April 18, 2018

Dear [Redacted],

Re: Your request for access to information under Part II of the Access to Information and Protection of Privacy Act (Our File: TW/146/2017)

On December 4, 2017, the Department of Transportation and Works received your request for access to the following records:

I am seeking any correspondence, including emails, reports or studies, to or from the minister or deputy minister related to the south coast ferry service. Timeframe? 2017.

I am pleased to inform you that a decision has been made by the Deputy Minister of Transportation and Works to provide access to some of the requested information.

Access to the remaining records, and/or information contained within the records, has been refused in accordance with the following exceptions to disclosure, as specified in the Access to Information and Protection of Privacy Act (the Act):

Subsection 27(1)(h) - In this section, "cabinet record" means a record created during the process of developing or preparing a submission for the Cabinet;

Subsection 27(2)(a) - The head of a public body shall refuse to disclose to an applicant cabinet record

Subsection 29(1)(a) - The head of a public body may refuse to disclose to an applicant information that would reveal advice, proposals, recommendations, analyses or policy options developed by or for a public body or minister

P.O. Box 8700, St. John’s, NL, Canada, A1B 4J6
Subsection 35(1)(d) - The head of a public body may refuse to disclose to an applicant information which could reasonably be expected to disclose information, the disclosure of which could reasonably be expected to result in the premature disclosure of a proposal or project or in significant loss or gain to a third party.

Subsection 40(1) - The head of a public body shall refuse to disclose personal information to an applicant where the disclosure would be an unreasonable invasion of a third party's personal privacy.

The following pages have been removed:
Pages 2 - 3 - s.27(1)(h), s.27(2)(a)
Pages 16 – 38 – s.29(1)(a)
Pages 45 – 125 – s.29(1)(a), s.35(1)(d)
Pages 127 – 207 – s.29(1)(a), s.35(1)(d)

As required by 8(2) of the Act, we have severed information that is unable to be disclosed and have provided you with as much information as possible. In accordance with your request for a copy of the records, the appropriate copies have been enclosed.

Please be advised that you may appeal this decision and ask the Information and Privacy Commissioner to review the decision to provide partial access to the requested information, as set out in section 42 of the Act (a copy of this section of the Act has been enclosed for your reference). A request to the Commissioner must be made in writing within 15 business days of the date of this letter or within a longer period that may be allowed by the Commissioner. Your appeal should identify your concerns with the request and why you are submitting the appeal.

The appeal may be addressed to the Information and Privacy Commissioner is as follows:

Office of the Information and Privacy Commissioner
2 Canada Drive
P. O. Box 13004, Stn. A
St. John’s, NL. A1B 3V8
Telephone: (709) 729-6309
Toll-Free: 1-877-729-6309
Facsimile: (709) 729-6500

You may also appeal directly to the Supreme Court Trial Division within 15 business days after you receive the decision of the public body, pursuant to section 52 of the Act (a copy of this section of the Act has been enclosed for your reference).
Please be advised that responsive records will be published following a 72 hour period after the response is sent electronically to you or five business days in the case where records are mailed to you. It is the goal to have the responsive records posted to the Completed Access to Information Requests website within one business day following the applicable period of time. Please note that requests for personal information will not be posted online.

If you have any further questions, please contact me by telephone at (709) 729-5351 or by email at DeanneAdams@gov.nl.ca.

Sincerely,

[Signature]

Deanne Adams
ATIPP Coordinator
Department of Transportation and Works
Enclosures
Cabinet confidences

27. (1) In this section, "cabinet record" means

(a) advice, recommendations or policy considerations submitted or prepared for submission to the Cabinet;

(b) draft legislation or regulations submitted or prepared for submission to the Cabinet;

(c) a memorandum, the purpose of which is to present proposals or recommendations to the Cabinet;

(d) a discussion paper, policy analysis, proposal, advice or briefing material prepared for Cabinet, excluding the sections of these records that are factual or background material;

(e) an agenda, minute or other record of Cabinet recording deliberations or decisions of the Cabinet;

(f) a record used for or which reflects communications or discussions among ministers on matters relating to the making of government decisions or the formulation of government policy;

(g) a record created for or by a minister for the purpose of briefing that minister on a matter for the Cabinet;

(h) a record created during the process of developing or preparing a submission for the Cabinet; and

(i) that portion of a record which contains information about the contents of a record within a class of information referred to in paragraphs (a) to (h).

(2) The head of a public body shall refuse to disclose to an applicant

(a) a cabinet record; or

(b) information in a record other than a cabinet record that would reveal the substance of deliberations of Cabinet.

(3) Notwithstanding subsection (2), the Clerk of the Executive Council may disclose a cabinet record or information that would reveal the substance of deliberations of Cabinet where the Clerk is satisfied that the public interest in the disclosure of the information outweighs the reason for the exception.

(4) Subsections (1) and (2) do not apply to

(a) information in a record that has been in existence for 20 years or more; or
(b) information in a record of a decision made by the Cabinet on an appeal under an Act.

Policy advice or recommendations

29. (1) The head of a public body may refuse to disclose to an applicant information that would reveal

(a) advice, proposals, recommendations, analyses or policy options developed by or for a public body or minister;

(b) the contents of a formal research report or audit report that in the opinion of the head of the public body is incomplete and in respect of which a request or order for completion has been made by the head within 65 business days of delivery of the report; or

(c) draft legislation or regulations.

(2) The head of a public body shall not refuse to disclose under subsection (1)

(a) factual material;

(b) a public opinion poll;

(c) a statistical survey;

(d) an appraisal;

(e) an environmental impact statement or similar information;

(f) a final report or final audit on the performance or efficiency of a public body or on any of its programs or policies;

(g) a consumer test report or a report of a test carried out on a product to test equipment of the public body;

(h) a feasibility or technical study, including a cost estimate, relating to a policy or project of the public body;

(i) a report on the results of field research undertaken before a policy proposal is formulated;

(j) a report of an external task force, committee, council or similar body that has been established to consider a matter and make a report or recommendations to a public body;

(k) a plan or proposal to establish a new program or to change a program, if the plan or proposal has been approved or rejected by the head of the public body;
(l) information that the head of the public body has cited publicly as the basis for making a decision or formulating a policy; or

(m) a decision, including reasons, that is made in the exercise of a discretionary power or an adjudicative function and that affects the rights of the applicant.

(3) Subsection (1) does not apply to information in a record that has been in existence for 15 years or more.

**Disclosure harmful to the financial or economic interests of a public body**

35. (1) The head of a public body may refuse to disclose to an applicant information which could reasonably be expected to disclose

(a) trade secrets of a public body or the government of the province;

(b) financial, commercial, scientific or technical information that belongs to a public body or to the government of the province and that has, or is reasonably likely to have, monetary value;

(c) plans that relate to the management of personnel of or the administration of a public body and that have not yet been implemented or made public;

(d) information, the disclosure of which could reasonably be expected to result in the premature disclosure of a proposal or project or in significant loss or gain to a third party;

(e) scientific or technical information obtained through research by an employee of a public body, the disclosure of which could reasonably be expected to deprive the employee of priority of publication;

(f) positions, plans, procedures, criteria or instructions developed for the purpose of contractual or other negotiations by or on behalf of the government of the province or a public body, or considerations which relate to those negotiations;

(g) information, the disclosure of which could reasonably be expected to prejudice the financial or economic interest of the government of the province or a public body; or

(h) information, the disclosure of which could reasonably be expected to be injurious to the ability of the government of the province to manage the economy of the province.

(2) The head of a public body shall not refuse to disclose under subsection (1) the results of product or environmental testing carried out by or for that public body, unless the testing was done
(a) for a fee as a service to a person or a group of persons other than the public body; or

(b) for the purpose of developing methods of testing.

**Disclosure harmful to personal privacy**

40. (1) The head of a public body shall refuse to disclose personal information to an applicant where the disclosure would be an unreasonable invasion of a third party’s personal privacy.

(2) A disclosure of personal information is not an unreasonable invasion of a third party’s personal privacy where

(a) the applicant is the individual to whom the information relates;

(b) the third party to whom the information relates has, in writing, consented to or requested the disclosure;

(c) there are compelling circumstances affecting a person’s health or safety and notice of disclosure is given in the form appropriate in the circumstances to the third party to whom the information relates;

(d) an Act or regulation of the province or of Canada authorizes the disclosure;

(e) the disclosure is for a research or statistical purpose and is in accordance with section 70;

(f) the information is about a third party’s position, functions or remuneration as an officer, employee or member of a public body or as a member of a minister’s staff;

(g) the disclosure reveals financial and other details of a contract to supply goods or services to a public body;

(h) the disclosure reveals the opinions or views of a third party given in the course of performing services for a public body, except where they are given in respect of another individual;

(i) public access to the information is provided under the *Financial Administration Act*;

(j) the information is about expenses incurred by a third party while travelling at the expense of a public body;

(k) the disclosure reveals details of a licence, permit or a similar discretionary benefit granted to a third party by a public body, not including personal information supplied in support of the application for the benefit;
(l) the disclosure reveals details of a discretionary benefit of a financial nature granted to a third party by a public body, not including

   (i) personal information that is supplied in support of the application for the benefit, or

   (ii) personal information that relates to eligibility for income and employment support under the *Income and Employment Support Act* or to the determination of income or employment support levels; or

(m) the disclosure is not contrary to the public interest as described in subsection (3) and reveals only the following personal information about a third party:

   (i) attendance at or participation in a public event or activity related to a public body, including a graduation ceremony, sporting event, cultural program or club, or field trip, or

   (ii) receipt of an honour or award granted by or through a public body.

(3) The disclosure of personal information under paragraph (2)(m) is an unreasonable invasion of personal privacy where the third party whom the information is about has requested that the information not be disclosed.

(4) A disclosure of personal information is presumed to be an unreasonable invasion of a third party’s personal privacy where

(a) the personal information relates to a medical, psychiatric or psychological history, diagnosis, condition, treatment or evaluation;

(b) the personal information is an identifiable part of a law enforcement record, except to the extent that the disclosure is necessary to dispose of the law enforcement matter or to continue an investigation;

(c) the personal information relates to employment or educational history;

(d) the personal information was collected on a tax return or gathered for the purpose of collecting a tax;

(e) the personal information consists of an individual’s bank account information or credit card information;

(f) the personal information consists of personal recommendations or evaluations, character references or personnel evaluations;

(g) the personal information consists of the third party’s name where

   (i) it appears with other personal information about the third party, or
(ii) the disclosure of the name itself would reveal personal information about the third party; or

(h) the personal information indicates the third party’s racial or ethnic origin or religious or political beliefs or associations.

(5) In determining under subsections (1) and (4) whether a disclosure of personal information constitutes an unreasonable invasion of a third party’s personal privacy, the head of a public body shall consider all the relevant circumstances, including whether

(a) the disclosure is desirable for the purpose of subjecting the activities of the province or a public body to public scrutiny;

(b) the disclosure is likely to promote public health and safety or the protection of the environment;

(c) the personal information is relevant to a fair determination of the applicant’s rights;

(d) the disclosure will assist in researching or validating the claims, disputes or grievances of aboriginal people;

(e) the third party will be exposed unfairly to financial or other harm;

(f) the personal information has been supplied in confidence;

(g) the personal information is likely to be inaccurate or unreliable;

(h) the disclosure may unfairly damage the reputation of a person referred to in the record requested by the applicant;

(i) the personal information was originally provided to the applicant; and

(j) the information is about a deceased person and, if so, whether the length of time the person has been deceased indicates the disclosure is not an unreasonable invasion of the deceased person’s personal privacy.

Access or correction complaint

42. (1) A person who makes a request under this Act for access to a record or for correction of personal information may file a complaint with the commissioner respecting a decision, act or failure to act of the head of the public body that relates to the request.
(2) A complaint under subsection (1) shall be filed in writing not later than 15 business days

(a) after the applicant is notified of the decision of the head of the public body, or the date of the act or failure to act; or

(b) after the date the head of the public body is considered to have refused the request under subsection 16 (2).

(3) A third party informed under section 19 of a decision of the head of a public body to grant access to a record or part of a record in response to a request may file a complaint with the commissioner respecting that decision.

(4) A complaint under subsection (3) shall be filed in writing not later than 15 business days after the third party is informed of the decision of the head of the public body.

(5) The commissioner may allow a longer time period for the filing of a complaint under this section.

(6) A person or third party who has appealed directly to the Trial Division under subsection 52 (1) or 53 (1) shall not file a complaint with the commissioner.

(7) The commissioner shall refuse to investigate a complaint where an appeal has been commenced in the Trial Division.

(8) A complaint shall not be filed under this section with respect to

(a) a request that is disregarded under section 21 ;

(b) a decision respecting an extension of time under section 23 ;

(c) a variation of a procedure under section 24 ; or

(d) an estimate of costs or a decision not to waive a cost under section 26 .

(9) The commissioner shall provide a copy of the complaint to the head of the public body concerned.
Direct appeal to Trial Division by an applicant

52. (1) Where an applicant has made a request to a public body for access to a record or correction of personal information and has not filed a complaint with the commissioner under section 42, the applicant may appeal the decision, act or failure to act of the head of the public body that relates to the request directly to the Trial Division.

(2) An appeal shall be commenced under subsection (1) not later than 15 business days

(a) after the applicant is notified of the decision of the head of the public body, or the date of the act or failure to act; or

(b) after the date the head of the public body is considered to have refused the request under subsection 16 (2).

(3) Where an applicant has filed a complaint with the commissioner under section 42 and the commissioner has refused to investigate the complaint, the applicant may commence an appeal in the Trial Division of the decision, act or failure to act of the head of the public body that relates to the request for access to a record or for correction of personal information.

(4) An appeal shall be commenced under subsection (3) not later than 15 business days after the applicant is notified of the commissioner’s refusal under subsection 45 (2).
Williams, Ann Marie

From: King, Tracy
Sent: Sunday, March 05, 2017 3:37 PM
To: Baker, John (TW)
Subject: RE: Contract Extensions

John,
Please make sure Minister is aware before contract extensions go out. He should also ask Margot to notify the respective MHAs so they are aware and prepared.

Also, please see Ann Marie/Nancy to book time re South Coast ferry service.

Tracy

Tracy King
Deputy Minister
Transportation and Works
Government of Newfoundland and Labrador
(709)729-3676

Never give safety a day off

From: Baker, John (TW)
Sent: Friday, March 3, 2017 8:37 AM
To: King, Tracy <TracyKing@gov.nl.ca>
Subject: Contract Extensions

Tracy, we are about to send out notification to the contractors re their extensions and was wondering if you want it to go out under your signature???

As we both agree, time is slipping by and we have to move.

Thanks John

s. 29(1)(a)
Williams, Ann Marie

From: Baker, John (TW)
Sent: Wednesday, September 13, 2017 3:02 PM
To: King, Tracy
Subject: Re: South Coast Ferries

John

Sent from my BlackBerry 10 smartphone on the Bell network.

From: King, Tracy
Sent: Wednesday, September 13, 2017 2:03 PM
To: Baker, John (TW)
Subject: South Coast Ferries

John,
If we can only do five year contracts on the south coast, how old would the vessels be?

Tracy King
Deputy Minister
Transportation and Works
Government of Newfoundland and Labrador
(709)729-3676

"Avoid the worst. Put safety first"
Williams, Ann Marie

From: King, Tracy
Sent: Thursday, September 14, 2017 10:27 AM
To: Martin, Kellee
Subject: Re: South Coast Census Counts

Thank you!

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Martin, Kellee
Sent: Thursday, September 14, 2017 10:05 AM
To: King, Tracy
Subject: FW: South Coast Census Counts

Hi Tracy,

As discussed, below are the census statistics for 2011 and 2016 for the South Coast ferry communities.

Let me know if you have any questions or need anything else!

Thanks,
Kellee

From: Peckham, Dana
Sent: Thursday, September 14, 2017 10:01 AM
To: Martin, Kellee
Subject: South Coast Census Counts

Here you are:

<table>
<thead>
<tr>
<th>Community</th>
<th>2011</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Francois</td>
<td>114</td>
<td>89</td>
</tr>
<tr>
<td>Grey River</td>
<td>124</td>
<td>104</td>
</tr>
<tr>
<td>Ramea</td>
<td>526</td>
<td>447</td>
</tr>
<tr>
<td>La Poile</td>
<td>103</td>
<td>87</td>
</tr>
<tr>
<td>Rencontre East</td>
<td>141</td>
<td>139</td>
</tr>
<tr>
<td>Gaultois</td>
<td>179</td>
<td>136</td>
</tr>
<tr>
<td>McCallum</td>
<td>92</td>
<td>73</td>
</tr>
</tbody>
</table>

Dana Peckham
Planning Consultant
Department of Transportation and Works
Strategic and Support Services
Phone: 709-729-7713
Williams, Ann Marie

From: King, Tracy
Sent: Thursday, October 05, 2017 1:06 PM
To: Drover, Rodney C
Cc: Scott, Brian
Subject: RE: FOR APPROVAL - MEDIA RESPONSE - OIC re: "Marine Services" for South Coast

Good.

Tracy King
Deputy Minister
Transportation and Works
Government of Newfoundland and Labrador
(709)729-3676

"Avoid the worst. Put safety first"

From: Drover, Rodney C
Sent: Thursday, October 5, 2017 12:38 PM
To: King, Tracy <TracyKing@gov.nl.ca>
Cc: Scott, Brian <BrianScott@gov.nl.ca>
Subject: FOR APPROVAL - MEDIA RESPONSE - OIC re: "Marine Services" for South Coast

Tracy – below for your approval is our response to a request from AllNewfoundlandLabrador.com re: an Order in Council posting for “marine services” on the South Coast. John has reviewed.

Media Inquiry
October 5

David Maher
AllNewfoundlandLabrador.com, St. John’s
david@allnewfoundlandlabrador.com

Inquiry:

I have another quick question with regards to this order in council issued last month: http://www.exec-oic.gov.nl.ca/public/oic/details?order-id=8222.

What is referred to by marine services? Is government looking for a new ferry? New docks? Just seems like “marine services” is a pretty broad term, so perhaps you can help narrow it down for me a bit.

Suggested Response:

In this case, the term “marine services” refers to ferry services operating on the South Coast of the island portion of the province.

As the contract period for those services will be expiring soon, the Department of Transportation and Works will issue a routine request for proposals to secure continued marine services for the region.

---------------------------------------------------------------
Rod Drover
Media Relations Manager
Transportation and Works
Government of Newfoundland and Labrador
rodneycdrover@gov.nl.ca
t: 709.729.1758 | c: 709.730.4607
Hi Tracy,

Please find attached a summary of the annual passenger/vehicle traffic for the intraprovincial ferry services, as well as commuter traffic for the Bell Island service.

Let me know if you have any questions or need anything further.

Many thanks,
Kellee

---

Kellee Martin
Manager of Policy and Program Planning
Department of Transportation and Works
Government of Newfoundland and Labrador
P.O. Box 8700, St. John's, NL A1B 4J6
Phone: 709-729-6560
Email: kelleemartin@gov.nl.ca
<table>
<thead>
<tr>
<th>Service</th>
<th>Vessel</th>
<th>Passenger Capacity</th>
<th>Total Passengers</th>
<th>Commuters (Passengers)</th>
<th>% Commuters</th>
<th>Total Vehicles</th>
<th>Commuters (Vehicles)</th>
<th>% Commuters</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bell Island</td>
<td>Beaumont Hamel</td>
<td>106</td>
<td>474,855</td>
<td>126,497</td>
<td>26.64%</td>
<td>231,036</td>
<td>69,277</td>
<td>29.99%</td>
</tr>
<tr>
<td>Fogo Island – Change Islands</td>
<td>Winsor/Veteran</td>
<td>186/200</td>
<td>177,883</td>
<td>NA</td>
<td>NA</td>
<td>89,280</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>St. Brendan’s</td>
<td>Grace Sparkes</td>
<td>50</td>
<td>17,806</td>
<td>NA</td>
<td>NA</td>
<td>9,485</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Little Bay Islands – Long Island –</td>
<td>Hazel McIsaac</td>
<td>50</td>
<td>44,480</td>
<td>NA</td>
<td>NA</td>
<td>26,191</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Pilley’s Island</td>
<td>Gallipoli</td>
<td>100</td>
<td>19,864</td>
<td>NA</td>
<td>NA</td>
<td>8,312</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Ramea – Grey River</td>
<td>Gallipoli</td>
<td>100</td>
<td>19,864</td>
<td>NA</td>
<td>NA</td>
<td>8,312</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Norman’s Bay – William’s Harbour</td>
<td>Marine Eagle</td>
<td>12</td>
<td>1,038</td>
<td>NA</td>
<td>NA</td>
<td>N/A</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>La Polle</td>
<td>Challenge One</td>
<td>20</td>
<td>4,346</td>
<td>NA</td>
<td>NA</td>
<td>N/A</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Francols – Grey River</td>
<td>Marine Voyager</td>
<td>40</td>
<td>4,364</td>
<td>NA</td>
<td>NA</td>
<td>N/A</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Gautlouts – McCallum</td>
<td>Terra Nova</td>
<td>40</td>
<td>11,616</td>
<td>NA</td>
<td>NA</td>
<td>N/A</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Rencontre East</td>
<td>Northern Seal</td>
<td>50</td>
<td>8,255</td>
<td>NA</td>
<td>NA</td>
<td>N/A</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>South East Bight</td>
<td>Norcon Oceanus</td>
<td>36</td>
<td>6,674</td>
<td>NA</td>
<td>NA</td>
<td>N/A</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Labrador Straits</td>
<td>Apollo</td>
<td>240</td>
<td>102,418</td>
<td>NA</td>
<td>NA</td>
<td>49,078</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Labrador North Coast</td>
<td>Ranger</td>
<td>131</td>
<td>6,723</td>
<td>NA</td>
<td>NA</td>
<td>N/A</td>
<td>NA</td>
<td>NA</td>
</tr>
</tbody>
</table>
Williams, Ann Marie

From: Baker, John (TW)  
Sent: Tuesday, October 24, 2017 8:55 AM  
To: King, Tracy  
Subject: FW: Ferry costs ...  
Attachments: 2015-16 ferry utilization and cost stats for media request.xlsx

Tracy, F Y I

John

From: Martin, Kellee  
Sent: Monday, October 23, 2017 5:17 PM  
To: Baker, John (TW) <JBaker@gov.nl.ca>  
Cc: Cuff, Greg <GregCuff@gov.nl.ca>; Scott, Brian <BrianScott@gov.nl.ca>  
Subject: FW: Ferry costs ...

John,

Attached is the updated document with the additional column showing revenue, as per your request. As discussed, a couple of the numbers changed from the original document, as I noticed the costs associated with emergency air service were not included, and should have been. They are all now incorporated into the updated version attached.

Thanks,

Kellee

From: Scott, Brian  
Sent: Monday, October 23, 2017 2:20 PM  
To: Martin, Kellee  
Subject: FW: Ferry costs ...

From: Howard, Jacquelyn  
Sent: Tuesday, October 17, 2017 4:09 PM  
To: Drover, Rodney C; Scott, Brian  
Subject: FW: Ferry costs ...

Here’s what was provided to Terry.

From: Martin, Kellee  
Sent: Friday, September 08, 2017 2:16 PM  
To: Howard, Jacquelyn; Scott, Brian  
Cc: Baker, John (TW)  
Subject: RE: Ferry costs ...

Hi guys,
Attached are the stats, as requested. Note these are for 2015-16 as that is the most recently passenger traffic statistics that we have.

Let me know if you have any questions or require anything further.

Thanks,
Kellee

From: Howard, Jacquelyn
Sent: Friday, September 08, 2017 9:49 AM
To: Scott, Brian; Martin, Kellee
Subject: Re: Ferry costs ...

I think there's a deck that may have it?

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Howard, Jacquelyn
Sent: Friday, September 8, 2017 9:47 AM
To: Scott, Brian; Martin, Kellee
Subject: Fw: Ferry costs ...

Can we get this?
Sent from my BlackBerry 10 smartphone on the Bell network.

From: Terry Roberts <terry.roberts@cbc.ca>
Sent: Friday, September 8, 2017 9:45 AM
To: Howard, Jacquelyn
Subject: Ferry costs ...

I'm seeking information on ferry costs ...

A comprehensive breakdown that gives the operating costs, cost per capita, operating cost recovery and passenger yield?

--

Terry Roberts
CBC News
St. John's, NL
<table>
<thead>
<tr>
<th>Service Summary</th>
<th>Service</th>
<th>Vessel</th>
<th># of Residents Served</th>
<th>Total Annual Passengers</th>
<th>Total Annual Vehicles</th>
<th>Operating Cost*</th>
<th>Revenue</th>
<th>% Subsidization</th>
<th>Operating Cost per Resident</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marine Services Operations Overview (2015-16)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Avalon</strong></td>
<td>Bell Island – Portugal Cove</td>
<td>Beaumont Hamel</td>
<td>2,553</td>
<td>474,900</td>
<td>231,000</td>
<td>$4,445,300</td>
<td>$390,500</td>
<td>91.2%</td>
<td>$5,437</td>
</tr>
<tr>
<td></td>
<td>Bell Island – Portugal Cove</td>
<td>Flanders</td>
<td>2,553</td>
<td>474,900</td>
<td>231,000</td>
<td>$9,435,100</td>
<td>$270,600</td>
<td>97.1%</td>
<td></td>
</tr>
<tr>
<td><strong>North East Coast</strong></td>
<td>Fogo Island – Change Islands – Farewell</td>
<td>Veteran/Winsor</td>
<td>2,244</td>
<td>177,900</td>
<td>89,300</td>
<td>$7,440,700</td>
<td>$788,600</td>
<td>89.4%</td>
<td>$3,316</td>
</tr>
<tr>
<td></td>
<td>St. Brendan’s – Burnside</td>
<td>Grace Sparkes</td>
<td>145</td>
<td>17,800</td>
<td>9,500</td>
<td>$6,084,500</td>
<td>$410,900</td>
<td>93.3%</td>
<td>$41,962</td>
</tr>
<tr>
<td></td>
<td>Little Bay Islands – Long Island – Pilley’s island</td>
<td>Hazel McIsaac</td>
<td>239</td>
<td>44,500</td>
<td>26,200</td>
<td>$3,936,000</td>
<td>$121,200</td>
<td>96.9%</td>
<td>$16,469</td>
</tr>
<tr>
<td><strong>South Coast</strong></td>
<td>Ramea – Grey River – Burgeo</td>
<td>Gallipoli</td>
<td>447</td>
<td>19,900</td>
<td>8,300</td>
<td>$3,679,400</td>
<td>$168,200</td>
<td>95.4%</td>
<td>$8,231</td>
</tr>
<tr>
<td></td>
<td>La Poile – Rose Blanche</td>
<td>Challenge One</td>
<td>87</td>
<td>4,300</td>
<td>N/A</td>
<td>$1,452,100</td>
<td>$33,500</td>
<td>97.7%</td>
<td>$16,691</td>
</tr>
<tr>
<td></td>
<td>Francois – Grey River – Burgeo</td>
<td>Marine Voyager</td>
<td>193</td>
<td>4,400</td>
<td>N/A</td>
<td>$1,919,100</td>
<td>$82,300</td>
<td>95.7%</td>
<td>$9,944</td>
</tr>
<tr>
<td></td>
<td>Gaultois – McCallum – Hermitage</td>
<td>Terra Nova</td>
<td>209</td>
<td>11,600</td>
<td>N/A</td>
<td>$1,869,700</td>
<td>$56,500</td>
<td>97.0%</td>
<td>$8,946</td>
</tr>
<tr>
<td></td>
<td>Rencontre East – Bay L’Argent – Pool’s Cove</td>
<td>Northern Seal</td>
<td>139</td>
<td>8,300</td>
<td>N/A</td>
<td>$2,250,400</td>
<td>$59,300</td>
<td>97.4%</td>
<td>$16,190</td>
</tr>
<tr>
<td></td>
<td>South East Bight – Petite Forte</td>
<td>Norcon Oceanus</td>
<td>92</td>
<td>6,700</td>
<td>N/A</td>
<td>$1,692,900</td>
<td>$22,700</td>
<td>98.7%</td>
<td>$18,401</td>
</tr>
<tr>
<td><strong>Labrador</strong></td>
<td>Charlottetown – Norman Bay – Williams Harbour – Port Hope Simpson</td>
<td>Marine Eagle</td>
<td>40</td>
<td>1,000</td>
<td>N/A</td>
<td>$950,100</td>
<td>$3,500</td>
<td>99.6%</td>
<td>$23,753</td>
</tr>
<tr>
<td></td>
<td>St. Barbe – Blanc Sablon</td>
<td>Apollo</td>
<td>N/A</td>
<td>102,400</td>
<td>50,000</td>
<td>$12,243,800</td>
<td>$1,888,500</td>
<td>84.6%</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td>Black Tickle – Cartwright – Rigolet – Goose Bay – Makkovik – Postville – Hopedale – Natuashish – Nain</td>
<td>Northern Ranger</td>
<td>4,071</td>
<td>6,700</td>
<td>N/A</td>
<td>$5,016,300</td>
<td>$611,400</td>
<td>87.8%</td>
<td>$1,232.20</td>
</tr>
<tr>
<td></td>
<td>North Coast Freight**</td>
<td>Astron</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>$3,943,800</td>
<td>$1,739,300</td>
<td>55.9%</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Swing Vessels</strong></td>
<td>Swing Vessel</td>
<td>Sound of Islay</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>$3,107,700</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td>Swing Vessel</td>
<td>Galatea</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>$3,984,800</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td>N/A</td>
<td>10,459</td>
<td>880,400</td>
<td>414,300</td>
<td>$73,451,700</td>
<td>$6,654,100</td>
<td>90.90%</td>
<td>$7,023</td>
</tr>
</tbody>
</table>

* Operating costs include: vessel operations (crew, fuel, supplies), vessel refits, vessel insurance, emergency air service. Wharf and terminal upgrades, vessel acquisitions, and administration costs are not included.
Hi Kellee,

Please find attached the final version of our comments on the South Coast Ferry RFP. As mentioned, please do not hesitate to reach out to [REDACTED] or myself should you have additional questions or if you would like to bounce some ideas off of us.
Thanks for the opportunity to work on this,

Associate Partner | Capital and Infrastructure Advisory

Ernst & Young LLP
99 Bank Street, Ottawa, Ontario K1P 6B9, Canada

Website: http://www.ey.com
Assistant: [redacted]@ca.ev.com

Proudly serving Canada for over 150 years

CONFIDENTIAL and/or PRIVILEGED. If received in error please notify the sender and permanently delete. CONFIDENTIEL et/ou PRIVILÉGIÉ. Si ce courriel est reçu par erreur, veuillez nous en aviser et en effacer toute trace. EY, 100 Adelaide Street West, PO Box 1 Toronto, ON M5H 0B3. [redacted] To unsubscribe from commercial electronic messages / Pour vous désabonner des messages électroniques commerciaux: [redacted]
Hi Kellee,

Please find attached the final version of our comments on the South Coast Ferry RFP. As mentioned, please do not hesitate to reach out to [redacted] or myself should you have additional questions or if you would like to bounce some ideas off of us.

Thanks for the opportunity to work on this,
Williams, Ann Marie

From: Martin, Kellee
Sent: Wednesday, November 01, 2017 8:17 PM
To: [REDACTED]
Cc: Baker, John (TW); King, Tracy; [REDACTED]
Subject: RE: EY's Final Comments on Ferry RFP

Thanks [REDACTED]. We will certainly be in touch if any questions arise as we finalize the RFP.

Thanks again,
Kellee

---

From: [REDACTED]@ca.ey.com
Sent: Wednesday, November 01, 2017 6:01 PM
To: Martin, Kellee
Cc: Baker, John (TW); King, Tracy; [REDACTED]
Subject: EY's Final Comments on Ferry RFP

Hi Kellee,

Please find attached the final version of our comments on the South Coast Ferry RFP. As mentioned, please do not hesitate to reach out to [REDACTED] for myself should you have additional questions or if you would like to bounce some ideas off of us.

Thanks for the opportunity to work on this,

[REDACTED]

Associate Partner | Capital and Infrastructure Advisory
Ernst & Young LLP
99 Bank Street, Ottawa, Ontario K1P 6B9, Canada
Website: http://www.ey.com
Assistant: [REDACTED]@ca.ey.com

Proudly serving Canada for over 150 years

CONFIDENTIAL and/or PRIVILEGED. If received in error please notify the sender and permanently delete. CONFIDENTIEL et/ou PRIVILÉGIÉ. Si ce courriel est reçu par erreur, veuillez nous en aviser et en effacer toute trace. EY, 100 Adelaide Street West, PO Box 1 Toronto, ON M5H 0B3. www.ey.com/ca To unsubscribe from commercial electronic messages / Pour vous désabonner des messages électroniques commerciaux: Unsubscribe@ca.ey.com
Williams, Ann Marie

From: King, Tracy
Sent: Wednesday, November 01, 2017 6:21 PM
To: [Redacted]
Subject: RE: EY's Final Comments on Ferry RFP

Thanks very much for this...[Redacted]

Regards,
Tracy

Tracy King
Deputy Minister
Transportation and Works
Government of Newfoundland and Labrador
(709)729-3676

"Avoid the worst. Put safety first"

---

From: [Redacted]@ca.ey.com
Sent: Wednesday, November 1, 2017 6:01 PM
To: Martin, Kellee <KelleeMartin@gov.nl.ca>
Cc: Baker, John (TW) <JBaker@gov.nl.ca>; King, Tracy <TracyKing@gov.nl.ca>; [Redacted]; [Redacted]@ca.ey.com
Subject: EY's Final Comments on Ferry RFP

Hi Kellee,

Please find attached the final version of our comments on the South Coast Ferry RFP. As mentioned, please do not hesitate to reach out to [Redacted] or myself should you have additional questions or if you would like to bounce some ideas off of us.
Thanks for the opportunity to work on this,

<table>
<thead>
<tr>
<th>Associate Partner</th>
<th>Capital and Infrastructure Advisory</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ernst &amp; Young LLP</td>
<td></td>
</tr>
<tr>
<td>99 Bank Street, Ottawa, Ontario K1P 6B9, Canada</td>
<td></td>
</tr>
<tr>
<td>Website: <a href="http://www.ey.com">http://www.ey.com</a></td>
<td></td>
</tr>
<tr>
<td>Assistant:</td>
<td></td>
</tr>
<tr>
<td>Proudly serving Canada for over 150 years</td>
<td></td>
</tr>
</tbody>
</table>

CONFIDENTIAL and/or PRIVILEGED. If received in error please notify the sender and permanently delete. CONFIDENTIEL et/ou PRIVILÉGIÉ. Si ce courriel est reçu par erreur, veuillez nous en aviser et en effacer toute trace. EY, 100 Adelaide Street West, PO Box 1 Toronto, ON M5H 0B3. www.ey.com/ca To unsubscribe from commercial electronic messages / Pour vous désabonner des messages électroniques commerciaux : Unsubscribe@ca.ey.com
Williams, Ann Marie

From: King, Tracy
Sent: Thursday, November 02, 2017 3:53 PM
To: Drover, Rodney C
Cc: Scott, Brian; Baker, John (TW)
Subject: RE: FOR APPROVAL (MEDIA) - South Coast Ferry Contracts

Good.

Tracy King
Deputy Minister
Transportation and Works
Government of Newfoundland and Labrador
(709)729-3676

“Avoid the worst. Put safety first”

From: Drover, Rodney C
Sent: Thursday, November 2, 2017 2:15 PM
To: King, Tracy <TracyKing@gov.nl.ca>
Cc: Scott, Brian <BrianScott@gov.nl.ca>
Subject: FOR APPROVAL (MEDIA) - South Coast Ferry Contracts

Tracy – response to CBC re: South Coast ferry contracts is below for your approval. John has reviewed.

Media Inquiry
November 2

Terry Roberts
CBC
terry.roberts@cbc.ca
Inquiry:

Why is the department issuing a RFP?

When will this happen?

Can I get a breakdown of the contracts currently in place, including companies, contract value, expiration, etc?

Suggested Response:

As the contract period for ferry services operating on the South Coast of the island will be expiring soon, the Department of Transportation and Works will issue a routine request for proposals (RFP) to secure continued marine services for the region. The RFP will be issued in the very near future.

The current contracts are with Puddister Trading Company Ltd. and Norcon Marine Services Ltd. and had a total combined annual cost of $8.6 million in 2016-17. The contracts are set to expire after March 31, 2018.

----------------------------------------

Rod Drover
Media Relations Manager
Transportation and Works
Government of Newfoundland and Labrador
rodneycdrover@gov.nl.ca
t: 709.729.1758 | c: 709.730.4607
Hi Tracy,

Attached is the draft South Coast RFP for your review. As discussed, I have flagged a few sections in track changes for discussion at our meeting on Monday.

Thanks,
Kellee

Kellee Martin
Manager of Policy and Program Planning
Department of Transportation and Works
Government of Newfoundland and Labrador
P.O. Box 8700, St. John's, NL A1B 4J6
Phone: 709-729-6560
Email: kelleemartin@gov.nl.ca
Hi everyone,

Attached is the most recent version of the RFP with the sections for discussion/direction at today’s meeting flagged in track changes.

Thanks,
Kellee

----------------------------------
Kellee Martin
Manager of Policy and Program Planning
Department of Transportation and Works
Government of Newfoundland and Labrador
P.O. Box 8700, St. John's, NL A1B 4J6
Phone: 709-729-6560
Email: kelleemartin@gov.nl.ca

Tracy
The attachment is the RFP + was large so I didn't print. If you would like printed, I can. There are a couple of items that the RFP is attached + I did not print.

Ann Marie
Hi Tracy,

Please find attached the additional information the Minister asked for with respect to the South Coast ferry services:

- The annual South Coast services traffic for 2016-17 (total annual passengers and average passengers/trip)
- Population change by South Coast community (2011 census vs 2016 census)
- South Coast vessel ages and capacities
- South Coast service costs for 2016-17 (broken down by contract cost, fuel cost, terminal/wharf improvements costs)

Let me know if you have any questions or would like anything further.

Thanks,
Kellee

-----------------------------------------------------
Kellee Martin
Manager of Policy and Program Planning
Department of Transportation and Works
Government of Newfoundland and Labrador
P.O. Box 8700, St. John's, NL A1B 4J6
Phone: 709-729-6560
Email: kelleemartin@gov.nl.ca
### Annual South Coast Services Traffic – 2016-17

<table>
<thead>
<tr>
<th>Current Route</th>
<th>Community Serviced</th>
<th>Annual Passengers</th>
<th>Average Passengers/Trip</th>
</tr>
</thead>
<tbody>
<tr>
<td>La Poile – Rose Blanche</td>
<td>La Poile</td>
<td>4,000</td>
<td>6.2</td>
</tr>
<tr>
<td>Francois – Grey River – Burgeo</td>
<td>Francois/Grey River</td>
<td>4,000</td>
<td>5.7</td>
</tr>
<tr>
<td>Gaultois – McCallum – Hermitage</td>
<td>Gaultois/McCallum</td>
<td>10,600</td>
<td>2.9</td>
</tr>
<tr>
<td>Rencontre East – Bay L’Argent – Pool’s Cove</td>
<td>Rencontre East</td>
<td>8,900</td>
<td>7.0</td>
</tr>
<tr>
<td>South East Bight – Petite Forte</td>
<td>South East Bight</td>
<td>7,000</td>
<td>4.5</td>
</tr>
</tbody>
</table>

### Population Change by South Coast Community

<table>
<thead>
<tr>
<th>Community</th>
<th>2011 Population</th>
<th>2016 Population</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>La Poile</td>
<td>103</td>
<td>87</td>
<td>-18%</td>
</tr>
<tr>
<td>Francois</td>
<td>114</td>
<td>89</td>
<td>-28%</td>
</tr>
<tr>
<td>Grey River</td>
<td>124</td>
<td>104</td>
<td>-19%</td>
</tr>
<tr>
<td>Gaultois</td>
<td>179</td>
<td>136</td>
<td>-31%</td>
</tr>
<tr>
<td>McCallum</td>
<td>92</td>
<td>73</td>
<td>-26%</td>
</tr>
<tr>
<td>Rencontre East</td>
<td>141</td>
<td>139</td>
<td>-1.4%</td>
</tr>
<tr>
<td>South East Bight</td>
<td>92</td>
<td>92</td>
<td>0%</td>
</tr>
</tbody>
</table>

### South Coast Current Vessel Ages and Capacities

<table>
<thead>
<tr>
<th>Service</th>
<th>Current Vessel</th>
<th>Vessel Age</th>
<th>Vessel Passenger Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>La Poile – Rose Blanche</td>
<td>MV Challenge One</td>
<td>43</td>
<td>20</td>
</tr>
<tr>
<td>Francois – Grey River – Burgeo</td>
<td>MV Marine Voyager</td>
<td>53</td>
<td>40</td>
</tr>
<tr>
<td>Gaultois – McCallum – Hermitage</td>
<td>MV Terra Nova</td>
<td>56</td>
<td>40</td>
</tr>
<tr>
<td>Rencontre East – Bay L’Argent – Pool’s Cove</td>
<td>MV Northern Seal</td>
<td>51</td>
<td>50</td>
</tr>
<tr>
<td>South East Bight – Petite Forte</td>
<td>MV Norcon Oceanus</td>
<td>19</td>
<td>12</td>
</tr>
<tr>
<td>Service</td>
<td>Contract Cost</td>
<td>Fuel Cost</td>
<td>Terminal/Wharf Improvements</td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>--------------</td>
<td>-----------</td>
<td>----------------------------</td>
</tr>
<tr>
<td>La Poile – Rose Blanche</td>
<td>$1.4M</td>
<td>$130,000</td>
<td>$329,000</td>
</tr>
<tr>
<td>Francois – Grey River – Burgeo</td>
<td>$1.6M</td>
<td>$315,000</td>
<td>$1,000</td>
</tr>
<tr>
<td>Gaultois – McCallum – Hermitage</td>
<td>$1.7M</td>
<td>$250,000</td>
<td>$11,000</td>
</tr>
<tr>
<td>Rencontre East – Bay L’Argent – Pool’s Cove</td>
<td>$2.2M</td>
<td>$165,000</td>
<td>$7,000</td>
</tr>
<tr>
<td>South East Bight – Petite Forte</td>
<td>$1.8M</td>
<td>$100,000</td>
<td>$24,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$8.7M</strong></td>
<td><strong>$960,000</strong></td>
<td><strong>$373,000</strong></td>
</tr>
</tbody>
</table>
Williams, Ann Marie

From: Baker, John (TW)
Sent: Thursday, December 07, 2017 4:16 PM
To: King, Tracy
Subject: FW: Ferry costs ...
Attachments: 2015-16 ferry utilization and cost stats for media request.xlsx

Tracy, I think this is the one you requested.

John

From: Martin, Kellee
Sent: Monday, October 23, 2017 5:17 PM
To: Baker, John (TW) <JBaker@gov.nl.ca>
Cc: Cuff, Greg <GregCuff@gov.nl.ca>; Scott, Brian <BrianScott@gov.nl.ca>
Subject: FW: Ferry costs ...

John,

Attached is the updated document with the additional column showing revenue, as per your request. As discussed, a couple of the numbers changed from the original document, as I noticed the costs associated with emergency air service were not included, and should have been. They are all now incorporated into the updated version attached.

Thanks,
Kellee

From: Scott, Brian
Sent: Monday, October 23, 2017 2:20 PM
To: Martin, Kellee
Subject: FW: Ferry costs ...

From: Howard, Jacquelyn
Sent: Tuesday, October 17, 2017 4:09 PM
To: Drover, Rodney C; Scott, Brian
Subject: FW: Ferry costs ...

Here's what was provided to Terry.

From: Martin, Kellee
Sent: Friday, September 08, 2017 2:16 PM
To: Howard, Jacquelyn; Scott, Brian
Cc: Baker, John (TW)
Subject: RE: Ferry costs ...

Hi guys,
Attached are the stats, as requested. Note these are for 2015-16 as that is the most recently passenger traffic statistics that we have.

Let me know if you have any questions or require anything further.

Thanks,
Kellee

From: Howard, Jacquelyn
Sent: Friday, September 08, 2017 9:49 AM
To: Scott, Brian; Martin, Kellee
Subject: Re: Ferry costs ...

I think there's a deck that may have it?

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Howard, Jacquelyn
Sent: Friday, September 8, 2017 9:47 AM
To: Scott, Brian; Martin, Kellee
Subject: Fw: Ferry costs ...

Can we get this?
Sent from my BlackBerry 10 smartphone on the Bell network.

From: Terry Roberts <terry.roberts@cbc.ca>
Sent: Friday, September 8, 2017 9:45 AM
To: Howard, Jacquelyn
Subject: Ferry costs ...

I'm seeking information on ferry costs ...

A comprehensive breakdown that gives the operating costs, cost per capita, operating cost recovery and passenger yield?

--
Terry Roberts
CBC News
St. John's, NL
<table>
<thead>
<tr>
<th>Service Summary</th>
<th>Cost Information</th>
<th>Service</th>
<th>Vessel</th>
<th># of Residents Served</th>
<th>Total Annual Passengers</th>
<th>Total Annual Vehicles</th>
<th>Operating Cost*</th>
<th>Revenue</th>
<th>% Subsidization</th>
<th>Operating Cost per Resident</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marine Services Operations Overview (2015-16)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Avalon</td>
<td></td>
<td>Bell Island – Portugal Cove</td>
<td>Beaumont Hamel</td>
<td>2,553</td>
<td>474,900</td>
<td>231,000</td>
<td>$4,445,300</td>
<td>$390,500</td>
<td>91.2%</td>
<td>$5,437</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Bell Island – Portugal Cove</td>
<td>Flanders</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$9,435,100</td>
<td>$277,600</td>
<td>97.1%</td>
</tr>
<tr>
<td>North East Coast</td>
<td></td>
<td>Fogo Island – Change Islands – Farewell</td>
<td>Veteran/Winsor</td>
<td>2,244</td>
<td>177,900</td>
<td>89,300</td>
<td>$7,440,700</td>
<td>$788,600</td>
<td>89.4%</td>
<td>$3,316</td>
</tr>
<tr>
<td></td>
<td></td>
<td>St. Brendan’s – Burmese</td>
<td>Grace Sparkes</td>
<td>145</td>
<td>17,800</td>
<td>9,500</td>
<td>$6,084,500</td>
<td>$410,900</td>
<td>93.3%</td>
<td>$41,962</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Little Bay Islands – Long Island – Pilley’s Island</td>
<td>Hazel McIsaac</td>
<td>239</td>
<td>44,500</td>
<td>26,200</td>
<td>$3,936,000</td>
<td>$121,200</td>
<td>96.9%</td>
<td>$16,469</td>
</tr>
<tr>
<td>South Coast</td>
<td></td>
<td>Ramea – Grey River – Burgeo</td>
<td>Gallipoll</td>
<td>447</td>
<td>19,900</td>
<td>8,300</td>
<td>$3,679,400</td>
<td>$168,200</td>
<td>95.4%</td>
<td>$8,231</td>
</tr>
<tr>
<td></td>
<td></td>
<td>La Polle – Rose Blanche</td>
<td>Challenge One</td>
<td>87</td>
<td>4,300</td>
<td>N/A</td>
<td>$1,452,100</td>
<td>$33,800</td>
<td>97.7%</td>
<td>$16,691</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Francois – Grey River – Burgeo</td>
<td>Marine Voyager</td>
<td>193</td>
<td>4,400</td>
<td>N/A</td>
<td>$1,919,100</td>
<td>$82,300</td>
<td>95.7%</td>
<td>$9,944</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Gautoits – McCallum – Hermitage</td>
<td>Terra Nova</td>
<td>209</td>
<td>11,600</td>
<td>N/A</td>
<td>$1,869,700</td>
<td>$56,500</td>
<td>97.0%</td>
<td>$8,946</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Rencontre East – Bay L’Argent – Pool’s Cove</td>
<td>Northern Seal</td>
<td>139</td>
<td>8,300</td>
<td>N/A</td>
<td>$2,250,400</td>
<td>$59,300</td>
<td>97.4%</td>
<td>$16,190</td>
</tr>
<tr>
<td></td>
<td></td>
<td>South East Bight – Petite Forte</td>
<td>Norcon Oceanus</td>
<td>92</td>
<td>6,700</td>
<td>N/A</td>
<td>$1,692,900</td>
<td>$227,000</td>
<td>98.7%</td>
<td>$18,401</td>
</tr>
<tr>
<td>Labrador</td>
<td></td>
<td>Chariottetown – Norman Bay – Williams Harbour – Port Hope Simpson</td>
<td>Marine Eagle</td>
<td>40</td>
<td>1,000</td>
<td>N/A</td>
<td>$950,100</td>
<td>$3,500</td>
<td>99.6%</td>
<td>$23,753</td>
</tr>
<tr>
<td></td>
<td></td>
<td>St. Barbe – Blanc Sablon</td>
<td>Apollo</td>
<td>N/A</td>
<td>102,400</td>
<td>50,000</td>
<td>$12,243,800</td>
<td>$1,888,500</td>
<td>84.6%</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Black Tickle – Cartwright – Rigolet – Goose Bay – Makkovik – Postville – Hopedale – Natuashish - Nain</td>
<td>Northern Ranger</td>
<td>4,071</td>
<td>6,700</td>
<td>N/A</td>
<td>$5,016,300</td>
<td>$611,400</td>
<td>87.8%</td>
<td>$1,232.20</td>
</tr>
<tr>
<td></td>
<td></td>
<td>North Coast Freight**</td>
<td>Astron</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>$3,943,800</td>
<td>$1,739,300</td>
<td>55.9%</td>
<td>N/A</td>
</tr>
<tr>
<td>Swing Vessels</td>
<td></td>
<td>Swing Vessel</td>
<td>Sound of islay</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>$3,107,700</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Swing Vessel</td>
<td>Galatea</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>$3,984,800</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Total</td>
<td>N/A</td>
<td>10,459</td>
<td>880,400</td>
<td>414,300</td>
<td>$73,451,700</td>
<td>$6,654,100</td>
<td>90.90%</td>
<td>$7,023</td>
</tr>
</tbody>
</table>

* Operating costs include: vessel operations (crew, fuel, supplies), vessel refits, vessel insurance, emergency air service. Wharf and terminal upgrades, vessel acquisitions, and administration costs are not included.
I double checked the RFP and we did indeed put janitorial service back in the RFP for provision of South Coast Ferry Service as below:

SCHEDULE C — PASSENGER, FREIGHT AND SHORE BASED SERVICES

Shore Service:

2. The Proponent is responsible for keeping all port’s wharf/terminal areas used for the provision of the Service in a clean and tidy condition, including removal of snow and ice build-up in the ramp area, wharf and mooring areas, and janitorial service in the terminal/waiting area.

Jody Fancey
Manager, Stakeholder Relations
Transportation and Works, Marine Division
tel: 709-729-6508
e-mail: jodyfancey@gov.nl.ca
Williams, Ann Marie

From: King, Tracy
Sent: Friday, January 12, 2018 4:47 PM
To: Cuff, Greg
Subject: Re: South Coast RFP

Yes please.

Tracy King
Deputy Minister
Transportation and Works
(709)729-3676

The safe way is the only way.

On Jan 12, 2018, at 4:46 PM, Cuff, Greg <GregCuff@gov.nl.ca> wrote:

Attached, due you need the Addendums?

Greg Cuff
Director of Marine Services – Marine Services Division
Department of Transportation & Works
Government of Newfoundland and Labrador
P.O. Box 97
Lewisporte, NL
A0G 3A0
709-535-6210
gregcuff@gov.nl.ca

From: King, Tracy
Sent: Friday, January 12, 2018 4:38 PM
To: Cuff, Greg
Subject: RE: South Coast RFP

Thanks
Tracy King  
Deputy Minister  
Transportation and Works  
Government of Newfoundland and Labrador  
(709)729-3676  

“Avoid the worst. Put safety first”

From: Cuff, Greg  
Sent: Friday, January 12, 2018 4:34 PM  
To: King, Tracy <TracyKing@gov.nl.ca>  
Subject: Re: South Coast RFP  

OK, let me dig it out  

Greg  

From: King, Tracy  
Sent: Friday, January 12, 2018 04:31 PM  
To: Cuff, Greg  
Subject: South Coast RFP  

Please send me the RFP document.  

Tracy King  
Deputy Minister  
Transportation and Works  
Government of Newfoundland and Labrador  
(709)729-3676  

“Avoid the worst. Put safety first”

<67-17POF - RFP for the Provision of South Coast Ferry Service - November....docx>  
<image001.png>