June 27, 2018

Dear [Name]

Re: Your request for access to information under Part II of the Access to Information and Protection of Privacy Act, our file # TCII/21/2018

On March 30, 2018 the Department of Tourism, Culture, Industry and Innovation received your request for access to the following records:

Briefing materials, decision notes, and information notes - in any and all formats, including paper and electronic - about infrastructure requirements for the new St-Pierre ferry service. Date range of request is Jan. 1, 2018 to the present.

I am pleased to inform you that a decision has been made by the Deputy Minister for the Department of Tourism, Culture, Industry and Innovation to provide access to some of the requested information. Access to the remaining records, and/or information contained within the records, has been refused in accordance with the following exceptions to disclosure, as specified in the Access to Information and Protection of Privacy Act (the Act):

s.29(1)(a)

Policy advice or recommendations

29. (1) The head of a public body may refuse to disclose to an applicant information that would reveal

(a) advice, proposals, recommendations, analyses or policy options developed by or for a public body or minister;


S. 35(1)(d); S. 35(1)(f); S. 35(1)(g)

Disclosure harmful to the financial or economic interests of a public body

35. (1) The head of a public body may refuse to disclose to an applicant information which could reasonably be expected to disclose

(d) information, the disclosure of which could reasonably be expected to result in the premature disclosure of a proposal or project or in significant loss or gain to a third party;

(f) positions, plans, procedures, criteria or instructions developed for the purpose of contractual or other negotiations by or on behalf of the government of the province or a public body, or considerations which relate to those negotiations;

(g) information, the disclosure of which could reasonably be expected to prejudice the financial or economic interest of the government of the province or a public body

s. 40(1)

Disclosure harmful to personal privacy

40. (1) The head of a public body shall refuse to disclose personal information to an applicant where the disclosure would be an unreasonable invasion of a third party's personal privacy.

As required by 8(2) of the Act, we have severed information that is unable to be disclosed and have provided you with as much information as possible. In accordance with your request for a copy of the records, the appropriate copies have been enclosed.

Please be advised that you may appeal this decision and ask the Information and Privacy Commissioner to review the decision to provide partial access to the requested information, as set out in section 42 of the Act (a copy of this section of the Act has been enclosed for your reference). A request to the Commissioner must be made in writing within 15 business days of the date of this letter or within a longer period that may be allowed by the Commissioner. Your appeal should identify your concerns with the request and why you are submitting the appeal.

The appeal may be addressed to the Information and Privacy Commissioner is as follows:

Office of the Information and Privacy Commissioner
2 Canada Drive
P. O. Box 13004, Stn. A
St. John’s, NL. A1B 3V8
Telephone: (709) 729-6309
Toll-Free: 1-877-729-6309
Facsimile: (709) 729-6500

You may also appeal directly to the Supreme Court Trial Division within 15 business days after you receive the decision of the public body, pursuant to section 52 of the Act.

Please be advised that responsive records will be published following a 72 hour period after the response is sent electronically to you or five business days in the case where records are mailed to you. It is the goal to have the responsive records posted to the Office of Public Engagement's website within one business day following the applicable period of time. Please note that requests for personal information will not be posted online.

If you have any further questions, please feel free to contact me phone at (709) 729-7246 or by e-mail at heatherbrown@gov.nl.ca

Sincerely,

Heather Brown
ATIPP Coordinator
Access or correction complaint

42. (1) A person who makes a request under this Act for access to a record or for correction of personal information may file a complaint with the commissioner respecting a decision, act or failure to act of the head of the public body that relates to the request.

(2) A complaint under subsection (1) shall be filed in writing not later than 15 business days

(a) after the applicant is notified of the decision of the head of the public body, or the date of the act or failure to act; or

(b) after the date the head of the public body is considered to have refused the request under subsection 16 (2).

(3) A third party informed under section 19 of a decision of the head of a public body to grant access to a record or part of a record in response to a request may file a complaint with the commissioner respecting that decision.

(4) A complaint under subsection (3) shall be filed in writing not later than 15 business days after the third party is informed of the decision of the head of the public body.

(5) The commissioner may allow a longer time period for the filing of a complaint under this section.

(6) A person or third party who has appealed directly to the Trial Division under subsection 52 (1) or 53 (1) shall not file a complaint with the commissioner.

(7) The commissioner shall refuse to investigate a complaint where an appeal has been commenced in the Trial Division.

(8) A complaint shall not be filed under this section with respect to

(a) a request that is disregarded under section 21 ;

(b) a decision respecting an extension of time under section 23 ;
(c) a variation of a procedure under section 24; or

(d) an estimate of costs or a decision not to waive a cost under section 26.

(9) The commissioner shall provide a copy of the complaint to the head of the public body concerned.

Direct appeal to Trial Division by an applicant

52. (1) Where an applicant has made a request to a public body for access to a record or correction of personal information and has not filed a complaint with the commissioner under section 42, the applicant may appeal the decision, act or failure to act of the head of the public body that relates to the request directly to the Trial Division.

(2) An appeal shall be commenced under subsection (1) not later than 15 business days

(a) after the applicant is notified of the decision of the head of the public body, or the date of the act or failure to act; or

(b) after the date the head of the public body is considered to have refused the request under subsection 16 (2).

(3) Where an applicant has filed a complaint with the commissioner under section 42 and the commissioner has refused to investigate the complaint, the applicant may commence an appeal in the Trial Division of the decision, act or failure to act of the head of the public body that relates to the request for access to a record or for correction of personal information.

(4) An appeal shall be commenced under subsection (3) not later than 15 business days after the applicant is notified of the commissioner's refusal under subsection 45 (2).
Brown, Heather

From: Skinner, Gillian
Sent: Friday, January 26, 2018 1:00 AM
To: Peddle, Andrea; Hearn, Judith; Murphy, Carmela
Cc: Sparkes, Lynn A.; Halliday, Janice; Joy, Carla
Subject: Meeting Note - Saint Pierre Miquelon and TCII January 25 2018.docx
Attachments: Meeting Note - Saint Pierre Miquelon and TCII January 25 2018.docx
Importance: High

Andrea – I don’t who is going to this meeting or when it is etc, please check in with Lynn S in the morning so she can insert those details.

Judith – I included a summary of NL Trade with France which was included in a recent IIAS note. Please let Lynn know if any issues.

Carmela – please ok from your perspective.

Lynn – please trim this to Carla as soon as the previous items are addressed.

Thanks
Meeting Note
Meeting with Representatives of Saint Pierre and Miquelon
Sunday, January 28, 2018

Attendees
- ??
- Bernard Briand, vice-Président in charge of Transport and Tourism, Saint Pierre and Miquelon, Collective Territoriale
- Malika Halili, Director of Tourism, Saint Pierre and Miquelon, Collective Territoriale
- Vanina Merkle, Marketing and Sales Agent, Saint Pierre and Miquelon, Collective Territoriale
- [Redacted]
- Minister Christopher Mitchelmore, TCII, Responsible for Francophone Affairs
- Andrea Peddle, Director of Tourism, TCII

Purpose of Meeting
- Minister Mitchelmore will meet with officials from Saint Pierre and Miquelon (SPM), Collective Territoriale during a visit to SPM. Representatives from the Eastern Destination Management Organization (EDMO) will also be in attendance. There is no set agenda for the meeting.

Background
- NL and Saint Pierre et Miquelon (SPM) have many longstanding cultural and personal ties, as well as business partnerships and trading relationships given the jurisdictions’ close proximity. As SPM is located just 25 km from the coast, NL has a strategic interest in maintaining strong relations with the SPM government and SPM organizations.

- In NL, the Town of Fortune is the international port of call for the existing ferry service and separate freight services to and from SPM. This linkage results in ongoing tourism and business development benefits.

- NL trades specifically with SPM. In 2016 provincial exports to SPM totaled $15.2 million and consisted mainly of mineral products such as light oils ($11.4 million), oils and prep ($3 million) and prepared foodstuffs ($197,330).

- Imports from SPM to NL totaled $1.9 million in 2016 and consisted almost entirely of seafood, including sea cucumbers, turbot, lobster, scallops, etc. This was a decrease in imports from $2.2 million in 2015, which also mainly consisted of various seafood products. See Annex A for additional details about NL trade with France.

- SPM officials travelled to NL in December, 2017 and met with TCII officials as well as representatives from the EDMO. The discussion focused on activities related to tourism and the new ferries commissioned by the French government to service SPM, including travel to the Port of Fortune.

Agenda Item #1 (Tourism)
- Discuss tourism collaboration between NL and SPM, including the Eastern Destination Management Organization.

Analysis
- Tourism is an important priority for both SPM and NL. The Eastern Destination Management Organization known as the Legendary Coasts of Eastern Newfoundland (LCEN) is working with SPM to market the French islands as a product experience in conjunction with Newfoundland and Labrador, specifically the Heritage Run (Burin Peninsula). As part of this
The joint-effort, SPM has employed a Bilingual Tourism Liaison Officer to work in the LCEN offices on a new partnership between the two organizations.

- The initial months of LCEN and SPM partnership project has been heavily focused on product and region familiarization. Future activities will move towards inclusion of SPM tourism stakeholders in LCEN product development activities and training, to further align and create opportunities for partnerships.

- LCEN and SPM will develop a marketing strategy that incorporates SPM into the LCEN destination, through marketing, sales and travel trade/media programs in partnership with Newfoundland and Labrador Tourism (NLT).

- NLT promotes Saint Pierre et Miquelon as a product experience available in Eastern Newfoundland and Labrador through NewfoundlandLabrador.com – Blogs, Packages and travel content, travel trade and media

**Potential Speaking Points**

- The Department appreciates the potential of Saint Pierre et Miquelon as an added value experience to Newfoundland and Labrador travel.

- The Department encourages and supports the efforts of the LCEN. The partnership between LCEN and SPM provides the opportunity to add to the product experience of Eastern Newfoundland – shared history and culture.

- Newfoundland and Labrador Tourism will continue to promote Saint Pierre et Miquelon as a product offering of Eastern Newfoundland through online and print materials.

**Agenda Item #2 (Ferry Services)**

- Discuss the new ferries commissioned by the French government to service SPM including issues related to the design of the vessels which is inconsistent with existing infrastructure at the Port of Fortune.

**Analysis**

- France commissioned the construction of new ferries to service SPM, including travel to the Port of Fortune. The design of the new vessels was chosen to maximize passengers and freight while still maintaining short travel time between SPM and the Province. It is also intended that the new ferries will be able to travel year-round between SPM and Fortune.

- It is anticipated that increased tourism traffic, new vehicle service offerings, and enhanced freight services will lead to increased business and economic benefits for the Burin Peninsula and province.

- The ferries, “Nordet and Suroit”, have been delivered and completing test runs. The design of the vessels is inconsistent with existing infrastructure at the Port of Fortune.

- To accommodate the new vessels, an expansion of the existing wharf facilities at Fortune port is required to mate with a roll-on/roll-off ferry and safely, securely handle/process the ferry passengers, vehicles and freight. Without this expansion, the freight and vehicle traffic is not possible; however there is ability for passenger walk on/off.

- The expansion would include the addition of a pontoon system to ensure the new vessel can connect with the dock.
In addition to the ferry infrastructure needs, there are other Federal Government departments that impact the development including Canadian Border Services Agency (CBSA) and DFO. For example, CBSA is operating in Fortune to clear the passengers and cargo of the French vessels. The slipway is controlled by DFO. TCII has been proactively working with Fortune Port Corporation (FPC) and ACOA to determine required financing and possible sources for the expansion. The total project cost has fluctuated over the past nine months. TCII wrote a letter to FPC in October 2017 confirming a commitment of $500,000 to the project. ACOA... Therefore, to date, the total commitment from all sources is... Based on the latest proposed project cost, there is a gap of... MAE officials have advised TCII of the following: During the December meeting with SPM officials, TCII’s Parliamentary Secretary Mark Browne outlined NL’s $500,000 commitment and acknowledged the significant importance of the required adjustments at the Port of Fortune. In the past, SPM officials suggested that...
Potential Speaking Points

- The Department confirmed a commitment of $500,000 to the expansion of the wharf facilities. Given the current fiscal reality, this is a significant commitment from NL’s economic development fund.

- The Port Corporation is committing $500,000 and ACOA [REDACTED]. Based on the latest proposed project cost, there is a gap of [REDACTED].

Prepared/Approved by: A. Peddle/G. Skinner/C. Murphy/ T. Lomond
Ministerial Approval: Received from Hon. Christopher Mitchelmore (pending)

January 26, 2018
Annex A:
NL Trade with France

- NL's exports to France in 2016 totaled $77.8 million, an increase from 2015 due to an additional $57.9 million in exports of iron ores and concentrates. Imports to the province from France totaled $66 million, which was also an increase from 2015 as a result of an additional $18.1 million in imports related to machinery and mechanical appliances and electrical equipment.

- NL also trades specifically with St. Pierre and Miquelon (SPM). In 2016 provincial exports to SPM totaled $15.2 million and consisted mainly of mineral products such as light oils ($11.4 million), oils and prep ($3 million) and prepared foodstuffs ($197,330).

- Imports from SPM to NL totaled $1.9 million in 2016 and consisted almost entirely of seafood, including sea cucumbers, turbot, lobster, scallops, etc. This was a decrease in imports from $2.2 million in 2015, which also mainly consisted of various seafood products.

### Top NL Exports to and Imports from France (2016)

<table>
<thead>
<tr>
<th>Exports:</th>
<th>Imports:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total $77.75 million</td>
<td>Total $65.99 million</td>
</tr>
<tr>
<td>(up from $26.69 million in 2015)</td>
<td>(up from $44.87 million in 2015)</td>
</tr>
<tr>
<td>1. Iron ores and concentrates – $65.6 million</td>
<td>1. Aircraft – $36 million</td>
</tr>
<tr>
<td>2. Seafood – $8.7 million</td>
<td>2. Machinery and mechanical appliances and electrical equipment – $23.1 million</td>
</tr>
<tr>
<td>3. Machinery and mechanical appliances and electrical equipment – $1.8 million</td>
<td>3. Wines, spirits and liqueurs – $2.8 million</td>
</tr>
</tbody>
</table>

Source: Statistics Canada (Canadian International Merchandise Trade Database)
Note: Original Statistic Canada product titles have been shortened for the purposes of clarity.

- The EU, including France, is the world’s largest single economy with a nominal GDP of $17 trillion and a market of more than 500 million consumers. After many years of negotiations, the CETA was officially signed in October 2016 at the Canada-EU Summit and will provide preferential access to the EU market for Canada.
From: Peddle, Andrea
Sent: Friday, January 26, 2018 10:37 AM
To: Rideout, Lynne; Murphy, Carmela; Hearn, Judith
Cc: Skinner, Gillian; Ashford, Arlene
Subject: Meeting Note - Saint Pierre Miquelon and TCII January 25 2018.docx

Lynne;

Changes made as per requests. Please TRIM and forward to Jan.

Thanks

Andrea
Meeting Note
Meeting with Representatives of Saint Pierre and Miquelon
Sunday, January 28, 2018
11:00 12:00 PM
L’Hôtel du Territoire, Saint Pierre

Attendees
- Stephane Lenormand; President Saint Pierre and Miquelon Collective Territoriale
- Bernard Briand, 1st Vice-Président in charge of Transport and Tourism, Saint Pierre and Miquelon Collective Territoriale
- Caroline Cecchetti, Director of Transportation, Saint Pierre and Miquelon Collective Territoriale
- Malika Halili, Director of Tourism, Saint Pierre and Miquelon Collective Territoriale
- Vanina Merkle, Marketing and Sales Agent, Saint Pierre and Miquelon Collective Territoriale
- Minister Christopher Mitchelmore, TCII, Responsible for Francophone Affairs
- Andrea Paddle, Director of Tourism, TCII

Purpose of Meeting
- Minister Mitchelmore will meet with officials from Saint Pierre and Miquelon (SPM), Collective Territoriale during a visit to SPM. Representatives from the Legendary Coast of Eastern Newfoundland (LCEN) will also attend. The topics of discussion are 1) Tourism strategy between the two regions, and 2) Fortune harbour development.

Background
- NL and Saint Pierre et Miquelon (SPM) have many longstanding cultural and personal ties, as well as business partnerships and trading relationships given the jurisdictions' close proximity. As SPM is located just 25 km from the coast, NL has a strategic interest in maintaining strong relations with the SPM government and SPM organizations.

- In NL, the Town of Fortune is the international port of call for the existing ferry service and separate freight services to and from SPM. This linkage results in ongoing tourism and business development benefits.

- NL trades specifically with SPM. In 2016 provincial exports to SPM totaled $15.2 million and consisted mainly of mineral products such as light oils ($11.4 million), oils and prep ($3 million) and prepared foodstuffs ($197,330).

- St. Pierre et Miquelon is not part of the EU customs territory; consequently, it does not fall under CETA rules.

- Imports from SPM to NL totaled $1.9 million in 2016 and consisted almost entirely of seafood, including sea cucumbers, turbot, lobster, scallops, etc. This was a decrease in imports from $2.2 million in 2015, which also mainly consisted of various seafood products. See Annex A for additional details about NL trade with France.

- SPM officials travelled to NL in December, 2017 and met with TCII officials as well as representatives from the LCEN. The discussion focused on activities related to tourism and
the new ferries commissioned by the French government to service SPM, including travel to the Port of Fortune.

**Agenda Item #1 (Tourism)**
- Discuss tourism collaboration between NL and SPM, including the Legendary Coasts of Newfoundland. (LCEN)

**Analysis**
- Tourism is an important priority for both SPM and NL. The Eastern Destination Management Organization known as the Legendary Coasts of Eastern Newfoundland (LCEN) is working with SPM to market the French islands as a product experience in conjunction with Newfoundland and Labrador, specifically the Heritage Run (Burin Peninsula). As part of this joint-effort, SPM has employed a Bilingual Tourism Liaison Officer to work in the LCEN offices on a new partnership between the two organizations.

- The initial months of LCEN and SPM partnership project has been heavily focused on product and region familiarization. Future activities will move towards inclusion of SPM tourism stakeholders in LCEN product development activities and training, to further align and create opportunities for partnerships.

- LCEN and SPM will develop a marketing strategy that incorporates SPM into the LCEN destination, through marketing, sales and travel trade/media programs in partnership with Newfoundland and Labrador Tourism (NLT).

- NLT promotes Saint Pierre et Miquelon as a product experience available in Eastern Newfoundland and Labrador through NewfoundlandLabrador.com – Blogs, Packages and travel content; through the travel trade and media initiatives and in the annual Travellers Guide

**Potential Speaking Points**
- The Department appreciates the potential of Saint Pierre et Miquelon as an added value experience to Newfoundland and Labrador travel.

- The Department encourages and supports the efforts and the partnership between LCEN and SPM as it provides the opportunity to add to the product experience of Eastern Newfoundland – shared history and culture.

- Newfoundland and Labrador Tourism will continue to promote Saint Pierre et Miquelon as a product offering of Eastern Newfoundland through online and print materials.

**Agenda Item #2 (Ferry Services)**
- Discuss the new ferries commissioned by the French government to service SPM including issues related to the design of the vessels which is inconsistent with existing infrastructure at the Port of Fortune.

**Analysis**
- France commissioned the construction of new ferries to service SPM, including travel to the Port of Fortune. The design of the new vessels was chosen to maximize passengers and freight while still maintaining short travel time between SPM and the Province. It is also intended that the new ferries will be able to travel year-round between SPM and Fortune.
• It is anticipated that increased tourism traffic, new vehicle service offerings, and enhanced freight services will lead to increased business and economic benefits for the Burin Peninsula and province.

• The ferries, "Nordet and Suroit", have been delivered and completing test runs. The design of the vessels is inconsistent with existing infrastructure at the Port of Fortune.

• To accommodate the new vessels, an expansion of the existing wharf facilities at Fortune port is required to mate with a roll-on/roll-off ferry and safely, securely handle/ process the ferry passengers, vehicles and freight. Without this expansion, the freight and vehicle traffic is not possible; however there is ability for passenger walk on/off.

• The expansion would include the addition of a pontoon system to ensure the new vessel can connect with the dock.

• In addition to the ferry infrastructure needs, there are other Federal Government departments that impact the development including Canadian Border Services Agency (CBSA) and DFO. For example, CBSA is operating in Fortune to clear the passengers and cargo of the French vessels. The slipway is controlled by DFO.

• TCII has been proactively working with Fortune Port Corporation (FPC) and ACOA to determine required financing and possible sources for the expansion. The total project cost has fluctuated over the past nine months.

• TCII wrote a letter to FPC in October 2017 confirming a commitment of $500,000 to the project. ACOA [REDACTED] Therefore, to date, the total commitment from all sources is [REDACTED] Based on the latest proposed project cost, there is a gap of [REDACTED] S.35 (1) (d), S.35 (1) (f), S.35 (1) (g) S.35 (1) (d)

• MAE officials have advised TCII of the following:
During the December meeting with SPM officials, TCII's Parliamentary Secretary Mark Browne outlined NL’s $500,000 commitment and acknowledged the significant importance of the required adjustments at the Port of Fortune.

In the past, SPM officials suggested...

Potential Speaking Points

- The Department confirmed a commitment of $500,000 to the expansion of the wharf facilities. Given the current fiscal reality, this is a significant commitment from NL’s economic development fund.

- The Port Corporation is committing $500,000 and ACOA... Based on the latest proposed project cost, there is a gap of...

Prepared/Approved by: A. Peddle/G. Skinner/C. Murphy/ T. Lomond
Ministerial Approval: Received from Hon. Christopher Mitchelmore (pending)

January 26, 2018
**Annex A:**
**NL Trade with France**

- NL's exports to France in 2016 totaled $77.8 million, an increase from 2015 due to an additional $57.9 million in exports of iron ores and concentrates. Imports to the province from France totaled $66 million, which was also an increase from 2015 as a result of an additional $18.1 million in imports related to machinery and mechanical appliances and electrical equipment.

- NL also trades specifically with St. Pierre and Miquelon (SPM). In 2016 provincial exports to SPM totaled $15.2 million and consisted mainly of mineral products such as light oils ($11.4 million), oils and prep ($3 million) and prepared foodstuffs ($197,330).

- Imports from SPM to NL totaled $1.9 million in 2016 and consisted almost entirely of seafood, including sea cucumbers, turbot, lobster, scallops, etc. This was a decrease in imports from $2.2 million in 2015, which also mainly consisted of various seafood products.

### Top NL Exports to and Imports from France (2016)

<table>
<thead>
<tr>
<th>Exports:</th>
<th>Imports:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total $77.75 million</td>
<td>Total $65.99 million</td>
</tr>
<tr>
<td>(up from $28.69 million in 2015)</td>
<td>(up from $44.87 million in 2015)</td>
</tr>
</tbody>
</table>

- 1. Iron ores and concentrates – $65.6 million
- 2. Seafood – $8.7 million
- 3. Machinery and mechanical appliances and electrical equipment – $1.8 million
- 4. Instruments and apparatus – $638,176
- 5. Vehicles and boats – $481,428

- 1. Aircraft – $36 million
- 2. Machinery and mechanical appliances and electrical equipment – $23.1 million
- 3. Wines, spirits and liqueurs – $2.8 million
- 4. Glass and glassware – $872,001
- 5. Instruments and apparatus – $512,755

*Source: Statistics Canada (Canadian International Merchandise Trade Database)*

*Note: Original Statistics Canada product titles have been shortened for the purposes of clarity.*

- The EU, including France, is the world's largest single economy with a nominal GDP of $17 trillion and a market of more than 500 million consumers. After many years of negotiations, the CETA was officially signed in October 2016 at the Canada-EU Summit and will provide preferential access to the EU market for Canada.
Hi Trevor,

As discussed, please review and advise of any suggested edits.

Thanks
Meeting Note
Department of Tourism, Culture, Industry and Innovation
Meeting with Representatives of Town of Fortune and Fortune Port Corporation
Monday, February 15, 2016 at 3 pm
TCII Main Boardroom?

Attendees
- Mayor Charles Penwell, Town of Fortune
- Earl Rose, Chair, Fortune Port Corporation
- Minister Christopher Mitchelmore, TCII, Responsible for Francophone Affairs
- Carol Anne Haley, MHA, Burin-Grand Bank
- Churence Rogers, MP, Bonavista-Burin-Trinity
- Ted Lomond, Deputy Minister, TCII
- Gillian Skinner, ADM, TCII
- Bradley George, Executive Assistant
- Dave Boland, Director, ACOA

Purpose of Meeting
- The Town of Fortune requested a meeting to discuss a wharf extension project at the port of Fortune, which is required to accommodate new ferries issued by Saint Pierre et Miquelon.

Background
- In NL, the Town of Fortune is the international port of call for the existing ferry service and separate freight services to and from Saint Pierre et Miquelon (SPM). This linkage results in ongoing tourism and business development benefits.

- In 2012, via Transport Canada’s Port Divestiture Program, the assets (Wharf and Canada Border Services Building) of Transport Canada were transferred to the Fortune Port Corporation (FPC). The transfer agreement included a contribution of seven million dollars to be used exclusively to cover operation costs and maintenance of the existing port infrastructure.

- In 2016, France commissioned the construction of new ferries to service SPM, including travel to the Port of Fortune. The design of the new vessels was chosen to maximize passengers and freight while still maintaining short travel time between SPM and NL. It is also intended that the new ferries will be able to travel year-round between SPM and Fortune.

- The ferries, “Nordet and Suroil”, have been delivered and completing test runs. The design of the vessels is consistent with existing infrastructure at the Port of Fortune.

- To accommodate the new vessels, an expansion of the existing wharf facilities at Fortune port is required to mate with a roll-on/roll-off ferry and safely, securely handle/transport the ferry passengers, vehicles and freight.

- TCII has been proactively working with FPC and ACOA to determine required financing and sources for the expansion. The total project cost has fluctuated over the past ten months.

S.35 (1) (d), S.35 (1) (f), S.35 (1) (g)
TCII wrote a letter to FPC in October 2017 confirming a commitment of $500,000 to the project. ACOA...Therefore, to date, the total commitment from all sources is...S.35 (1) (d).

- SPM officials travelled to NL in December, 2017 and met with TCII officials. The discussion focused on activities related to tourism and the new ferries commissioned by the French government to service SPM, including travel to Fortune.

- Minister Mitchelmore and a TCII official travelled to SPM in January 2018 to promote and discuss tourism partnerships. The Fortune wharf extension project was also discussed.

- Based on discussions with SPM and ACOA, TCII officials met with FPC on February 1, 2018 to outline a possible way to close the funding gap. TCII proposed...

Agenda Item #1 (Ferry Services)
- Discuss the new ferries commissioned by the French government to service SPM including issues related to the design of the vessels which is inconsistent with existing infrastructure at the Port of Fortune.

Analysis
- Without the proposed expansion, the freight and vehicle traffic is not possible; however there is ability for passenger walk on/off.

- It is anticipated that increased tourism traffic, new vehicle service offerings, and enhanced freight services will lead to increased business and economic benefits for the Burin Peninsula and province. Examples of current activities:
  - NL trades specifically with SPM. In 2016 provincial exports to SPM totaled $15.2 million.
  - Imports from SPM to NL totaled $1.9 million in 2016 and consisted almost entirely of seafood, including sea cucumbers, turbot, lobster, scallops, etc.
  - Tourism is an important priority for both SPM and NL. The Eastern Destination Management Organization known as the Legendary Coasts of Eastern Newfoundland (LCEN) is working with SPM to market the French Islands as a product experience in conjunction with Newfoundland and Labrador, specifically the Heritage Run (Burin Peninsula).
Newfoundland and Labrador Tourism promotes Saint Pierre et Miquelon as a product experience available in Eastern Newfoundland and Labrador through NewfoundlandLabrador.com – Blogs, Packages and travel content; through the travel trade and media initiatives and in the annual Travellers Guide.

- Based on the latest proposed project cost, there is a gap of S.35 (1) (d).

- In addition to the ferry infrastructure needs, there are other Federal Government departments that impact the development including Canadian Border Services Agency (CBSA) and DFO. For example, CBSA is operating in Fortune to clear the passengers and cargo of the French vessels. The slipway is controlled by DFO.

- CBSA recently advised FPC that they will no longer be paying monthly rent as the Customs Act outlines that this is not required.

- Regarding the November request to MAE, MAE officials have advised TCII of the following:

- Following the meeting on February 1, 2018, TCII advised ACQA.

Potential Speaking Points
- NL and Saint Pierre et Miquelon (SPM) have many longstanding cultural and personal ties, as well as business partnerships and trading relationships given the jurisdictions’ close proximity.

- TCII already confirmed a commitment of $500,000 to the expansion of the wharf facilities. Given the current fiscal reality, this is a significant commitment from NL’s economic development fund.

Prepared/Approved by: T. Bungay/G. Skinner/T. Lamond
Ministerial Approval: Received from Hon. Christopher Mitchelmore (pending)

February 15, 2018
Brown, Heather

From: Skinner, Gillian
Sent: Thursday, February 15, 2018 4:26 PM
To: Lomond, Ted
Cc: Halliday, Janice; Joy, Carla; George, Bradley; Sparkes, Lynn A.
Subject: HPE Records Manager DOCUMENT: DOC/02425/2018: Town of Fortune Meeting Note
Attachments: Meeting Note Town of Fortune February 15 2018.docx; Meeting Note Town of Fortune February 15 2018.tr5

For Ted's review.

Gillian

--------< HPE Records Manager record Information >--------

Record Number: DOC/02425/2018
Title: Meeting Note Town of Fortune February 15 2018
Meeting Note
Department of Tourism, Culture, Industry and Innovation
Meeting with Representatives of Town of Fortune and Fortune Port Corporation
Monday, February 15, 2018 at 3 pm
TCII Main Boardroom

Attendees
- Mayor Charles Penwell, Town of Fortune
- Earl Rose, Chair, Fortune Port Corporation
- Minister Christopher Mitchelmore, TCII, Responsible for Francophone Affairs
- Carol Anne Haley, MHA, Burin-Grand Bank
- Churence Rogers, MP, Bonavista – Burin - Trinity
- Ted Lomond, Deputy Minister, TCII
- Gillian Skinner, ADM, TCII
- Bradley George, Executive Assistant
- Dave Boland, Director, ACOA

Purpose of Meeting
- The Town of Fortune requested a meeting to discuss a wharf extension project at the port of Fortune, which is required to accommodate new ferries issued by Saint Pierre et Miquelon.

Background
- In NL, the Town of Fortune is the international port of call for the existing ferry service and separate freight services to and from Saint Pierre et Miquelon (SPM). This linkage results in ongoing tourism and business development benefits.

- In 2012, via Transport Canada’s Port Divestiture Program, the assets (Wharf and Canada Border Services Building) of Transport Canada were transferred to the Fortune Port Corporation (FPC). The transfer agreement included a contribution of seven million dollars to be used exclusively to cover operation costs and maintenance of the existing port infrastructure.

- In 2016, France commissioned the construction of new ferries to service SPM, including travel to the Port of Fortune. The design of the new vessels was chosen to maximize passengers and freight while still maintaining short travel time between SPM and NL. It is also intended that the new ferries will be able to travel year-round between SPM and Fortune.

- The ferries, “Nordet and Suroit”, have been delivered and completing test runs. The design of the vessels is inconsistent with existing infrastructure at the Port of Fortune.

- To accommodate the new vessels, an expansion of the existing wharf facilities at Fortune port is required to mate with a roll-on/roll-off ferry and safely, securely handle/process the ferry passengers, vehicles and freight.

- TCII has been proactively working with FPC and ACOA to determine required financing and sources for the expansion. The total project cost has fluctuated over the past ten months,
TCII wrote a letter to FPC in October 2017 confirming a commitment of $500,000 to the project. The commitment from all sources is therefore, to date, the total commitment from all sources is.

SPM officials travelled to NL in December, 2017 and met with TCII officials. The discussion focused on activities related to tourism and the new ferries commissioned by the French government to service SPM, including travel to Fortune.

Minister Mitchelmore and a TCII official travelled to SPM in January 2018 to promote and discuss tourism partnerships. The Fortune wharf extension project was also discussed.

Based on discussions with SPM and ACOA, TCII officials met with FPC on February 1, 2018 to outline a possible way to close the funding gap. TCII proposed

Agenda Item #1 (Ferry Services)

- Discuss the new ferries commissioned by the French government to service SPM including issues related to the design of the vessels which is inconsistent with existing infrastructure at the Port of Fortune.

Analysis

- Without the proposed expansion, the freight and vehicle traffic is not possible; however there is ability for passenger walk on/off.

- It is anticipated that increased tourism traffic, new vehicle service offerings, and enhanced freight services will lead to increased business and economic benefits for the Burin Peninsula and province. Examples of current activities:
  
  - NL trades specifically with SPM. In 2016 provincial exports to SPM totaled $15.2 million.
  
  - Imports from SPM to NL totaled $1.9 million in 2016 and consisted almost entirely of seafood, including sea cucumbers, turbot, lobster, scallops, etc.
  
  - Tourism is an important priority for both SPM and NL. The Eastern Destination Management Organization known as the Legendary Coasts of Eastern Newfoundland (LCEN) is working with SPM to market the French islands as a product experience in conjunction with Newfoundland and Labrador, specifically the Heritage Run (Burin Peninsula).
Newfoundland and Labrador Tourism promotes Saint Pierre et Miquelon as a product experience available in Eastern Newfoundland and Labrador through NewfoundlandLabrador.com – Blogs, Packages and travel content; through the travel trade and media initiatives and in the annual Travellers Guide.

Based on the latest proposed project cost, there is a gap of $35 (1) (d).

In addition to the ferry infrastructure needs, there are other Federal Government departments that impact the development including Canadian Border Services Agency (CBSA) and DFO. For example, CBSA is operating in Fortune to clear the passengers and cargo of the French vessels. The slipway is controlled by DFO.

CBSA recently advised FPC about a rent issue. FPC has agreed to provide the building to CBSA free of charge in adherence to Section 6 of the Canada Customs Act, and therefore no longer receiving the related rental revenue. Specifically:

Section 6 of the Canada Customs Act indicates that the owner of an international bridge or tunnel, wharf, airport or other similar infrastructure must provide equip and maintain, free of charge, to her Majesty for the proper detention and examination of imported goods or persons by customs officers. S.29 (1) (a)

Potential Speaking Points

- NL and SPM have many longstanding cultural and personal ties, as well as business partnerships and trading relationships given the jurisdictions’ close proximity.

- TCII already confirmed a commitment of $500,000 to the expansion of the wharf facilities. Given the current fiscal reality, this is a significant commitment from NL’s economic development fund.

Prepared/Approved by: T. Bungay/G. Skinner/T. Lomond
Ministerial Approval: Received from Hon. Christopher Mitchelmore (pending)

February 15, 2018
Here is the link to the meeting note from February. It was saved under the Town of Fortune and Gillian will get it moved in CS3.

So Gillian says not to check this one out.

Save a copy and edit for a new one if you want to start on any updates.....not much to say other than recent correspondence. [Redacted]

Paula ;)

------< HPE Records Manager record Information ------> 

Record Number: DOC/02425/2018
Title : Meeting Note Town of Fortune February 15 2018
Meeting Note
Department of Tourism, Culture, Industry and Innovation
Meeting with Representatives of Town of Fortune and Fortune Port Corporation
Monday, February 19, 2018 at 3 pm
TCII Main Boardroom

Attendees
- Mayor Charles Penwell, Town of Fortune
- Earl Rose, Chair, Fortune Port Corporation
- Minister Christopher Mitchelmore, TCII, Responsible for Francophone Affairs
- Carol Anne Haley, MHA, Burin- Grand Bank
- Churence Rogers, MP, Bonavista – Burin - Trinity
- Ted Lomond, Deputy Minister, TCII
- Gillian Skinner, ADM, TCII
- Bradley George, Executive Assistant
- Dave Boland, Director, ACOA

Purpose of Meeting
- The Town of Fortune requested a meeting to discuss a wharf extension project at the port of Fortune, which is required to accommodate new ferries issued by Saint Pierre et Miquelon.

Background
- In NL, the Town of Fortune is the international port of call for the existing ferry service and separate freight services to and from Saint Pierre et Miquelon (SPM). This linkage results in ongoing tourism and business development benefits.

- In 2012, via Transport Canada’s Port Divestiture Program, the assets (Wharf and Canada Border Services Building) of Transport Canada were transferred to the Fortune Port Corporation (FPC). The transfer agreement included a contribution of seven million dollars to be used exclusively to cover operation costs and maintenance of the existing port infrastructure.

- In 2016, France commissioned the construction of new ferries to service SPM, including travel to Fortune. The design of the new vessels was chosen to maximize passengers and freight while still maintaining short travel time between SPM and NL. It is also intended that the new ferries will be able to travel year-round between SPM and Fortune.

- The ferries, “Nordet and Suroit”, have been delivered and completing test runs. The design of the vessels is inconsistent with existing infrastructure at the Port of Fortune.

- To accommodate the new vessels, an expansion of the existing wharf facilities at Fortune port is required to mate with a roll-on/roll-off ferry and safely, securely handle/process the ferry passengers, vehicles and freight.

- TCII has been proactively working with FPC and ACOA to determine required financing and sources for the expansion. The total project cost has fluctuated over the past ten months,
• TCII wrote a letter to FPC in October 2017 confirming a commitment of $500,000 to the project. ACOA. Therefore, to date, the total commitment from all sources is $500,000.

• On February 15, 2018, TCII officials received another updated budget for the proposed initiative. An engineer engaged by FPC prepared updated material, which reflects a total project cost (without in-kind component) of $500,000.

• SPM officials travelled to NL in December, 2017 and met with TCII officials. The discussion focused on activities related to tourism and the new ferries commissioned by the French government to service SPM, including travel to Fortune.

• Minister Mitchelmore and a TCII official travelled to SPM in January 2018 to promote and discuss tourism partnerships. The Fortune wharf extension project was also discussed.

• Based on discussions with SPM and ACOA, TCII officials met with FPC on February 1, 2018 to outline a possible way to close the then funding gap of $500,000.

Agenda Item #1 (Ferry Services)

• Discuss the new ferries commissioned by the French government to service SPM including issues related to the design of the vessels which is inconsistent with existing infrastructure at the Port of Fortune.

Analysis

• Without the proposed expansion, the freight and vehicle traffic is not possible; however there is ability for passenger walk on/off.

• It is anticipated that increased tourism traffic, new vehicle service offerings, and enhanced freight services will lead to increased business and economic benefits for the Burin Peninsula and province. Examples of current activities:
  o NL trades specifically with SPM. In 2016 provincial exports to SPM totaled $15.2 million.
  o Imports from SPM to NL totaled $1.9 million in 2016 and consisted almost entirely of seafood, including sea cucumbers, turbot, lobster, scallops, etc.
  o Tourism is an important priority for both SPM and NL. The Eastern Destination Management Organization known as the Legendary Coasts of Eastern Newfoundland (LCEN) is working with SPM to market the French islands as a product experience in conjunction with Newfoundland and Labrador, specifically the Heritage Run (Burin Peninsula).
Newfoundland and Labrador Tourism promotes Saint Pierre et Miquelon as a product experience available in Eastern Newfoundland and Labrador through NewfoundlandLabrador.com – Blogs, Packages and travel content; through the travel trade and media initiatives and in the annual Travellers Guide.

- Based on the latest budget received on February 15, 2018, there is a gap of

- In addition to the ferry infrastructure needs, there are other Federal Government departments that impact the development including Canadian Border Services Agency (CBSA) and DFO. For example, CBSA is operating in Fortune to clear the passengers and cargo of the French vessels. The slipway is controlled by DFO.

- CBSA recently advised FPC about a rent issue. FPC has agreed to provide the building to CBSA free of charge in adherence to Section 6 of the Canada Customs Act, and therefore no longer receiving the related rental revenue. Specifically:
  - Section 6 of the Canada Customs Act indicates that the owner of an international bridge or tunnel, wharf, airport or other similar infrastructure must provide equip and maintain, free of charge, to her Majesty for the proper detention and examination of imported goods or persons by customs officers.

Potential Speaking Points
- NL and SPM have many longstanding cultural and personal ties, as well as business partnerships and trading relationships given the jurisdictions' close proximity.

- TCII already confirmed a commitment of $500,000 to the expansion of the wharf facilities. Given the current fiscal reality, this is a significant commitment from NL’s economic development fund.

Prepared/Approved by: T. Bungay/G. Skinner/T. Lomond
Ministerial Approval: Received from Hon. Christopher Mitchelmore (pending)

February 15, 2018
Ladies,

I took the last note I had, which was the meeting note for Feb 19th and added a few bullets to the background.

The analysis section is unchanged.

If we need further edits/additions/alterations please do hesitate...

Trevor

Trevor Bungay
Economic Development Officer
Department of Tourism, Culture, Industry and Innovation
P.O. Box 100
2nd Floor Marystown Mall
Marystown, NL A0E 2M0
t: 709-279-5533
l: 709-279-0218
e: trevorbungay@gov.nl.ca

From: Roberts, Paula
Sent: Wednesday, April 18, 2018 3:57 PM
To: Skinner, Gillian; Bungay, Trevor C
Subject: RE: FPC

Hi Gillian,

We did talk about updating the note. You had sent us a link from TRIM where it was mistakenly filed under the Town of Fortune.

He reviewed it and other than the last email response from Earl things were pretty much up to date. This can be done rather quickly I’m sure.

Paula

From: Skinner, Gillian
Sent: Wednesday, April 18, 2018 3:51 PM
To: Roberts, Paula <roberts@gov.nl.ca>
Subject: FPC

Hi did you ask Trevor to update the FPC note? We'll need that tomorrow.

Thanks

Sent from my BlackBerry 10 smartphone on the Bell network.
Background

- In NL, the Town of Fortune is the international port of call for the existing ferry service and separate freight services to and from Saint Pierre et Miquelon (SPM). This linkage results in ongoing tourism and business development benefits.

- In 2012, via Transport Canada's Port Divestiture Program, the assets (Wharf and Canada Border Services Building) of Transport Canada were transferred to the Fortune Port Corporation (FPC). The transfer agreement included a contribution of seven million dollars to be used exclusively to cover operation costs and maintenance of the existing port infrastructure.

- In 2016, France commissioned the construction of new ferries to service SPM, including travel to Fortune. The design of the new vessels was chosen to maximize passengers and freight while still maintaining short travel time between SPM and NL. It is also intended that the new ferries will be able to travel year-round between SPM and Fortune.

- The ferries, "Nordet and Suroit", have been delivered and completing test runs. The design of the vessels is inconsistent with existing infrastructure at the Port of Fortune.

- To accommodate the new vessels, an expansion of the existing wharf facilities at Fortune port is required to mate with a roll-on/roll-off ferry and safely, securely handle/process the ferry passengers, vehicles and freight.

- TCII has been proactively working with FPC and ACOA to determine required financing and sources for the expansion. The total project cost has fluctuated over the past ten months,

- TCII wrote a letter to FPC in October 2017 confirming a commitment of $500,000 to the project. ACOA [REDACTED TEXT] Therefore, to date, the total commitment from all sources is

- SPM officials travelled to NL in December, 2017 and met with TCII officials. The discussion focused on activities related to tourism and the new ferries commissioned by the French government to service SPM, including travel to Fortune.
Minister Mitchelmore and a TCII official travelled to SPM in January 2018 to promote and discuss tourism partnerships. The Fortune wharf extension project was also discussed.

Based on discussions with SPM and ACOA, TCII officials met with FPC on February 1, 2018 to outline a possible way to close the then funding gap of $500,000.

On February 15, 2018, TCII officials received another updated budget for the proposed initiative. An engineer engaged by FPC prepared updated material which reflects a total project cost (without in-kind component) of $500,000.

On February 19, 2018 a delegation with representatives from the Town of Fortune, as well as the Fortune Port Corporation attended a meeting with TCII and ACOA at the Confederation Building. In an effort to address the gap in funding,

TCII responded to the FPC in writing that they would continue to support the project with $500,000, as previously indicated but in order to consider additional investment to address the shortfall, a review was required.

Analysis
- Without the proposed expansion, the freight and vehicle traffic is not possible; however there is ability for passenger walk on/off.

- It is anticipated that increased tourism traffic, new vehicle service offerings, and enhanced freight services will lead to increased business and economic benefits for the Burin Peninsula and province. Examples of current activities:
  - NL trades specifically with SPM. In 2016 provincial exports to SPM totaled $15.2 million.
  - Imports from SPM to NL totaled $1.9 million in 2016 and consisted almost entirely of seafood, including sea cucumbers, turbot, lobster, scallops, etc.
  - Tourism is an important priority for both SPM and NL. The Eastern Destination Management Organization known as the Legendary Coasts of Eastern Newfoundland (LCEN) is working with SPM to market the French islands as a product experience in
conjunction with Newfoundland and Labrador, specifically the Heritage Run (Burin Peninsula).

- Based on the latest budget received on February 15, 2018, there is a gap of...
- In addition to the ferry infrastructure needs, there are other Federal Government departments that impact the development including Canadian Border Services Agency (CBSA) and DFO. For example, CBSA is operating in Fortune to clear the passengers and cargo of the French vessels. The slipway is controlled by DFO.
- CBSA recently advised FPC about a rent issue. FPC has agreed to provide the building to CBSA free of charge in adherence to Section 6 of the Canada Customs Act, and therefore no longer receiving the related rental revenue. Specifically:
  - Section 6 of the Canada Customs Act indicates that the owner of an international bridge or tunnel, wharf, airport or other similar infrastructure must provide equip and maintain, free of charge, to Her Majesty for the proper detention and examination of imported goods or persons by customs officers.

**Other Points**
- NL and SPM have many longstanding cultural and personal ties, as well as business partnerships and trading relationships given the jurisdictions' close proximity.
- TCI already confirmed a commitment of $500,000 to the expansion of the wharf facilities. Given the current fiscal reality, this is a significant commitment from NL's economic development fund.

Prepared/Approved by: T. Bungay/G. Skinner/T. Lomond
Ministerial Approval: April 19, 2018
Meeting Note
Department of Tourism, Culture, Industry and Innovation
Meeting with Representatives of Saint Pierre and Miquelon
Friday, April 27, 2018 at 1:30 pm
TCII Executive Boardroom

Attendees
- Minister Christopher Mitchelmore, TCII, Responsible for Francophone Affairs
- Saint Pierre and Miquelon officials
- Gillian Skinner, ADM, TCII
- Ellanda Anderson, EA for Minister Crocker

Purpose of Meeting
- Minister Mitchelmore will meet with officials from Saint Pierre and Miquelon (SPM), Collective Territoriale. Eastern Destination Management Organization (EDMO) will also be in attendance. There is no set agenda for the meeting.

Background
- In NL, the Town of Fortune is the international port of call for the existing ferry service and separate freight services to and from Saint Pierre et Miquelon (SPM). This linkage results in ongoing tourism and business development benefits.
- In 2012, via Transport Canada’s Port Divestiture Program, the assets (Wharf and Canada Border Services Building) of Transport Canada were transferred to the Fortune Port Corporation (FPC). The transfer agreement included a contribution of seven million dollars to be used exclusively to cover operation costs and maintenance of the existing port infrastructure.
- In 2016, France commissioned the construction of new ferries to service SPM, including travel to Fortune. The design of the new vessels was chosen to maximize passengers and freight while still maintaining short travel time between SPM and NL. It is also intended that the new ferries will be able to travel year-round between SPM and Fortune.
- The design of the vessels is inconsistent with existing infrastructure at the Port of Fortune.
- To accommodate the new vessels, an expansion of the existing wharf facilities at Fortune port is required to mate with a roll-on/roll-off ferry and safely, securely handle/process the ferry passengers, vehicles and freight.

TCII has been proactively working with FPC and ACOA to determine required financing and sources for the expansion. The total project cost has fluctuated over the past ten months,


S.35 (1) (d), S.35 (1) (f)
• TCII wrote a letter to FPC in October 2017 confirming a commitment of $500,000 to the project. ACOA [REDACTED] Therefore, to date, the total commitment from all sources is [REDACTED] S.35 (1) (f) S.35 (1) (d) S.35 (1) (d)

• SPM officials travelled to NL in December, 2017 and met with TCII officials. The discussion focused on activities related to tourism and the new ferries commissioned by the French government to service SPM, including travel to Fortune.

• Minister Mitchelmore and a TCII official travelled to SPM in January 2018 to promote and discuss tourism partnerships. The Fortune wharf extension project was also discussed. S.35 (1) (d), S.35 (1) (f), S.35 (1) (g) S.35 (1) (d)

• Based on discussions with SPM and ACOA, TCII officials met with FPC on February 1, 2018 to outline a possible way to close the then funding gap of [REDACTED] TCII proposed [REDACTED] S.35 (1) (d)

• On February 15, 2018, TCII officials received another updated budget for the proposed initiative. An engineer engaged by FPC prepared updated material, which reflects a total project cost (without in-kind component) of [REDACTED] S.35 (1) (d)

• On February 19, 2018 a delegation with representatives from the Town of Fortune, as well as the Fortune Port Corporation attended a meeting with TCII and ACOA at the Confederation Building. In an effort to address the gap in funding, it was suggested [REDACTED] S.29 (1) (a)

• Following the February 19th meeting, TCII along with ACOA, [REDACTED] S.35 (1) (d) S.35 (1) (d)

• TCII responded to the FPC in writing that they would continue to support the project with $500,000, as previously indicated but in order to consider additional investment to address the shortfall, a review was required. S.35 (1) (d)

• [REDACTED]

• On April 23, 2018, FPC sent a letter to ACOA requesting consideration [REDACTED] S.35 (1) (d)
FPC officials met with SPM on April 25th and 26th, 2018 to discuss the issues surrounding the required upgrades.

Agenda Item #1 (Ferry Services)
- Discuss the new ferries commissioned by the French government to service SPM including issues related to the design of the vessels which is inconsistent with existing infrastructure at the Port of Fortune.

Analysis
- Without the proposed expansion, the freight and vehicle traffic is not possible; however there is ability for passenger walk on/off.

- It is anticipated that increased tourism traffic, new vehicle service offerings, and enhanced freight services will lead to increased business and economic benefits for the Burin Peninsula and province. Examples of current activities:
  o NL trades specifically with SPM. In 2016 provincial exports to SPM totaled $15.2 million.
  o Imports from SPM to NL totaled $1.9 million in 2016 and consisted almost entirely of seafood, including sea cucumbers, turbot, lobster, scallops, etc.
  o Tourism is an important priority for both SPM and NL. The Eastern Destination Management Organization known as the Legendary Coasts of Eastern Newfoundland (LCEN) is working with SPM to market the French islands as a product experience in conjunction with Newfoundland and Labrador, specifically the Heritage Run (Burin Peninsula).
  o Newfoundland and Labrador Tourism promotes Saint Pierre et Miquelon as a product experience available in Eastern Newfoundland and Labrador through NewfoundlandLabrador.com – Blogs, Packages and travel content; through the travel trade and media initiatives and in the annual Travellers Guide.

- Based on the latest budget received on February 15, 2018, there is a gap of

- In addition to the ferry infrastructure needs, there are other Federal Government departments that impact the development including Canadian Border Services Agency (CBSA) and DFO. For example, CBSA is operating in Fortune to clear the passengers and cargo of the French vessels. The slipway is controlled by DFO.

- CBSA recently advised FPC about a rent issue. FPC has agreed to provide the building to CBSA free of charge in adherence to Section 6 of the Canada Customs Act, and therefore no longer receiving the related rental revenue.

- Following the meeting on February 1, 2018, TCII advised

- TCII engaged an independent organization to meet with FPC regarding additional financial analysis. During the meeting, FPC indicated no assistance or additional analysis would be completed.
• It is anticipated that SPM officials will provide an update about recent discussions with FPC.

Potential Speaking Points
• NL and SPM have many longstanding cultural and personal ties, as well as business partnerships and trading relationships given the jurisdictions’ close proximity.
• TCII already confirmed a commitment of $500,000 to the expansion of the wharf facilities. Given the current fiscal reality, this is a significant commitment from NL’s economic development fund.

Prepared/Approved by: T. Bungay/G. Skinner/T. Lomond
Ministerial Approval: Received from Hon. Christopher Mitchelmore (pending)

April 27, 2018
Hi
FYI
Lynn

———< HPE Records Manager record Information >——

Record Number: DOC/02425/2018
Title: Meeting Note Town of Fortune and Fortune Port Corporation February 15 2018
Meeting Note
Department of Tourism, Culture, Industry and Innovation
Meeting with Representatives of Town of Fortune and Fortune Port Corporation
Monday, February 19, 2018 at 3 pm
TCII Main Boardroom

Attendees
- Mayor Charles Penwell, Town of Fortune
- Earl Rose, Chair, Fortune Port Corporation
- Minister Christopher Mitchelmore, TCII, Responsible for Francophone Affairs
- Carol Anne Haley, MHA, Burin- Grand Bank
- Churence Rogers, MP, Bonavista – Burin - Trinity
- Ted Lomond, Deputy Minister, TCII
- Gillian Skinner, ADM, TCII
- Bradley George, Executive Assistant
- Dave Boland, Director, ACOA

Purpose of Meeting
- The Town of Fortune requested a meeting to discuss a wharf extension project at the port of Fortune, which is required to accommodate new ferries issued by Saint Pierre et Miquelon.

Background
- In NL, the Town of Fortune is the international port of call for the existing ferry service and separate freight services to and from Saint Pierre et Miquelon (SPM). This linkage results in ongoing tourism and business development benefits.
- In 2012, via Transport Canada's Port Divestiture Program, the assets (Wharf and Canada Border Services Building) of Transport Canada were transferred to the Fortune Port Corporation (FPC). The transfer agreement included a contribution of seven million dollars to be used exclusively to cover operation costs and maintenance of the existing port infrastructure.
- In 2016, France commissioned the construction of new ferries to service SPM, including travel to Fortune. The design of the new vessels was chosen to maximize passengers and freight while still maintaining short travel time between SPM and NL. It is also intended that the new ferries will be able to travel year-round between SPM and Fortune.
- The ferries, “Nordet and Suroit”, have been delivered and completing test runs. The design of the vessels is inconsistent with existing infrastructure at the Port of Fortune.
- To accommodate the new vessels, an expansion of the existing wharf facilities at Fortune port is required to mate with a roll-on/roll-off ferry and safely, securely handle/过程 the ferry passengers, vehicles and freight.
- TCII has been proactively working with FPC and ACOA to determine required financing and sources for the expansion. The total project cost has fluctuated over the past ten months,
• TCII wrote a letter to FPC in October 2017 confirming a commitment of $500,000 to the project. ACOA Therefore, to date, the total commitment from all sources is S.35 (1) (d) S.35 (1) (d) S.35 (1) (d)

• On February 15, 2018, TCII officials received another updated budget for the proposed initiative. An engineer engaged by FPC prepared updated material, which reflects a total project cost (without in-kind component) of S.35 (1) (d)

• SPM officials travelled to NL in December, 2017 and met with TCII officials. The discussion focused on activities related to tourism and the new ferries commissioned by the French government to service SPM, including travel to Fortune.

• Minister Mitchelmore and a TCII official travelled to SPM in January 2018 to promote and discuss tourism partnerships. The Fortune wharf extension project was also discussed.

• Based on discussions with SPM and ACOA, TCII officials met with FPC on February 1, 2018 to outline a possible way to close the then funding gap of S.35 (1) (d) TCII proposed.

Agenda Item #1 (Ferry Services)

• Discuss the new ferries commissioned by the French government to service SPM including issues related to the design of the vessels which is inconsistent with existing infrastructure at the Port of Fortune.

Analysis

• Without the proposed expansion, the freight and vehicle traffic is not possible; however there is ability for passenger walk on/off.

• It is anticipated that increased tourism traffic, new vehicle service offerings, and enhanced freight services will lead to increased business and economic benefits for the Burin Peninsula and province. Examples of current activities:

  o NL trades specifically with SPM. In 2016 provincial exports to SPM totaled $15.2 million.

  o Imports from SPM to NL totaled $1.9 million in 2016 and consisted almost entirely of seafood, including sea cucumbers, turbot, lobster, scallops, etc.

  o Tourism is an important priority for both SPM and NL. The Eastern Destination Management Organization known as the Legendary Coasts of Eastern Newfoundland (LCEN) is working with SPM to market the French islands as a product experience in conjunction with Newfoundland and Labrador, specifically the Heritage Run (Burin Peninsula).
o Newfoundland and Labrador Tourism promotes Saint Pierre et Miquelon as a product experience available in Eastern Newfoundland and Labrador through NewfoundlandLabrador.com – Blogs, Packages and travel content; through the travel trade and media initiatives and in the annual Travellers Guide.

- Based on the latest budget received on February 15, 2018, there is a gap of

- In addition to the ferry infrastructure needs, there are other Federal Government departments that impact the development including Canadian Border Services Agency (CBSA) and DFO. For example, CBSA is operating in Fortune to clear the passengers and cargo of the French vessels. The slipway is controlled by DFO.

- CBSA recently advised FPC about a rent issue. FPC has agreed to provide the building to CBSA free of charge in adherence to Section 6 of the Canada Customs Act, and therefore no longer receiving the related rental revenue. Specifically:
  o Section 6 of the Canada Customs Act indicates that the owner of an international bridge or tunnel, wharf, airport or other similar infrastructure must provide equip and maintain, free of charge, to her Majesty for the proper detention and examination of imported goods or persons by customs officers.

- Following the meeting on February 1, 2018, TCII advised

Potential Speaking Points
- NL and SPM have many longstanding cultural and personal ties, as well as business partnerships and trading relationships given the jurisdictions’ close proximity.

- TCII already confirmed a commitment of $500,000 to the expansion of the wharf facilities. Given the current fiscal reality, this is a significant commitment from NL’s economic development fund.

Prepared/Approved by: T. Bungay/G. Skinner/T. Lomond
Ministerial Approval: Received from Hon. Christopher Mitchelmore (pending)

February 15, 2018
Hi

FYI

Lynn

---< HPE Records Manager record Information >---

Record Number: DOC/08189/2018
Title: Meeting Note - meeting with Representatives of Saint Pierre and Miquelon on Friday, April 27, 2018
Meeting Note
Department of Tourism, Culture, Industry and Innovation
Meeting with Representatives of Saint Pierre and Miquelon
Friday, April 27, 2018 at 1:30 pm
TCII Executive Boardroom

Attendees
- Minister Christopher Mitchelmore, TCII, Responsible for Francophone Affairs
- Saint Pierre and Miquelon officials
- Gillian Skinner, ADM, TCII
- Eilanda Anderson, EA for Minister Crocker

Purpose of Meeting
- Minister Mitchelmore will meet with officials from Saint Pierre and Miquelon (SPM), Collective Territoriale. Eastern Destination Management Organization (EDMO) will also be in attendance. There is no set agenda for the meeting.

Background
- In NL, the Town of Fortune is the international port of call for the existing ferry service and separate freight services to and from Saint Pierre et Miquelon (SPM). This linkage results in ongoing tourism and business development benefits.

- In 2012, via Transport Canada’s Port Divestiture Program, the assets (Wharf and Canada Border Services Building) of Transport Canada were transferred to the Fortune Port Corporation (FPC). The transfer agreement included a contribution of seven million dollars to be used exclusively to cover operation costs and maintenance of the existing port infrastructure.

- In 2016, France commissioned the construction of new ferries to service SPM, including travel to Fortune. The design of the new vessels was chosen to maximize passengers and freight while still maintaining short travel time between SPM and NL. It is also intended that the new ferries will be able to travel year-round between SPM and Fortune.

- The design of the vessels is inconsistent with existing infrastructure at the Port of Fortune.

- To accommodate the new vessels, an expansion of the existing wharf facilities at Fortune port is required to mate with a roll-on/rall-off ferry and safely, securely handle/process the ferry passengers, vehicles and freight. S.35 (1) (d), S.35 (1) (f)

- TCII has been proactively working with FPC and ACOA to determine required financing and sources for the expansion. The total project cost has fluctuated over the past ten months,
TCII wrote a letter to FPC in October 2017 confirming a commitment of $500,000 to the project. ACOA [REDACTED] Therefore, to date, the total commitment from all sources is [REDACTED].

SPM officials travelled to NL in December, 2017 and met with TCII officials. The discussion focused on activities related to tourism and the new ferries commissioned by the French government to service SPM, including travel to Fortune.

Minister Mitchelmore and a TCII official travelled to SPM in January 2018 to promote and discuss tourism partnerships. The Fortune wharf extension project was also discussed.

Based on discussions with SPM and ACOA, TCII officials met with FPC on February 1, 2018 to outline a possible way to close the then funding gap of [REDACTED]. TCII proposed [REDACTED].

On February 15, 2018, TCII officials received another updated budget for the proposed initiative. An engineer engaged by FPC prepared updated material, which reflects a total project cost (without in-kind component) of [REDACTED].

On February 19, 2018 a delegation with representatives from the Town of Fortune, as well as the Fortune Port Corporation attended a meeting with TCII and ACOA at the Confederation Building. In an effort to address the gap in funding, it was suggested [REDACTED].

TCII responded to the FPC in writing that they would continue to support the project with $500,000, as previously indicated but in order to consider additional investment to address the shortfall, a review was required.

On April 23, 2018, FPC sent a letter to ACOA requesting consideration for a
• FPC officials met with SPM on April 25th and 26th, 2018 to discuss the issues surrounding the required upgrades.

Agenda Item #1 (Ferry Services)
• Discuss the new ferries commissioned by the French government to service SPM including issues related to the design of the vessels which is inconsistent with existing infrastructure at the Port of Fortune.

Analysis
• Without the proposed expansion, the freight and vehicle traffic is not possible; however there is ability for passenger walk on/off.

• It is anticipated that increased tourism traffic, new vehicle service offerings, and enhanced freight services will lead to increased business and economic benefits for the Burin Peninsula and province. Examples of current activities:
  
  o NL trades specifically with SPM. In 2016 provincial exports to SPM totaled $15.2 million.
  
  o Imports from SPM to NL totaled $1.9 million in 2016 and consisted almost entirely of seafood, including sea cucumbers, turbot, lobster, scallops, etc.
  
  o Tourism is an important priority for both SPM and NL. The Eastern Destination Management Organization known as the Legendary Coasts of Eastern Newfoundland (LCEN) is working with SPM to market the French islands as a product experience in conjunction with Newfoundland and Labrador, specifically the Heritage Run (Burin Peninsula).
  
  o Newfoundland and Labrador Tourism promotes Saint Pierre et Miquelon as a product experience available in Eastern Newfoundland and Labrador through NewfoundlandLabrador.com - Blogs, Packages and travel content; through the travel trade and media initiatives and in the annual Travellers Guide.

• Based on the latest budget received on February 15, 2018, there is a gap of ____________.

• In addition to the ferry infrastructure needs, there are other Federal Government departments that impact the development including Canadian Border Services Agency (CBSA) and DFO. For example, CBSA is operating in Fortune to clear the passengers and cargo of the French vessels. The slipway is controlled by DFO.

• CBSA recently advised FPC about a rent issue. FPC has agreed to provide the building to CBSA free of charge in adherence to Section 6 of the Canada Customs Act, and therefore no longer receiving the related rental revenue.  

• TCII engaged an independent organization to meet with FPC regarding additional financial analysis. During the meeting, FPC indicated no assistance or additional analysis would be completed.
• It is anticipated that SPM officials will provide an update about recent discussions with FPC.

Potential Speaking Points
• NL and SPM have many longstanding cultural and personal ties, as well as business partnerships and trading relationships given the jurisdictions' close proximity.

• TCI already confirmed a commitment of $500,000 to the expansion of the wharf facilities. Given the current fiscal reality, this is a significant commitment from NL's economic development fund.

Prepared/Approved by: T. Bungay/G. Skinner/T. Lomond
Ministerial Approval: Received from Hon. Christopher Mitchelmore (pending)

April 27, 2018