feasibility research relating to potential new business opportunities which are ready for commercial production.
- Support for acquiring external expertise on financial management, or other internal business needs for growth and expansion.

### **3.4.2 Eligible Expenses for Professional Technical Assistance:**

- Hiring professional external expertise.
- Travel expenses associated with acquiring external expertise outside Newfoundland and Labrador.

## **4.0 Eligible Applicants**

Eligible applicants must normally:

- Be a Small or Medium Enterprise (SME) based and operating in Newfoundland and Labrador. The SME can be defined as:

- those businesses having fewer than 100 employees and less than \$10 million in sales; and
- a sole-proprietor, partnership, corporation, co-operative or business network<sup>1</sup>.
- Sector Organization representing SMEs and/or corporate partners on department-led initiatives may be also be eligible applicants.
- Participate in a strategic sector(s) as defined by TCII:
  - Advanced Technologies
  - Aerospace
  - Agri-foods, Food and Beverage
  - Aquaculture
  - Biotechnology and Life Sciences
  - Craft, Gift and Apparel
  - Energy
  - Environmental Industries
  - Fishery (excludes fish harvesting and primary processing)
  - Forest Products
  - Information and Communications Technology
  - Manufacturing
  - Ocean Technology
  - Mineral Resources, Natural Stone
  - Tourism and Cultural Industries
- Demonstrate its ability to access the financial capital required to complete the project.
- Demonstrate its ability (managerial and financial) to undertake the work identified in the project proposal.
- Be in good standing with the Province of Newfoundland and Labrador.

#### **4.1 Competitive Impact**

Competitive impact is of concern when financial support could potentially assist a business to gain market share from other local companies.

When competition is a factor, applications will be considered **only** where the company is targeting new markets or expanding an existing market. A loss of market share could be detrimental to existing local businesses with no net economic benefit for the province.

## **5.0 Ineligible Applicants**

SMEs engaged in residential and commercial real estate, retail (in most cases) and wholesale operations are ineligible applicants.

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<sup>1</sup> Business Networks are defined as three or more Newfoundland and Labrador based SMEs. The Business Network may be formal or informal. The application should be filed by one member of the Network on behalf of the entire Business Network.

## **6.0 Available Funding**

The program may provide a non-repayable contribution(s) to a maximum amount of \$100,000 per government's fiscal year. The contribution level will be based on 50% of eligible costs, with the business identifying their access to the remaining 50% to complete the project(s). A term loan/direct investment from TCII may be considered an eligible source of funds.

TCII's maximum contribution can be for one or multiple projects; however, TCII reserves the right to limit the number of applications by one business if it has not identified a strategic approach to its requests.

Multi-year funding commitments may be permitted.

## **7.0 Stacking Provisions**

Contributions shall be negotiated to be the least amount required to allow a project to proceed and shall conform to the following stacking rules:

- TCII's total non-repayable assistance to SMEs shall not exceed 50% of eligible costs to an annual maximum of \$100,000 in any one year.
- Total combined government assistance (federal, provincial, and municipal) shall not exceed 100% of total eligible costs.

TCII's Business Development Support Program will require recipients to disclose all confirmed and potential sources of funding for a proposed project before the start and at the end of the project.

If a contribution level exceeds the stacking limit, immediate repayment of the excess amount will be sought from the recipient.

## **8.0 Travel Policy**

Travel assistance is an eligible activity in relation to the four components of the Business Development Support Program. Government led business activities are also eligible.

When businesses are applying for travel related expenses they will be required to demonstrate how the costs are incremental to the businesses' ongoing travel activity.

### **8.1 Travel Assistance for Productivity Improvements:**

- SMEs may require travel assistance related to technology transfer and technical training. Travel assistance may be covered for the SME to travel to another location for the technology transfer/training, or it may cover the expenses related to bringing technical expertise to the SME's operating site.
- National and International travel are eligible for the productivity improvements component.
- Additional eligible expenses related to technology transfer and technical training are outlined in the main Business Development Support Program guidelines.

## **8.2 Travel Assistance for Knowledge Development:**

- Travel related expenses for knowledge development training outside Newfoundland and Labrador are eligible if the required training or equivalent is not available in the province; deemed more economical to complete out of province; or time sensitive to the operations of the business.
- National and International travel are eligible for the knowledge development component.
- Additional eligible expenses related to knowledge development are outlined in the main Business Development Support Program guidelines.

## **8.3 Travel Assistance for Market Development<sup>2</sup>:**

When an SME applies for travel assistance under the market development component, it shall provide an overall travel plan for a 12 month period. The plan will outline the direction of the market development efforts and activities. Proposed activities must demonstrate incrementally.

While a completed market development plan is not a mandatory part of the application, TCII will assess the travel plan in the context of the overall market development strategy.

The main focus of the travel under the market development component will be for international destinations. Consideration will be given to travel to national jurisdictions when: market opportunities have been identified for strategic sectors; instances where the business is not currently selling outside of the province and national opportunities occur; and, when an international event with international buyers is hosted in Canada.

- Travel related assistance for market development is eligible for a number of reasons:
  - When businesses are not currently in the international marketplace and require assistance to become more market ready.
  - A business may need to be on-the-ground in a particular market to determine whether or not its product is the right fit for that market.
  - Sector supplier diversity missions and conferences are important for learning and certification.
  - Sector development activities that contribute to the overall business development.
- International travel is the focus of the market development component, however national destinations will be considered where appropriate.
- Eligible expenses related to the travel for the market development component are outlined below. Additional eligible expenses related to this component are outlined in the main Business Development Support Program guidelines (such as matchmakers, registration fees, booth rentals etc.).

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<sup>2</sup> Travel assistance for Department-led business activities will follow separate guidelines, as described in section 8.7.



#### 8.4 Travel Assistance for Professional Technical Assistance:

- Travel related expenses for acquiring external expertise outside Newfoundland and Labrador is eligible if the expert or equivalent is not available in the province.
- Experts can travel from national or international jurisdictions to assist the business in its business advisory support role.
- Eligible expenses related to the travel for the professional technical assistance component are outlined below. Other expenses related to this component are outlined in the main Business Development Support Program guidelines.

#### 8.5 Eligible Travel Expenses<sup>3</sup>:

1. The program will cover up to two (2) individuals directly employed by, or representing the SME per project. In an instance where the project is defined as attending multiple travel related activities (trips), the same two employees do not have to attend each trip.

2. For the purposes of productivity improvements component where the business has to bring in expertise for technology transfer/technical training a maximum two individuals will be covered, and must be directly associated with delivery of the project.

3. Economy Airfare to and from destination

4. Mileage (kilometers) for travel related expenses to and from employee's home to airport based on provincial government rates.

5. Economy car rental and fuel for on the ground related travel. Alternatively, bus, train, or taxi fares for on the ground travel may be covered

6. Hotel/accommodation expenses for duration of travel

7. Per Diem for meals and incidentals are as follows:

##### Meal Allowance and Incidentals:

- Meal allowances and incidentals may be reimbursed to businesses without receipts. TCII will pay a maximum of 50% contribution of the total eligible costs for meals incidentals, if applicable.
- For travel **within Canada and the USA:**
  - Rates are determined based on provincial government allowances (for employees)
  - The Canadian meal rate is \$43.00CAD per day (\$9.45, \$13.35, and \$20.20 per breakfast, lunch and dinner respectively)

<sup>3</sup> Not applicable for Department-led business activities

- The USA rate is \$43.00**US** per day (\$9.45, \$13.35, and \$20.20 per breakfast, lunch and dinner respectively)
- Future updates to the travel rates may be found at:  
[http://www.exec.gov.nl.ca/exec/hrs/working\\_with\\_us/meal\\_rates.html](http://www.exec.gov.nl.ca/exec/hrs/working_with_us/meal_rates.html)
- Incidentals will be \$5.00 **CAD**/day per person.
- If travelling **outside the Canada and USA**:
  - Meal rates and incidentals are determined based on the Federal Treasury Board Travel Directive.
  - Follow the link to open Appendix D: Daily Meal Rates at Locations Abroad: <http://www.njc-cnm.gc.ca/directive/travel-voyage/s-td-dv-a4-eng.php>
  - Once the website is open, scroll down the page to add the appropriate city or country where travel is occurring. Identify the meal rate and incidental rate (C = Commercial Accommodation Row/Grand Total Column).
  - Insert the rate to the Bank of Canada's daily currency converter to determine the rate in Canadian Dollars:  
<http://www.bankofcanada.ca/rates/exchange/daily-converter/#>
  - Print the calculation page and add it to TRIM. This will be the meal allowance used on the Presentation for Funding Decision.
  - Meal allowances and incidentals for travel outside Canada and the USA will be calculated and established during the assessment and approval of the project. The allowances will be identified on the Letter of Financing and no amendments for increases/decreases to these allowances will occur.

8. Travel Insurance. A business may purchase travel insurance for up to one year, if a number of travel activities have been approved by TCII, and the cost of purchasing for one year to cover multiple trips is lesser than the cost of travel insurance for each trip.

#### **8.6 Ineligible Travel Expenses:**

1. Entertainment expenses, including alcohol.
2. Changes to travel arrangements, including changes to flights.
3. Professional development travel related expenses not directly tied to the development of the business.

## 8.7 Travel Assistance for Department-Led Business Activities:

### Department-led business activities include the following types of activities:

- Business development activities;
- Trade missions;
- TCII sponsored trade shows, exhibitions and conferences; and
- Initiatives for which TCII is actively recruiting, including in Canada, if it is considered an international event.

### Funding shall cover a broad range of objectives for the business, including:

- Market research;
- Product research, market requirements and competitive intelligence;
- Joint ventures and partnership identification;
- Investment attraction;
- Foreign Direct Investment abroad;
- Broker/agent identification; and,
- Direct sales.

Funds for Department-led business activity shall be provided in the form of a travel stipend. Contribution limits are based on the following geographic locations:

Destination	Stipend (\$)	
	One (1) Participant	Two (2) Participants
Canada	1,000	1,500
USA	2,000	2,500
Central America	2,500	3,000
South America	3,000	4,000
Caribbean	3,000	4,000
Europe	3,000	4,000
India	4,000	5,000
China	4,000	5,000
Brazil	4,000	5,000
<i>The stipend amount for Department-led business activity to other geographical locations will be determined at the time the event is being planned.</i>		

- Businesses may receive a maximum of \$10,000 per year for stipends. This funding will be included in the maximum TCII contribution under the Business Development Support Program.
- Repeat trips will be limited to two trips per market. Newer exporters or early stage businesses may be allowed additional trips to the same market, if required.
- A Presentation for Funding Decision shall be completed by the applicable Development Officer for any stipend request.
- Clients must submit a copy of their airline ticket and respond to a TCII Trade and Export Development survey. Verification from a TCII or IBDA representative that the client attended the event must also be on file prior to payment.