February 28, 2018

Final response

Dear [Redacted]

Re: Your request for access to information under Part II of the Access to Information and Protection of Privacy Act, our file # TCII/37/2017

On December 8, 2017 the Department of Tourism, Culture, Industry and Innovation received your request for access to the following record:

I kindly request ALL correspondence (including phone records, text, emails and letters) between the Minister, Minister’s staff/departmental officials AND Canopy Growth (including BRUCE LINTON, JOHN K. BELL, PETER STRINGHAM, MURRAY GOLDMAN, CHRIS SCHNARR, MARK ZEKULIN, TIM SAUNDERS, its core brands; Spectrum Cannabis, Tweed and Bedrocan Canada, as well as its partners Snoop Dogg, DNA Genetics, Aus Cann and Indoor Harvest). This request would cover from August 1st, 2017 to and including December 9th, 2017.

I am pleased to inform you that a decision has been made by the Deputy Minister for the Department of Tourism, Culture, Industry and Innovation to provide access to some of the requested information. Access to the remaining records, and/or information contained within the records, has been refused in accordance with the following exceptions to disclosure, as specified in the Access to Information and Protection of Privacy Act (the Act):

Cabinet confidences

27. (1) In this section, "cabinet record" means

(a) advice, recommendations or policy considerations submitted or prepared for submission to the Cabinet;

(h) a record created during the process of developing or preparing a submission for the Cabinet; and

27. (2) the head of a public body shall refuse to disclose to an applicant

(a) a cabinet record
Policy advice or recommendations

29. (1) The head of a public body may refuse to disclose to an applicant information that would reveal

(a) advice, proposals, recommendations, analyses or policy options developed by or for a public body or minister;

Legal advice

30. (1) The head of a public body may refuse to disclose to an applicant information

(a) that is subject to solicitor and client privilege or litigation privilege of a public body

Disclosure harmful to law enforcement

31. (1) The head of a public body may refuse to disclose information to an applicant where the disclosure could reasonably be expected to (i) reveal the arrangements for the security of property or a system, including a building, a vehicle, a computer system or a communications system

Disclosure harmful to business interests of a third party

39. (1) The head of a public body shall refuse to disclose to an applicant information

(a) that would reveal

(ii) commercial, financial, labour relations, scientific or technical information of a third party;

(b) that is supplied, implicitly or explicitly, in confidence; and

(c) the disclosure of which could reasonably be expected to

(i) harm significantly the competitive position or interfere significantly with the negotiating position of the third party,

Disclosure harmful to personal privacy

40. (1) The head of a public body shall refuse to disclose personal information to an applicant where the disclosure would be an unreasonable invasion of a third party's personal privacy.

Please be advised that the following pages have been withheld in their entirety under section 27 of ATIPPA: 24-27, 134-136, 141-143, 146-148, and 153-154.
As required by 8(2) of the Act, we have severed information that is unable to be disclosed and have provided you with as much information as possible. In accordance with your request for a copy of the records, the appropriate copies have been enclosed.

Please be advised that you may appeal this decision and ask the Information and Privacy Commissioner to review the decision to provide partial access to the requested information, as set out in section 42 of the Act (a copy of this section of the Act has been enclosed for your reference). A request to the Commissioner must be made in writing within 15 business days of the date of this letter or within a longer period that may be allowed by the Commissioner. Your appeal should identify your concerns with the request and why you are submitting the appeal.

The appeal may be addressed to the Information and Privacy Commissioner is as follows:

Office of the Information and Privacy Commissioner
2 Canada Drive
P. O. Box 13004, Stn. A
St. John's, NL. A1B 3V8
Telephone: (709) 729-6309
Toll-Free: 1-877-729-6309
Facsimile: (709) 729-6500

You may also appeal directly to the Supreme Court Trial Division within 15 business days after you receive the decision of the public body, pursuant to section 52 of the Act.

Please be advised that responsive records will be published following a 72 hour period after the response is sent electronically to you or five business days in the case where records are mailed to you. It is the goal to have the responsive records posted to the Office of Public Engagement's website within one business day following the applicable period of time. Please note that requests for personal information will not be posted online.

If you have any further questions, please feel free to contact me phone at (709) 729-7246 or by e-mail at heatherbrown@gov.nl.ca

Sincerely,

Heather Brown
ATIPP Coordinator
Cabinet confidences

27. (1) In this section, "cabinet record" means

(a) advice, recommendations or policy considerations submitted or prepared for submission to the Cabinet;

(b) draft legislation or regulations submitted or prepared for submission to the Cabinet;

(c) a memorandum, the purpose of which is to present proposals or recommendations to the Cabinet;

(d) a discussion paper, policy analysis, proposal, advice or briefing material prepared for Cabinet, excluding the sections of these records that are factual or background material;

(e) an agenda, minute or other record of Cabinet recording deliberations or decisions of the Cabinet;

(f) a record used for or which reflects communications or discussions among ministers on matters relating to the making of government decisions or the formulation of government policy;

(g) a record created for or by a minister for the purpose of briefing that minister on a matter for the Cabinet;

(h) a record created during the process of developing or preparing a submission for the Cabinet; and

(i) that portion of a record which contains information about the contents of a record within a class of information referred to in paragraphs (a) to (h).

(2) The head of a public body shall refuse to disclose to an applicant

(a) a cabinet record; or

(b) information in a record other than a cabinet record that would reveal the substance of deliberations of Cabinet.

(3) Notwithstanding subsection (2), the Clerk of the Executive Council may disclose a cabinet record or information that would reveal the substance of deliberations of Cabinet where the Clerk is satisfied that the public interest in the disclosure of the information outweighs the reason for the exception.

(4) Subsections (1) and (2) do not apply to

(a) information in a record that has been in existence for 20 years or more; or

(b) information in a record of a decision made by the Cabinet on an appeal under an Act.
Policy advice or recommendations

29. (1) The head of a public body may refuse to disclose to an applicant information that would reveal

(a) advice, proposals, recommendations, analyses or policy options developed by or for a public body or minister;

(b) the contents of a formal research report or audit report that in the opinion of the head of the public body is incomplete and in respect of which a request or order for completion has been made by the head within 65 business days of delivery of the report; or

(c) draft legislation or regulations.

(2) The head of a public body shall not refuse to disclose under subsection (1)

(a) factual material;

(b) a public opinion poll;

(c) a statistical survey;

(d) an appraisal;

(e) an environmental impact statement or similar information;

(f) a final report or final audit on the performance or efficiency of a public body or on any of its programs or policies;

(g) a consumer test report or a report of a test carried out on a product to test equipment of the public body;

(h) a feasibility or technical study, including a cost estimate, relating to a policy or project of the public body;

(i) a report on the results of field research undertaken before a policy proposal is formulated;

(j) a report of an external task force, committee, council or similar body that has been established to consider a matter and make a report or recommendations to a public body;

(k) a plan or proposal to establish a new program or to change a program, if the plan or proposal has been approved or rejected by the head of the public body;

(l) information that the head of the public body has cited publicly as the basis for making a decision or formulating a policy; or

(m) a decision, including reasons, that is made in the exercise of a discretionary power or an adjudicative function and that affects the rights of the applicant.

(3) Subsection (1) does not apply to information in a record that has been in existence for 15 years or more.
Legal advice

30. (1) The head of a public body may refuse to disclose to an applicant information

(a) that is subject to solicitor and client privilege or litigation privilege of a public body; or

(b) that would disclose legal opinions provided to a public body by a law officer of the Crown.

(2) The head of a public body shall refuse to disclose to an applicant information that is subject to solicitor and client privilege or litigation privilege of a person other than a public body.
Disclosure harmful to law enforcement

31. (1) The head of a public body may refuse to disclose information to an applicant where the disclosure could reasonably be expected to

(a) interfere with or harm a law enforcement matter;

(b) prejudice the defence of Canada or of a foreign state allied to or associated with Canada or harm the detection, prevention or suppression of espionage, sabotage or terrorism;

(c) reveal investigative techniques and procedures currently used, or likely to be used, in law enforcement;

(d) reveal the identity of a confidential source of law enforcement information or reveal information provided by that source with respect to a law enforcement matter;

(e) reveal law enforcement intelligence information;

(f) endanger the life or physical safety of a law enforcement officer or another person;

(g) reveal information relating to or used in the exercise of prosecutorial discretion;

(h) deprive a person of the right to a fair trial or impartial adjudication;

(i) reveal a record that has been confiscated from a person by a peace officer in accordance with an Act or regulation;

(j) facilitate the escape from custody of a person who is under lawful detention;

(k) facilitate the commission or tend to impede the detection of an offence under an Act or regulation of the province or Canada;

(l) reveal the arrangements for the security of property or a system, including a building, a vehicle, a computer system or a communications system;

(m) reveal technical information about weapons used or that may be used in law enforcement;

(n) adversely affect the detection, investigation, prevention or prosecution of an offence or the security of a centre of lawful detention;

(o) reveal information in a correctional record supplied, implicitly or explicitly, in confidence; or

(p) harm the conduct of existing or imminent legal proceedings.
Disclosure harmful to business interests of a third party

39. (1) The head of a public body shall refuse to disclose to an applicant information

(a) that would reveal

(i) trade secrets of a third party, or

(ii) commercial, financial, labour relations, scientific or technical information of a third party;

(b) that is supplied, implicitly or explicitly, in confidence; and

(c) the disclosure of which could reasonably be expected to

(i) harm significantly the competitive position or interfere significantly with the negotiating position of the third party,

(ii) result in similar information no longer being supplied to the public body when it is in the public interest that similar information continue to be supplied,

(iii) result in undue financial loss or gain to any person, or

(iv) reveal information supplied to, or the report of, an arbitrator, mediator, labour relations officer or other person or body appointed to resolve or inquire into a labour relations dispute.

(2) The head of a public body shall refuse to disclose to an applicant information that was obtained on a tax return, gathered for the purpose of determining tax liability or collecting a tax, or royalty information submitted on royalty returns, except where that information is non-identifying aggregate royalty information.

(3) Subsections (1) and (2) do not apply where

(a) the third party consents to the disclosure; or

(b) the information is in a record that is in the custody or control of the Provincial Archives of Newfoundland and Labrador or the archives of a public body and that has been in existence for 50 years or more.
Disclosure harmful to personal privacy

40. (1) The head of a public body shall refuse to disclose personal information to an applicant where the disclosure would be an unreasonable invasion of a third party's personal privacy.

(2) A disclosure of personal information is not an unreasonable invasion of a third party's personal privacy where

(a) the applicant is the individual to whom the information relates;

(b) the third party to whom the information relates has, in writing, consented to or requested the disclosure;

(c) there are compelling circumstances affecting a person's health or safety and notice of disclosure is given in the form appropriate in the circumstances to the third party to whom the information relates;

(d) an Act or regulation of the province or of Canada authorizes the disclosure;

(e) the disclosure is for a research or statistical purpose and is in accordance with section 70;

(f) the information is about a third party's position, functions or remuneration as an officer, employee or member of a public body or as a member of a minister's staff;

(g) the disclosure reveals financial and other details of a contract to supply goods or services to a public body;

(h) the disclosure reveals the opinions or views of a third party given in the course of performing services for a public body, except where they are given in respect of another individual;

(i) public access to the information is provided under the Financial Administration Act;

(j) the information is about expenses incurred by a third party while travelling at the expense of a public body;

(k) the disclosure reveals details of a licence, permit or a similar discretionary benefit granted to a third party by a public body, not including personal information supplied in support of the application for the benefit;

(l) the disclosure reveals details of a discretionary benefit of a financial nature granted to a third party by a public body, not including

(i) personal information that is supplied in support of the application for the benefit, or

(ii) personal information that relates to eligibility for income and employment support under the Income and Employment Support Act or to the determination of income or employment support levels; or

(m) the disclosure is not contrary to the public interest as described in subsection (3) and reveals only the following personal information about a third party:

(i) attendance at or participation in a public event or activity related to a public body, including a graduation ceremony, sporting event, cultural program or club, or field trip, or
(ii) receipt of an honour or award granted by or through a public body.

(3) The disclosure of personal information under paragraph (2)(m) is an unreasonable invasion of personal privacy where the third party whom the information is about has requested that the information not be disclosed.

(4) A disclosure of personal information is presumed to be an unreasonable invasion of a third party's personal privacy where

(a) the personal information relates to a medical, psychiatric or psychological history, diagnosis, condition, treatment or evaluation;

(b) the personal information is an identifiable part of a law enforcement record, except to the extent that the disclosure is necessary to dispose of the law enforcement matter or to continue an investigation;

(c) the personal information relates to employment or educational history;

(d) the personal information was collected on a tax return or gathered for the purpose of collecting a tax;

(e) the personal information consists of an individual's bank account information or credit card information;

(f) the personal information consists of personal recommendations or evaluations, character references or personnel evaluations;

(g) the personal information consists of the third party's name where

(i) it appears with other personal information about the third party, or

(ii) the disclosure of the name itself would reveal personal information about the third party; or

(h) the personal information indicates the third party's racial or ethnic origin or religious or political beliefs or associations.

(5) In determining under subsections (1) and (4) whether a disclosure of personal information constitutes an unreasonable invasion of a third party's personal privacy, the head of a public body shall consider all the relevant circumstances, including whether

(a) the disclosure is desirable for the purpose of subjecting the activities of the province or a public body to public scrutiny;

(b) the disclosure is likely to promote public health and safety or the protection of the environment;

(c) the personal information is relevant to a fair determination of the applicant's rights;

(d) the disclosure will assist in researching or validating the claims, disputes or grievances of aboriginal people;

(e) the third party will be exposed unfairly to financial or other harm;

(f) the personal information has been supplied in confidence;
(g) the personal information is likely to be inaccurate or unreliable;

(h) the disclosure may unfairly damage the reputation of a person referred to in the record requested by the applicant;

(i) the personal information was originally provided to the applicant; and

(j) the information is about a deceased person and, if so, whether the length of time the person has been deceased indicates the disclosure is not an unreasonable invasion of the deceased person’s personal privacy.
Access or correction complaint

42. (1) A person who makes a request under this Act for access to a record or for correction of personal information may file a complaint with the commissioner respecting a decision, act or failure to act of the head of the public body that relates to the request.

(2) A complaint under subsection (1) shall be filed in writing not later than 15 business days

(a) after the applicant is notified of the decision of the head of the public body, or the date of the act or failure to act; or

(b) after the date the head of the public body is considered to have refused the request under subsection 16 (2).

(3) A third party informed under section 19 of a decision of the head of a public body to grant access to a record or part of a record in response to a request may file a complaint with the commissioner respecting that decision.

(4) A complaint under subsection (3) shall be filed in writing not later than 15 business days after the third party is informed of the decision of the head of the public body.

(5) The commissioner may allow a longer time period for the filing of a complaint under this section.

(6) A person or third party who has appealed directly to the Trial Division under subsection 52 (1) or 53 (1) shall not file a complaint with the commissioner.

(7) The commissioner shall refuse to investigate a complaint where an appeal has been commenced in the Trial Division.

(8) A complaint shall not be filed under this section with respect to

(a) a request that is disregarded under section 21;

(b) a decision respecting an extension of time under section 23;

(c) a variation of a procedure under section 24; or

(d) an estimate of costs or a decision not to waive a cost under section 26.

(9) The commissioner shall provide a copy of the complaint to the head of the public body concerned.
Direct appeal to Trial Division by an applicant

52. (1) Where an applicant has made a request to a public body for access to a record or correction of personal information and has not filed a complaint with the commissioner under section 42, the applicant may appeal the decision, act or failure to act of the head of the public body that relates to the request directly to the Trial Division.

(2) An appeal shall be commenced under subsection (1) not later than 15 business days

(a) after the applicant is notified of the decision of the head of the public body, or the date of the act or failure to act; or

(b) after the date the head of the public body is considered to have refused the request under subsection 16 (2).

(3) Where an applicant has filed a complaint with the commissioner under section 42 and the commissioner has refused to investigate the complaint, the applicant may commence an appeal in the Trial Division of the decision, act or failure to act of the head of the public body that relates to the request for access to a record or for correction of personal information.

(4) An appeal shall be commenced under subsection (3) not later than 15 business days after the applicant is notified of the commissioner’s refusal under subsection 45 (2).
Thanks Jeff,

Will give you a call to discuss.

On Fri, Sep 1, 2017 at 1:00 PM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

In anticipation of the meeting, can you provide some details on Canopy’s preferred investment plan in Newfoundland and Labrador, that is capital expenditures, operating costs, human resources, and the projected timelines?

Please call me if you wish to discuss at 729.7138.

Thanks,

Jeff

Jeff Mercer MBA, CPA, CMA
Major Projects Unit
Government of Newfoundland and Labrador
Dept. of Tourism, Culture, Industry and Innovation
P.O. Box 8700
St. John’s, NL A1B 4J6
Thanks Ted,

Was a pleasure meeting you.

I will give you a call now to discuss a follow up meeting.

Jeff

On Fri, Sep 1, 2017 at 11:32 AM, Halliday, Janice <janicehalliday@gov.nl.ca> wrote:

Sending on behalf of Ted Lomond

Hi Jeff,

It was good meeting you, Bruce and Dean on Wednesday. The discussion was quite interesting and informative. On behalf of the Department, I would like to follow-up on the meeting to have a further discussion on the following points at your earliest convenience.
Specifically,

- a more detailed discussion of Canopy's production investment plan in Newfoundland and Labrador location, how it may occur, and timelines;
- technical requirements and opportunities for research collaborations at Memorial University;
- estimated supply requirements for the Province once non-medical legalization occurs;
- value chain opportunities;
- available government support programs and advisory services required;
- other as deemed necessary

In addition, the Major Projects Unit can assist with navigating business and government processes in the Province, or other requirements, such as site selection, identifying possible stakeholders, etc.

Please email or call me at the number below. I look forward to further conversation and working together.

Thanks,

Ted Lomond
Deputy Minister
Dept. of Tourism, Culture, Industry and Innovation
2nd Floor, West Block, Confederation Building
tedlomond@gov.nl.ca
St. John's, NL A1B 4J6
Telephone: 709-729-4732
To: [Name]

Administrative Assistant
to the Minister
Dept. of Tourism, Culture, Industry and Innovation
2nd Floor, West Block
Telephone: (709) 729-4729

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."
information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.

--

Canopy Growth Corporation

Jeff Ryan
Head, Government and Stakeholder Relations

www.canopygrowth.com
Works well for me.

Thanks

On Fri, Sep 1, 2017 at 1:39 PM, Halliday, Janice <janicehalliday@gov.nl.ca> wrote:

Good day gentlemen:

Please advise of your availability 10am NST Wedn. Sept. 6th.

Thank you,

Jan Halliday
Administrative Assistant
to the Minister
Dept. of Tourism, Culture, Industry and Innovation
2nd. Floor, West Block
Telephone: (709) 729-4729

From: Halliday, Janice
Sent: Friday, September 01, 2017 1:02 PM
To: [Redacted]
Cc: [Redacted]; Kielley, Marc; Mercer, Jeff V.
Subject: Canopy in Newfoundland and Labrador

S.40 (1)
Sending on behalf of Ted Lomond

Hi Jeff,

It was good meeting you, Bruce and Dean on Wednesday. The discussion was quite interesting and informative. On behalf of the Department, I would like to follow-up on the meeting to have a further discussion on the following points at your earliest convenience:

Specifically,

- a more detailed discussion of Canopy’s production investment plan in Newfoundland and Labrador location, how it may occur, and timelines;
- technical requirements and opportunities for research collaborations at Memorial University;
- estimated supply requirements for the Province once non-medical legalization occurs;
- value chain opportunities;
- available government support programs and advisory services required;
- other as deemed necessary

In addition, the Major Projects Unit can assist with navigating business and government processes in the Province, or other requirements, such as site selection, identifying possible stakeholders, etc.

Please email or call me at the number below. I look forward to further conversation and working together.

Thanks,

Ted Lomond
Deputy Minister
Dept. of Tourism, Culture, Industry and Innovation

2nd Floor, West Block, Confederation Building

tedlomond@gov.nl.ca

St. John’s, NL A1B 4J6

Telephone: 709-729-4732

Joe Halliday

Administrative Assistant

to the Minister

Dept. of Tourism, Culture, Industry and Innovation

2nd Floor, West Block

Telephone: (709) 729-4729

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation

Jeff Ryan
Head, Government and Stakeholder Relations

www.canopygrowth.com
Brown, Heather

From: Jeff Ryan  
Sent: Friday, September 01, 2017 6:47 PM 
To: Mercer, Jeff V. 
Subject: Re: Canopy in Newfoundland and Labrador

Jeff

Just back to my desk now. Assuming you've done the sensible thing and gone home.

Will have this for our meeting Wednesday.

Do we need to connect prior?

Thanks

On Sep 1, 2017, at 1:00 PM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

In anticipation of the meeting, can you provide some details on Canopy's preferred investment plan in Newfoundland and Labrador, that is capital expenditures, operating costs, human resources, and the projected timelines?

Please call me if you wish to discuss at 729.7138.

Thanks,
Jeff

Jeff Mercer MBA, CPA, CMA  
Major Projects Unit  
Government of Newfoundland and Labrador  
Dept. of Tourism, Culture, Industry and Innovation  
P.O. Box 8700  
St. John's, NL A1B 4J6  
Tel: 709.729.7138

From: Jeff Ryan  
Sent: Friday, September 01, 2017 1:12 PM  
To: Halliday, Janice <janicehalliday@gov.nl.ca>; Kielley, Marc <MarcKielley@gov.nl.ca>; Mercer,
On Fri, Sep 1, 2017 at 11:32 AM, Halliday, Janice <janicehalliday@gov.nl.ca> wrote:

Sending on behalf of Ted Lomond

Hi Jeff,

It was good meeting you, Bruce and Dean on Wednesday. The discussion was quite interesting and informative. On behalf of the Department, I would like to follow-up on the meeting to have a further discussion on the following points at your earliest convenience.

Specifically,

- a more detailed discussion of Canopy's production investment plan in Newfoundland and Labrador - location, how it may occur, and timelines;
- technical requirements and opportunities for research collaborations at Memorial University;
- estimated supply requirements for the Province once non-medical legalization occurs;
- value chain opportunities;
- available government support programs and advisory services required;
- other as deemed necessary
In addition, the Major Projects Unit can assist with navigating business and government processes in the Province, or other requirements, such as site selection, identifying possible stakeholders, etc.

Please email or call me at the number below. I look forward to further conversation and working together.

Thanks,

Ted Lomond
Deputy Minister
Dept. of Tourism, Culture, Industry and Innovation
2nd Floor, West Block, Confederation Building
tedlomond@gov.nl.ca
St. John’s, NL A1B 4J6
Telephone: 709-729-4732

Joe Holland
Administrative Assistant
to the Minister
Dept. of Tourism, Culture, Industry and Innovation
2nd Floor, West Block
Telephone: (709) 729-4729
"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation

Jeff Ryan
Head, Government and Stakeholder Relations

www.canopygrowth.com
Thanks Jeff,

We will get on this and get to you asap. My colleague Katya will be the point of contact for MUN, not Tom as mentioned earlier.

Look forward to discussing further.

On Wed, Sep 6, 2017 at 10:16 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

As follow up to the meeting this morning, can you please provide the following:

- Breakdown of the capital costs for the project, with anticipated timelines for the expenditures. It would also be beneficial to know if any equipment will be sourced in NL;
- Human resources requirements with estimated salaries and total costs, and timelines for hires;
- Projected 5 year income statement for the project;

I am available to discuss the above and provide clarification to whoever is responsible for compiling the information.

Also, if you wish to provide the contact info for Tom Shipley we can do an introduction to Dr. Adrian Unc, a soil expert with Memorial university.

Please let me know if you have any questions or concerns.

Thanks,
Jeff Mercer MBA, CPA, CMA
Major Projects Unit
Government of Newfoundland and Labrador
Dept. of Tourism, Culture, Industry and Innovation
P.O. Box 8700
St. John's, NL A1B 4J6

Tel: 709.729.7138

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation
Jeff Ryan
Head, Government and Stakeholder Relations

www.canopygrowth.com
Thanks Jeff, just now on another call, will call you in 15 max.

On Sep 11, 2017, at 10:15 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

709.729.7138

From: Jeff Ryan <jeffmercer@gov.nl.ca>
Sent: Monday, September 11, 2017 11:45 AM
To: Mercer, Jeff V. <jeffmercer@gov.nl.ca>
Subject: Re: Canopy Potential Site Estimates

Jeff,

What's the best number to get you at?

On Mon, Sep 11, 2017 at 8:40 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

Regarding the estimates, can you breakout the equipment and labour costs separately for the $45M and indicate how much of each may be spent in NL?

Please let me know if you have any questions.

Thanks,
Jeff

From: Jeff Ryan <jeffmercer@gov.nl.ca>
Sent: Saturday, September 9, 2017 11:52 AM
To: Mercer, Jeff V. <jeffmercer@gov.nl.ca>
Subject: Canopy Potential Site Estimates

Jeff,

Apologies for delay.

See below, estimates for potential site and timeline. I owe you revenue projections and job numbers for salary breakdown chart. Hope to have them for you this weekend or first light Monday am.

Feel free to call this weekend if you have any questions or need anything else to support.
Thanks

Jeff

<~WRD000.jpg> Newfoundand Potential Site Cost Estimate

<~WRD000.jpg> Newfoundland Construction & Design Monthly Disb...

---

Canopy Growth Corporation

Jeff Ryan

*Head, Government and Stakeholder Relations*

[Redacted] (mobile) ☛ S.40 (1)

www.canopygrowth.com

<image001.jpg>

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

---

Canopy Growth Corporation

Jeff Ryan

*Head, Government and Stakeholder Relations*

[Redacted] (mobile) ☛ S.40 (1)

www.canopygrowth.com

<image002.jpg>

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."
## Canopy Growth Corporation
Newfoundland 150,000 Sq. Ft. Construction and Design Cost Breakdown

<table>
<thead>
<tr>
<th>Description</th>
<th>Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Design and Permits</td>
<td></td>
</tr>
<tr>
<td>Demolition and Civil Works</td>
<td></td>
</tr>
<tr>
<td>Architectural</td>
<td></td>
</tr>
<tr>
<td>Structural</td>
<td></td>
</tr>
<tr>
<td>Mechanical</td>
<td></td>
</tr>
<tr>
<td>Electrical</td>
<td></td>
</tr>
<tr>
<td>Security</td>
<td></td>
</tr>
<tr>
<td>Process Equipment</td>
<td></td>
</tr>
<tr>
<td>Subtotal</td>
<td></td>
</tr>
<tr>
<td>Contingency 12.5%</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL BUDGET ESTIMATE</strong></td>
<td><strong>S.29 (1) (a)</strong></td>
</tr>
</tbody>
</table>
To use Docs offline, upgrade to Chrome
Chrome is a fast, secure browser with
updates built in

NO THANKS  YES
Jeff Ryan has attached the following document:

CGC_BN_General_09_09_17

Ted, Jeff,

Please find a note attached outlining our company history, supply capacity, product portfolio, online sales capability, quality assurance process and corporate social responsibility initiatives.

Jeff, I hope the demand estimate I’ve sent is useful, understand I still need to send through precise job numbers by role and 5 year revenue estimates. Team working on this as we speak.

Any questions, please advise.

Thanks

Jeff
Canopy Growth Corporation

Canopy Growth operates the largest network of legal cannabis production sites in the world. This includes its flagship Smiths Falls campus presently operating a footprint of 168,000 square feet of GMP-certified production space, as well as the world’s largest cannabis greenhouse facility, Tweed Farms, with over 350,000 square feet of GMP-certified growing space under glass. These, plus five other licenses production sites and one sales only licensed facility, give Canopy a footprint of almost 700,000 square feet of production currently in operation.

In addition, the Company has three active applications with Health Canada and expansion plans that will bring its footprint to over 3,000,000 square feet of production space representing over 200,000 kg of cannabis production each year. Under our management, our licensed producers have delivered over 8 million grams of clean, reliable cannabis products to our customers.

Following an inspection by German authorities, both the Tweed Smiths Falls facility and the Tweed Farms facility received certificates of Good Manufacturing Practices (GMP) as issued by Regierungspräsidium Tübingen. A GMP certification is given to companies who demonstrate a high degree of precision and consistency in their manufacturing procedures.

From its inception back in 2012, the management of Canopy Growth Corporation has been steadfastly focussed on establishing the best brands that genuinely reflect who we and our partners are; building the diversified capacity to support those brands in a rapidly growing market; leading the Canadian cannabis sector with integrity to push the dialogue on cannabis forward; and creating something uniquely Canadian that we can proudly bring to the world.

In April 2014, Canopy Growth became the first cannabis company in North America to be publicly traded. We followed that with being the first to complete a "bought deal", to diversify our platform to include both greenhouse and indoor growing, to acquire a major competitor and to be listed on the Toronto Stock Exchange. Continuing those firsts, we remain the only cannabis company to be a member of a major global stock market index, in this case the S&P/TSX Composite index, and another capital markets first, investors can now trade options in WEED on the Montreal Derivatives Exchange.

Away from the markets, Canopy Growth was the first to introduce the now standard concept of Compassionate Pricing to make medical cannabis affordable for patients,
and we remain proud to continue supporting a patient's right to grow at home by selling the widest variety of seeds in the sector. Our commitment to education has and always will be unwavering, as the first Canadian cannabis company to offer Mainpro-M1 accredited continuing medical education programs to doctors, and to launch in-person assistance through our Tweed Main Street storefront locations. Tweed was also the first Canadian producer to be approved to export dried cannabis to Germany, and our wholly-owned German subsidiary continues to offer several varieties for sale through German pharmacies. Canopy currently exports cannabis to Brazil, Chile, Australia and Germany.

CGC also has a established a number of programs designed to help sector partners establish and/or grow their licensed operations. Through these programs, additional cannabis production capacity will be secured for sale to CGC’s customers.

With the launch of our "Amazon-like" Tweed Main Street online store and significant investment in fulfillment, shipping and transactional IT system capabilities, Canopy Growth Corporation is ready to lead the online order/direct delivery backbone of Canadian cannabis market in 2018 and beyond. This additional capability makes CGC a strong future partner of the Newfoundland government as it manages Canada’s shift to adult legalization of adult recreational cannabis.

Together with the Canadian Drug Policy Coalition (CDPC) and Mothers Against Drunk Driving (MADD Canada), CGC was also the first licensed producer of cannabis to fund a national campaign to raise awareness of impairment in relation to operating a motor vehicle under the influence of cannabis.

CGC looks forward to setting an example of how a modern cannabis producer can play a role in reducing the stigma associated with cannabis and ensuring that as we transition from an era of prohibition and into an era of legal cannabis consumption, we do so in a way that has a positive impact on Newfoundlanders.

**Canopy Growth Corporation - Supply**

Canopy Growth operates the largest network of legal cannabis production sites in the world. This includes its flagship Smiths Falls campus presently operating a footprint of 168,000 square feet of GMP-certified production space, as well as the world's largest cannabis greenhouse facility, Tweed Farms, with over 350,000 square feet of GMP-certified growing space under glass. These plus five other licenses production sites and one sales only licensed facility, give Canopy a footprint 700,000 square feet of production currently in operation.

**Capacity Expansion**
Canopy Growth has 3 active applications with Health Canada and expansion plans that will bring its footprint to over 3,000,000 square feet of production space representing over 200,000 kg of cannabis production each year.

The Company's wholly-owned subsidiaries operate licensed cannabis production facilities in locations across Canada as described below.

Current Production Sites

Smith Falls, Ontario
The commercial license for this facility covers 168,000 square feet and covers 24 completed grow rooms and related vegetation, nutrient delivery and production infrastructure as is required to support the full 39 grow room configuration that is to be built. On June 19, 2017, the Company announced that its Smiths Falls facility received a certificate of Good Manufacturing Practices (GMP) as issued by the German authority, Regierungspräsidium Tübingen. The Smiths Falls facility also includes an in-house laboratory and R&D area, cannabis oil extraction infrastructure, a high-level security vault and a breeding facility that features several breeding rooms, phenotyping rooms, as well as male and female plant rooms. Canopy Growth received a Dealer’s License pursuant to the provisions of the Controlled Drugs and Substances Act and its Regulations and will now begin operating this purpose-built area, built to Good Manufacturing Practice (“GMP”) specifications, within the Smiths Falls facility. The issuance of the license followed an extensive multi-year process that included application, design, construction and security clearance of key personnel. As a licensed dealer, Tweed will be able to conduct research and possess cannabis and cannabis derivatives in forms that are not currently covered by the federal regulations. Tweed can also begin development of innovative products for future market opportunities, and with necessary approvals undertake the export of non-dried form of cannabis to other jurisdictions. The total footprint of the existing Smiths Falls facility, at 472,000 square feet, can support a significant increase in production, processing and order fulfillment capacity. Canopy Growth has begun construction in the remaining unlicensed portion, approximately 300,000 square feet, of the Smiths Falls facility.

Niagara-on-the-Lake, Ontario
The production facility in Niagara-on-the-Lake, Ontario ("Niagara") is comprised of a greenhouse facility that is 375,000 square feet, of which 350,000 square feet represents the greenhouse and 25,000 square feet is used for post-harvest processing storage, shipping and offices. This location received its full commercial license to produce, possess, ship and sell dried cannabis on March 31, 2016. Currently, all dried cannabis produced in the Niagara greenhouse is transferred to the Company's facility in Smiths Falls for final processing and sale. As at March 31, 2017, all 350,000 square feet of the greenhouse was utilized for the production of cannabis. The Niagara greenhouse currently cultivates Tweed "Sun Grown", Leafs by Snoop and DNA Certified strains. On June 19, 2017, the Company announced that its Niagara facility received a certificate of Good Manufacturing Practices (GMP) as issued by the German authority, Regierungspraesidium Tübingen. This facility's license will be up for renewal on July 13, 2018. The Niagara location consists of 23 acres of land with the current greenhouse
occupying approximately 8 acres which leaves an additional 14 acres (approximate) to support future expansion.

Toronto, Ontario
Canopy Growth's indoor facility in the Greater Toronto Area leverages over two decades of indoor standardized cannabis growing experience of Netherlands-based Bedrocan International BV ("Bedrocan International"). This 52,000 square feet production facility is fully-licensed, and includes 34 vegetative and growing rooms. The Company acquired its facility in Toronto on August 28, 2015 as part of the acquisition of Bedrocan pursuant to a definitive plan of arrangement, in which the Company acquired all of the issued and outstanding securities of Bedrocan.

Creemore, Ontario
This facility in Creemore, Ontario was licensed by Health Canada on December 11, 2014. This license allows for the production, sale or provision, possession, shipping, transportation, delivery and destruction of dried marijuana and marijuana plants or seeds. The facility's Creemore's Commercial License covers 20,000 square feet and includes 40 growing pods as well as necessary vegetation, nutrient delivery, oil extraction infrastructure and plant destruction. Mettrum Creemore sits on a 20 acre site which provides the opportunity for future expansion. The Company is in the beginning stages of planning the expansion of the Mettrum Creemore site. The Creemore facility cultivates various Mettrum strains.

Bowmanville South, Ontario
The Bowmanville South facility was licensed by Health Canada on December 17, 2015. The facility's current license allows for the production, sale or provision, possession, shipping, transportation, delivery and destruction of dried marijuana and marijuana plants or seeds. The license covers 60,000 square feet and includes 13 growing rooms as well as necessary vegetation, nutrient delivery and plant destruction. The Company plans to construct 5 additional flowering rooms with construction expected to begin early in the second half of calendar year 2017. The Bowmanville South facility cultivates various Mettrum strains. The Bowmanville South facility sits on a 7 acre site which provides the opportunity for future expansion. The Company is currently planning the expansion of this location, by up to 100,000 square feet of growing capacity, as the market for legal cannabis develops.

Yorkton, Saskatchewan
The Company's facility in Yorkton, Saskatchewan received its license from Health Canada on June 16, 2017. Now licensed, the facility will operate as Tweed Grasslands. Tweed Grasslands will operate a 90,000 square feet facility, of which approximately 15,000 sq. ft. is currently licensed, with the capacity to expand operations to over 300,000 square feet as the market for legal cannabis develops.

Saint-Lucien, Quebec
On November 2016, the Company acquired a pre-license applicant, Vert Cannabis (formerly Vert Marijuana), and the lease on a production facility in Drummondville,
Quebec. Since being acquired by Canopy Growth, the Company has fully upgraded the site's facility to the Company's and Health Canada's status so that it is ready for inspection for the cultivation of cannabis under the ACMPR.

**Partner Owned Facilities**
To help the Company expedite the expansion of its supply, Canopy Growth announced on November 1, 2016 that it had entered into a Memorandum of Understanding ("MoU") with The Goldman Group to expand the Company's cannabis production capacity and geographic footprint. The MoU is the culmination of a shared view that high quality cannabis grown through secure production channels will continue to be the preferred model for Canadian cannabis production and distribution, and that current capacity is insufficient to meet the growing demand for medical and future recreational cannabis.

The growth strategy will see The Goldman Group purchase or build new properties, subject to Canopy Growth's approval and built to Canopy Growth's proprietary specifications, and lease those properties back to the Company on a cost plus basis. The partnership with The Goldman Group gives the Company access to a non-dilutive capital with which to accelerate the development of additional licensed production facilities. Canopy Growth announced on June 23, 2017 that it will expand its footprint into Edmonton, Alberta with a 160,000 square foot facility that, per the terms of the MoU, will be leased to Canopy Growth by the Goldman Group with an option to purchase.

**Cannabis Production – Partner Capacity Offtake**
Canopy has established a number of programs designed to help sector partners, both license applicants and LPs, establish and/or grow their licensed operations and achieve greater success faster. Through these programs, additional cannabis production capacity will be secured for sale to Canopy Growth’s customers.

**Tweed’s Curated CraftGrow Line**
On April 19, 2017, Canopy Growth announced the launch of Tweed’s curated CraftGrow line, which brings high quality cannabis grown by a diverse set of producers to Canopy’s portfolio. By participating in CraftGrow, Access to Cannabis for Medical Purposes Regulations ("ACMPR") license applicants and Licensed Producers can utilize components of the Company’s platform including high quality genetics sourced from around the world, industrial scale cannabis oil extraction infrastructure, a rigorous product Quality Assurance program, the Tweed Main Street online marketplace as well as award winning customer care and call centre capabilities. Access to these Canopy Growth platform components can be expected to significantly reduce the resources that new entrants are required to invest to enter the market and help get them get to market much faster to the benefit of all medical cannabis patients. As a starting point, five distinct partners, AB Laboratories Inc., Canada’s Island Garden, JWC Ltd., PheinMed Inc. and PUF Ventures Inc., have joined CraftGrow, all with different growing styles and approaches to cannabis. Cannabis grown by Canada’s Island Garden, located in Prince Edward Island, became available for sale on June 19, 2017. The Company is currently in discussions with a number of additional LPs concerning potential participation in the
CraftGrow program and expects to announce additional partnerships over the coming months.

Canopy Rivers:
On April 27, 2017, Canopy Growth announced the commitment of $20 million in seed capital funding for a complementary but distinct company that will provide financial and strategic support to ACMPR applicants and existing Licensed Producers. Specifically, the newly formed company, Canopy Rivers Corporation ("Canopy Rivers"), will operate as a joint venture with Canopy Growth.

Canopy Rivers plans to engage in strategic transactions with LPs and selected LP applicants. For example, for those that have received a pre-license inspection affirmation letter, Canopy Rivers will leverage best operating and infrastructure practices developed by partner Canopy Growth to help streamline and simplify the licensing process, de-risking their access to growth capital, and supplementing their operating practices and methodologies.

Each potential partner will be evaluated separately, and individual streaming, royalty and support service contracts entered by Canopy Rivers will be priced and structured consistently with the risks, value proposition, and requirements of our counterparties. Capital invested in each partner may involve an upfront payment, may include additional license or production based milestone or royalty payments, and may also involve equity or and/or equity linked securities.

This strategic agreement with Canopy Rivers provides Canopy Growth with a secure, and predictable source of incremental cannabis supply, increased diversification of its products available for sale, and an ideal partner to generate referral and introduction opportunities for Tweed Main Street and Canopy’s Craft Grow programs and platforms.

CraftGrow

CRAFTGROW

In addition to our Canopy Growth and Canopy Rivers cannabis supply, we also have access to Canada’s small cannabis growers through our Craftgrow partner program.

CraftGrow is the brand developed for the Company’s partner program that gives licensed producers access to the Canopy’s platform including rigorous product Quality Assurance program, online marketplace, award winning customer care and call centre capabilities as well as Tweed’s large and growing customer base. Access to the Company’s platform can be expected to significantly reduce the resources that new
entrants are required to invest to enter the market and help get them to market much faster to the benefit of all medical cannabis patients. The CraftGrow program benefits our customers by bringing the best variety of cannabis cultivated by some of the best producers in Canada, no matter their size, to the online marketplace.

Through the CraftGrow program, partners will benefit from co-branding efforts that will see their brand featured prominently alongside the CraftGrow and the Company’s other brands. CraftGrow co-branding extends to copy that showcases the history and unique growing methods of each partner.

Canopy Growth Product Portfolio
Canopy Growth’s portfolio of products is the most varied of any LP in Canada. Canopy Growth’s offering will meet every price point and consumer preference. We have flowered cannabis, oils and capsules across a wide range of THC/CBD content. There is something for every recreational customer.

The Company’s core brands are:

Tweed
A key focus of the Canopy Growth Corporation has been the development of its Tweed brand. From the name, logo and design aesthetic, to the approachable tone and light-hearted copy, Tweed is branded and positioned in a unique way. Tweed deliberately chose to incorporate a sense of texture and approachability that welcomes customers and encourages an intimate relationship with the brand. Tweed has emerged as a dynamic brand in the industry with exceptionally strong appeal and recognition in the medical cannabis market in Canada across value and premium product segments. In February 2017, Tweed, alongside other brands Canada Goose, Levi’s and Fender, was named an Emerging Cult Brand of the Year at The Gathering, a one-of-a-kind festival that connects like-minded marketers and entrepreneurs and celebrates “the world’s bravest brands” who have developed cult-like followings. Tweed is currently positioned as a premium medicinal cannabis brand offering high-quality cannabis in multiple product forms – dried, oil and easy-to-consume, softgels. The Tweed brand will evolve towards an adult lifestyle brand to best serve the needs of the future adult recreational market in Canada.

Tweed strains currently sold include Argyle, Penelope, Tweed Lot #2 and Bakerstreet. Typically, growth time, strain yield and market comparatives determine a
strain's price. Very particular strains may be priced higher, but this would be the exception.

Tweed sells Cannabis Oils made with GMO-free, organic sunflower oil. Tweed Cannabis Oils currently available include Argyle, Bakerstreet, Zais, Zira and Tweed Lot #3.

**Tweed Farms**
The Tweed Farms and supporting Sun-Grown brands signify high-quality cannabis grown in an environmentally-friendly greenhouse using the natural energy of the sun and recycled rainwater. For Tweed Farms, the quality of the cannabis grown at the Company’s greenhouse in Niagara-on-the-lake, Ontario, has been certified as meeting the standards of DNA-Genetics and Leafs By Snoop and operation of the greenhouse has been certified as meeting Good Manufacturing Practices (GMP) standards by the German authority, Regierungspresidium Tübingen. Tweed Farms’ Sun-Grown brands typically sell at lower prices than similar strains offered under the Tweed brand, with the lowest price strains sold at $6 per gram. There are, at present, no oils sold under the Sun-Grown brand.

**Mettrum**
Mettrum, with its unique colour-based strength system, the Mettrum Spectrum, its robust online physician portal is the leading natural health brand in the Canadian medical cannabis market. This colour based strength system will also serve recreational customers well. Mettrum products and supply will primarily serve the medical market but is available for the future recreational market as well.

**Figure 1: Strain categorization by colour spectrum**

![Image of strain categorization by colour spectrum]
Spektrum Cannabis GmbH
The Company's subsidiary, renamed Spektrum Cannabis GmbH, has distributed cannabis products to over 400 pharmacies across Germany, up from 200 pharmacies in April 2017. Spektrum's facility in Germany is GMP certified by Regierungspraesidium Tübingen.

Leafs by Snoop
Tweed has partnered with Snoop Dogg, a renowned cannabis connoisseur and business pioneer in the Cannabis sector. Snoop and business partner Ted Chung recently launched online media platform MERRY JANE, the definitive cultural destination for news and original content. He is also the first celebrity to release a branded line of products, Tweed and Snoop Dogg have partnered to bring the Leafs By Snoop offering of diverse whole-flower strains, including a high CBD option and mid to high-range THC options, to Canada and exclusively available to Tweed customers. On October 27, 2016, Tweed began selling three Leafs By Snoop varieties - Sunset, Ocean View and Palm Tree CBD. Leafs By Snoop strains currently available include Sunset, Ocean View, Moonbeam and Palm Tree CBD. It is expected that Leafs By Snoop will be a full spectrum offering of diverse strains including a high CBD option and mid to high-range THC options.

DNA-Certified
DNA Genetics have won awards in every category in the Cannabis Cup, the world's preeminent cannabis competition. In October 2015, Tweed and DNA Genetics announced an exclusive partnership that would see Tweed leverage DNA's expertise in cannabis breeding to bring new, exclusive DNA Certified strains to Tweed customers. Working with DNA, Tweed will be breeding new strains for customers that simply are not available anywhere else in the world, and bringing the best of existing DNA genetics to Tweed customers, bred and grown to the DNA standards the world expects. With an official certification on select indoor and greenhouse grown strains, DNA is adding a stamp of approval. DNA Certified cannabis has been personally bred, phenotyped and inspected by DNA Genetics. On September 15, 2016, Tweed launched Lemon Skunk, the first strain certified by DNA Genetics and selected through phenotyping by DNA Genetics. DNA certified strains sold to Tweed customers include Lemon Skunk, Super Lemon OG, Golden Lemons and Banana Kush.

Canopy Growth Corporation Quality Assurance Program
Every single product Canopy sells has passed through a rigorous Quality Assurance Program.

QUALITY CONTROL AND CUSTOMER CONFIDENCE ARE DRIVING PRINCIPLES
At every facility we operate – in total covering almost 700,000 square feet – everything from plants, equipment, and our production rooms are uniquely identified and traceable. They each undergo multiple quality checks and reviews, to a level of testing that goes far beyond the industry standard.

Under our management, our licensed producers have shipped 298,264 orders and delivered over 7 million grams of clean, reliable cannabis products to our customers. Under Canopy management, we have never had a product quality recall for selling our product, or anyone else’s for that matter.

- Nothing enters our production facilities without the sign-off of a quality control professional.
- Every single control point - from cloning of a plant, to the final lot release testing - is reviewed by our Quality Assurance team prior to lot release. To put things in perspective, the lot release report is typically over 100 pages long.
- We have over 38 staff dedicated solely to quality assurance.
- We operate our own state-of-the-art laboratory for in-process testing, while relying on world-class third party labs for final testing of product prior to release.

Controls

All elements of production - from material and equipment, to facilities and procedures - are clearly defined and documented in our “Standard Operating Procedures.” If a process isn’t written down, it can’t happen.

By controlling and measuring starting material, environment, and processes throughout cannabis production, and then comparing it to our defined targets, we can ensure we hit the bullseye for best quality, every time.

Every piece of equipment is inspected by our Quality Assurance team and then assigned a unique identification number. This number allows us to schedule, document, and track the use, cleaning, maintenance, and location of all our equipment in real-time. The equipment we use is best-in-class and takes advantage of the most advanced technologies out there. With our team of collaborative Engineers, we have gone so far as to develop our own specialized equipment – so advanced that nothing like it exists anywhere else.

Our production rooms are under extremely strict sanitary conditions. The rooms have been designed using the pharmaceutical “clean room” model to help ensure only the cleanest air enters each production room. Everything is meticulously cleaned and documented, and with the help of our tracking system, our Room Custodians ensure not a single, scheduled cleaning is missed. Our room surfaces are routinely tested to make sure the cleaning was done properly.

Plant Traceability

Each plant we produce is assigned a unique identification number and is carefully watched by our team of Growers. This traceability allows the Quality Assurance team to ensure that every step, from seed to sale, meets and exceeds our Quality Assurance Program. Rest assured knowing that your medicine has been checked and approved.
multiple times throughout the product lifecycle, with the aim of delivering safe product of the highest quality.

Security

All areas of production are under camera, lock, and key, and the role of each team member is clearly defined. An area of production is only accessible to a team member if it's required as part of their role. Cameras are monitored 24/7 to ensure safety of employees and compliance to the procedures.

Culture

When you're proud of what you do and you enjoy it, it's only natural that you want to give it your best. Canopy's culture of dedication, honesty, and teamwork encourages every member of the team to pay the greatest attention to detail when performing their responsibilities. Ideas from team members are shared, to facilitate a collective knowledge as we work towards our common goal of perfection.

Knowledge

From the start, every detail of the growing process has been measured, and the outcomes recorded. By gathering and categorizing this information, we can fine tune our production process to grow only the best quality cannabis. There's always more to learn, and sometimes it means making measurements which aren't easily apparent. By investing in analytical equipment, developing new testing methods, and having the right team to run the tests, we can learn even more about cannabis products before they are distributed through our Tweed Main Street store. Running these tests helps ensure the safety and quality of our products.

Review

When it comes down to it, control, security, culture, and knowledge are great markers to have in place to ensure high quality. To make sure it all functions properly, each of these categories are all under constant review. By regularly reviewing each element above, we can be confident that our Quality Assurance Program is functioning at its optimal level, and find ways to make it even better.

Pre-release Testing

Running the most sophisticated and controlled facilities, or partnering with only the best, is the first step to ensuring reliable, safe products for our customers. And at the end of the day, we can still back that up through the most rigorous testing regime in the industry.

Gas Chromatograph Tandem Mass Spectrometer

Canopy Growth Corporation recently acquired a gas chromatograph tandem mass spectrometer, a machine capable of performing pesticide analysis.
The mass spectrometer is an added layer of protection to ensure our cannabis is the safest for our customers. In an nutshell, mass spectrometry works as follows:

- A cannabis sample travels through 30 to 60 meters of copper tubing filled with hydrogen gas. During this process, molecules separate out, traveling through the tube at different speeds.
- The separated molecules enter a vacuum where they're exposed to high voltages, converting them into ions.
- The stream of ions are launched through a vacuum at speeds up to 11 million kilometers per hour in between super powerful magnets. Some molecules break apart during this process. When an ion hits a detector, the mass to charge ratio is measured.
- By looking at the mass to charge ratio of the ions which hit the detector, you can piece together if any of those molecules are pesticides.

Every Product We Release To Our Customers Goes Through 3rd Party Lab Testing To Meet The Specifications Defined In The European Pharmacopeia. This includes testing for:

THC and CBD content, as well as 6 other cannabinoids and 21 terpenes

**Aflatoxins**

A toxin produced by black mold known to cause cancer. Limits in our cannabis are <4ppb (0.0000004g), whereas the limit in nut products is <15ppb.

**Heavy Metals**

Lead, Mercury, Cadmium – Dr. House has never said "His lead levels are too low"

**Microbiological**

- Total Bacteria
- Total Yeast and Mold
- Bile tolerant gram negative bacteria (bacteria which can survive in your gut)
- E.Coli – the detection of one causes the entire lot to fail.
- Salmonella – the detection of one causes the entire lot to fail.

**Staphylococcus**

A bacteria which can cause fatal infections by infecting the lungs, eyes, ears, nose, skin, or blood. Some strains are even resistant to most antibiotics, such as the infamous MRSA. The detection of one causes the entire lot to fail.

Bacteria which can be acquired through inhalation

**Pseudomonas** – A bacteria which typically causes pneumonia in those already sick, such as immunocompromised patients. The detection of one causes the entire lot to fail.

**Pesticides**
We conduct random monthly pesticide tests at our Tweed, Bedrocan Canada and Tweed Farms facilities, as well as systematic pesticide testing on every single product produced at our Mettrum facilities and all third party partners. Our pesticide testing regime includes testing for over 68 pesticides, including myclobutanil.

**Moisture Content Testing**

Performed at the end of drying and before lot release to make sure nothing can grow on the cannabis during storage.

**Visual inspection**

We look at every single lot under the microscope to make sure the product is free of foreign matter – such as, well, anything you don’t want in there.

That’s it. If our cannabis products pass that gambit, they’re good to go in the shop and become ready for sale.
Corporate Social Responsibility Initiatives / Retail Employee Training

Canadian AIDS Society

On July 6, 2017, the Canadian AIDS Society announced a first of its kind research program funded by Canopy Growth Corporation. The program is designed to provide up-to-date information on the current state of evidence and research pertaining to the use of cannabis for medical purposes and to build tools for healthcare professionals to allow them to confidently assess and prescribe cannabis to appropriate patients. Funded over two years at $100,000 per year by Canopy Growth Corporation, and guided by a newly created Cannabis Research Task Force of experts in the field of cannabinoid medicine, the project aims to develop guidelines and recommendations regarding the medical use of cannabis for optimal wellness, quality of life and pain management.

Cannabis Education and Social Responsibility

Since its founding, canopy growth has provided a variety of support to patients and doctors in order to improve knowledge with respect to cannabis for medical purposes and ultimately advance the sector. For example, the Company supports the Canadian AIDS Society ("CAS") in the form of an unrestricted grant to CAS for the development of a patient-focused series that explains the science of cannabis as a therapy, the rules and regulations surrounding access and different ways to consume cannabis for safer use and better health. In addition, the Company has research partnerships in place with researchers from the University of Ottawa and Ryerson University, and has provided funding for education to the Chronic Pain Association of Canada. Tweed has been the sole licensed producer supporter of the Primary Care Updates across Canada reaching thousands of doctors, and supports countless efforts by local educators to improve the understanding of cannabis for medical purposes through a team of detailers visiting doctors throughout Ontario. Tweed has also partnered with Canabo Medical Corporation to conduct scientific and medical research through its network of healthcare practitioners at its medical clinics. This research data will be used to generate data to clarify the role of cannabis in various chronic conditions, including the management of chronic pain. Tweed announced on May 16, 2016 its plan to fund a national campaign to raise awareness of impairment in relation to operating a motor vehicle under the influence of cannabis. The campaign will be developed and administered by two of the country’s leading organizations in promoting evidence based drug policy and safe driving, the Canadian Drug Policy Coalition (CDPC) and Mothers Against Drunk Driving (MADD Canada). Funding will be provided to MADD Canada over three years by the Company, whose wholly-owned subsidiaries Tweed and Bedrocan Canada will fund the campaign using proceeds from a previously announced education fund dedicated towards responsible use of cannabis.
Canopy Growth recently announced that it has entered into an agreement with Canadian Students for Sensible Drug Policy (CSSDP) and Parent Action on Drugs (PAD) to launch the next phase of its ongoing Corporate Social Responsibility program. This partnership supports parents and educators in their ability to communicate with youth, and educate older youth directly to make healthy, responsible decisions about cannabis use. This initiative builds on the Corporate Social Responsibility work Canopy Growth has previously conducted with MADD Canada and the Canadian Drug Policy Coalition around cannabis-impaired driving. The objective of the 2-year project is for PAD to develop interactive e-tools that educate and support informed conversations and decision-making taking into account the relationship between cannabis use and adolescent brain development. Young Canadians consume cannabis at a higher rate than their peers in other industrialized countries, where 21% of youth aged 15-19 years old, and 31% young adults aged 20-24 report using cannabis at least once in 2015. By strictly regulating cannabis production and distribution, policy-makers hope to decrease youth usage rates by focusing on fact-based prevention and education efforts, as well as controlling access points and availability. As a private sector company, Canopy Growth can contribute by supporting educational efforts such as this. PAD, along with its extensive network and reach, brings thirty years experience developing and providing evidence-based resources and programs for youth, families and professionals concerned with substance use and resiliency. Through their extensive reach and commitment, adults and youth across Canada will have access to the tools they need.

Retail Employee Training and Accreditation

Canopy Growth Corporation recently finalized cannabis education modules for retail employee education. This content was initially developed for physician training. The content is now in a form that will assist retailers to educate their employees on a number of vital points relevant to safe cannabis retail.

Canopy growth is in the final stages of selling this content to a Canadian province for use in their potential crown corporation retail stores. It will be an accredited cannabis retail employee training program, both in-class and online.

Canopy growth proposes to sell this content for a nominal fee to retailers as an accredited education program for retail sales and training. It is the only known education module of its kind currently available in Canada.

In Newfoundland, Canopy Growth would make this content available to licensed cannabis retailers. It was developed in conjunction with physician reviewers, Dr. Alan Bell. Dr. Danial Schechter and Dr. Caroline MacCallum.

Physician Reviewers for Canopy Growth Educational Program on Cannabis.

Alan D. Bell, MD, CCFP
Dr. Bell is a family physician and clinical researcher in Toronto, Canada. He is Assistant Professor in the Department of Family and Community Medicine, University of Toronto and on the active staff of the Humber River Hospital. He is a recipient of the College of Family Physicians of Canada Award of Excellence. His activities include: • Primary Panel and Past Chair – Canadian Cardiovascular Society Antiplatelet Guideline Committee. Dr. Bell is the only primary care physician to chair a CCS guideline committee • Primary Panel – Canadian Cardiovascular Society Atrial Fibrillation Guideline Committee • Thrombosis Canada – Board of Directors • Hypertension Canada – Board of Directors • Canadian Stroke Network Professional Development Committee Dr. Bell's involvement in continuing medical education includes the development and presentation of many national projects. He has served as faculty and chair of countless committees and advisory boards dedicated to serving the common interests of the medical profession and the public. His research, commentaries and letters have been presented and published internationally.

Danial Schecter, MD, CCFP

Dr. Danial Schecter is co-founder of the Cannabinoid Medical Clinic (CMClinic) and a practicing family physician. After working alongside some of Canada's leading researchers in the field of medical marijuana, Dr. Schecter developed a strong interest in the therapeutic use of cannabinoids. As a recognized medical expert in the field of prescription cannabinoids and medical marijuana, Dr. Schecter has given numerous presentations to fellow physicians and developed educational programs on this subject. In addition to cannabinoid medicine, Dr. Schecter's clinical interests include delivering a high standard of care to at risk elderly and palliative care patients, prompting him to establish his own house-calls service in Georgian Bay, ON. Dr. Schecter completed a fellowship in Hospital Medicine and is an active hospitalist at the Royal Victoria Regional Health Centre in Barrie, Ontario.

Dr. Caroline MacCallum FRCP
c

Dr. MacCallum graduated from the University of British Columbia Internal Medicine Residency Program in 2013. Upon graduation, she practiced pain & addiction medicine at Vancouver General Hospital and Heartwood Addiction Program at BC Women's Hospital. In addition she also practiced complex pain medicine at the CHANGE pain Clinic and BC Women's Complex Chronic Disease Program. Currently she is a clinical instructor in the UBC Department of Medicine at where she provides inpatient care on the Internal Medicine Ward at UBC Hospital, and Bone Marrow Transplant Ward at VGH. She is also guest lecturer and preceptor for UBC Faculty of Pharmaceutical Sciences Program. Her area of special interest is Medical Cannabis. She is the Medical director at Greenleaf Medical Clinic; a medical cannabis clinic in Langley, British Columbia. This clinic assesses patients' suitability for therapy with legal, Health Canada approved medical cannabis. The clinic also focuses on the biopsychosocial approach to pain offering a variety of group medical visits including pain sciences, yoga, meditation, sleep, nutrition and cannabis 101. Dr. MacCallum has a passion for cannabis education and curriculum. She has done a number of CME presentations and preceptorships for
physicians, pharmacists, nurses and other allied health care professionals. Her research interest include: cannabis as a multimodal therapeutic for the treatment of concurrent medical conditions and symptom clusters (pain, mood, anxiety, insomnia); safe use of medical cannabis to improved function and quality of life; cannabis to help taper prescription medications (opiods, benzodiazepines etc) to reduce overall polypharmacy burden; cannabis product safety (standardization, testing, and contaminants), cannabis and public health and safety including: cannabis impairment and cannabis use in the workplace.
Jeff,

For your files, 4 of our 7HC production licenses. We have the most of any one single producer. Another email to come.

Thanks

Jeff
**PRODUCER'S LICENCE**

Pursuant to section 33 of the Access to Cannabis for Medical Purposes Regulations this licence is issued to:

**rTrees Producers Limited**

41 York Road West
Yorkton, SK, CANADA, S3N 2X1
Region III

as a licensed producer at the site indicated above, for the conduct of the following activities for the following controlled substances.

**Cannabis substances authorized for sale or provision during the period from June 16, 2017 to June 16, 2020:**

<table>
<thead>
<tr>
<th>Substances</th>
<th>Activity/Activité</th>
<th>Cannabis sold or provided to eligible parties listed in each subsection of the Act/PR below</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIHUANA / MARIHUANA SÉCHÉE</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X</td>
</tr>
<tr>
<td>MARIHUANA PLANTS / PLANTS DE MARIHUANA</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X</td>
</tr>
<tr>
<td>MARIHUANA SEEDS / GRAINES DE MARIHUANA</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X</td>
</tr>
</tbody>
</table>

**Building 1 / Bâtiment 1**

Area where cannabis is present / Zones de l'installation où du cannabis est présent:

Storage Area / Aire de Stockage:

<table>
<thead>
<tr>
<th>Substances/Substances</th>
<th>Production / Production</th>
<th><em>Sale or Provision / Vente ou Fourniture</em></th>
<th>Possession / Possession</th>
<th><em>Shipment / Expédition</em></th>
<th><em>Transportation / Transport</em></th>
<th><em>Delivery / Livraison</em></th>
<th>* Destruction / Destruction*</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIHUANA / MARIHUANA SÉCHÉE</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>MARIHUANA PLANTS / PLANTS DE MARIHUANA</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>MARIHUANA SEEDS / GRAINES DE MARIHUANA</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
</tbody>
</table>
This licence is restricted, in addition to any other applicable conditions, in that the substances inventory cannot exceed at any given time a maximum storage capacity value of $ for the security vault / Cette licence est restreinte, en plus des autres conditions qui s'appliquent, du fait que l'inventaire des substances ne peut dépasser en tout temps une valeur maximale de capacité de stockage de $ pour le volet de niveau de sécurité.

"This licensed producer may sell, provide, ship, transport and deliver substances authorized for sale or provision on this licence to Licensed Dealers solely for the purpose of conducting analytical testing / Ce producteur autorisé peut vendre, fournir, expédier ou livrer des substances autorisées sur cette licence aux distributeurs autorisés dans le seul but d'effectuer des tests analytiques."

S.31(1)(l)
S.39(1)(a)(ii), S.39(b), S.39(c)(i)
S.31(1)(l)

Please note that the monthly report must be prepared in accordance with the guidance document entitled Licensed Producers Reporting Requirements, and submitted on or before the 15th of each month for the previous month / Veuillez noter que le rapport mensuel doit être préparé conformément au document d'orientation intitulé Édites en matière de production de rapports des producteurs autorisés, et doit être présenté au plus tard le 15 de chaque mois pour le mois précédent.

Effective date of the licence: June 18, 2017
Date d'entrée en vigueur de la licence: Le 18 juin 2017
This licence expires on June 18, 2020
La présente licence expire le 18 juin 2020

Director, Operations, Office of Medical Cannabis, Health Canada for and on behalf of the Minister of Health / Directeur, Opérations, Bureau de cannabis médical, DGRLC pour et de la part du Ministre de la Santé
**Producer's Licence**

Pursuant to section 25 of the Access to Cannabis for Medical Purposes Regulations, this licence is issued to

Bedrocan Canada Inc.
18 Upton Rd
Toronto, ON M1L 2B8, CANADA
Region 1

as a licensed producer at the site indicated above, for the conduct of the following activities for the following controlled substances:

Cannabis substances authorized for sale or provision during the period from February 18, 2017 to February 18, 2020:

<table>
<thead>
<tr>
<th>Substances</th>
<th>Activity/Activité</th>
<th>Cannabis sold or provided to eligible parties listed in each subsection of the ACMPR below</th>
<th>Substances de cannabis autorisées pour la vente ou le fourrissage pendant la période du 18 février 2017 au 18 février 2020:</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIHUANA / MARIHUANA SÉCHÉE</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>CANNABIS OIL / HUILE DE CANNABIS</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>MARIHUANA PLANTS / PLANTS DE MARIHUANA</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>MARIHUANA SEEDS / GRAINES DE MARIHUANA</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

**Building 1/Bâtiment 1**

Areas Where Cannabis is Present / Zones de l'installation où du chanvre indien est présent:

Storage Area / Aire de Stockage

<table>
<thead>
<tr>
<th>Substances/Substancies</th>
<th>Production / Production</th>
<th>Sale or Provision / Vente ou Fourniture</th>
<th>Possession / Possession</th>
<th>Propagation / Propagation</th>
<th>Shipment / Expédition</th>
<th>Transportation / Transport</th>
<th>Delivery / Livraison</th>
<th>Destruction / Destruction</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIHUANA / MARIHUANA SÉCHÉE</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CANNABIS OIL / HUILE DE CANNABIS</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MARIHUANA PLANTS / PLANTS DE MARIHUANA</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MARIHUANA SEEDS / GRAINES DE MARIHUANA</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Director, Operations, Office of Medical Cannabis,CLUA, for and on behalf of the Minister of Health
Directeur, Opérations, Bureau de cannaissent médical CGLUN, pour et de la part du Ministre de la Santé

Canada
Conditions and Remarks / Conditions et Commentaires:

This licence is restricted. In addition to all other applicable conditions, in that the substances inventory cannot exceed at any given time a maximum storage capacity value of 31.0 kg for the security level S31.0. Cette licence est restreinte, en plus des autres conditions qui s’appliquent, du fait que l’inventaire des substances ne peut dépasser en tout temps une valeur maximale de capacité de stockage de 31.0 kg pour le niveau de sécurité S31.0.

Bedrocan Canada Inc. must conduct pesticide testing and report results at the request of the Minister of Health in accordance with applicable mandatory pesticide testing guidance documents. Bedrocan Canada Inc. doit effectuer des tests de pesticides et faire un rapport de résultats à la demande du ministre de la Santé, conformément aux documents d’orientation obligatoires applicables aux pesticides.

Please note that the monthly report must be prepared in accordance with the guidance document entitled Licensed Producers Reporting Requirements, and submitted on or before the 15th of every month for the previous month. Veuillez noter que le rapport mensuel doit être préparé conformément au document d’orientation intitulé Exigences en matière de production de rapports des producteurs autorisés, et doit être présenté au plus tard le 15 de chaque mois pour le mois précédent.

Effective date of the Licence:
June 23, 2017
This Licence expires on February 18, 2020

S.31(1)(i) S.39(1)(a)(ii), S.39(b), S.39(c)(i)

S.31(1)(i)
**Licence No.: N° de licence**
10-MM0274/2017

**PRODUCER'S LICENCE**

Pursuant to section 35 of the Access to Cannabis for Medical Purposes Regulations, this licence is issued to:

**Licence de producteur autorisé**

Conformément à l'article 35 du Règlement sur l'accès au cannabis à des fins médicales, la présente licence est délivrée à:

**Agriprom Corp.**
2741 County Road 42, Lot 10 Concession 2
Clearview, ON L0M 1G0
Region 1

as a licensed producer at the site indicated above, for the conduct of the following activities for the following controlled substances.

À titre de producteur autorisé à l'installation indiquée ci-haut, pour la conduite des opérations suivantes pour les substances contrôlées suivantes.

Cannabis substances authorized for sale or provision during the period from December 13, 2016 to December 13, 2018:

Substances de cannabis autorisées pour la vente ou le fournissage pendant la période du 13 décembre 2016 au 13 décembre 2018:

<table>
<thead>
<tr>
<th>Substances</th>
<th>Activity/Activité</th>
<th>s. 32(2)</th>
<th>s. 32(4)</th>
<th>s. 32(5)</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIHUANA / MARIHUANA BÊCHE</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>CANNABIS OIL / HUILE DE CANNABIS</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>CANNABIS IN ITS NATURAL FORM / CANNABIS RESIN / CANNABIS DANS SA FORME NATURELLE / RÉSINE DE CANNABIS</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>FRESH MARIHUANA / MARIHUANA FRAÎCHE</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>MARIHUANA PLANTS / PLANTS DE MARIHUANA</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>MARIHUANA SEEDS / GRAINES DE MARIHUANA</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Building 1 / Bâtiment 1

Areas where cannabis is present / Zones de l'installation où du cannabis est présent:

- Storage Area / Aire de Stockage

S.31(1)(l)

S.40(1)

Director, Operations, Office of Medical Programs, Health Canada; for and on behalf of the Minister of Health

Directeur, Opérations, Bureau de programmes médicaux, Santé Canada, pour et de la part de la Ministre de la Santé
## Conditions and Remarks

This licence is restricted. In addition to all other applicable conditions, in that the substance inventory cannot exceed at any given time a maximum storage capacity value of [redacted] for the security level [redacted].

Additional conditions:
- [redacted] for [redacted] for [redacted] for the security level [redacted].

This licensed producer must notify Health Canada, at a minimum of 10 business days in advance, of each planned shipment for all sales or transfers of substances listed on this licence to licensed dealers for purposes other than testing.

Please note that the monthly report must be prepared in accordance with the guidance document entitled "Licensed Producers Reporting Requirements," and submitted on or before the 15th of every month for the previous month. Veuillez noter que le rapport mensuel doit être préparé conformément au document d'orientation intitulé "Éditeurs du rapport des producteurs autorisés," et doit être présenté au plus tard le 15 de chaque mois pour le mois précédent.

**Effective date of the licence:**
June 28, 2017

**This licence expires:**
March 27, 2020

**Date d'entrée en vigueur de la licence:**
28 juin 2017

**La présente licence expire le:**
27 mars 2020

**S.31(1)(l), S.31(1)(i), S.39(1)(a)(ii), 39(b), 39(c)(i)**

---

**S.40(1)**
**LICENCE No. - N° de licence**
10-MM0047/2017

**PRODUCER'S LICENCE**

Pursuant to section 35 of the Access to Cannabis for Medical Purposes Regulations, this licence is issued to

**TWEED FARMS INC.**

453 Concession 8 Road
Niagara-on-the-Lake, ON L0S 1J0, CANADA
Region 1

---

As a licensed producer at the site indicated above, for the conduct of the following activities for the following controlled substances:

<table>
<thead>
<tr>
<th>Substances</th>
<th>Activity/Activité</th>
<th>Maximum Quantity in Kilogramme (kg)</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIHUANA / MARIHUANA SÉCHÉE</td>
<td>Production / Production</td>
<td>6 000</td>
</tr>
</tbody>
</table>

Maximum quantity of cannabis, expressed as the net weight in kilograms (kg), to be produced during the period from January 14, 2017 to July 13, 2018:

Quantity maximale de cannabis, exprimée en poids net en kilogrammes (kg) à titre prévu pendant la période du: 14 janvier 2017 au 13 juillet 2018:

<table>
<thead>
<tr>
<th>Substances</th>
<th>Activity/Activité</th>
<th>Maximum Quantity to be sold or provided to parties listed in each subsection of the ACMPR below</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIHUANA / MARIHUANA SÉCHÉE</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>s. 23(2) s. 23(3) s. 23(4) s. 23(5)</td>
</tr>
<tr>
<td>MARIHUANA PLANTS / PLANTS DE MARIHUANA (UNITS / UNITÉS)</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>6 000 0 N/A</td>
</tr>
<tr>
<td>MARIHUANA SEEDS / GRAINES DE MARIHUANA (KG)</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>500 N/A 0</td>
</tr>
</tbody>
</table>

Building 1/Bâtiment 1
Areas Where Cannabis is Present / Zones de l'installation où du cannabis est présent:

- [Redacted]
- Storeroom Area / Aire de Stockage: N/A

<table>
<thead>
<tr>
<th>Substances/Substances</th>
<th>Activities/Activités</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Production / Production</td>
</tr>
<tr>
<td>MARIHUANA PLANTS / PLANTS DE MARIHUANA (UNITS / UNITÉS)</td>
<td></td>
</tr>
<tr>
<td>MARIHUANA SEEDS / GRAINES DE MARIHUANA</td>
<td></td>
</tr>
</tbody>
</table>

$3.31(1)(l)$

$3.40(1)$

Director, Operations, Office of Medical Cannabis, CLRI, for and on behalf of the Minister of Health

Directeur, Opérations, Bureau de cannabis médical, DORIC, pour le Ministre de la Santé

Canada
### Building 3/Edifice 3

<table>
<thead>
<tr>
<th>Area Where Cannabis is Present / Zones de l’installation où du cannabis est présent:</th>
<th>S.31(1)(i)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Storage Area / Aire de Stockage</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Substances/Substances</th>
<th>Activities/Activités</th>
</tr>
</thead>
<tbody>
<tr>
<td>Production/Production</td>
<td>Sale et Vente / Vente et Acheter</td>
</tr>
<tr>
<td>DRIED MARIHUANA / MARIHUANA SÉCHÉE</td>
<td>X</td>
</tr>
<tr>
<td>MARIHUANA PLANTS / PLANTS DE MARIHUANA (UNITS / UNITÉS)</td>
<td>X</td>
</tr>
<tr>
<td>MARIHUANA SEEDS / GRAINES DE MARIHUANA</td>
<td>X</td>
</tr>
</tbody>
</table>

**Conditions and Remarks / Conditions et Commentaires:**

This licence is restricted, in addition to all other applicable conditions. In that the substances inventory cannot exceed at any given time a maximum storage capacity value of [highlighted], the security level [highlighted] and other conditions have been specified. There are no other applicable conditions.

Please note that the monthly report must be prepared in accordance with the guidance document entitled 'Licensed Producers Reporting Requirements.' A copy of this document can be obtained at Health Canada's website.

Effective date of the licence: February 17, 2017
This licence expires: July 13, 2018

Date en vigueur de la licence: 17 février 2017
La présente licence expire le: 13 juillet 2018

Director, Operations, Office of Medical Cannabis, CLIN, for and on behalf of the Minister of Health
Directeur, Opérations, Bureau des cannabis médical, CGURC, pour le Ministre de la Santé

Canada
Brown, Heather

From: Jeff Ryan <[REDACTED]>
Sent: Sunday, September 10, 2017 2:08 PM
To: Mercer, Jeff V.
Subject: HC Licenses

Three more.

Thanks
**Producer’s Licence**

Pursuant to section 35 of the Access to Cannabis for Medical Purposes Regulations, this licence is issued to:

BEDROCAN CANADA INC.
47 Uplin Road
Toronto, ON, M1L 2C1, CANADA
Region 1

As a licensed producer at the site indicated above, for the conduct of the following activities for the following controlled substances.

<table>
<thead>
<tr>
<th>Substances</th>
<th>Activity / Activité</th>
<th>Maximum Quantity to be sold or provided to parties listed in each subsection of the ACPMPR below</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIHUANA / MARIHUANA SÉCHÉE (GG)</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>n. 23(2) 550 N/A N/A</td>
</tr>
</tbody>
</table>

**Building 1/Bâtiment 1**

Areas Where Cannabis is Present / Zones de l’installation où du chanvre indien est présent:

- Storage Area / Aire de Stockage

<table>
<thead>
<tr>
<th>Substances / Substances</th>
<th>Production / Production</th>
<th>Sale or Provision / Vente ou Fourniture</th>
<th>Possession / Possession</th>
<th>Shipping / Expédition</th>
<th>Transportation / Transport</th>
<th>Delivery / Livraison</th>
<th>Destruction / Destruction</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIHUANA / MARIHUANA SÉCHÉE</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MARIHUANA SEEDS / GRAINES DE MARIHUANA</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MARIHUANA PLANTS / PLANTS DE MARIHUANA</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

---

[S.31(1)(l)]

[S.40 (1)]

Director, Operations, Ottawa (Medical Cannabis, CLRB), for and on behalf of the Minister of Health

Directeur, Opérations, Bureau du cannabis médical, QSN, pour le ministre de la Santé

Canada
Conditions and Remarks / Conditions et Remarques:

This licence is restricted, in addition to all other applicable conditions, in that the substances inventory (at any given time) cannot exceed a maximum storage capacity value of (redacted) or the levels specified. / Cette licence est restreinte, en plus des autres conditions qui s'appliquent, du fait que l'inventaire des substances (en tout temps) ne peut dépasser une valeur maximale de capacité de stockage de (redacted) pour le volet de niveau de

This licensed producer must notify Health Canada, at a minimum 10 business days in advance, of each planned shipment for all species or provisions of substances listed on this licence to licensed dealers for purposes other than testing. / Ce producteur autorisé doit aviser Santé Canada, au moins 10 jours ouvrables à l'avance de chaque expédition, pour toutes les variétés ou fournitures de substances autorisées sous cette licence aux distributeurs autorisés pour des fins autres que pour les essais.

Please note that the monthly report must be prepared in accordance with the guidance document entitled Licensed Producers Reporting Requirements and submitted on or before the 15th of every month for the previous month. Veuillez noter que le rapport mensuel doit être établi conformément au document d'orientation intitulé Exigences en matière de production de rapports des producteurs autorisés et doit être présenté au plus tard le 15 de chaque mois pour le mois précédent.

Effective date of the licence:
December 16, 2018
This licence expires: June 1, 2018

Date de mise en effet de la licence:
16 décembre 2018
Le présent licence expire: 1er juin 2018

S.39(1)(a)(ii), 39(b), 39(c)(i)

S.40(1)
# Licence No. - N° de licence
10-MM0162/2017

## Producer's Licence

Pursuant to section 35 of the Access to Cannabis for Medical Purposes Regulations, this licence is issued to:

**Tweed Inc.**

1 Hershey Drive

Smiths Falls, ON, K7A 0A8, CANADA

Region III


## Licence de Producteur Autorisé

Conformément à l'article 25 du Règlement sur l'accès au cannabis à des fins médicales, la présente licence est délivrée à:

Tweed Inc.

1 Hershey Drive

Smiths Falls, ON, K7A 0A8, CANADA

Region III


### Substances authorized for sale or provision during the period from January 20, 2017 to January 20, 2020

<table>
<thead>
<tr>
<th>Substances</th>
<th>Activity/Activité</th>
<th>Cannabis sold or provided to eligible parties listed in each subsection of the ACMPR below</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dried Marijuana / Marihuana Séchée</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X x N/A</td>
</tr>
<tr>
<td>Bottled Cannabis Oil / Huile de Cannabis en Bouteille</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X x N/A</td>
</tr>
<tr>
<td>Encapsulated Cannabis Oil / Huile de Cannabis Encapsulée</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X x N/A</td>
</tr>
<tr>
<td>Cannabis in its natural form: Cannabis resin / Cannabis dans sa forme naturelle : Résine de Cannabis</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X N/A</td>
</tr>
<tr>
<td>Marijuana Plants / Plantes de Marihuana</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X N/A</td>
</tr>
<tr>
<td>Marijuana Seeds / Graines de Marihuana</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X N/A</td>
</tr>
<tr>
<td>Fresh Marijuana / Marihuana Fraîche</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>N/A x N/A</td>
</tr>
</tbody>
</table>

### Building 1/Bâtiment 1

**Areas Where Cannabis is Present / Zones de l'installation où du cannabis est présent:**

Storage Area / Aire de Stockage

**S.31(1)(I)**

**S.40 (1)**
<table>
<thead>
<tr>
<th>Substances/Substances</th>
<th>Production/Production</th>
<th>Sale or Purchasing/vente/Vente</th>
<th>Possession/Possession</th>
<th>Shipping/Transportation/Autorisation des livraisons</th>
<th>Delivery/Délivrance</th>
<th>Destruction/Destruction</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIHUANA / MARIHUANA SÉCHÉE</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
</tr>
<tr>
<td>BOTTLED CANNABIS OIL / HUILE DE CANNABIS EN BOUTEILLE</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
</tr>
<tr>
<td>ENCAPSULATED CANNABIS OIL / HUILE DE CANNABIS ENCAPSULÉE</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
</tr>
<tr>
<td>CANNABIS IN ITS NATURAL FORM / CANNABIS RÉSINE / CANNABIS DANS SA FORME NATURELLE / RÉSINE DE CANNABIS</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
</tr>
<tr>
<td>MARIHUANA SEEDS / GRAINES DE MARIHUANA</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
</tr>
<tr>
<td>MARIHUANA PLANTS / PLANTS DE MARIHUANA</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
</tr>
<tr>
<td>FRESH MARIHUANA / MARIHUANA FRAÎCHE</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
</tr>
</tbody>
</table>

**Conditions and Remarks / Conditions et Commentaires:**

This licence is restricted. In addition to all other applicable conditions, in that the substances inventory cannot exceed at any given time a maximum storage capacity value of [redacted] or the security level [redacted]. / Cette licence est réservée, en plus des autres conditions qui s'appliquent, du fait que l'inventaire des substances ne peut dépasser en tout temps une valeur maximale de capacité de stockage de [redacted] ou du niveau de sécurité [redacted].

S.31(1)(i), S.31(1)(l)

This license producer must notify Health Canada, at a minimum of 10 business days in advance, of each planned shipment for all sales or provisions of substances listed on this license to licensed dealers for purposes other than testing / Délivrance / faire rapport de résultats à la demande du ministre de la Santé, conformément aux documents d'orientation obligatoires applicables aux pesticides.

S.39(1)(a)(ii), 39(b), 39(c)(i)

S.31(1)(l)

S.40 (1)

S.39(1)(a)(ii), 39(b), 39(c)(i)
Please note that the monthly report must be prepared in accordance with the guidance document entitled Licensed Producers Reporting Requirements, and submitted on or before the 15th of every month for the previous month. Veillez noter que le rapport mensuel doit être préparé conformément au document d'orientation intitulé Exigences en matière de production de rapports des producteurs autorisés, et doit être présenté au plus tard le 15 de chaque mois pour le mois précédent.

Effective date of the licence:
June 23, 2017
This licence expires on January 20, 2022

Date de prise d'effet de la licence:
23 juin 2017
La présente licence expirera le 20 janvier 2022

Director, Operations Office of Medical Cannabis, OERB, for and on behalf of the Minister of Health
Directeur, Opérations Bureau de cannabis médical, DGURC, pour le Ministre de la Santé
PRODUCER'S LICENCE
Pursuant to section 56 of the Access to Cannabis for Medical Purposes Regulations this licence is issued to.

Matrimon Ltd.
314 Bennett Rd.
Bowmanville, Ontario, Canada, L1C 3K9,
Region I

As a licensed producer at the site indicated above, for the conduct of the following activities for the following controlled substances

Cannabis substances authorized for sale or provision during the period from November 2, 2018 to November 1, 2019:

<table>
<thead>
<tr>
<th>Substances</th>
<th>Activity/Activité</th>
<th>Cannabis sold or provided to eligible parties listed in each subsection of the ACMPR below</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIJUANA / MARIHUANA SÉCHÉE</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>*a. Z(2)(7) X X N/A</td>
</tr>
<tr>
<td>BOTTLED CANNABIS OIL / HUILE DE CANNABIS ENDOUILLÉE</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X X N/A</td>
</tr>
<tr>
<td>CANNABIS IN ITS NATURAL FORM / CANNABIS RESIN / CANNABIS DANS SA FORME NATURELLE / RÉSINE DE CANNABIS</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X N/A N/A</td>
</tr>
<tr>
<td>FRESH MARIJUANA / MARIHUANA FRAÎCHE</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X N/A N/A</td>
</tr>
<tr>
<td>MARIJUANA PLANTS / PLANTS DE MARIJUANA</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X N/A N/A</td>
</tr>
<tr>
<td>MARIJUANA SEEDS / GRAINES DE MARIJUANA</td>
<td>Sale or Provision / Vente ou Fourniture</td>
<td>X N/A N/A</td>
</tr>
</tbody>
</table>

Building 1 / Bâtiment 1

Areas Where Cannabis is Processed / Zones de l'Installation où du cannabis est traité:

Storage Area / Aire de Stockage

Activities / Activités

<table>
<thead>
<tr>
<th>Substances/Substances</th>
<th>Production / Production</th>
<th>*Sale or Provision / Vente ou Fourniture</th>
<th>Possession / Possession</th>
<th>Shipment / Expédition</th>
<th>Transportation / Transport</th>
<th>Delivery / Livraison</th>
<th>Destruction / Destruction</th>
</tr>
</thead>
<tbody>
<tr>
<td>DRIED MARIJUANA / MARIHUANA SÉCHÉE</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>BOTTLED CANNABIS OIL / HUILE DE CANNABIS ENDOUILLÉE</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>CANNABIS IN ITS NATURAL FORM / CANNABIS RESIN / CANNABIS DANS SA FORME NATURELLE / RÉSINE DE CANNABIS</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
</tbody>
</table>

Director, Operations, Orfett Medical Cannabis, CLRB, for and on behalf of the Minister of Health
Directeur, Opérations, Bureau de cannabis médical, OGLRC, pour et de la part du Ministre de la Santé

Canada
| FRESH MARIJUANA / MARIJUANA FRAÎCHE |   |   |   |   |   |   |   |   |   |
| MARIJUANA PLANTS / PLANTS DE MARIJUANA |   |   |   |   |   |   |   |   |   |
| MARIJUANA SEEDS / GRANES DE MARIJUANA |   |   |   |   |   |   |   |   |   |

**Conditions and Remarks / Conditions et Commentaires:**

This licence is restricted, in addition to all other conditions, in that the substances inventory cannot exceed at any given time a maximum storage capacity value of [redacted] for the security vault. This licence est restreinte, en plus des autres conditions qui l’accompagnent, du fait que l’inventaire des substances ne peut dépasser une valeur maximale de capacité de stockage de [redacted] pour la voûte de niveau de sécurité.  

S.31(1)(l)  
S.31(1)(l)

Please note that the monthly report must be prepared in accordance with the guidance document entitled Licensed Producers Reporting Requirements, and submitted on or before the 15th of every month for the previous month. Veuillez noter que le rapport mensuel doit être préparé conformément au document d’orientation intitulé Exigences en matière de production de rapports des producteurs autorisés, et doit être présenté au plus tard le 15 de chaque mois pour le mois précédent.

S.31(1)(l)  
S.39(1)(a)(ii), 39(b), 39(c)(ii)

**Effective date of the licence:**  
September 1, 2017  
Date d’entrée en vigueur de la licence:  
9 septembre, 2017

**This licence expires on November 1, 2019**  
La présente licence expire le 1 Novembre, 2019

**S.40(1)**

Director, Operations, Office of Medical Cannabis.  
Directeur, Opérations, Bureau de cannabis médical.
Jeff,

See most recent financial statements attached.

Thanks

Jeff
Potential copyright material

If you wish to obtain a copy please contact the ATIPP Office at (709) 729-7072 or atippoffice@gov.nl.ca.
Jeff,

For revenue, we expect the site to produce approximately [redacted] of dried cannabis per year.

Newfoundland site is expected to be ready to start production Sept 1, 2018.
Plants growing in Sept/Oct.
Flowering starts in Nov 2018.
Harvests begin Jan 2019.
QA release of product to go to market is by Feb 1, 2019.

So, assuming we wholesale the product at [redacted], that represents revenues of approximately [redacted] per year. This number could be a bit high.

Calendar year 2019 we expect revenues of [redacted] and then [redacted] every calendar year thereafter.

Thanks
Jeff

---

Canopy Growth Corporation

Jeff Ryan
Head, Government and Stakeholder Relations
[redacted] (mobile)

www.canopygrowth.com
Thanks Jeff, just now on another call, will call you in 15 max.

On Sep 11, 2017, at 10:15 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

709.729.7138

On Mon, Sep 11, 2017 at 8:40 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

Regarding the estimates, can you breakout the equipment and labour costs separately for the $45M and indicate how much of each may be spent in NL?

Please let me know if you have any questions.

Thanks,
Jeff

On Sat, Sep 9, 2017 at 11:52 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Jeff,

Apologies for delay.

See below, estimates for potential site and timeline. I owe you revenue projections and job numbers for salary breakdown chart. Hope to have them for you this weekend or first light Monday am.

Feel free to call this weekend if you have any questions or need anything else to suppot.
Thanks

Jeff

<--WRD000.jpg> Newfoundland Potential Site Cost Estimate

<--WRD000.jpg> Newfoundland Construction & Design Monthly Disb...

Canopy Growth Corporation

Jeff Ryan  
Head, Government and Stakeholder Relations  

[mobile]  
www.canopygrowth.com 

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation

Jeff Ryan  
Head, Government and Stakeholder Relations  

[mobile]  
www.canopygrowth.com 

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."
Thanks Jeff,

On it.

On Mon, Sep 11, 2017 at 1:35 PM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

Attached is a Word Doc with additional requested info. Please let me know if you have any questions.

Thanks,

Jeff

---

For revenue, we expect the site to produce approx 40,000 kg of dried cannabis per year.

Newfoundland site is expected to be ready to start production Sept 1 2018.

Plants growing in Sept/Oct.

Flowering starts in Nov 2018.

Harvests begin Jan 2019.

QA release of product to go to market is by March 1 2019.

So, assuming we wholesale the product at $500, that represents revenues of approx ...
Calendar year 2019 I expect revenue of $XXX, and then $XXX every calendar year thereafter.

Canopy Growth Corporation

Jeff Ryan
Head, Government and Stakeholder Relations

(mobile)

www.canopygrowth.com

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation

Jeff Ryan
Head, Government and Stakeholder Relations

(mobile)

www.canopygrowth.com
Yes, that is correct. The hvac duct work as well.

Thanks

On Sep 12, 2017, at 7:09 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Thanks. Also, just to be clear, the structural, electrical and security listed in the Word Doc will be sourced in NL? Is this assumption correct?

Jeff Ryan has attached the following document:

<~WRD000.jpg>
Follow up Questions.docx
<image001.jpg>

Jeff,

See answers to all questions except when hiring will take place.

Will have that for you soon,

Thanks

Jeff

Google Docs: Create and edit documents online
Google Inc. 1600 Amphitheatre Parkway, Mountain View, CA 94043, USA

You have received this email because someone shared a document with you from Google Docs.

“This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”
Brown, Heather

From: Jeff Ryan <[redacted]>
Sent: Friday, September 15, 2017 9:42 AM
To: Mercer, Jeff V.

<table>
<thead>
<tr>
<th>Flower Type</th>
<th>Price Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ground flower</td>
<td>$4.90-$12.00</td>
</tr>
<tr>
<td>Value flower</td>
<td>$4.90-$7.20</td>
</tr>
<tr>
<td>Regular flower</td>
<td>$6.30-$9.60</td>
</tr>
<tr>
<td>Premium flower</td>
<td>$8.40-$16.00</td>
</tr>
</tbody>
</table>

---

Canopy Growth Corporation

Jeff Ryan
Head, Government and Stakeholder Relations
[redacted] (mobile)
www.canopygrowth.com
Our employees on the production floor go through a serious health canada, rcmp background decreeing and then the physical infrastructure and sops are set in place to manage.

Thanks, standby on wholesale price.

Jeff

On Thu, Sep 14, 2017 at 3:34 PM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

In addition, we noticed there are no security jobs listed in the HR list. Are they under a different title or do you deal with security through contracting?

Thanks,

Jeff

Jeff Mercer MBA, CPA, CMA
Major Projects Unit
Government of Newfoundland and Labrador
Dept. of Tourism, Culture, Industry and Innovation
P.O. Box 8700
“This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”

Canopy Growth Corporation

Jeff Ryan
Head, Government and Stakeholder Relations

www.canopygrowth.com
Brown, Heather

From: Jeff Ryan <JeffRyan@CanopyGrowth.com>
Sent: Friday, September 15, 2017 9:17 AM
To: Mercer, Jeff V.
Subject: Re: Average price per gram

Jeff

With the guys now, standby. Let me clarify

---

On Sep 15, 2017, at 8:42 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

Just to be clear, the average wholesale price is [REDACTED] per gram, while the average retail price is [REDACTED] per gram.

Thanks,
Jeff

From: Jeff Ryan <JeffRyan@CanopyGrowth.com>
Sent: Friday, September 15, 2017 9:03 AM
To: Mercer, Jeff V. <jeffmercer@gov.nl.ca>
Subject: Average price per gram

Jeff,

Average wholesale price is [REDACTED] per gram.

Thanks

---

Canopy Growth Corporation
Jeff Ryan
Head, Government and Stakeholder Relations
www.canopygrowth.com

“This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”
Jeff Ryan

Friday, September 15, 2017 9:49 AM

Mercer, Jeff V.

Canopy Growth and New Brunswick Sign Historic Supply MOU

Jeff,

As discussed. Feel free to call anytime this weekend if you need any materials.

Thanks

Potential copyright material

If you wish to obtain a copy please contact the ATIPP Office at (709) 729-7072 or atippoffice@gov.nl.ca.
Jeff,

A customized sell sheet for newfoundland and a link to a recent video from our AGM.


Thanks

Jeff

---

Canopy Growth Corporation

Jeff Ryan
Head, Government and Stakeholder Relations

www.canopygrowth.com
Potential copyright material

If you wish to obtain a copy please contact the ATIPP Office at (709) 729-7072 or atippoffice@gov.nl.ca.
Will call in 5 thanks

On Nov 29, 2017, at 8:22 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Jeff I am available now, if you are.

Yes please.

On Wed, Nov 29, 2017 at 7:47 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

I am on a conference call now, but can we chat at 8:30 your time?

Thanks,
Jeff

Jeff Mercer MBA, CPA, CMA
Major Projects Unit
Government of Newfoundland and Labrador
Dept. of Tourism, Culture, Industry and Innovation
P.O. Box 8700
St. John's, NL A1B 4J6

Tel: 709.729.7138

“This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”
Jeff

I have a meeting at 12:15 eastern I cannot miss

Thanks

On Sep 18, 2017, at 11:20 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

We will call you at 1:00 to 1:10, if that is good with you. Need to get some people out of other meetings.

Jeff

Jeff Mercer MBA, CPA, CMA
Major Projects Unit
Government of Newfoundland and Labrador
Dept. of Tourism, Culture, Industry and Innovation
P.O. Box 8700
St. John's, NL A1B 4J6

Tel: 709.729.7138

“This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”
Ten 4 thanks !

On Sep 20, 2017, at 7:40 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hang tight. I will be in contact.

On Sep 20, 2017, at 7:30 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

Getting a schedule firmed up for September 28th. The Minister's flight arrives at 8:37 am on the 28th, so we can likely be at the facility by 10:00 to 10:15, pending flight delay and getting lost. He has to be back in Ottawa for meetings at 1:30.

Still determining my schedule, whether I will be in Ottawa on the 27th, and who else may be accompanying us.

Thanks,
Jeff

Jeff Mercer MBA, CPA, CMA
Major Projects Unit
Government of Newfoundland and Labrador
Dept. of Tourism, Culture, Industry and Innovation
P.O. Box 8700
St. John's, NL A1B 4J6

Tel: 709.729.7138
"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."
Just stepping into a meeting.

How's 1230 est?

On Sep 21, 2017, at 9:55 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

Can we talk now to discuss the itinerary?

Jeff

From: Jeff Ryan
Sent: Thursday, September 21, 2017 10:05 AM
To: Mercer, Jeff V. <jeffmercer@gov.nl.ca>
Subject: Re: September 27th Meeting

Jeff

This is great. Look forward to it.

Let's chat later today on agenda etc.

Thanks

On Thu, Sep 21, 2017 at 7:56 AM Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

Ted and I will arrive in Ottawa at 8:37am on the 27th. Will pick up a car at the airport and proceed to Smith Falls. I estimate we will be on the road by 9:30, and should be in Smith falls by 10:30 to 10:45.

Let me know if this is reasonable, and if you can accommodate, please.
Thanks,

Jeff

Jeff Mercer MBA, CPA, CMA
Major Projects Unit
Government of Newfoundland and Labrador
Dept. of Tourism, Culture, Industry and Innovation
P.O. Box 8700
St. John’s, NL A1B 4J6

Tel: 709.729.7138

“This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”

Canopy Growth Corporation

Jeff Ryan
Head, Government and Stakeholder Relations

www.canopygrowth.com

“This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or
Let's chat this morning. 930 eastern?

On Sep 22, 2017, at 7:23 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

I need to put together a briefing note for the Minister on his portion (Thursday, Sept. 28th) of the trip. Will need to include who he will be meeting with, will there be a tour, etc.

Can we discuss sometime today?

Thanks,
Jeff

Jeff Mercer MBA, CPA, CMA
Major Projects Unit
Government of Newfoundland and Labrador
Dept. of Tourism, Culture, Industry and Innovation
P.O. Box 8700
St. John's, NL A1B 4J6

Tel: 709.729.7138

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."
Thanks Jeff,

I will be ready for 10:30, so please don’t rush.

Look forward to it.

Jeff

On Tue, Sep 26, 2017 at 1:40 PM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:
Should be 10:15, will email when we leave Ottawa airport.

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Jeff Ryan
Sent: Tuesday, September 26, 2017 3:06 PM
To: Mercer, Jeff V.
Subject: Re: RECIPROCAL CONFIDENTIALITY

Thanks Jeff,

I’ll have a signed copy for you tomorrow. See you tomorrow morning.

Can you please confirm ETA again?

Thanks

Jeff

On Tue, Sep 26, 2017 at 1:32 PM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

Attached is a NDA for your review. Please let me know if you have any questions or concerns.

Thanks,
Jeff Mercer MBA, CPA, CMA
Major Projects Unit
Government of Newfoundland and Labrador
Dept. of Tourism, Culture, Industry and Innovation
P.O. Box 8700
St. John's, NL A1B 4J6
Tel: 709.729.7138

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation

Jeff Ryan
Head, Government and Stakeholder Relations

secretary (mobile) S40 (1)
www.canopygrowth.com
"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation
Jeff Ryan
Hemp, Government and Stakeholder Relations
[redacted] (mobile)
www.canopygrowth.com

---
Jeff Ryan (via Google Docs) <drive-shares-noreply@google.com>
Thursday, October 05, 2017 5:36 PM
Mercer, Jeff V.
Sales Volume if Provincial Cannabis Industry Total Sales Fall Below 7,000 KGs
Sales Volume if Provincial Cannabis Industry Total Sales Fall Below 7,000 KGs.docx

Jeff,

See attached, please check me numbers. This is illustrative only.

Thanks

Jeff
<table>
<thead>
<tr>
<th>Year</th>
<th>Industry Volume</th>
<th>CGC Sales Volume</th>
<th>Premium/ Gram</th>
<th>Costs Recovered Annually</th>
<th>Total Costs Recovered</th>
<th>Minimums +/-</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 1</td>
<td>8,000 KGs</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 2</td>
<td>6,000 Kgs</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 3</td>
<td>6,000 Kgs</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 4</td>
<td>6,000 Kgs</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Year 5</td>
<td>6,000 Kgs</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>annually</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Potential copyright material

If you wish to obtain a copy please contact the ATIPP Office at (709) 729-7072 or atippioffice@gov.nl.ca.
Jeff, I am on a flight at 4:30 your time, will have 5 minutes at the airport if this works. My cell otherwise wide open until then.

Thanks
Jeff

On Wed, Oct 25, 2017 at 8:04 AM, Mercer, Jeff V. <jeffmercer@gov.nl.ca> wrote:

Hi Jeff,

Are you available for a call with Ted at 4:00 NL time. Just wanted to have a quick discussion on the MOU.

Thanks,
Jeff

From: Jeff Ryan (via Google Docs) [mailto:drive-shares-noreply@google.com]
Sent: Monday, October 23, 2017 3:52 PM
To: Mercer, Jeff V. <jeffmercer@gov.nl.ca>
Subject: MOU October 23 2017 Draft for Review.docx

has attached the following document:

MOU October 23 2017 Draft for Review.docx
Jeff,

Some of the subsection's numbers are not correct. Can you please take a look and return to us ASAP?

Thanks

Jeff
Jeff, Can we jump on the phone?

I am at [redacted]

Thanks

Jeff

On Wed, Nov 29, 2017 at 9:00 AM, Jeff Ryan <[redacted]> wrote:

Jeff,

How many NLC cannabis express locations would we have to deliver to?

Thanks

Jeff

--
Canopy Growth Corporation

Jeff Ryan
Vice President, Government and Stakeholder Relations
[redacted] (mobile)
www.canopygrowth.com

--
Canopy Growth Corporation

Jeff Ryan
Vice President, Government and Stakeholder Relations
[redacted] (mobile)
www.canopygrowth.com
Canopy Growth Corporation

Jeff Ryan  
*Head, Government and Stakeholder Relations*

Contact Information:

**mobile**

S.40 (1)

www.canopygrowth.com
November 7, 2017

Ms. Polly Craik  
Chair  
Manitoba Liquor and Lotteries  
842 Milt Stegall Drive  
Winnipeg MB R3G 3L4

Dear Ms. Craik:

In anticipation of legalization of cannabis, our government has taken a proactive approach to address our primary concerns, which are the health and safety of Manitobans, and elimination of the illegal market. We issued an expression of interest to explore options for participants in the new industry, including safe supply, secure distribution and appropriate retail sales. The responses have given us important information and further engaged Manitobans.

Our next step is to issue a request for proposals to seek private sector participation for secure cannabis sales. Manitoba Liquor and Lotteries will play a role in supply and distribution. This role will evolve as the industry matures. This letter sets out the initial mandate for the corporation.

SUPPLY

On behalf of the Province, Manitoba Liquor and Lotteries will:

- Work with Growth, Enterprise and Trade to secure a safe and adequate 18-24 month supply of cannabis bud and oil products for retail and online sales in anticipation of the July 2018 implementation date.

- Ensure suppliers provide product in retail ready packaging in quantities proportionate to purchasing behaviour and meet all labelling, packaging and handling requirements to inform the public about the product and keep it out of the hands of children.
- Work with licensed producers on a secure logistics plan to coordinate production and delivery cycles consistent with demand.

Contracts should target market penetration of 50% within two years of legalization to help eliminate the illegal market.

WHOLESALE DISTRIBUTION

On behalf of the Province, Manitoba Liquor and Lotteries will:

- Offer secure, safe onsite storage and shipment of cannabis products, which maintains a high level of control and auditability, prevents diversion to the illegal market and leverages economies of scale. The use of third parties, with appropriate safeguards is also an option.

- Assume responsibility for the administration of retail orders and procurement of supply to ensure integrity of the system and help eliminate illegal sales.

- Work with licensed producers and delivery service providers to develop a secure distribution logistics plan, including options for safe storage, legal order fulfillment and secure delivery direct from supplier to retail and/or customer.

- Identify secure storage requirements in retail stores and off-site (rural fulfillment).

- Work with the federal government to determine the operational requirements of a seed to sale tracking system through the supply chain to retail, which enables only legal production, supply, distribution and sale of cannabis.

To meet timelines proposed by federal legislation, it will be necessary for certain activities to begin in advance of enactment of the required changes to The Manitoba Liquor and Lotteries Corporation Act. In the absence of the required legislative changes to expand Manitoba Liquor and Lotteries mandate to include cannabis, the corporation will act as Manitoba's agent. The Province will enter into binding contracts once finalized by the corporation.

Government will introduce the necessary amendments to the legislation to expand the corporation's mandate to include the buying and importing of cannabis as well as conducting or funding initiatives that promote the responsible consumption of cannabis and cannabis products. Once legislative authority is in place, the direction contained in this letter will be formalized in a Directive, approved by the Lieutenant Governor in Council and made public in accordance with The Crown Corporation Governance and Accountability Act.
We are providing this initial, high-level guidance to allow the necessary work to begin to meet the July 2018 timeline set by the federal government for legalization. Staff within the corporation, Growth, Enterprise and Trade and Crown Services, will work together to ensure a smooth implementation with the goals of protecting the public and displacing the illegal market in cannabis and related products.

Thank you in advance for your anticipated cooperation.

Yours sincerely,

Honourable Cliff Cullen
Minister
See Below, any questions, please call my cell.

Thanks

On Tue, Dec 5, 2017 at 11:30 AM, Tomson, Julia <JuliaTomson@gov.nl.ca> wrote:

Phil,

Many thanks for your email.

Can you (or perhaps Jeff Ryan) please also provide us with the following:
Many thanks,

Julia

Julia Tomson
Solicitor, Corporate Commercial
Civil Division

T. 709.729.6402
F. 709.729.2129
E. juliatomson@gov.nl.ca

Newfoundland Labrador

Office of the Attorney General
Department of Justice & Public Safety
Government of Newfoundland and Labrador
4th Floor East Block, Confederation Building
P.O. Box 8700
St. John’s, NL
Hi all,
Please let me know if you have any questions/comments.

best,

p.

Phil Shaer  
General Counsel and Vice President, Human Resources  
Canopy Growth Corporation  
C: [Redacted]  
T: 613-706-2185 ext. [Redacted]  
www.canopygrowth.com
Canopy Growth Corporation

Jeff Ryan
Vice President, Government and Stakeholder Relations
(mobile) S.40 (1)
www.canopygrowth.com
<table>
<thead>
<tr>
<th>Base Building</th>
<th>Total Value</th>
<th>Month 1</th>
<th>Month 2</th>
<th>Month 3</th>
<th>Month 4</th>
<th>Month 5</th>
<th>Month 6</th>
<th>Month 7</th>
<th>Month 8</th>
<th>Month 9</th>
<th>Month 10</th>
<th>Month 11</th>
<th>Month 12</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Expenditure</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Description</td>
<td>Costs</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>---------------------------</td>
<td>-------</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Design &amp; Permits</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Demolition &amp; Civil Works</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Architectural</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Structural</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mechanical</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Electrical</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Security</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Equipment</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contingency 15%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Budget Estimate</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

[S.29 (1) (a)]
Stamp, Diane G.

From: Gardner, Ben
Sent: Friday, November 17, 2017 4:02 PM
To: Day, Michael
Subject: Fw: Project Milestones

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Kielley, Marc <MarcKielley@gov.nl.ca>
Sent: Friday, November 17, 2017 3:51 PM
To: Lomond, Ted; Price, Llana; Gardner, Ben
Subject: RE: Project Milestones

Moving from a building buy to construction looks like a serious commitment!

Marc Kielley
Assistant Deputy Minister, Regional Development & Diversification
Tourism, Culture, Industry and Innovation
Government of Newfoundland and Labrador

I (709) 729-5161
e MarcKielley@gov.nl.ca

This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”

From: Lomond, Ted
Sent: Friday, November 17, 2017 3:48 PM
To: Price, Llana; Gardner, Ben; Kielley, Marc
Subject: Fw: Project Milestones

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Jeff Ryan <jeff.ryan@gov.nl.ca>
Sent: Friday, November 17, 2017 3:35 PM
To: Lomond, Ted
Subject: Project Milestones

Ted,

Confurred with our production team. See timeline below. These dates are best effort and we will very likely beat all of them. Designed to protect against unforeseen circumstances.

Intention is to construct on land with additional acreage for future expansion.

Baseline Assumption - We own or have access to a site by January 1, 2018
Concept Layout for Health Canada and Health Canada application submitted - March 1, 2018

Design Completion - June 1, 2018

Civil Works/Building Structure Complete - August 1, 2018

Fit

u

p - Production Room Completion
n & Ready for Health Canada Inspection - product produced - 1-Feb-19

Thanks

Jeff

Canopy Growth Corporation

Jeff Ryan
Vice President, Government and Stakeholder Relations
(416) 806-9071 (mobile)
www.canopygrowth.com
OK so we will meet here at TCII at 9:30. Thanks everyone.

I am available.

Sent from my BlackBerry 10 smartphone on the Bell network.

This works for me.

Ben

Sent from my BlackBerry 10 smartphone on the Bell network.

I am available and I have confirmed that NLC are available.

Sent from my BlackBerry 10 smartphone on the Bell network.

Meant 9:30. Michael can you email Steve and check if this works for him? Thanks.

T
We will need to meet early tomorrow to discuss how to proceed? How does 9:40 work for all?

From: Tomson, Julia  
Sent: Sunday, November 19, 2017 7:28 PM  
To: Day, Michael; Price, Liane; Gardner, Ben; Lomond, Ted; Fitzgerald, Peter  
Subject: Re: Canopy- Supply and Production Arrangement - Term Sheet - November 17 2017 Version 1.docx

Is there a proposed meeting time TCII is contemplating?

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Day, Michael  
Sent: Sunday, November 19, 2017 6:57 PM  
To: Price, Liane; Gardner, Ben; Lomond, Ted; Tomson, Julia; Fitzgerald, Peter  
Subject: Fw: Canopy- Supply and Production Arrangement - Term Sheet - November 17 2017 Version 1.docx

Everyone, please see comments below.

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Steve Winter  
Sent: Sunday, November 19, 2017 6:02 PM  
To: Day, Michael; Lomond, Ted; treid@stewartmckelvey.com  
Subject: RE: Canopy- Supply and Production Arrangement - Term Sheet - November 17 2017 Version 1.docx

Good afternoon all!

A few short comments:
Hope this helps. Let me know when you pin down a time for meeting. My only issue is at 11:30. OK prior to then.

Regards

Steve

From: Winter, Steve [mailto:Steve.Winter@nlliquor.com]
Sent: November-19-17 12:20 PM
To: Steve Winter
Subject: Fwd: Canopy- Supply and Production Arrangement - Term Sheet - November 17 2017 Version 1.docx

Sent from my Bell Samsung device over Canada's largest network.

------- Original message -------
From: "Day, Michael" <MichaelDay@gov.nl.ca>
Date: 2017-11-19 11:45 AM (GMT-03:30)
To: "Winter, Steve" <Steve.Winter@nlliquor.com>
Cc: "Lomond, Ted" <TedLomond@gov.nl.ca>, "Gardner, Ben" <BenGardner@gov.nl.ca>, "Price, Liane" <LianePrice@gov.nl.ca>
Subject: Fw: Canopy- Supply and Production Arrangement - Term Sheet - November 17 2017 Version 1.docx

Mr. Winter,

Please see the attached document which is a summary of the high level business terms for Canopy as proposed by GNL and the company's questions and proposed changes.

We would like to get NLC's input ASAP on this document and hope to arrange an internal early tomorrow morning if possible.
Please let me know if you have any questions.

Mike

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Lomond, Ted <Ted.Lomond@gov.nl.ca>
Sent: Saturday, November 18, 2017 2:26 PM
To: Day, Michael; Price, Lane; Gardner, Ben; Tomson, Julia; Fitzgerald, Peter
Subject: Fw: Canopy- Supply and Production Arrangement - Term Sheet - November 17 2017 Version 1.docx

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Jeff Ryan (via Google Docs) <drive-shares-noreply@google.com>
Sent: Saturday, November 18, 2017 1:35 PM
To: Lomond, Ted
Reply To: Jeff Ryan
Subject: Canopy- Supply and Production Arrangement - Term Sheet - November 17 2017 Version 1.docx

has attached the following document:

Canopy- Supply and Production Arrangement - Term Sheet - November 17 2017 Version 1.docx

Please use this version.

Thanks

Jeff

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this
information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”

Newfoundland Labrador Liquor Corporation – Email Disclaimer www.nlliquor.com/email-disclaimer/
Thanks

On Wed, Nov 22, 2017 at 1:17 PM, Price, Liane <LianePrice@gov.nl.ca> wrote:

Good afternoon Jeff. Ted asked I that I send along the updated draft Term Sheet as result of this morning’s meeting and also the blackline version so that you can see what changes have been made.

As discussed, the next step from here would be to connect legal counsel from both sides to develop the Definitive Agreement.

Thanks for your input this morning.

“This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”

Canopy Growth Corporation

Jeff Ryan
Vice President, Government and Stakeholder Relations
From: Price, Liane  
Sent: Friday, December 22, 2017 8:37 AM  
To: Brown, Heather  
Subject: FW: FW: Canopy - revised term sheet

You're welcome. Our legal counsel is now working on first draft of the Definitive Agreement to share with you and your legal counsel for input.

From: Jeff Ryan  
Sent: Wednesday, November 22, 2017 3:21 PM  
To: Price, Liane  
Cc: Lomond, Ted  
Subject: Re: FW: Canopy - revised term sheet

Thanks

On Wed, Nov 22, 2017 at 1:17 PM, Price, Liane <LianePrice@gov.nl.ca> wrote:

u

Good afternoon Jeff. Ted asked I that I send along the updated draft Term Sheet as result of this morning's meeting and also the blackline version so that you can see what changes have been made.

As discussed, the next step from here would be to connect legal counsel from both sides to develop the Definitive Agreement.

Thanks for your input this morning.

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this
information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”

Canopy Growth Corporation

Jeff Ryan
Vice President, Government and Stakeholder Relations

[Redacted] (mobile)       S.40 (1)

www.canopygrowth.com
Brown, Heather

From: Price, Liane
Sent: Friday, December 22, 2017 8:35 AM
To: Brown, Heather
Subject: FW: FW: Canopy - revised term sheet

From: Jeff Ryan [redacted]
Sent: Wednesday, November 22, 2017 6:10 PM
To: Price, Liane
Cc: Lomond, Ted; Joy, Carla
Subject: Re: FW: Canopy - revised term sheet

We are available tomorrow morning 10:30 am to 12:30 PM est to discuss with your legal team.

Afternoon also has some openings and we will move to accommodate.

Thanks very much

Jeff

On Wed, Nov 22, 2017 at 2:00 PM, Price, Liane <LianePrice@gov.nl.ca> wrote:

You're welcome. Our legal counsel is now working on first draft of the Definitive Agreement to share with you and your legal counsel for input.

From: Jeff Ryan [redacted]
Sent: Wednesday, November 22, 2017 3:21 PM
To: Price, Liane
Cc: Lomond, Ted
Subject: Re: FW: Canopy - revised term sheet

Thanks

On Wed, Nov 22, 2017 at 1:17 PM, Price, Liane <LianePrice@gov.nl.ca> wrote:

Good afternoon Jeff. Ted asked I that I send along the updated draft Term Sheet as result of this morning's meeting and also the blackline version so that you can see what changes have been made.
As discussed, the next step from here would be to connect legal counsel from both sides to develop the Definitive Agreement.

Thanks for your input this morning.

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."
Liane,

Any sense of timing on definitive agreement? Are we still doing a call today?

Thanks

Jeff

On Wed, Nov 22, 2017 at 2:00 PM, Price, Liane <LianePrice@gov.nl.ca> wrote:

You're welcome. Our legal counsel is now working on first draft of the Definitive Agreement to share with you and your legal counsel for input.

Thanks

On Wed, Nov 22, 2017 at 1:17 PM, Price, Liane <LianePrice@gov.nl.ca> wrote:

u

Good afternoon Jeff. Ted asked I that I send along the updated draft Term Sheet as result of this morning's meeting and also the blackline version so that you can see what changes have been made.
As discussed, the next step from here would be to connect legal counsel from both sides to develop the Definitive Agreement.

Thanks for your input this morning.

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation
Jeff Ryan
Vice President, Government and Stakeholder Relations
(mobile): $40 (1)
www.canopygrowth.com

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation
Jeff Ryan
Vice President, Government and Stakeholder Relations
(mobile): $40 (1)
From: Price, Liane
Sent: Thursday, November 23, 2017 10:52 AM
To: 'Jeff Ryan'
Cc: Lomond, Ted; Joy, Carla; Phil Shaer
Subject: RE: FW: Canopy - revised term sheet

I am checking with Legal Counsel and will advise. Thanks

From: Jeff Ryan
Sent: Thursday, November 23, 2017 10:46 AM
To: Price, Liane
Cc: Lomond, Ted; Joy, Carla; Phil Shaer
Subject: Re: FW: Canopy - revised term sheet

Liane,

Any sense of timing on definitive agreement? Are we still doing a call today?

Thanks

Jeff

On Wed, Nov 22, 2017 at 2:00 PM, Price, Liane <LianePrice@gov.nl.ca> wrote:

You're welcome. Our legal counsel is now working on first draft of the Definitive Agreement to share with you and your legal counsel for input.

From: Jeff Ryan
Sent: Wednesday, November 22, 2017 3:21 PM
To: Price, Liane
Cc: Lomond, Ted
Subject: Re: FW: Canopy - revised term sheet

Thanks
On Wed, Nov 22, 2017 at 1:17 PM, Price, Liane <LianePrice@gov.nl.ca> wrote:

Good afternoon Jeff. Ted asked that I send along the updated draft Term Sheet as result of this morning’s meeting and also the blackline version so that you can see what changes have been made.

As discussed, the next step from here would be to connect legal counsel from both sides to develop the Definitive Agreement.

Thanks for your input this morning.

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation

Jeff Ryan
Vice President, Government and Stakeholder Relations
mobile: S.40 (1)
www.canopygrowth.com

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."
Brown, Heather

From: Price, Liane
Sent: Friday, December 22, 2017 8:37 AM
To: Brown, Heather
Subject: FW: FW: Canopy - revised term sheet

From: Price, Liane
Sent: Thursday, November 23, 2017 11:07 AM
To: 'Jeff Ryan'
Cc: Lomond, Ted; Joy, Carla; 'Phil Shaer' [Redacted]
Subject: RE: FW: Canopy - revised term sheet

We will send a meeting request shortly. Thanks,

From: Price, Liane
Sent: Thursday, November 23, 2017 10:52 AM
To: 'Jeff Ryan'
Cc: Lomond, Ted; Joy, Carla; Phil Shaer [Redacted]
Subject: RE: FW: Canopy - revised term sheet

I am checking with Legal Counsel and will advise. Thanks

From: Jeff Ryan [Redacted]
Sent: Thursday, November 23, 2017 10:46 AM
To: Price, Liane
Cc: Lomond, Ted; Joy, Carla; Phil Shaer [Redacted]
Subject: Re: FW: Canopy - revised term sheet

Liane,

Any sense of timing on definitive agreement? Are we still doing a call today?

Thanks

Jeff

On Wed, Nov 22, 2017 at 2:00 PM, Price, Liane <LianePrice@gov.nl.ca> wrote:

You're welcome. Our legal counsel is now working on first draft of the Definitive Agreement to share with you and your legal counsel for input.

From: Jeff Ryan [Redacted]
Sent: Wednesday, November 22, 2017 3:21 PM
To: Price, Liane
Thanks

On Wed, Nov 22, 2017 at 1:17 PM, Price, Liane <LianePrice@gov.nl.ca> wrote:

u

Good afternoon Jeff. Ted asked that I send along the updated draft Term Sheet as result of this morning’s meeting and also the blackline version so that you can see what changes have been made.

As discussed, the next step from here would be to connect legal counsel from both sides to develop the Definitive Agreement.

Thanks for your input this morning.

"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation

Jeff Ryan
Vice President, Government and Stakeholder Relations
416-930-6839 (mobile)
www.canopygrowth.com
"This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender."

Canopy Growth Corporation

Jeff Ryan
Vice President, Government and Stakeholder Relations

[Redacted] (mobile)

www.canopygrowth.com
Hello, is there a call in number?

Clarification of DA

- When: Wed Nov 29, 2017 11am - 11:30am Eastern Time - Toronto
- Where: Conference call (map)
- Who: Mercer, Jeff V. - organizer
  - Gardner, Ben
  - Price, Liane

Attachments: disclaimer.txt