Re: Your request for access to information under Part II of the Access to Information and Protection of Privacy Act BTCRD-37-2016

On October 26, 2016, the Department of Business, Tourism, Culture and Rural Development received your request for access to the following records:

All correspondence related to CETA from September 1st - Present

After discussing the request with you, it was agreed by email to narrow scope of the request:

“Please narrow the parameters of this request and search for all correspondence between federal officials and provincial officials.”

I am pleased to inform you that a decision has been made by the Deputy Minister for the Department of Business, Tourism, Culture and Rural Development to provide access to the requested information. In accordance with your request for a copy of the records, the appropriate copy has been enclosed.

Please be advised that you may ask the Information and Privacy Commissioner to review the processing of your access request, as set out in section 42 of the Access to Information and Protection of Privacy Act (the Act). A request to the Commissioner must be made in writing within 15 business days of the date of this letter or within a longer period that may be allowed by the Commissioner.
The address and contact information of the Information and Privacy Commissioner is as follows:

Office of the Information and Privacy Commissioner
2 Canada Drive
P. O. Box 13004, Stn. A
St. John's, NL. A1B 3V8

Telephone: (709) 729-6309
Toll-Free: 1-877-729-6309
Facsimile: (709) 729-6500

You may also appeal directly to the Supreme Court Trial Division within 15 business days after you receive the decision of the public body, pursuant to section 52 of the Act.

If you have any further questions, please contact me by telephone at 709-729-3356 or by email at wcomeau@gov.nl.ca.

Sincerely,

Wayne Comeau
ATIPP Coordinator
Good morning Carolann, Adam,

As discussed during the call yesterday, we are sharing with you the draft agenda for PEI and New-Brunswick. You will see how their seminars is shaping up to be. Here is a summary of the points we discussed yesterday and some suggestions:

- As David Plunkett is confirm to attend the seminar, he would deliver an overview presentation in the morning and give the latest updates. That would be a 30 mins presentation followed by 15 mins Q&As. His presentation should remain as a general base to set the tone for the day but you can let us know if there is specifics you would like him to focus on. Here is the main points for his presentation:
  - overview of CETA
  - EU market
  - impact of CETA
  - briefly: tariffs, rules of origin and origin procedures, government procurement, trade in services, temporary entry and investment
  - Latest development (next step, Brexit)

- NL will contact EDC and BDC local offices for participation and potential local speakers. As presenters from Ottawa will be joining via videoconference, it would be of value to have local experts physically present.
- GAC is looking for potential speakers on the key subjects and sectors proposed in the agenda. More details to follow early next week. Those speakers will be presenting via videoconference.
- If we may suggest, you will see that both PEI and N.-B. are keeping their breakout discussions to 3 sectors. From the seminar that took place in Vancouver in June, we learn that more than 2 or 3 sectors would be a bit much to managed.
- Another suggestion is to consider the study made by the Atlantic Chamber of Commerce (ACC) on Opportunities in Government Procurement in the EU as a presentation. This could be of interest for the companies in NL. We are having a planning meeting with N.B. Thursday and should have a name for that presentation by then. We can follow-up and see if a speaker could be available for your seminar if you wish to go ahead with that presentation.
- We will be planning another call for later next week or early following.

Let us know your thoughts. If I have missed any other action items, please don’t hesitate to let me know.

Cheers!

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037
Dear Carolann,

Good news! We can confirm a contribution of $3,000 for your event in St. John's. The contribution is a mix of funding coming from EDC and GAC. I will be in touch with you soon regarding the financial procedure for the transfer of funds.

In this context, would it be possible to include EDC's logo in the invitation and the agenda? You will find in attachment the EDC logo.

Regards,

Sophie

Sophie Goulet
Directrice adjointe | Deputy Director
Groupe de travail sur la promotion des accords de libre-échange | FTA Promotion Task Force
sophie.goulet@international.gc.ca
Téléphone | Telephone : 343-203-2204
125 promenade Sussex, Ottawa (Ontario) K1A 0G2
Affaires mondiales Canada | Global Affairs Canada
Gouvernement du Canada | Government of Canada

Hi Adam,

Thanks for the quick response. This is very useful. In preparation of the seminar, we would like to have another call early next week when your team is available to discuss where things are at.

A few more things to follow-up in the meantime:

- EDC and GAC are confirming they will be able to contribute sponsorship funding for the event. Sophie Goulet will follow-up with an email on the matter with further information and the EDC logo to include on the invite.
- Given EDC's participation, they would like to have space for a banner and a promotional table. Could you confirm if the space is available?
- We will be posting all the provincial seminars on our CETA website once it launch to advertise the different events in Canada. Therefore, once you have a link to the event page/registration, please send it to us as well.
- If you could share the most recent agenda that you have with us that would be greatly appreciated.
- As for the break-out sessions, we are looking for available experts in the department. Given the very specific and technical need, we will probably be able to provide presenters via videoconference. We will keep you updated as soon as we get confirmations.
Looking forward to hear your feedback on this.

Cheers!

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

From: Vickers, Adam [mailto:AdamVickers@gov.nl.ca]
Sent: October-13-16 7:42 AM
To: Fleurimond, Lydia - BFMX
Cc: Vaughan, Susan; Dancey, Allison H.
Subject: RE: DRAFT CETA Market Symposium Newfoundland

Hi Lydia,

- Venue is the Holiday Inn on Portugal Cove Road in St. John’s.
- We are planning to have webcast and tele-conferencing as a backup
- Registration will occur on the morning of the event with RSVP occurring earlier to have a good estimation of numbers

As for speakers, we are waiting to hear who the federal government will commit prior to the department seeking speakers. We do not want to duplicate expertise or content for the symposium.

We can have a chat today or tomorrow if you want to discuss further.

Thanks.

Adam Vickers
International Business Development Officer
Trade and Investment Branch
Business, Tourism, Culture and Rural Development
St. John’s, NL
(709) 729-2755

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From: Lydia.Fleurimond@international.gc.ca [mailto:Lydia.Fleurimond@international.gc.ca]
Sent: Wednesday, October 12, 2016 2:29 PM
To: Vickers, Adam
Cc: Sophie.Goulet@international.gc.ca
Subject: RE: DRAFT CETA Market Symposium Newfoundland

Good afternoon Adam,
I wanted to follow-up on my email from Friday. More specifically the needs for speakers. Could you confirm if you need someone for the lunch session. We are securing speakers for provinces this week so I wanted to clarify this with you.

Thanks!

**Lydia Fleurimond**
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

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**From:** Fleurimond, Lydia -BFMX  
**Sent:** October-07-16 5:19 PM  
**To:** 'Vickers, Adam'  
**Subject:** RE: DRAFT CETA Market Symposium Newfoundland

Good afternoon Adam,

I did want to follow up with your team today with a couple questions on a few items:
- Could you confirm the venue for the event in St. John’s?
- Is there videoconference equipment in the rooms?
- Will the registration be done in advance?
- Could you clarify if the speaker for the lunch session will be a local expert? Is your team securing this person?

Looking forward to hear from you on those questions.

In the meantime, I would like to wish everyone a wonderful Thanksgiving weekend!

**Lydia Fleurimond**
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

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**From:** Vickers, Adam [mailto:AdamVickers@gov.nl.ca]  
**Sent:** September-29 -16 12:22 PM  
**To:** Fleurimond, Lydia -BFMX  
**Subject:** RE: DRAFT CETA Market Symposium

Hi Lydia,

I would like to request the GOC logo so that we can include it on our invitations for the event.

Cheers

Adam Vickers
International Business Development Officer
Trade and Investment Branch
Bonjour Adam,

Yes November 24 is confirm for your event.

We do not have a general template/invitation we will be using for the events. Each province can decide on the template. If you would like to have our logo on the invitation, we can certainly provide the watermark to include.

We can request it from our marketing team and send it to you. Let me know if you would like to use it.

Cheers!

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

Hi Lydia,

Just wanted to confirm the November 24th, 2016 date.

Additionally, will the federal government be creating a marketing template/invitation for the four events held across Atlantic Canada? If you were not planning on creating such a document I need to put in a request to our marketing people in the near future.

Thanks.

Adam Vickers
International Business Development Officer
Trade and Investment Branch
Business, Tourism, Culture and Rural Development
St. John’s, NL
Good morning Adam,

I hope this message finds you well.

We are having some issues with the schedule dates in the Atlantic tour. PEI and NB would need to change their dates due to speakers schedules and venue availabilities.

Would your team be open to change the date for the event and have it on Thursday November 24 instead of Monday, November 21?

Please let me know at your earliest convenience.

Thank you.

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

From: Vickers, Adam [mailto:AdamVickers@gov.nl.ca]
Sent: September-14-16 7:08AM
To: Fleurimond, Lydia -BFMX
Subject: RE: DRAFT CETA Market Symposium

Sounds good.

Adam Vickers
International Business Development Officer
Trade and Investment Branch
Business, Tourism, Culture and Rural Development
St. John’s, NL
(709) 729-2755
To: Vickers, Adam
Subject: RE: DRAFT CETA Market Symposium

Hi Adam,

I just got your voice message. It’s been a crazy day. I will give you a quick call tomorrow to discuss a few details and we can have a conference call at large next week with all involve.

Cheers!

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

From: Lydia.Fleurimond@international.gc.ca
Sent: Monday, September 12, 2016 11:41 AM
To: Vickers, Adam
Cc: Dancey, Allison H.; Vaughan, Susan; Harding, Carolann; Ross.Miller@international.gc.ca; Sophie.Goulet@international.gc.ca
Subject: RE: DRAFT CETA Market Symposium

Good morning Adam,

Hope you had a good week-end.
Thank you for sending the draft. I will review the attached agenda with Sophie and Ross and we can schedule a follow-up call this week to discuss feedback and other details. Would Thursday work for your team?
Please advise

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

From: Vickers, Adam [mailto:AdamVickers@gov.nl.ca]
Sent: September-09-16 1:52 PM
To: Fleurimond, Lydia -BFMX
Cc: Dancey, Allison H.; Vaughan, Susan; Harding, Carolann
Subject: DRAFT CETA Market Symposium

Lydia,

Please find attached a draft event program for the CETA Market Awareness event. As you will see from the draft program the morning session is heavily focused on core components of the CETA Agreement – especially those which concern the provision of services. Our department, BTCRD, predominantly works with local SMEs which either provide services, or sells goods which then require servicing.

The afternoon will focus on breakout sessions that identify opportunities in the EU for specific sectors of interest for the province (these 5 sectors are listed in the attached document). These breakout sessions should help identify specific international business development opportunities in various EU member states.

Overall, we would like the symposium to be very focused on the specific topics outlined in our draft program. The topics in the morning were chosen to directly benefit the types of businesses the department works with. Furthermore, the sectors of interest in the afternoon are also the sectors the department has chosen to direct our efforts in supporting.

Finally, I think it would be most beneficial if our event occurred the week following those taking place in the Maritimes as flights can be difficult to arrange from PEI and NB whereas there are direct flights from Ottawa on a daily basis. We would be amenable to having the event take place on either weekday excluding Friday.

We look forward to discussing the attached program in the near future. Feel free to contact us if you have any questions or concerns.

Have a great weekend.

Adam Vickers
International Business Development Officer
Trade and Investment Branch
Business, Tourism, Culture and Rural Development
St. John’s, NL
(709) 729-2755

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Monday, November 21, 2016
Saint-John Convention Centre
Saint-John, NB

Featuring

- Global Affairs Canada (GAC) with details regarding the Comprehensive Economic Trade Agreement (CETA);
- The Atlantic Provinces Economic Council (APEC) and their recently released research detailing Opportunities for Atlantic Manufacturers in the EU;
- The Atlantic Chamber of Commerce (ACC) and their research detailing Opportunities in Government Procurement in the EU;
- Keynote speaker David Flinn, IGT

Participants will be invited to engage in a moderated Q & A following each presentation and are encouraged to stay for an end-of-day networking opportunity with the speakers.

Agenda (draft)

8:30 a.m. Registration and Networking with partners

9:00 a.m. Opening remarks
Opportunities New Brunswick
Speaker TBD

9:15 a.m. Presentation: The Comprehensive Economic Trade Agreement (CETA)
Global Affairs Canada
Speaker TBD

10:00 a.m. Industry breakout sessions with experts

- Food and Beverage – EU Regulations and Compliance
Agenda (continued) draft

- EU Research Program
  Global Affairs Canada

- Building and construction – Market Reports

- Clean tech

12:00 p.m.  Keynote speaker: Experience from a NB Exporter in Europe –
            David Flinn, IGT

12:30  Lunch

1:00 p.m.  Presentation: Opportunities for Atlantic Manufacturers in the EU
           Atlantic Provinces Economic Council (APEC)
           Speaker: TBD

1:45 p.m.  Presentation: Opportunities in Government Procurement
           Opportunities in the EU
           Atlantic Chamber of Commerce (ACC)
           Speaker TBD

2:30 p.m.  Closing and Meet the Speakers networking and partners
Agenda – 1-day CETA Promotional Event: November 22nd, 2016

0830: Registration

0900: Welcoming remarks (Minister MacDonald or other GPEI representative)
  • Minister MacDonald (tentative)

0915: CETA 101 benefiting Canadian companies
  • David Plunkett – past Ambassador of Canada to EU (confirmed)

1000: Testimonial: Our Experience in the EU Market and the Implications of CETA for our Strategy
  (GPEI to confirm local companies to provide testimonials)
  • Food Sector (tbd)
  • Aerospace/Advanced Manufacturing (tbd)
  • Professional Services: (tbd)

1030: Health Break

1045: Doing business in the EU (customs, product safety, packaging and labelling, intellectual property, government procurement) (speaker: business person in the sector (e.g. logistics) to cover some of the topics).
  • Speakers tbd

1130: Tools to Succeed (EDC, BDC, TCS): will include Trade Team PEI (Provincial Tools)
  • EDC is confirmed (David Surette and Bryan Nugent)
  • BDC is confirmed (Bertha Jay)
  • GAC-TCS (Butch Postma)
  • AAFC (Janet Steele and/or CFIA official)
  • TradeTeamPEI (Scott Ferris)

1230: Networking lunch including keynote speaker (presentation duration: 20 minutes)
  • Premier MacLauchlan (to be confirmed)

1345: Breakout sessions for 3 different sectors to discuss opportunities (format TBD. Possible participation by TCs from Canadian missions in Europe either in person or via VC)
  • Food (Agriculture/Agri-Food; Fish & Seafood)
  • Aerospace, Advanced Manufacturing & Marine Technology
  • Professional Services

1500: Closing Remarks – key takeaways of the day and next steps for companies (seminar moderator wrap up)

1520: Wrap-Up
Cluff, Peter

From: Lydia.Fleurimond@international.gc.ca
Sent: Wednesday, September 07, 2016 10:44 AM
To: Vaughan, Susan; Ross.Miller@international.gc.ca; Sophie.Goulet@international.gc.ca; Christine.Smith@international.gc.ca; Bernard.Postma@international.gc.ca; Harding, Carolann
Cc: John.Gartke@international.gc.ca; Kathleen.Mackay@international.gc.ca; Anthony.Mclevey@international.gc.ca; Christine.Wong@international.gc.ca
Subject: RE: Planning discussion: collaboration on promoting CETA with Newfoundland

For those at headquarters, please note the meeting will be in CS-500

Thanks

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

-----Original Appointment-----
From: Fleurimond, Lydia -BFMX
Sent: September-02-16 1:33 PM
To: Fleurimond, Lydia -BFMX; Vaughan, Susan; Miller, Ross -BFMX; Goulet, Sophie -BFMX; Smith, Christine -ROATL -TD; Postma, Bernard -ROATL -TD; Harding, Carolann (carolannharding@gov.nl.ca)
Cc: Gartke, John -BST -BSTO; Mackay, Kathleen -BFMX; McLevey, Anthony -ROATL -TD; Wong, Christine -NNC
Subject: Planning discussion: collaboration on promoting CETA with Newfoundland
When: September-07-16 9:30 AM-10:30 AM (UTC-05:00) Eastern Time (US & Canada).
Where: LBP-C5-500-VCNET Conference Room/Salle de conférence

Good afternoon to all,

Thank you for participating in our discussion. We would like to propose the following agenda to initiate planning:

1. Date: November 25, 2016 (to be confirmed)
2. Agenda: structure and content (see proposed options)
3. Audience: Target audience?
4. Location: St. John’s?
5. Event hosted by NL: defining GAC’s involvement and role and other partners.

<< File: DRAFT - CETA seminars agenda version August 30 2016.docx >>

As multiple offices will be joining the call, we will be using the teleconference service.
Please use the information below to dial-in to the call.

Numéro de conférence 4947929
Hi Kal, Suzanne, Carolann, Monica,

In my capacity as head of the Global Affairs Canada Task Force for FTA promotion, I’m touching base further to your several contacts with Annie Dubé to formally start the ball rolling on collaborating on events to present CETA and its advantages to Atlantic Canada’s business audiences this Fall (some of whom of course have already had presentations, though we believe there is still unsatisfied demand).

My understanding from Annie is that we could be looking at provincially-hosted events (though we are open to co-presenting them, see below). There’s a fair bit of coordination involved in order to get the right people lined up (including on our side), and I gather you’ve been expecting this message. At Annie’s suggestion I am engaging all four of you at once, because there’s certainly a logic (scheduling permitting) to running events back to back in your provinces.

You will doubtless have views on audiences, timing, structure and content, but here for your consideration are some ideas we have been playing with:

- **Audience:** In our view, priority should be given to attracting those enterprises already doing business in the EU who might wish to expand that business, and those we think are qualified to enter EU markets but have not done so as of yet (a set that might include those that are not export ready at this time). We can add value to both groups, whether by setting out the steps to use CETA to enter or expand their EU business, or to help them conclude that their business expansion efforts would best be directed elsewhere. We also think business information intermediaries (e.g. consultants, banks, and associations) might be useful target audiences given their role as message multipliers. Because of the Privacy Act, we may not be able to directly provide the names of current clients of the Trade Commissioner Service (TCS) or businesses that have inquired about EU markets, but we could market the events to them using a joint invitation.
• Costs: I cannot tell a lie: we do not have a budget for the outreach series we’d like to run, though that does not mean there wouldn’t be a federal contribution (we’d work with you to engage possible contributors (smile, Alan!), and would look internally to see if we couldn’t find some funds to help with general costs, over and above our costs in making TCS participants available).

To round out the picture, we’re also reviewing our options for a number of complementary or follow-on activities that could unfold in the period between signature and entry into force:

• Market- and sector-specific presentations: by webinar and/or through a series of “live” monthly tours by Trade Commissioners currently in the EU, in the form of panels of perhaps four TCSs to speak in greater detail about certain sectors (based on our current multi-country sector teams, these would be agri-food, clean tech, aerospace, life sciences and ICT, but it is not excluded that we add sessions on other important sectors like forest products). If this proves possible, would you be interested in hosting these panels over the coming months to take advantage of building business interest in CETA? It could constitute “Part 2” of a two-part series addressing the same audience as “Part 1”, above. As above, the timing of such tours and of the webinars is something we’d value your views on.

• Issue-specific presentations (e.g. “services and labour mobility”): by webinar, as internal training materials are converted for public use and issue experts become available; likely no sooner than late Fall. I see this as a series that can be added to as partners and business clients identify topics of interest, and even if we manage to do the initial webinars “live” (my preference, but a bigger logistical challenge), we would record them and make them available on demand.

• A revamped FTA or CETA web site to which we would add business-friendly material, both what is currently available (reviewed and updated as necessary) and new material as it becomes available. This could include a downloadable overview webinar. We would hope, amongst other things, to profile upcoming events and direct interested parties to
the appropriate link for information and sign-up, and obviously we’d like to link to any provincial or partner resources you’d wish us to include.

In our view, CETA is an important hook to get our businesses looking at the EU market, so we must be prepared to seize opportunities (especially around signature and again around entry into force, when there will already be public attention to it). However, for our businesses (and especially our SMEs) to really get their heads around how to penetrate or grow in this rewarding but competitive market and connect to the relevant business and trade support services, we’ll probably need to maintain some ongoing level of outreach, as long as there is business need and interest. As with everything else I’ve mentioned here, we’d appreciate your views on this.

I should also explain that we’re in the middle of a summer rotation, with certain people moving on (notably myself, to new challenges, and Annie Dubé, though not as far—she will be coordinating the TCS network in Europe in her capacity as Deputy Director, EU-EFTA Commercial Relations for Global Affairs Canada). As a result, I’ve copied a number of people for continuity: Ross Miller, Deputy Head and Director of the Task Force, who will be running things for the next few weeks; Sophie Goulet, incoming Deputy Director in the Task Force, who will come on board in a month; Lydia Fleurimond, our partnerships officer; and John Gartke, Director responsible amongst other things for the Department’s Outreach Unit. In addition, obviously, I should like to keep certain colleagues fully engaged: our Regional Office (Kathryn Aleong, Director, Christine Smith, Deputy Director, and others copied—I blush to say I don’t know who we have in Moncton these days, but I’ve copied Butch and Anthony) and their Ottawa colleagues (Tab Borden, Anne Malépart and Line Chabot). I know for a fact that I’ve missed important addressees (e.g. EDC, BDC, NRCan) for lack of time to determine who they should be, so please feel free to share this with my apologies to those I’ve overlooked.

We look forward to this collaboration.

Randle

Randle Wilson
Head | Chef
FTA promotion task force |
Groupe de travail sur la promotion des ALE
Randle.Wilson@international.gc.ca
Telephone | Téléphone 343-203-1877
Facsimile | Télécopieur 613-944-3473
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Ottawa, Ontario K1A 0G2 | Ottawa (Ontario) K1A 0G2
Global Affairs Canada | Affaires mondiales Canada
Government of Canada | Gouvernement du Canada

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Good afternoon to all,

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1. Date: November 25, 2016 (to be confirmed)
2. Agenda: structure and content (see proposed options)
3. Audience: Target audience?
4. Location: St. John’s?
5. Event hosted by NL: defining GAC’s involvement and role and other partners.

As multiple offices will be joining the call, we will be using the teleconference service. Please use the information below to dial-in to the call.

<table>
<thead>
<tr>
<th>Numéro de conférence</th>
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<td>1 877-413-4781</td>
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Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037
Mobile : 613-617-5780
125 Sussex Drive | 125, promenade Sussex, Tower C-140
Ottawa, Ontario K1A 0G2 | Ottawa (Ontario) K1A 0G2
Hi Kal, Suzanne, Carolann, Monica,

In my capacity as head of the Global Affairs Canada Task Force for FTA promotion, I'm touching base further to your several contacts with Annie Dubé to formally start the ball rolling on collaborating on events to present CETA and its advantages to Atlantic Canada's business audiences this Fall (some of whom of course have already had presentations, though we believe there is still unsatisfied demand).

My understanding from Annie is that we could be looking at provincially-hosted events (though we are open to co-presenting them, see below). There's a fair bit of coordination involved in order to get the right people lined up (including on our side), and I gather you've been expecting this message. At Annie's suggestion I am engaging all four of you at once, because there's certainly a logic (scheduling permitting) to running events back to back in your provinces.

You will doubtless have views on audiences, timing, structure and content, but here for your consideration are some ideas we have been playing with:

- **Audience:** In our view, priority should be given to attracting those enterprises already doing business in the EU who might wish to expand that business, and those we think are qualified to enter EU markets but have not done so as of yet (a set that might include those that are not export ready at this time). We can add value to both groups, whether by setting out the steps to use CETA to enter or expand their EU business, or to help them conclude that their business expansion efforts would best be directed elsewhere. We also think business information intermediaries (e.g. consultants, banks, and associations) might be useful target audiences given their role as message multipliers. Because of the Privacy Act, we may not be able to directly provide the names of current clients of the Trade Commissioner Service (TCS) or businesses that have inquired about EU markets, but we could market the events to them using a joint invitation.

- **Venues:** your call, but we've assumed Halifax, St. John's, Charlottetown, and one or more cities to be determined in NB.

- **Timing:** we've been thinking of the early Fall (October), but it is not clear how much attention Canadian businesses will devote to CETA until they are certain it is going to be implemented. Approval by the Council of the EU and the European Parliament, and approval by Parliament in Canada are three of the key signals business will heed. On the other hand, given the complexities of EU markets, companies should be encouraged to begin their preparations to enter these markets as early as possible; and indeed ONB, amongst others, has already held events on this basis. What are your views?

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Global Affairs Canada | Affaires mondiales Canada
Government of Canada | Gouvernement du Canada

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Standard CETA Domestic Promotion Event Program

Organised by GAC, provincial partner and others TBD
Content Partner: EDC, BDC, etc. TBD
Format: Half-day and full-day seminar in several Canadian cities
Timeline: October to December 2016

Objectives:
- Identifying opportunities for Canadian companies in the EU following CETA ratification;
- Raising awareness of the services offered to Canadian companies (TCS, EDC, BDC, CCC and provincial services);
- Client attraction for TCS and other service providers.

A - Draft format: half-day seminar

0830: Registration
0900: Welcoming remarks (Minister of International Trade, Parliamentary Secretary, CETA Envoy, or Senior GAC Official (TBC))
0915: CETA 101: Benefits for Canadian companies (speaker: TFMB/TEU (TBC))
1000: Health Break
1015: Doing business in the EU (customs, product safety, packaging and labelling, intellectual property, government procurement) (speaker: business person in the sector (e.g. logistics) to cover some of the topics).
1100: Key Sector Opportunities (Presentation by TBC)
1130: Testimonial: Our Experience in the EU Market and the Implications of CETA for our Strategy (Company operating in Canada TBD)
1200: Networking lunch including keynote speaker (presentation duration: 20 minutes)
1315: Closing Remarks – key takeaways of the day and next steps for companies (seminar moderator wraps-up)
B - Draft format of a one-day seminar

0830: Registration

0900: Welcoming remarks (Minister of International Trade, Parliamentary Secretary, CETA Envoy, or Senior GAC Official (TBC))

0915: CETA 101 benefiting Canadian companies (speaker: TFMB/TEU TBC)

1000: Testimonial: Our Experience in the EU Market and the Implications of CETA for our Strategy (Company operating in Canada TBD)

1030: Health Break

1045: Doing business in the EU (customs, product safety, packaging and labelling, intellectual property, government procurement) (speaker: business person in the sector (e.g. logistics) to cover some of the topics).

1130: Tools to Succeed (EDC, BDC, TCS)

1230: Networking lunch including keynote speaker (presentation duration: 20 minutes)

1345: Breakout sessions for 3 different sectors to discuss opportunities (format TBD. Possible participation by TCs from Canadian missions in Europe either in person or via VC)

1445: Health Break

1500: Breakout sessions continue

1600: Closing Remarks – key takeaways of the day and next steps for companies (seminar moderator wraps-up)
Of course no problem. I will follow-up next week.

Thanks!

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

From: Harding, Carolann [mailto:carolannharding@gov.nl.ca]
Sent: August-30-16 7:23 AM
To: Fleurimond, Lydia -BFMX
Subject: Re: Possible collaboration on promoting CETA to business audiences

Hi, I’m in Toronto right now. Maybe we can chat when I get back to the office, next week is better. My staff are mocking up a day from our perspective. That week works for us as well.

May I ask you to reach out early week?
We can schedule a call then.

Thanks

CA

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Lydia.Fleurimond@international.gc.ca
Sent: Monday, August 29, 2016 4:07 PM
To: Harding, Carolann
Subject: RE: Possible collaboration on promoting CETA to business audiences

Good afternoon Carolann,

Hope this email find you well.
I am following-up to see if there is any development on the events’ planning and more specifically. I would like to suggest a conference call with our group to see how we will collaborate and get the ball rolling on our end as well. Would you be available this week or next to discuss event dates, format, speakers, ect?

Looking forward working with you on this project.
Best regards.

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From: Turmel, Suzanne (ONB) [mailto:Suzanne.Turmel@onbcanada.ca]
Sent: August-14-16 3:02 PM
To: Wilson, Randle -BFMX; kbwhitnell@gov.pe.ca; carolannharding@gov.nl.ca; marab@nsbi.ca; LeBlanc, Aline (ONB)
Cc: lwbrammer@gov.pe.ca; Aleong, Kathryn -ROATL -TD; Smith, Christine -ROATL -TD; alan.kinnie@canada.ca; Postma, Bernard -ROATL -TD; McLevey, Anthony -ROATL -TD; Gartke, John -BST -BSTO; Malépart, Anne -BSI; Chabot, Line -BSI; Borden, Tab -BSI; Danagher, Michael -BSD; Dube, Annie -EUB; St-Hilaire, Edith -EUB; French, Nevin -EUB; Miller, Ross -BFMX; Goulet, Sophie -WWS; Fleurimond, Lydia -BFMX; Martineau, Gaetan -ROATL -TD; Morgan, Kelly -TEU; Barker, Colin -TEU; shawn.ingraham@agr.gc.ca
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Hi all,
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We will sketch out a program and identify a city, and share with Annie soon. We would hope to have a general session with multiple topics addressed in the morning, then some break out sector tracks in the afternoon.

Thanks!
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Suzanne Turmel
Director/Directrice
Export Development/Développement des exportations
Opportunities/Opportunités NB
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Conformément aux nouvelles mesures législatives canadiennes anti-pourriels, si vous n'avez pas opté de recevoir des courriels d'Opportunités NB, veuillez répondre à ce message en indiquant "option d’inclusion" dans le corps du courriel. Si vous ne souhaitez plus recevoir des courriels d'Opportunités NB, veuillez répondre à ce message en indiquant "désabonnement" dans le corps du courriel.

From: Randle.Wilson@international.gc.ca [mailto:Randle.Wilson@international.gc.ca]
Sent: Thursday, July 28, 2016 6:50 PM
To: kbwhitnell@gov.pe.ca; Turmel, Suzanne (ONB); carolannharding@gov.nl.ca; marab@nsbi.ca
Cc: lwbrammer@gov.pe.ca; Kathryn.Aleong@international.gc.ca; Christine.Smith@international.gc.ca; alan.kinnie@canada.ca; Bernard.Postma@international.gc.ca; Anthony.McLevey@international.gc.ca; John.Gartke@international.gc.ca; Anne.Malepart@international.gc.ca; Line.Chabot@international.gc.ca;
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Sent: Monday, August 29, 2016 5:37 PM
To: Harding, Carolann
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Cc: lwbrammer@gov.pe.ca; Aleong, Kathryn -ROATL-TD; Smith, Christine -ROATL-TD; alan.kinnie@canada.ca; Postma, Bernard -ROATL-TD; McLevey, Anthony -ROATL-TD; Gartke, John -BST-BSTO; Malépart, Anne -BSI; Chabot, Line -BSI; Borden, Tab -BSI; Danagher, Michael -BSD; Dube, Annie -EUB; St-Hilaire, Edith -EUB; French, Nevin -EUB; Miller, Ross -BFMX; Goulet, Sophie -WWS; Fleurimond, Lydia -BFMX; Martineau, Gaetan -ROATL-TD; Morgan, Kelly -TEU; Barker, Colin -TEU; shawn.ingraham@agr.gc.ca
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We look forward to this collaboration.

Randle

Randle Wilson
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FTA promotion task force |
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Ottawa, Ontario K1A 0G2 | Ottawa (Ontario) K1A 0G2
Global Affairs Canada | Affaires mondiales Canada
Government of Canada | Gouvernement du Canada
Cluff, Peter

From: Lydia.Fleurimond@international.gc.ca
Sent: Thursday, August 18, 2016 5:10 PM
To: marab@nsbi.ca
Cc: Ross.Miller@international.gc.ca; Sophie.Goulet@international.gc.ca; Kathryn.Aleong@international.gc.ca; Christine.Smith@international.gc.ca; Annie.Dube@international.gc.ca; John.Gartke@international.gc.ca; scferris@gov.pe.ca; lwbramme@gov.pe.ca; Suzanne.Turmel@onbcanada.ca; Harding, Carolann; kschmeisser@nsbi.ca; Kathryn.Aleong@international.gc.ca; Christine.Smith@international.gc.ca
Subject: RE: Possible collaboration on promoting CETA to business audiences

Thank you for the update Monica. This is great news.

To move forward with the planning, can I suggest we organise a conference call next week with all involved? That way we can understand what your preferred format will be, discuss the different cities dates and also potential GoC speakers.

I would suggest a call on Tuesday afternoon at 2:00pm Ottawa time. Would this work?

Looking forward to hear from you.

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037
Mobile : 613-617-5780
111 Sussex Drive | 111, promenade Sussex
Ottawa, Ontario K1A 0G2 | Ottawa (Ontario) K1A 0G2

From: Monica Arab [mailto:marab@nsbi.ca]
Sent: August-18-16 10:18 AM
To: Fleurimond, Lydia -BFMX
Cc: Miller, Ross -BFMX; Goulet, Sophie -WWS; Aleong, Kathryn -ROATL -TD; Smith, Christine -ROATL -TD; Dube, Annie -EUB; Gartke, John -BST -BSTO; Scott Ferris; lwbramme@gov.pe.ca; Suzanne.Turmel@onbcanada.ca; Harding, Carolann; Kyle Schmeisser; Aleong, Kathryn -ROATL -TD; Smith, Christine -ROATL -TD
Subject: RE: Possible collaboration on promoting CETA to business audiences

Hi Lydia;

The provincial Atlantic Canadian trade reps had a call this morning and we discussed the CETA promotion initiative. We agreed that the November time-frame Suzanne Turmel suggested would be workable for all. We also discussed the process of developing the agendas, and it was agreed that each province would develop its own program specific to its needs, with the input of our regional federal representatives. As there will likely be common themes and areas of interest, we will try to ensure that we leverage speakers/experts that may be attending across the region.
Please advise either directly or through Kathryn or Christine on next steps.

Monica

Monica Arab
Senior Strategist, Export
Nova Scotia Business Inc.
(t) 902-424-(m) 902-5711 240-1988
marab@nsbi.ca | www.nsbi.ca

From: Lydia.Fleurimond@international.gc.ca [mailto:Lydia.Fleurimond@international.gc.ca]
Sent: August 16, 2016 10:48 AM
To: Monica Arab <marab@nsbi.ca>
Cc: Ross.Miller@international.gc.ca; Sophie.Goulet@international.gc.ca; Kathryn.Aleong@international.gc.ca; Christine.Smith@international.gc.ca; Annie.Dube@international.gc.ca; John.Gartke@international.gc.ca
Subject: RE: Possible collaboration on promoting CETA to business audiences

Hi Monica,

This great. Thank you for your quick response.
Looking forward to hear from you soon.

---

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
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Ottawa, Ontario K1A 0G2 | Ottawa (Ontario) K1A 0G2

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From: Monica Arab [mailto:marab@nsbi.ca]
Sent: August-16-16 8:56 AM
To: Fleurimond, Lydia -BFMX
Cc: Miller, Ross -BFMX; Goulet, Sophie -WWS; Aleong, Kathryn -ROATL -TD; Smith, Christine -ROATL -TD
Subject: RE: Possible collaboration on promoting CETA to business audiences

Hi Lydia;

I have been on vacation since sending the email (returned on Monday) so haven’t had the opportunity to discuss with my Atlantic colleagues. We have a standing meeting on Thursday’s, so I’ll raise it then. Hope to be able to get a call together sometime soon. I’m copying our regional GAC contacts in as well.

Best regards;

Monica

Monica Arab
From: Lydia.Fleurimond@international.gc.ca
Sent: August 15, 2016 6:53 PM
To: Monica Arab <marab@nsbi.ca>
Cc: Ross.Miller@international.gc.ca; Sophie.Goulet@international.gc.ca
Subject: [NEWSENDER] - RE: Possible collaboration on promoting CETA to business audiences

Good evening Monica,

I hope this email finds you well.

I am part of the task force and will be working on the events with my director Ross Miller and Sophie Goulet. I am following-up with you to see if there was any development made on the events? Also, we would like to coordinate a teleconference call to get the ball rolling on the planning.

Please let me know at your earliest convenience.

Lydia Fleurimond
Partnership Officer | Agente de partenariat
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Ottawa, Ontario K1A 0G2 | Ottawa (Ontario) K1A 0G2

---

From: Monica Arab [mailto:marab@nsbi.ca]
Sent: July-29-16 7:57 AM
To: Wilson, Randle -BFMX; kbwhitnell@gov.pe.ca; Suzanne.Turmel@onbcanada.ca; carolannharding@gov.nl.ca; Kyle Schmeisser
Cc: lwbrammer@gov.pe.ca; Aleong, Kathryn -ROATL -TD; Smith, Christine -ROATL -TD; alan.kinnie@canada.ca; Postma, Bernard -ROATL -TD; McLevey, Anthony -ROATL -TD; Gartke, John -BST -BSTO; Malépart, Anne -BSI; Chabot, Line -BSI; Borden, Tab -BSI; Danagher, Michael -BSD; Dube, Annie -EUB; St-Hilaire, Edith -EUB; French, Nevin -EUB; Miller, Ross -BFMX; Goulet, Sophie -WWS; Fleurimond, Lydia -BFMX; Martineau, Gaetan -ROATL -TD; Morgan, Kelly -TEU; Barker, Colin -TEU; shawn.ingraham@agr.gc.ca
Subject: RE: Possible collaboration on promoting CETA to business audiences

Hi Randle (and colleagues across Canada....) –

Thanks for the detailed email outlining the issues and opportunities for the outreach sessions. As you have mentioned, there have been discussions of a coordinated effort across Atlantic Canada. We have been trying to figure out timing, which I’m sure you’re aware has been complicated by the pending CAP mission. That said, you’ve given us lots to think about, so our pan-Atlantic group can either discuss at our next IBDA MC committee meeting in August, or through the EU working committee which we have in place.
I know that a few of us provincial folks are either on or returning from vacation over the next couple of weeks, but hopefully we can respond in a timely manner with some initial thoughts to keep the momentum moving forward.

Take care;

Monica

---

Monica Arab
Senior Strategist, Export
Nova Scotia Business Inc.
(t) 902-424- (m) 902-5711 240-1988
marab@nsbi.ca | www.nsbi.ca

From: Randle.Wilson@international.gc.ca [mailto:Randle.Wilson@international.gc.ca]
Sent: July 28, 2016 6:50 PM
To: kbwhitnell@gov.pe.ca; Suzanne.Turmel@onbcanada.ca; carolannharding@gov.nl.ca; Monica Arab <marab@nsbi.ca>
Cc: lwbrammer@gov.pe.ca; Kathryn.Aleong@international.gc.ca; Christine.Smith@international.gc.ca; alan.kinnie@canada.ca; Bernard.Postma@international.gc.ca; Anthony.Mclpevey@international.gc.ca; John.Gartke@international.gc.ca; Anne.Malepart@international.gc.ca; Line.Chabot@international.gc.ca; Tab.Borden@international.gc.ca; Michael.Danagher@international.gc.ca; Annie.Dube@international.gc.ca; Edith.St-Hilaire@international.gc.ca; Nevin.French@international.gc.ca; Ross.Miller@international.gc.ca; Sophie.Goulet@international.gc.ca; Lydia.Fleurimond@international.gc.ca; Gaetan.Martineau@international.gc.ca; Kelly.Morgan@international.gc.ca; Colin.Barker@international.gc.ca; Shawn.Ingraham@agr.gc.ca
Subject: Possible collaboration on promoting CETA to business audiences

Hi Kal, Suzanne, Carolann, Monica,

In my capacity as head of the Global Affairs Canada Task Force for FTA promotion, I’m touching base further to your several contacts with Annie Dubé to formally start the ball rolling on collaborating on events to present CETA and its advantages to Atlantic Canada’s business audiences this Fall (some of whom of course have already had presentations, though we believe there is still unsatisfied demand).

My understanding from Annie is that we could be looking at provincially-hosted events (though we are open to co-presenting them, see below). There’s a fair bit of coordination involved in order to get the right people lined up (including on our side), and I gather you’ve been expecting this message. At Annie’s suggestion I am engaging all four of you at once, because there’s certainly a logic (scheduling permitting) to running events back to back in your provinces.

You will doubtless have views on audiences, timing, structure and content, but here for your consideration are some ideas we have been playing with:

- Audience: In our view, priority should be given to attracting those enterprises already doing business in the EU who might wish to expand that business, and those we think are qualified to enter EU markets but have not done so as of yet (a set that might include those that are not export ready at this time). We can add value to both groups, whether by setting out the steps to use CETA to enter or expand their EU business, or to help them conclude that their business expansion efforts would best be directed elsewhere. We also think business information intermediaries (e.g. consultants, banks, and associations) might be useful target audiences given their role as message multipliers. Because of the Privacy Act, we may not be able to directly provide the names
of current clients of the Trade Commissioner Service (TCS) or businesses that have inquired about EU markets, but we could market the events to them using a joint invitation.

- Venues: your call, but we’ve assumed Halifax, St. John’s, Charlottetown, and one or more cities to be determined in NB.
- Timing: we’ve been thinking of the early Fall (October), but it is not clear how much attention Canadian businesses will devote to CETA until they are certain it is going to be implemented. Approval by the Council of the EU and the European Parliament, and approval by Parliament in Canada are three of the key signals business will heed. On the other hand, given the complexities of EU markets, companies should be encouraged to begin their preparations to enter these markets as early as possible; and indeed ONB, amongst others, has already held events on this basis. What are your views?
- Structure and content: we’ve been considering a half-day format, with an opening session with an overview of CETA (by one of our trade policy colleagues if available, unless your CETA negotiators would do it); a drill-down session, perhaps featuring a couple of speakers speaking to specific markets and/or sectoral opportunities in the EU (ideally, we’d provide Senior Trade Commissioners from missions in the EU to do this via video link); and a B2B session chaired by someone already doing business in the EU, with us government types (you, our Regional Director Kathy Aleong or her team, probably colleagues from EDC and BDC) acting as resources (while recognizing that the questions might be more hands-on ones about how to actually do business there—where some coaching by experienced exporters would be as useful as governmental presentations). We should also make sure our program and speakers are prepared for any top-of-mind questions from Atlantic businesses, e.g. about the impact of Brexit. We would expect the sessions to be in English unless NB suggests a French-language session in Moncton or elsewhere, but of course will always be ready to serve official language minority communities across the Atlantic in the language of their choice.
- Partners: I guess this would flow in part from what structure you are envisioning, and what sectors you wish to highlight. Core support services from the federal side would include the Trade Commissioner Service, EDC, BDC, and for many sectors NRC-IRAP; and sectoral partners like AAFC (Shawn Ingraham is copied) and NRCan. Other relevant federal players would obviously include ACOA (I’ve copied Alan Kinnie). Depending on your views, we could also partner with a business association. I’d see the partners helping publicize the event and recruit the audience and, depending on structure, participating as scheduled speakers or as on-site resources.
- Costs: I cannot tell a lie: we do not have a budget for the outreach series we’d like to run, though that does not mean there wouldn’t be a federal contribution (we’d work with you to engage possible contributors (smile, Alan!)), and would look internally to see if we couldn’t find some funds to help with general costs, over and above our costs in making TCS participants available).

To round out the picture, we’re also reviewing our options for a number of complementary or follow-on activities that could unfold in the period between signature and entry into force:

- Market- and sector-specific presentations: by webinar and/or through a series of “live” monthly tours by Trade Commissioners currently in the EU, in the form of panels of perhaps four TCs to speak in greater detail about certain sectors (based on our current multi-country sector teams, these would be agri-food, clean tech, aerospace, life sciences and ICT, but it is not excluded that we add sessions on other important sectors like forest products). If this proves possible, would you be interested in hosting these panels over the coming months to take advantage of building business interest in CETA? It could constitute “Part 2” of a two-part series addressing the same audience as “Part 1”, above. As above, the timing of such tours and of the webinars is something we’d value your views on.
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We look forward to this collaboration.

Randle Wilson
Head | Chef
FTA promotion task force |
Groupe de travail sur la promotion des ALE
Randle.Wilson@international.gc.ca
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Facsimile | Télécopieur 613-944-3473
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Ottawa, Ontario K1A 0G2 | Ottawa (Ontario) K1A 0G2
Global Affairs Canada | Affaires mondiales Canada
Government of Canada | Gouvernement du Canada
Dear Carolann,

We acknowledge and respect the decision of the province of Newfoundland and Labrador.

Please don't hesitate to contact us when the appropriate time will come to organize a seminar on CETA. We always appreciate working with you and your team, and look forward to the next opportunity to do so.

Regards,

Sophie

Sophie Goulet
Deputy Director | Directrice adjointe
FTA Promotion Task Force | Groupe de travail sur la promotion des accords de libre-échange
sophie.goulet@international.gc.ca
Telephone | Téléphone: 343-203-2204
125 Sussex Drve, Ottawa, Ontario K1A 0G2
Global Affairs Canada | Affaires mondiales Canada
Government of Canada | Gouvernement du Canada

De : Harding, Carolann [mailto:carolannharding@gov.nl.ca]
Envoyé : 19 octobre 2016 13:02
À : Goulet, Sophie -BFMX; Miller, Ross -BFMX
Cc : Loder, Jeff; Gardner, Ben
Objet : update

Hi Ross and Sophie,

I want to thank you for your offer to work with the province of Newfoundland and Labrador to roll out a CETA information session this Fall. Unfortunately at this time, we will have to decline and suggest a postponement of the date to a later time.

I look forward to a continued working relationship with your and your team.

Carolann

Carolann Harding
Director of International Business Development
Trade and Investment Branch
Dept. of Business, Tourism, Culture and Rural Development
Government of Newfoundland and Labrador
P.O. Box 8700
St. John’s, NL, Canada
A1B 4J6
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f. 1-709-729-5124
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e. carolannharding@gov.nl.ca
www.gov.nl.ca

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Dear Carolann,

Good news! We can confirm a contribution of $3,000 for your event in St. John’s. The contribution is a mix of funding coming from EDC and GAC. I will be in touch with you soon regarding the financial procedure for the transfer of funds.

In this context, would it be possible to include EDC's logo in the invitation and the agenda? You will find in attachment the EDC logo.

Regards,

Sophie

Sophie Goulet
Directrice adjointe | Deputy Director
Groupe de travail sur la promotion des accords de libre-échange | FTA Promotion Task Force
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Gouvernement du Canada | Government of Canada

De : Fleurimond, Lydia -BFMX
Envoyé : 13 octobre 2016 15:13
À : 'Vickers, Adam'
Cc : Vaughan, Susan; Dancey, Allison H.; Goulet, Sophie -BFMX
Objet : RE: DRAFT CETA Market Symposium Newfoundland

Hi Adam,

Thanks for the quick response. This is very useful. In preparation of the seminar, we would like to have another call early next week when your team is available to discuss where things are at.
A few more things to follow-up in the meantime:

- EDC and GAC are confirming they will be able to contribute sponsorship funding for the event. Sophie Goulet will follow-up with an email on the matter with further information and the EDC logo to include on the invite.
• Given EDC’s participation, they would like to have space for a banner and a promotional table. Could you confirm if the space is available?
• We will be posting all the provincial seminars on our CETA website once it launch to advertise the different events in Canada. Therefore, once you have a link to the event page/registration, please send it to us as well.
• If you could share the most recent agenda that you have with us that would be greatly appreciated.
• As for the break-out sessions, we are looking for available experts in the department. Given the very specific and technical need, we will probably be able to provide presenters via videoconference. We will keep you updated as soon as we get confirmations.

Looking forward to hear your feedback on this.

Cheers!

Lydia Fleurimond
Partnerhip Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

From: Vickers, Adam [mailto:AdamVickers@gov.nl.ca]
Sent: October-13-16 7:42 AM
To: Fleurimond, Lydia -BFMX
Cc: Vaughan, Susan; Dancey, Allison H.
Subject: RE: DRAFT CETA Market Symposium Newfoundland

Hi Lydia,

• Venue is the Holiday Inn on Portugal Cove Road in St. John’s.
• We are planning to have webcast and tele-conferencing as a backup
• Registration will occur on the morning of the event with RSVP occurring earlier to have a good estimation of numbers

As for speakers, we are waiting to hear who the federal government will commit prior to the department seeking speakers. We do not want to duplicate expertise or content for the symposium.

We can have a chat today or tomorrow if you want to discuss further.

Thanks.

Adam Vickers
International Business Development Officer
Trade and Investment Branch
Business, Tourism, Culture and Rural Development
St. John’s, NL
(709) 729-2755

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From: Lydia.Fleurimond@international.gc.ca  [mailto:Lydia.Fleurimond@international.gc.ca]
Sent: Wednesday, October 12, 2016 2:29 PM
To: Vickers, Adam
Cc: Sophie.Goulet@international.gc.ca
Subject: RE: DRAFT CETA Market Symposium Newfoundland

Good afternoon Adam,

I wanted to follow-up on my email from Friday. More specifically the needs for speakers. Could you confirm if you need someone for the lunch session. We are securing speakers for provinces this week so I wanted to clarify this with you.

Thanks!

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

From: Fleurimond, Lydia  -BFMX
Sent: October-07-16 5:19 PM
To: 'Vickers, Adam'
Subject: RE: DRAFT CETA Market Symposium Newfoundland

Good afternoon Adam,

I did want to follow up with your team today with a couple questions on a few items:
• Could you confirm the venue for the event in St. John’s?
• Is there videoconference equipment in the rooms?
• Will the registration be done in advance?
• Could you clarify if the speaker for the lunch session will be a local expert? Is your team securing this person?

Looking forward to hear from you on those questions.

In the meantime, I would like to wish everyone a wonderful Thanksgiving weekend!

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

From: Vickers, Adam  [mailto:AdamVickers@gov.nl.ca]
Sent: September-29-16 12:22 PM
To: Fleurimond, Lydia  -BFMX
Subject: RE: DRAFT CETA Market Symposium
Hi Lydia,

I would like to request the GOC logo so that we can include it on our invitations for the event.

Cheers

Adam Vickers
International Business Development Officer
Trade and Investment Branch
Business, Tourism, Culture and Rural Development
St. John’s, NL
(709) 729-2755

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From: Lydia.Fleurimond@international.gc.ca [mailto:Lydia.Fleurimond@international.gc.ca]
Sent: Wednesday, September 28, 2016 12:05 PM
To: Vickers, Adam
Cc: Sophie.Goulet@international.gc.ca
Subject: RE: DRAFT CETA Market Symposium

Bonjour Adam,

Yes November 24 is confirm for your event.
We do not have a general template/invitation we will be using for the events. Each province can decide on the template. If you would like to have our logo on the invitation, we can certainly provide the watermark to include.

We can request it from our marketing team and send it to you. Let me know if you would like to use it.

Cheers!

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

From: Vickers, Adam [mailto:AdamVickers@gov.nl.ca]
Sent: September-27-16 8:50 AM
To: Fleurimond, Lydia -BFMX
Cc: Goulet, Sophie -BFMX
Subject: RE: DRAFT CETA Market Symposium

Hi Lydia,

Just wanted to confirm the November 24th, 2016 date.
Additionally, will the federal government be creating a marketing template/invitation for the four events held across Atlantic Canada? If you were not planning on creating such a document I need to put in a request to our marketing people in the near future.

Thanks.

Adam Vickers
International Business Development Officer
Trade and Investment Branch
Business, Tourism, Culture and Rural Development
St. John’s, NL
(709) 729-2755

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From: Lydia.Fleurimond@international.gc.ca
Sent: Thursday, September 22, 2016 1:13 PM
To: Vickers, Adam
Cc: Sophie.Goulet@international.gc.ca
Subject: RE: DRAFT CETA Market Symposium

Good morning Adam,

I hope this message finds you well.

We are having some issues with the schedule dates in the Atlantic tour. PEI and NB would need to change their dates due to speakers schedules and venue availabilities.

Would your team be open to change the date for the event and have it on Thursday November 24 instead of Monday, November 21?

Please let me know at your earliest convenience.

Thank you.

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

From: Vickers, Adam [mailto:AdamVickers@gov.nl.ca]
Sent: September-14-16 7:08 AM
To: Fleurimond, Lydia -BFMX
Subject: RE: DRAFT CETA Market Symposium

Sounds good.

Adam Vickers
International Business Development Officer
Trade and Investment Branch
Hi Adam,

I just got your voice message. It’s been a crazy day. I will give you a quick call tomorrow to discuss a few details and we can have a conference call at large next week with all involved.

Cheers!

Lydia Fleurimond
Partnership Officer | Agente de partenariat
FTA promotion task force | Groupe de travail sur la promotion des ALE
lydia.fleurimond@international.gc.ca
Telephone | Téléphone 343-203-4037

From: Vickers, Adam [mailto:AdamVickers@gov.nl.ca]
Sent: September-13-16 12:25 PM
To: Fleurimond, Lydia -BFMX
Subject: RE: DRAFT CETA Market Symposium

Hi Lydia,

Just tried calling you and left a message. Thursday does not work well. I am free all day tomorrow or we can re-schedule for Tuesday afternoon next week (or later).

Cheers

Adam Vickers
International Business Development Officer
Trade and Investment Branch
Business, Tourism, Culture and Rural Development
St. John’s, NL
(709) 729-2755
To: Vickers, Adam  
Cc: Dancey, Allison H.; Vaughan, Susan; Harding, Carolann; Ross.Miller@international.gc.ca; Sophie.Goulet@international.gc.ca  
Subject: RE: DRAFT CETA Market Symposium

Good morning Adam,

Hope you had a good week-end.
Thank you for sending the draft. I will review the attached agenda with Sophie and Ross and we can schedule a follow-up call this week to discuss feedback and other details. Would Thursday work for your team?

Please advise

Lydia Fleurimond  
Partnership Officer | Agente de partenariat  
FTA promotion task force | Groupe de travail sur la promotion des ALE  
lydia.fleurimond@international.gc.ca  
Telephone | Téléphone 343-203-4037

From: Vickers, Adam [mailto:AdamVickers@gov.nl.ca]  
Sent: September-09-16 1:52 PM  
To: Fleurimond, Lydia - BFMX  
Cc: Dancey, Allison H.; Vaughan, Susan; Harding, Carolann
Subject: DRAFT CETA Market Symposium

Lydia,

Please find attached a draft event program for the CETA Market Awareness event. As you will see from the draft program the morning session is heavily focused on core components of the CETA Agreement – especially those which concern the provision of services. Our department, BTCRD, predominantly works with local SMEs which either provide services, or sells goods which then require servicing.

The afternoon will focus on breakout sessions that identify opportunities in the EU for specific sectors of interest for the province (these 5 sectors are listed in the attached document). These breakout sessions should help identify specific international business development opportunities in various EU member states.

Overall, we would like the symposium to be very focused on the specific topics outlined in our draft program. The topics in the morning were chosen to directly benefit the types of businesses the department works with. Furthermore, the sectors of interest in the afternoon are also the sectors the department has chosen to direct our efforts in supporting.

Finally, I think it would be most beneficial if our event occurred the week following those taking place in the Maritimes as flights can be difficult to arrange from PEI and NB whereas there are direct flights from Ottawa on a daily basis. We would be amenable to having the event take place on either weekday excluding Friday.

We look forward to discussing the attached program in the near future. Feel free to contact us if you have any questions or concerns.

Have a great weekend.
Adam Vickers
International Business Development Officer
Trade and Investment Branch
Business, Tourism, Culture and Rural Development
St. John’s, NL
(709) 729-2755

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Dear Susan,

We have been told to use the logo in attachment. Sorry for this change.

I also have the logo in EPS and GIF.

Regards,

Sophie

Sophie Goulet
Directrice adjointe | Deputy Director
Groupe de travail sur la promotion des accords de libre-échange | FTA Promotion Task Force
sophie.goulet@international.gc.ca

Dear Susan,

You will find in attachment the updated version of Mr. Plunkett’s CV and the French logo.

As discussed, we are planning to approach EDC and BDC next week regarding the possibility of a sponsorship for various seminars on CETA. I will call Carolann next Monday to discuss the funding option and the amount that you may require for the realization of the event on November 24.

Have a nice week-end.

Sophie
Dear Adam,

Following our last call, you will find in attachment the CV of Mr. Plunkett. You will also find the logo of the Trade Commissioner Service (TCS).

We are looking for options regarding specialists for the seminar. We will get back to you soon.

Regards,

Sophie

Sophie Goulet
Directrice adjointe | Deputy Director
Groupe de travail sur la promotion des accords de libre-échange | FTA Promotion Task Force
sophie.goulet@international.gc.ca

Affaires mondiales Canada | Global Affairs Canada
Gouvernement du Canada | Government of Canada
Government of Canada
Trade Commissioner Service

Gouvernement du Canada
Service des délégués commerciaux
Cluff, Peter

From: Sophie.Goulet@international.gc.ca
Sent: Friday, September 30, 2016 3:23 PM
To: Vaughan, Susan; Harding, Carolann
Cc: Dancey, Allison H.; Ross.Miller@international.gc.ca; Kathryn.Aleong@international.gc.ca; Vickers, Adam; Christine.Smith@international.gc.ca
Subject: RE: CETA Market Symposium - Newfoundland
Attachments:
IB_LBP-#8064054-v1-David Plunkett BIO - EN.DOCX; TCS_FullName_FR.PNG

Dear Susan,

You will find in attachment the updated version of Mr. Plunkett’s CV and the French logo.

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Have a nice week-end.

Sophie

Sophie Goulet
Directrice adjointe | Deputy Director
Groupe de travail sur la promotion des accords de libre-échange | FTA Promotion Task Force
sophie.goulet@international.gc.ca
Téléphone | Telephone : 343-203-2204
125 promenade Sussex, Ottawa (Ontario) K1A 0G2
Affaires mondiales Canada | Global Affairs Canada
Gouvernement du Canada | Government of Canada

De : Goulet, Sophie -BFMX
Envoyé : 29 septembre 2016 16:03
À : 'Vickers, Adam'
Cc : Dancey, Allison H.; Vaughan, Susan; Harding, Carolann; Miller, Ross -BFMX; Aleong, Kathryn -ROATL -TD
Objet : CETA Market Symposium - Newfoundland

Dear Adam,

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Téléphone | Telephone : 343-203-2204
125 promenade Sussex, Ottawa (Ontario) K1A 0G2
Affaires mondiales Canada | Global Affairs Canada
Gouvernement du Canada | Government of Canada
H. David Plunkett
Special Advisor (Trade), Global Affairs Canada

H. David Plunkett (BA [Political Science], University of British Columbia - 1975; M.A. [International Relations], University of Nijmegen, The Netherlands – 1979) was Ambassador of Canada to the European Union from 2011 to 2015.

He joined the Department of Foreign Affairs and International Trade in 1981 first as a Trade Policy Officer. From 1987 to 1991, he was Counsellor at the Permanent Mission of Canada to the General Agreement on Tariffs and Trade in Geneva.

In his work abroad, he was also Counsellor for Trade Policy at the Embassy of Canada in Washington from 1993 to 1997 and Minister-Counsellor (Economic) in London from 2002 to 2006.

In Ottawa, he was Deputy Director of the US Trade Policy Division from 1991 to 1993; Director of the European Union Division from 1998 to 2001; Director General, Bilateral and Regional Trade Policy from 2006 to 2009; and, most recently, Associate Assistant Deputy Minister (ADM) and Chief Negotiator (Bilateral and Regional) Trade Policy and Negotiations from 2009 to 2011.

David Plunkett is married to Hettie Stevens and they have a son, Jesse.
Partout où vous faites des affaires
Le Service des délégués commerciaux du Canada
deleguescommerciaux.gc.ca
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Canada | Global Affairs
Canada
H. David Plunkett

Ambassador of Canada to the European Union

H. David Plunkett (BA [Political Science], University of British Columbia - 1975; M.A. [International Relations], University of Nijmegen, The Netherlands – 1979) was nominated Ambassador of Canada to the European Union on July 22, 2011.

He joined the Department of Foreign Affairs and International Trade in 1981 first as a Trade Policy Officer. From 1987 to 1991, he was Counsellor at the Permanent Mission of Canada to the General Agreement on Tariffs and Trade in Geneva.

In his work abroad, he was also Counsellor for Trade Policy at the Embassy of Canada in Washington from 1993 to 1997 and Minister-Counsellor (Economic) in London from 2002 to 2006.

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David Plunkett is married to Hettie Stevens and they have a son, Jesse.
Everywhere you do business

The Canadian Trade Commissioner Service

tradecommissioner.gc.ca
Thank Carolann and Adam for the information. It is noted.

Sophie

Hi Sophie

Adam called and got a (approximate) quote for us to use for planning:

Webcast plus teleconferencing
$2000-2500 plus $150
$525 for technician per day

I would be very happy to offer this to businesses. We would get more from across the province.

Please let us know when/if you have secured the funding,

Carolann

Dear Susan,

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Regards,

Sophie
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Sophie

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We are looking for options regarding specialists for the seminar. We will get back to you soon.

Regards,
Sophie Goulet
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sophie.goulet@international.gc.ca
 Téléphone | Telephone : 343-203-2204
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Gouvernement du Canada | Government of Canada

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Colleagues,

As mentioned at the recent C-Trade meeting, Minister Freeland and Commissioner Malmström have made a commitment to issue a joint declaration to clarify certain aspects of CETA. This promise of a joint declaration has been welcomed in Germany, France, Austria and Belgium where there continues to be vigorous public debates on trade and CETA in particular.

- Statement by European Commissioner for Trade and Canada's International Trade Minister

We have now reached agreement with the European Commission on a draft final text for the joint declaration. Please find it attached.

My Commission counterpart and I will be discussing this text with representatives of the EU Member States tomorrow in Bratislava. As such this text may still be subject to change. It is our intention though to try and reach a final agreed text by early next week.

I will keep you informed as this develops.

Regards,

Steve Verheul
Chief Trade Negotiator Canada-EU
Joint Interpretative Declaration on the Comprehensive Economic and Trade Agreement (CETA) between Canada and the European Union and its Member States

The European Union and its Member States and Canada make the following Joint Interpretative Declaration at the time of signature of the Comprehensive Economic and Trade Agreement (CETA).

CETA embodies the shared commitment of Canada and the European Union and its Member States to free and fair trade in a vibrant and forward-looking society. It is a modern and progressive trade agreement which will help boost trade and economic activity, while also promoting and protecting our shared values and perspectives on the role of government in society.

CETA creates new opportunities for trade and investment for Europeans and Canadians, its outcome reflects the strength and depth of the EU-Canada relationship, as well as the fundamental values that we cherish. In particular, we wish to recall:

- that integration with the world economy is a source of prosperity for our citizens;
- our strong commitment to free and fair trade, whose benefits must accrue to the broadest sections of our societies;
- that the principal purpose of trade is to increase the well-being of citizens, by supporting jobs and creating sustainable economic growth;
- that Canada and the European Union and its Member States recognise the importance of the right to regulate in the public interest and have reflected it in the Agreement;
- that economic activity must take place within a framework of clear and transparent regulation defined by public authorities.

The European Union and its Member States and Canada will therefore continue to have the ability to achieve the legitimate public policy objectives that their democratic institutions set, such as public health, social services, public education, safety, environment, public morals, and the promotion and protection of cultural diversity. CETA will also not lower our respective standards and regulations related to food safety, product safety, consumer protection, health, environment or labour protection. Imported goods, service suppliers and investors must continue to respect domestic requirements, including rules and regulations.

This interpretative declaration aims to provide a clear and unambiguous statement of what Canada and the European Union and its Member States agreed in a number of CETA provisions that have been the object of public debate and concerns. This includes, in particular, the impact of CETA on the ability of governments to regulate in the public interest, as well as the provisions on investment protection and dispute resolution, and on sustainable development, labour rights and environmental protection.
Right to regulate

CETA preserves the ability of the European Union and its Member States and Canada to adopt and apply their own laws and regulations that regulate economic activity in the public interest, to achieve legitimate public policy objectives such as the protection and promotion of public health, social services, public education, safety, the environment, public morals, social or consumer protection and the promotion and protection of cultural diversity.

Regulatory cooperation

CETA provides Canada and the European Union and its Member States with a platform to facilitate cooperation between their regulatory authorities, with the objective of achieving better quality of regulation and more efficient use of administrative resources. This cooperation will be voluntary: regulatory authorities can cooperate on a voluntary basis but do not have an obligation to do so, or to apply the outcome of their cooperation.

Public Services

The European Union and its Member States and Canada affirm and recognise the right of governments, at all levels, to provide and support the provision of public services including in areas such as public health and education, social services and housing and the collection, purification and distribution of water.

CETA does not prevent governments from regulating the provision of these services in the public interest. CETA will not require governments to privatise any service nor prevent governments from expanding the range of services they supply to the public.

CETA will not prevent governments from providing public services previously supplied by private service suppliers or from bringing back under public control services that governments had chosen to privatise. CETA does not mean that contracting a public service to private providers makes it irreversibly part of the commercial sector.

Investment Protection

CETA includes modern rules on investment that preserve the right of governments to regulate in the public interest including when such regulations affect a foreign investment, while ensuring a high level of protection for investments and providing for fair and transparent dispute resolution. CETA will not result in foreign investors being treated more favourably than domestic investors.

CETA clarifies that governments may change their laws, regardless of whether this may negatively affect an investment or investor's expectations of profits. Furthermore, CETA clarifies that any compensation due to an investor will be based on an objective determination by the Tribunal and will not be greater than the loss suffered by the investor.

CETA includes clearly defined investment protection standards, including on fair and equitable treatment and expropriation and provides clear guidance to dispute resolution Tribunals on how these standards should be applied.
CETA requires a real economic link with the economies of Canada or the European Union in order for a firm to benefit from the agreement and prevents "shell" or "mail box" companies established in Canada or the European Union by investors of other countries from bringing claims against Canada or the European Union and its Member States. The European Union and Canada are committed to review regularly the content of the obligation to provide fair and equitable treatment, to ensure that it reflects their intentions (including as stated in this Declaration) and that it will not be interpreted in a broader manner than they intended.

In order to ensure that Tribunals in all circumstances respect the intent of the Parties as set out in the Agreement, CETA includes provisions that allow Parties to issue binding notes of interpretation. Canada and the European Union and its Member States are committed to using these provisions to avoid and correct any misinterpretation of CETA by Tribunals.

CETA moves decisively away from the traditional approach of investment dispute resolution and establishes an independent, impartial and permanent investment tribunal. The members of the Tribunal will be individuals qualified for judicial office in their respective countries, and these will be appointed by the European Union and Canada for a fixed term. Cases will be heard by three randomly selected members of the Tribunal. Strict ethical rules for these individuals have been set to ensure their independence and impartiality, the absence of conflict of interest, bias or appearance of bias.

CETA is the first agreement to include an Appeal mechanism which will allow the correction of errors and ensure the consistency of the decisions of the Tribunal of first instance.

Canada and the European Union and its Member States are committed to monitoring the operation of all these investment rules, to addressing in a timely manner any shortcomings that may emerge and to exploring ways in which to continually improve their operation over time.

Therefore, CETA represents an important and radical change in investment rules and dispute resolution that will offer a progressive path forward for future agreements around the world. It lays the basis for a multilateral effort to develop further this new approach to investment dispute resolution into a Multilateral Investment Court.

**Trade and Sustainable Development**

CETA reconfirms the longstanding commitment of Canada and the European Union and its Member States to sustainable development and is designed to foster the contribution of trade to this objective.

Accordingly, CETA includes comprehensive and binding commitments for the protection of workers' rights and the environment. The European Union and its Member States and Canada attach the highest priority to ensuring CETA delivers tangible outcomes in these areas, thereby maximising the benefits the agreement will bring for workers and for the environment.

**Labour Protection**

CETA commits Canada and the European Union and its Member States to improving their laws and policies with the goal of providing high levels of labour protection. CETA provides that they cannot relax their labour laws in order to encourage trade or attract investment. CETA does not change the rights of workers to negotiate, conclude and enforce collective agreements and to take collective action.
CETA commits the European Union and its Member States and Canada to the ratification and effective implementation of the fundamental Conventions of the International Labour Organisation (ILO). Canada has ratified seven of the fundamental Conventions and has launched the process to ratify the remaining Convention (Right to Organise and Collective Bargaining Convention, 1949 (C98)).

CETA also creates a framework for Canada and the European Union and its Member States to cooperate on trade-related labour issues of common interest, including through involvement of the ILO and a sustained dialogue with civil society, to ensure that CETA encourages trade in a way that benefits workers and in a manner supportive of labour protection measures.

**Environmental Protection**

CETA commits the European Union and its Member States and Canada to provide for and encourage high levels of environmental protection, as well as to strive to continue to improve such laws and policies and their underlying levels of protection.

CETA explicitly recognises the right of Canada and of the European Union and its Member States, to set their own environmental priorities, to establish their own levels of environmental protection and to adopt or modify their relevant laws and policies accordingly, mindful of their international obligations, including those set by multilateral environmental agreements. At the same time in CETA the European Union and its Member States and Canada have agreed not to lower levels of environmental protection in order to encourage trade or investment.

CETA includes commitments towards the sustainable management of forests, fisheries and aquaculture. It also includes commitments to cooperate on trade-related environmental issues of common interest such as climate change where the implementation of the Paris Agreement will be an important shared responsibility for the European Union and its Member States and Canada.

**Review and Stakeholder Consultation**

Commitments related to trade and sustainable development, trade and labour and trade and environment are subject to dedicated and binding assessment and review mechanisms. Canada and the European Union and its Member States are fully committed to make effective use of these mechanisms throughout the life of the agreement. Furthermore, they are committed to initiating an early review of these provisions, including with a view to the effective enforceability of CETA provisions on trade and labour and trade and the environment.

Stakeholders, including employers, unions, labour and business organisations and environmental groups, have a key role to play in supporting the effective implementation of CETA. The European Union and its Member States and Canada are committed to seeking regularly the advice of stakeholders to assess the implementation of CETA. They support their active involvement, including through the establishment of a CETA Civil Society Forum.

**Water**

CETA will not oblige Canada or the European Union and its Member States to permit the commercial use of water if they do not wish to do so. CETA fully preserves their ability to decide how to use and protect water sources. Furthermore, CETA will not prevent the reversal of a decision to allow the commercial use of water.
**Government Procurement**

CETA maintains the ability of procuring entities within the European Union and its Member States and Canada, to use environmental, social and labour-related criteria, such as the obligation to comply with and adhere to collective agreements, in procurement tenders. Canada and the European Union and its Member States will be able to use such criteria in their procurement in a way that is not discriminatory and does not constitute an unnecessary obstacle to international trade. They will be able to continue to do so under CETA.

**Preferences for Canada’s Aboriginal Peoples**

In CETA Canada has included exceptions and carve-outs to ensure its ability to adopt measures that preserve rights and preferences for Aboriginal peoples. Canada is committed to active engagement with Indigenous partners to ensure the ongoing implementation of CETA continues to reflect their interests.
Loder, Jeff

From: Loder, Jeff
Sent: Wednesday, September 07, 2016 5:21 PM
To: Roxanne.Kyle@international.gc.ca
Subject: Re: CETA - Consultation

I will actually be flying to Ottawa at that time. In Ottawa for remainder of next week. I could drop over Wednesday or Thursday?

Sent from my BlackBerry 10 smartphone on the Bell network.

From: Roxanne.Kyle@international.gc.ca
Sent: Wednesday, September 7, 2016 5:20 PM
To: Loder, Jeff
Subject: CETA - Consultation

Hi Jeff; Steve is looking to set up a short call with you. Would you be available at 11:30 a.m. EST (1:00 p.m. ADT) on September 12th?

Please let me know.

Thanks,
Roxanne

Roxanne Kyle
Direction Canada-Union Européenne, Secteur des politiques et négociations / Canada-European Union, Trade Policy and Negotiations Branch
Global Affairs Canada / Affaires mondiales Canada
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