January 26, 2017

Dear Applicant:

Re: Your request for access to information under Part II of the Access to Information and Protection of Privacy Act | Our File #: FA/42/2016

On December 28, 2016, the Department of Fisheries, Forestry and Agrifoods (FFA) received your request for access to the following records/information:

"Please provide any records, applications, information notes, etc which relate to Marine Harvest from Jan 1 2016 to current."

Please be advised that a decision has been made by the Deputy Minister for FFA to provide partial access to the requested information. Please note that access to specific information contained within the records has been refused in accordance with Section 40(1) Disclosure harmful to personal privacy and Section 29(1)(a) Policy advise or recommendations, and Section 39(1)(a)(i)(ii), 39(1)(b), 39(1)(c)(i)(iii) Disclosure harmful to business interests of a third party of the Access to Information and Protection of Privacy Act (the Act). A full list of the relevant legislation is attached. As required by 8(2) of the Act, we have severed information that is exempt from disclosure and have provided you with as much information as possible.

Please note any permits issued to Marine Harvest are publically available and can be found at the link provided below.


Please be advised that you may appeal this decision and ask the Information and Privacy Commissioner to review the decision to provide partial access to the requested information, as set out in section 42 of the Act (a copy of this section of the Act has been enclosed for your reference). A request to the Commissioner must be made in writing within 15 business days of the date of this letter or within a longer period that may be allowed by the Commissioner. Your appeal should identify your concerns with the request and why you are submitting the appeal.

The appeal may be addressed to the Information and Privacy Commissioner is as follows:

Office of the Information and Privacy Commissioner
You may also appeal directly to the Supreme Court Trial Division within 15 business days after you receive the decision of the public body, pursuant to section 52 of the Act (a copy of this section of the Act has been enclosed for your reference).

Please be advised that responsive records will be published following a 72 hour period after the response is sent electronically to you or five business days in the case where records are mailed to you. It is the goal to have the responsive records posted to the Completed Access to Information Requests website within one business day following the applicable period of time. Please note that requests for personal information will not be posted online.

If you have any further questions, please contact me by telephone at 709-729-4797 or by email at rhondahickey@gov.nl.ca.

Sincerely,

Rhonda Hickey
ATIPP Coordinator

Enclosures

Policy advice or recommendations

29. (1) The head of a public body may refuse to disclose to an applicant information that would reveal

(a) advice, proposals, recommendations, analyses or policy options developed by or for a public body or minister;

Disclosure harmful to business interests of a third party

39. (1) The head of a public body shall refuse to disclose to an applicant information

(a) that would reveal

(i) trade secrets of a third party, or

(ii) commercial, financial, labour relations, scientific or technical information of a third party;

(b) that is supplied, implicitly or explicitly, in confidence; and
(c) the disclosure of which could reasonably be expected to

(i) harm significantly the competitive position or interfere significantly with the negotiating position of the third party,

(ii) result in similar information no longer being supplied to the public body when it is in the public interest that similar information continue to be supplied,

(iii) result in undue financial loss or gain to any person, or

(iv) reveal information supplied to, or the report of, an arbitrator, mediator, labour relations officer or other person or body appointed to resolve or inquire into a labour relations dispute.

Disclosure harmful to personal privacy

40. (1) The head of a public body shall refuse to disclose personal information to an applicant where the disclosure would be an unreasonable invasion of a third party's personal privacy.

Access or correction complaint

42. (1) A person who makes a request under this Act for access to a record or for correction of personal information may file a complaint with the commissioner respecting a decision, act or failure to act of the head of the public body that relates to the request.

(2) A complaint under subsection (1) shall be filed in writing not later than 15 business days

(a) after the applicant is notified of the decision of the head of the public body, or the date of the act or failure to act; or

(b) after the date the head of the public body is considered to have refused the request under subsection 16 (2).

(3) A third party informed under section 19 of a decision of the head of a public body to grant access to a record or part of a record in response to a request may file a complaint with the commissioner respecting that decision.

(4) A complaint under subsection (3) shall be filed in writing not later than 15 business days after the third party is informed of the decision of the head of the public body.

(5) The commissioner may allow a longer time period for the filing of a complaint under this section.

(6) A person or third party who has appealed directly to the Trial Division under subsection 52 (1) or 53 (1) shall not file a complaint with the commissioner.

(7) The commissioner shall refuse to investigate a complaint where an appeal has been commenced in the Trial Division.

(8) A complaint shall not be filed under this section with respect to

(a) a request that is disregarded under section 21 ;
(b) a decision respecting an extension of time under section 23;

(c) a variation of a procedure under section 24; or

(d) an estimate of costs or a decision not to waive a cost under section 26.

(9) The commissioner shall provide a copy of the complaint to the head of the public body concerned.

Direct appeal to Trial Division by an applicant

52. (1) Where an applicant has made a request to a public body for access to a record or correction of personal information and has not filed a complaint with the commissioner under section 42, the applicant may appeal the decision, act or failure to act of the head of the public body that relates to the request directly to the Trial Division.

(2) An appeal shall be commenced under subsection (1) not later than 15 business days

(a) after the applicant is notified of the decision of the head of the public body, or the date of the act or failure to act; or

(b) after the date the head of the public body is considered to have refused the request under subsection 16 (2).

(3) Where an applicant has filed a complaint with the commissioner under section 42 and the commissioner has refused to investigate the complaint, the applicant may commence an appeal in the Trial Division of the decision, act or failure to act of the head of the public body that relates to the request for access to a record or for correction of personal information.

(4) An appeal shall be commenced under subsection (3) not later than 15 business days after the applicant is notified of the commissioner’s refusal under subsection 45 (2).
Information Note
Department of Fisheries, Forestry and Agrifoods

Title: Marine Harvest ASA interests in Newfoundland and Labrador.

Issue: Marine Harvest ASA, a Norwegian based salmon farming company, has expressed interest in expanding operations into Newfoundland and Labrador.

Background and Current Status:

• Marine Harvest ASA (Marine Harvest) is one of the largest seafood companies in the world and the world’s largest producer of farmed Atlantic salmon. Marine Harvest produces one fifth of the world’s global farmed salmon supply.

• The company employs 11,700 people and is represented in 24 countries. In 2015, the company had a turnover of NOK 28 billion (CAN $4.36 billion). Marine Harvest is listed on the Oslo Stock Exchange (OSE) and the New York Stock Exchange (NYSE).

• Marine Harvest supplies farmed salmon and processed seafood to more than 70 markets worldwide. The company is present in all major salmon farming regions in the world including Norway, Chile, Canada, Ireland, Scotland, and the Faroe Islands.

• Estimated salmon production for 2015 is 420,000 metric tonnes. Marine Harvest produces approximately 40,000 metric tonnes of salmon annually in Canada and operates in British Columbia, employing 500 people. Further detail on the company is in the attached document.

• A Marine Harvest representative contacted Department of Fisheries, Forestry and Agrifoods (FFA) on December 13, 2016, indicating that they are interested in the Newfoundland and Labrador’s aquaculture industry and are in the process of placing a bid through the Gray Aqua Group receivership process on seven site licenses that belonged to Gray Aqua Group. He requested a variety of information including maps of the region, location of sites, licensing process, Bay Management Area agreements, and conditions of licensing to inform the bidding process. FFA provided this information on December 13, 2016.

• The representative indicated that even if not successful in the bidding process, Marine Harvest would be interested in meeting with Newfoundland and Labrador’s representatives in Newfoundland in the New Year to discuss the opportunities to develop a farming operation in Newfoundland and Labrador. Opportunities along the provinces south coast in the Bays west regions was discussed along with the hatchery development opportunities identified in the Freshwater Resources report that the department completed in 2005.

• Marine Harvest indicated that if they came to Newfoundland and Labrador, their goal would be to produce a minimum of 10-15,000 metric tonnes.
Action Being Taken:

- FFA will continue correspondence with Marine Harvest representatives and provide information about the Newfoundland and Labrador’s aquaculture industry and opportunities here in the province.

- FFA is working towards a process to address stale applications in the provinces aquaculture licensing system.

- FFA should consider a proactive visit to British Columbia to meet with Marine Harvest personnel and present on the opportunities that Newfoundland and Labrador has to offer while their interest is high.

Prepared/Approved by:  E. Barlow / W. Wiseman
Ministerial Approval:  Received from Honourable Steve Crocker

December 14, 2016
Information on Marine Harvest ASA

Marine Harvest ASA is one of the largest seafood companies in the world, and the world’s largest producer of Atlantic salmon. Marine Harvest produces one fifth of the world’s global farmed salmon supply. The company employs 11,700 people, and is represented in 24 countries. In 2015 the company had a turnover of NOK 28 billion. Marine Harvest is listed on the Oslo Stock Exchange (OSE) and the New York Stock Exchange (NYSE).

Marine Harvest supplies healthy, delicious and sustainably farmed salmon and processed seafood to more than 70 markets worldwide. The company is present and trusted in all major salmon farming regions in the world. Estimated salmon production for 2015 is 420,000 tonnes. Marine Harvest produces approximately 40,000 tonnes of salmon annually in Canada and operates in British Columbia, employing 500 people.

Marine Harvest Operations:
Marine Harvests head office and executive management team is located in Bergen, Norway. Marine Harvest operates in the following countries:
Norway Scotland
Canada United States
Chile Iceland
Faroes Ireland
Belgium Netherlands
Spain Poland
The Czech Republic France
Italy Turkey
Japan South Korea
China Taiwan
Hong Kong Singapore

Sales & Marketing:
Marine Harvest have sales offices and representatives in Norway, France, Spain, Italy, Germany, UK, Poland, Czech Republic, Japan, Taiwan, South Korea, China, Singapore, US and Canada.

Farming Operations:
Marine Harvests farming divisions are located in Norway, Chile, Canada, Ireland, Scotland and the Faroe Islands.

Fish Feed
Marine Harvest fish feed division is located in Bjugn, Norway. Feed production is expected to rise to 260,000t per year.

Research and Development
Marine Harvests R&D and Technical team is located at the head office in Bergen. It functions within the Global Research and Development team and spans environment and sustainability,
fish health, product quality, food safety, feed and nutrition, processing technology, farming technology and breeding and genetics.

On 10 February 2016 Marine Harvest applied for 14 development licenses in Norway in relation to the concept "the Egg". The Egg represents a new enclosed technology within salmon farming and has many advantages to conventional farmed salmon production in regards to minimize environmental impact and increase value creation.

The “Egg” enclosed salmon farming concept.

Certification
Marine Harvest participates in a variety of certification programs, including the Global Aquaculture Alliance Best Aquaculture Practices (BAP), the Aquaculture Stewardship Council (ASC) standard and has worked with the WWF-Norway to strengthen its focus on sustainable aquaculture and to help shape and improve the whole industry’s environmental standards.

Marine Harvest participates in The Global Salmon Initiative (GSI). The GSI united 15 global farmed salmon producers who committed to greater industry cooperation and transparency, in order to achieve significant and continuous progress in the sustainability of aquaculture.
Exciting times!!

Elizabeth Barlow
Director of Aquaculture Development
709-538-3725

Larry was talking with Cooke and they were not the successful bidder on the Gray assets either. He is assuming the successful bidder is Marine Harvest but doesn't know for sure yet.
Hi Wanda,
This is very exciting. If it is Marine Harvest, I should come in early in the new year and meet with you and Dave to discuss Bays west region and potential development there should Marine Harvest wish to expand in that direction.

Elizabeth Barlow
Director of Aquaculture Development
709-538-3725

Larry was talking with Cooke and they were not the successful bidder on the Gray assets either. He is assuming the successful bidder is Marine Harvest but doesn’t know for sure yet.
Wiseman, Wanda

From: Barlow, Elizabeth
Sent: Thursday, December 15, 2016 4:39 PM
To: Lewis, David B. (Deputy Minister); Wiseman, Wanda
Subject: Fw: Newfoundland Aquaculture

FYI

Sent from my BlackBerry 10 smartphone.

From: Erenst, Vincent <Vincent.Erenst@marineharvest.com>
Sent: Thursday, December 15, 2016 3:24 PM
To: Barlow, Elizabeth
Subject: RE: Newfoundland Aquaculture

Again, thank you so much. If it goes through there will be work to do. In that case we will contact you and the Government of NFL to talk about next steps.

With the season’s best wishes,

Best regards,

Vincent Erenst

Managing Director
MARINE HARVEST CANADA

www.marineharvest.com

ATIPPA Sec 39(1)(b), ATIPPA Sec 39(1)(c)(i), ATIPPA Sec 39(1)(a)(ii), ATIPPA Sec 39(1)(a)(i), ATIPPA Sec 39(1)(c)(iii)

MOBILE: (250) 850-3276 ext 7234
DIRECT: vincent.erenst@marineharvest.com
MAIL: OFFICE: 124 – 1334 Island Hwy
Campbell River, BC V9W 8C9 Canada

From: Barlow, Elizabeth [mailto:elizabethbarlow@gov.nl.ca]
Sent: December-15-16 9:40 AM
To: Erenst, Vincent
Subject: Newfoundland Aquaculture

Hi Vincent, I hope you were able to use the info I sent to inform your bid. When do you expect to hear back? I understand it closed yesterday? Good luck with it.
Elizabeth Barlow
Director of Aquaculture Development
709-538-3725

“This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”
Again, thank you so much. If it goes through there will be work to do. In that case we will contact you and the Government of NFL to talk about next steps.

With the season’s best wishes,

Best regards,

------------------------------

Vincent Erenst

Managing Director
MARINE HARVEST CANADA

ATIPPA Sec 40(1)

MOBILE: [REDACTED]
DIRECT: (250) 850-3276 ext 7234
EMAIL: HYPERLINK "mailto:vincent.erenst@marineharvest.com"vincent.erenst@marineharvest.com

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OFFICE: 124 - 1334 Island Hwy

Campbell River, BC V9W 8C9 Canada

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Department of Fisheries, Forestry and Agrifoods
Marine Harvest Acquisition of Gray Aqua Group Assets
December 19, 2016

Summary:
International aquaculture producer Marine Harvest has begun the process of establishing operations in Newfoundland and Labrador. The company has invested $15 million to purchase the assets of the Gray Aqua Group of Companies in Atlantic Canada, including seven farming licenses in the province and the Hermitage processing plant. The investment also includes 17 site applications throughout the province. Other assets acquired include one hatchery and two farming licenses in New Brunswick. The transaction will be finalized upon approval by the Court of Queen's Bench of New Brunswick.

Key messages:
• Marine Harvest has begun the process of establishing operations in Newfoundland and Labrador.

• This is significant news for our province’s seafood industry and for Newfoundlanders and Labradorians.

• Marine Harvest is one of the largest seafood companies in the world, and is the world’s largest producer of Atlantic salmon. Their interest is yet another testament to the potential for growth in our seafood sector.

• This level of attention and investment from international seafood companies and markets is exactly what we have been working to achieve.

• In The Way Forward, we have committed to growing our salmon aquaculture industry to 50,000 tonnes per year, and we are maintaining momentum to achieve that goal and beyond.

Secondary messages:
• Marine Harvest employs 11,700 people and is represented in 24 countries. The company provides farmed salmon and processed seafood to more than 70 markets worldwide.

• In 2015, Marine Harvest conducted $4.5 billion in business throughout the world.
Marine Harvest snaps up Canadian farmer

Marine Harvest unveils plans to build an organisation capable of producing 15,000-20,000 metric tons per year on east coast of Canada.

Read full story

Visit www.intrafish.com for more seafood, fisheries and aquaculture news, market data, prices and insight.
It's official!

Sent from my BlackBerry 10 smartphone.

Marine Harvest in $11.2m deal for Canadian farmer

Norwegian firm has been nominated to purchase the New Brunswick farmer Gray Aqua Group from receivership.
Undercurrent News
E1 Studios
Unit 107, 7 Whitechapel Road
London, E1 1DU
United Kingdom

Add us to your address book

unsubscribe from all our newsletters | update subscription preferences
Will do. Will the letter go to the CEO global or the Managing Director here in Canada? – that is who I have been communicating with. Email from this morning to follow.

Elizabeth Barlow
Director Aquaculture Development
DFFA NL

Liz.

Please draft a letter from Minister to CEO of MH congratulating them on their successful bid and seeking a meeting with him and or senior officials early in the new year to discuss streamlining the transfer process etc.

Dave

Sent from my BlackBerry 10 smartphone on the Bell network.

It's official!

Sent from my BlackBerry 10 smartphone.
Marine Harvest in $11.2m deal for Canadian farmer

Norwegian firm has been nominated to purchase the New Brunswick farmer Gray Aqua Group from receivership.

Read more
See below. I have all of the information that he is seeking and will send it along.

Elizabeth Barlow
Director Aquaculture Development
DFFA NL

From: Erenst, Vincent [mailto:Vincent.Erenst@marineharvest.com]
Sent: Monday, December 19, 2016 8:14 AM
To: Barlow, Elizabeth
Subject: RE: News

Thank you Elisabeth. We will talk soon indeed, I assume somewhere in January after closing this deal. I believe priority number one will be transferring the licenses and evaluating how to further develop the applications for the other 17 licenses that were included in the bidding package. About the latter there was but very little information included. Do you have any guess how many of these could be successfully obtained?

Best regards,

Vincent Erenst
Managing Director
MARINE HARVEST CANADA

www.marineharvest.com

MOBILE: (250) 850-9778
DIRECT: (250) 850-3273 ext 7234
MAIL: vincent.erenst@marineharvest.com
OFFICE: 124 – 1334 Island Hwy
Campbell River, BC V9W 8C9 Canada

From: Barlow, Elizabeth [mailto:elizabethbarlow@gov.nl.ca]
Sent: December-19-16 5:17 AM
To: Erenst, Vincent
Subject: News

Good morning Vincent,
Just heard the news. Congratulations and welcome to Newfoundland!
I’m sure we’ll be talking soon.

Sent from my BlackBerry 10 smartphone.

“This email and any attached files are intended for the sole use of the primary and copied addressee(s) and may contain privileged and/or confidential information. Any distribution, use or copying by any means of this
information is strictly prohibited. If you received this email in error, please delete it immediately and notify the sender.”
Marine Harvest snaps up Canadian farmer

by IntraFish Media

19 December 2016

Marine Harvest is buying a Canadian salmon producer currently in receivership for CAD 15 million (€10.7 million/$11.2 million).

The salmon giant said it was nominated by the receiver of all the assets owned by the Gray Aqua Group of Companies, to purchase the company, which is based on the east coast of Canada.

The acquisition price on a cash and debt free basis is CAD 15 million (€10.7 million/$11.2 million).

Marine Harvest said the acquisition is important from a strategic point of view, as it further broadens its global farming footprint in a country where it is already present on the west coast.

"The market for salmon in North-East America continues to develop very favourably, and the acquisition represents as such a compelling value proposition," Marine Harvest said.

The assets purchased include one hatchery in New Brunswick, two farming licenses in New Brunswick, seven farming licenses in Newfoundland, and one processing plant in Newfoundland.

Currently no fish has been stocked in the above mentioned licenses.

In addition, the company has applied for 17 farming licenses in Newfoundland which are yet to be approved.

Marine Harvest will shortly start to detail a production plan and investment framework for the east coast of Canada, including building an organisation capable to produce 15,000-20,000 tonnes gutted weight equivalent of salmon per annum.

Closing of the transaction is subject to signing a final purchase agreement as well as approval by the Court of Queen's Bench of New Brunswick.

Rod Drover
Media Relations Manager
Department of Fisheries, Forestry and Agrifoods
Thank you Elisabeth,

We are looking forward to work with you and your department to make a viable plan going forward.

Much work ahead!

Best regards,

Vincent Erenst

Managing Director

MARINE HARVEST CANADA

HYPERLINK "http://www.marineharvest.com/"

ATIPPA Sec 40(1)

DIRECT: (250) 850-3276 ext 7234
MAIL: HYPERLINK "mailto:vincent.erenst@marineharvest.com"vincent.erenst@marineharvest.com

OFFICE: 124 - 1334 Island Hwy

Campbell River, BC V9W 8C9 Canada

Hi Vincent,

The Grays package included seven licensed sites that will need to be transitioned to Marine Harvest - I briefly described that process to you in earlier emails. The other sites are not actually licensed and are in various stages of the licensing
process. Some are concentrated in one BMA as they were applied for prior to our BNA strategy being established.

There are six site applications that are in the referral process and have not been licensed. They will need AAR data provided before they will be licensed, along with a viable business/production plan.

<table>
<thead>
<tr>
<th>Site</th>
<th>License Type</th>
<th>Company</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>1091 Stone Is</td>
<td>AS</td>
<td>Gray Aqua Group Ltd.</td>
<td>Birchy Cove (formerly Cul de Sac)</td>
</tr>
<tr>
<td>1092</td>
<td>AS</td>
<td>Gray Aqua Group Ltd.</td>
<td>Devil Bay</td>
</tr>
<tr>
<td>1095</td>
<td>AS</td>
<td>Gray Aqua Group Ltd.</td>
<td>Mare Cove North</td>
</tr>
<tr>
<td>1102</td>
<td>AS</td>
<td>Gray Aqua Group Ltd.</td>
<td>Fox Island</td>
</tr>
<tr>
<td>1104</td>
<td>AS</td>
<td>Gray Aqua Group Ltd.</td>
<td>Tickle Point</td>
</tr>
<tr>
<td>1108</td>
<td>AS</td>
<td>Gray Aqua Group Ltd.</td>
<td></td>
</tr>
</tbody>
</table>

There are eleven applications that were submitted but never made it into our license referral system and have not been assessed by the department. As such, they may have a number of deficiencies that have not yet been identified. They all need AAR data and a viable business/production plan. Four of the sites are for trout production and are not suitable for salmon. They are located in the brackish water environment that we use to grow steelhead trout.

- Gray Aqua Group Ltd - Grassly Cove
- Gray Aqua Group Ltd - The Gorge
- Gray Aqua Group Ltd - Little Bay
- Gray Aqua Group Ltd - Bob Locke Cove South
- Gray Aqua Group Ltd - Bob Locke Cove North
- Gray Aqua Group Ltd - Rencontre West
- Gray Aqua Group Ltd - Copper Head
- Gray Aqua Trout Ltd - Cape Mark
- Gray Aqua Trout Ltd - Nilawukek Point Roti Bay Site 2
- Gray Aqua Trout Ltd - Collins Head
- Gray Aqua Trout Ltd - Lampidoes Passage

There is certainly much to discuss regarding how best to pursue the sites that best
fit your production needs. I’ve copied the Manager of Licensing, Todd Budgell, and the development officer for this area, Melissa Burke, as they both will play a role in the development of your operation here in Newfoundland.

Elizabeth Barlow
Director Aquaculture Development
DFFA NL

From: Erenst, Vincent [mailto:Vincent.Erenst@marineharvest.com]
Sent: Monday, December 19, 2016 8:14 AM
To: Barlow, Elizabeth
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Best regards,

Vincent Erenst
Managing Director
MARINE HARVEST CANADA

HYPERLINK "http://www.marineharvest.com/"www.marineharvest.com

ATIPPA Sec 40(1)

MOBILE: [redacted]
DIRECT: (250) 850-3276 ext 7234
MAIL: HYPERLINK "mailto:vincent.erenst@marineharvest.com"vincent.erenst@marineharvest.com

OFFICE: 124 - 1334 Island Hwy
Campbell River, BC V9W 8C9 Canada

From: Barlow, Elizabeth [mailto:elizabethbarlow@gov.nl.ca]
Sent: December-19-16 5:17 AM
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Subject: News

NON-RESPONSIVE
Good morning Vincent,

Just heard the news. Congratulations and welcome to Newfoundland!

I'm sure we'll be talking soon.

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Looks good

Sent from my BlackBerry 10 smartphone on the Bell network.

Let me know if concerns

Hi Wanda – attached/below for your approval is our news release re: Marine Harvest’s acquisition of Gray’s assets. Minister has requested asap.

Fisheries, Forestry and Agrifoods
December 19, 2016

Building a Strong Aquaculture Industry

Marine Harvest to Establish Operations in Newfoundland and Labrador

International aquaculture producer Marine Harvest has begun the process of establishing operations in Newfoundland and Labrador. The company has invested $15 million to purchase the assets of the Gray Aqua Group of Companies in Atlantic Canada, including seven farming licenses in the province and the Hermitage processing plant.

“This is significant news for our province’s seafood industry and for Newfoundlanders and Labradorians. Marine Harvest is one of the largest seafood companies in the world, and is the world’s largest producer of Atlantic salmon. This is a company that did $4.5 billion in business worldwide last year. We welcome Marine Harvest’s interest as yet another testament to the potential for growth in our seafood sector.”

- The Honourable Steve Crocker, Minister of Fisheries, Forestry and Agrifoods
The Marine Harvest investment also includes 16 site applications throughout the province. Other assets acquired include one hatchery and two farming licenses in New Brunswick. The transaction will be finalized upon approval by the Court of Queen's Bench of New Brunswick.

The company has announced it will soon detail plans to produce between 15,000 and 20,000 tonnes of product on the east coast of Canada every year.

“This level of attention and investment from international seafood companies and markets is exactly what we have been working to achieve. In *The Way Forward* we have committed to growing our aquaculture industry to 50,000 tonnes per year, and we are maintaining momentum to achieve that goal and beyond. I look forward to meeting with representatives from Marine Harvest to discuss their future in Newfoundland and Labrador’s aquaculture industry.”
- Minister Crocker

Marine Harvest employs 11,700 people and is represented in 24 countries. The company provides farmed salmon and processed seafood to more than 70 markets worldwide. In 2015, Marine Harvest produced 420,000 tonnes of salmon.

This announcement aligns with *The Way Forward: A Vision for Sustainability and Growth in Newfoundland and Labrador*, available online at [www.gov.nl.ca](http://www.gov.nl.ca). The vision guides Provincial Government actions to achieve greater efficiency, strengthen the province’s economic foundation, enhance services, and improve outcomes to promote a healthy and prosperous province.

**QUICK FACTS**
- International aquaculture producer Marine Harvest has invested $15 million to purchase the assets of the Gray Aqua Group of Companies in Atlantic Canada, including seven farming licenses in the province and the Hermitage processing plant.
- The Marine Harvest investment also includes 16 site applications throughout the province. Other assets acquired include one hatchery and two farming licenses in New Brunswick.
- The transaction will be finalized upon approval by the Court of Queen's Bench of New Brunswick.
- The company will soon detail plans to produce between 15,000 and 20,000 tonnes of product on the east coast of Canada every year.
- Marine Harvest employs 11,700 people and is represented in 24 countries. The company provides farmed salmon and processed seafood to more than 70 markets worldwide. In 2015, Marine Harvest produced 420,000 tonnes of salmon.

-30-

**Media contact:**
Rod Drover
Media Relations Manager
Department of Fisheries, Forestry and Agrifoods
709-729-3783, 730-4607
rodneycdrover@gov.nl.ca
Rod Drover  
Media Relations Manager  
Department of Fisheries, Forestry and Agrifoods  
Government of Newfoundland and Labrador  
rodneycdrover@gov.nl.ca  
t: 709.729.3783  c: 709.730.4607
Hi Lisa,
Please forward to Wandalee for review. Dave requested this letter this morning. Thanks!

-----< HP TRIM Record Information >-----

Record Number: COR/2016/2923
Title: Letter from Minister Crocker / to Marine Harvest / Grays Acquisition
DEC 2 1 2016

Mr. Alf-Helge Aarskog
P.O. Box 4102 Sandviken
5835 Bergen
Norway

Dear Mr. Aarskog:

I would like to extend my congratulations on your recent acquisition of salmonid farming assets in Newfoundland and Labrador. This is an exciting opportunity for both the province and Marine Harvest. The Newfoundland and Labrador government has identified aquaculture development as a priority and we are ready to grow the industry to new levels in partnership with you.

My staff and I are available to meet early in the New Year at your convenience, to discuss the opportunities here in Newfoundland and Labrador. We can determine how we can best streamline the site transfer and licensing process, to ensure a smooth transition of operations to Marine Harvest.

I look forward to working with you to maximize your investment in Newfoundland and Labrador. Please contact my office at (709) 729-3705 to arrange a meeting.

Sincerely,

[Signature]

STEVE CROCKER, MHA
Carbonear – Trinity – Bay de Verde
Minister

c: Honourable Dwight Ball, Premier
Mr. Vincent Erenst, Managing Director, Marine Harvest Canada
Hi Vincent,
You do need to be registered in NL to hold a license.

Elizabeth

Sent from my BlackBerry 10 smartphone.
From: Erenst, Vincent
Sent: Monday, December 19, 2016 1:09 PM
To: Barlow, Elizabeth
Subject: RE: News

Hi again Elisabeth,

Now that we are starting, another question: Can these licenses be transferred to Marine Harvest Canada Inc., a company registered in BC, or do they have to be owned by an “in province” company?

Best regards,
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Vincent Erenst
Managing Director
MARINE HARVEST CANADA

HYPERLINK "http://www.marineharvest.com/"

----------------------------- ATIPPA Sec 40(1) -----------------------------

MOBILE: [REDACTED]  ATIPPA Sec 40(1)
DIRECT: (250) 850-3276 ext 7234
MAIL: HYPERLINK
"mailto:vincent.erenst@marineharvest.com" vincent.erenst@marineharvest.com

----------------------------- OFFICE: 124 - 1334 Island Hwy -----------------------------

Campbell River, BC V9W 8C9 Canada

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Good morning Vincent,

Just heard the news. Congratulations and welcome to Newfoundland!

I'm sure we'll be talking soon.

Sent from my BlackBerry 10 smartphone.

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I could ask the Managing Director of MH Canada for it – I have been corresponding with him – or we could send the letter to him and ask that he forward it along.

Elizabeth Barlow
Director, Aquaculture Development (A)
Department of Fisheries, Forestry and Agrifoods
P.O. Box 340
St. Alban’s, NL
A0H 2E0
From: Gray, Lisa  
Sent: Monday, December 19, 2016 3:38 PM  
To: Worthman, Matthew  
Cc: Hiscock, Bonita; O'Keefe, Dorothy  
Subject: FW: Availability for phone call

He has spoken with them 😊

L

From: Erenst, Vincent [mailto:Vincent.Erenst@marineharvest.com]  
Sent: Monday, December 19, 2016 3:33 PM  
To: Gray, Lisa  
Subject: RE: Availability for phone call

Hi Lisa,

I just called your Minister and the Deputy Minister and had a good conversation with them. I mentioned that we will probably visit Newfoundland in February after closing the Gray purchase.

My contact details you find below.

Happy holidays!

Best regards,

Vincent Erenst

Managing Director
MARINE HARVEST CANADA

www.marineharvest.com

MOBILE: (250) 850-9778
DIRECT: (250) 850-3174 ext 7214
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OFFICE: 124 – 1334 Island Hwy
Campbell River, BC V9W 6C1 Canada

From: Gray, Lisa [mailto:LisaGray@gov.nl.ca]  
Sent: December-19-16 1:47 PM  
To: Erenst, Vincent  
Cc: O'Keefe, Dorothy; Hiscock, Bonita  
Subject: Availability for phone call

Good day Mr. Erenst. I am looking for your availability for a phone call between yourself, and Deputy Minister Dave Lewis along with Minister Steve Crocker. At your earliest convenience, please let me know the best time and number to reach you.
Thank-you,

Lisa

Lisa Gray  
Administrative Assistant to Assistant Deputy Minister  
Department of Fisheries & Aquaculture  
Petten Building  
30 Strawberry Marsh Road  
St. John's, NL A1B 4J6  
(P) 709-729-3710  
(F) 709-729-1882

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Worthman, Matthew

From: Erenst, Vincent <Vincent.Erenst@marineharvest.com>
Sent: Monday, December 19, 2016 3:46 PM
To: Colman-Sadd, Vanessa
Cc: Crocker, Steve; Lewis, David B. (Deputy Minister); Worthman, Matthew; Drover, Rodney C; Roberts, Ian
Subject: RE: NR-Marine Harvest Acquisition DEC 2016.docx

Good afternoon Mrs. Colman-Sadd,

I have read your proposed press release and I believe it to be factual and in line with the press release that Marine Harvest issued earlier today.

If one detail, we believed that there were 17 additional applications for licenses, but I am sure your office must have the correct number.

Best regards,

Vincent Erenst

Managing Director
MARINE HARVEST CANADA

www.marineharvest.com

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DIRECT: (250) 850-3276 ext 7234
MAIL: vincent.erenst@marineharvest.com
OFFICE: 124 - 1334 Island Hwy.
Campbell River, BC V9W 8C9 Canada

From: Colman-Sadd, Vanessa [mailto:VanessaColmanSadd@gov.nl.ca]
Sent: December-19-16 2:08 PM
To: Erenst, Vincent
Cc: Crocker, Steve; Lewis, David B. (Deputy Minister); Worthman, Matthew; Drover, Rodney C
Subject: NR-Marine Harvest Acquisition DEC 2016.docx

Hello Mr. Erenst,
As discussed in your conversation with Minister Steve Crocker, please find attached and pasted below a draft news release the Provincial Government would like to issue on the Marine Harvest interest in purchasing Gray Aqua assets. We would like to issue this release tomorrow (December 20) if possible.

Thanks
Vanessa

Fisheries, Forestry and Agrifoods
December 19, 2016

Building a Strong Aquaculture Industry
Marine Harvest to Establish Operations in Newfoundland and Labrador

International aquaculture producer Marine Harvest has begun the process of establishing operations in Newfoundland and Labrador. The company has invested $15 million to purchase the assets of the Gray Aqua Group of Companies in Atlantic Canada, including seven farming licenses in the province and the Hermitage processing plant.

“This is significant news for our province’s seafood industry and for Newfoundlanders and Labradorians. Marine Harvest is one of the largest seafood companies in the world, and is the world’s largest producer of Atlantic salmon. This is a company that did $4.5 billion in business worldwide last year. We welcome Marine Harvest’s interest as yet another testament to the potential for growth in our seafood sector.”
- The Honourable Steve Crocker, Minister of Fisheries, Forestry and Agrifoods

The Marine Harvest investment also includes 16 site applications throughout the province. Other assets acquired include one hatchery and two farming licenses in New Brunswick. The transaction will be finalized upon approval by the Court of Queen’s Bench of New Brunswick.

The company has announced it will soon detail plans to produce between 15,000 and 20,000 tonnes of product on the east coast of Canada every year.

“This level of attention and investment from international seafood companies and markets is exactly what we have been working to achieve. In The Way Forward we have committed to growing our salmon aquaculture industry to 50,000 tonnes per year, and we are maintaining momentum to achieve that goal and beyond. I look forward to meeting with representatives from Marine Harvest early in the new year to discuss their future in Newfoundland and Labrador’s aquaculture industry.”
- Minister Crocker

Marine Harvest employs 11,700 people and is represented in 24 countries. The company provides farmed salmon and processed seafood to more than 70 markets worldwide. In 2015, Marine Harvest produced 420,000 tonnes of salmon.

This announcement aligns with The Way Forward: A Vision for Sustainability and Growth in Newfoundland and Labrador, available online at www.gov.nl.ca. The vision guides Provincial Government actions to achieve greater efficiency, strengthen the province’s economic foundation, enhance services, and improve outcomes to promote a healthy and prosperous province.

QUICK FACTS
- International aquaculture producer Marine Harvest has invested $15 million to purchase the assets of the Gray Aqua Group of Companies in Atlantic Canada, including seven farming licenses in the province and the Hermitage processing plant.
- The Marine Harvest investment also includes 16 site applications throughout the province. Other assets acquired include one hatchery and two farming licenses in New Brunswick.
- The transaction will be finalized upon approval by the Court of Queen’s Bench of New Brunswick.
- The company will soon detail plans to produce between 15,000 and 20,000 tonnes of product on the east coast of Canada every year.
Marine Harvest employs 11,700 people and is represented in 24 countries. The company provides farmed salmon and processed seafood to more than 70 markets worldwide. In 2015, Marine Harvest produced 420,000 tonnes of salmon.

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Media contact:
Rod Drover
Media Relations Manager
Department of Fisheries, Forestry and Agrifoods
709-729-3783, 730-4607
rodneycdrover@gov.nl.ca

Vanessa Colman-Sadd
Director of Communications
Department of Fisheries, Forestry and Agrifoods
709-729-3733
vanessacolmansadd@gov.nl.ca

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Worthman, Matthew

From: Drover, Rodney C
Sent: Monday, December 19, 2016 4:01 PM
To: Crocker, Steve; Lewis, David B. (Deputy Minister); Wiseman, Wandalee; Barlow, Elizabeth; Colman-Sadd, Vanessa; Worthman, Matthew

Subject: Back Talk Call - [红字] re: Marine Harvest

[ATIPPA Sec 40(1)]

on Back Talk re: Marine Harvest:

- Says permits in NL are MUCH cheaper here compared to in Norway.

- Pete asks if it's a matter of ignoring environmental concerns in favour of the highest bidder.

- Bill says that is one aspect. Other aquaculture operations have left fish to rot in sea cages in the past.

- Says EHS virus is a big problem in NS for herring and it's on its way here.

- Says he's asked what testing has been done before the virus was diagnosed and CFIA has not provided an answer.

- Says he's working with some producers with the CBC on investigating the ins and outs of these large scale aquaculture projects.

- Pete says he's going to look into getting a dedicated segment about the topic in the future.

- Bill says Dr. Keith Hutchings at Dalhousie University is a guest that should be invited to that.

__________________________________________________________

Rod Drover
Media Relations Manager
Department of Fisheries, Forestry and Agrifoods
Government of Newfoundland and Labrador
rodneydrover@gov.nl.ca
t: 709.729.3783 | c: 709.730.4607
Hi,

Here’s the link to yesterday’s Backtalk. [redacted] is on at around the 1 hour and 15 minute mark. He’s discussing Marine Harvest, and the aquaculture industry in general.

https://soundcloud.com/vocm/backtalk-monday-dec-19th

Thanks
Vanessa

Vanessa Colman-Sadd
Director of Communications
Department of Fisheries, Forestry and Agrifoods
709-729-3733
vanessacolmansadd@gov.nl.ca
Hi folks – KMs re: Marine Harvest are attached/below. Based on messaging from the news release.

Department of Fisheries, Forestry and Agrifoods
Marine Harvest Acquisition of Gray Aqua Group Assets
December 19, 2016

Summary:
International aquaculture producer Marine Harvest has begun the process of establishing operations in Newfoundland and Labrador. The company has invested $15 million to purchase the assets of the Gray Aqua Group of Companies in Atlantic Canada, including seven farming licenses in the province and the Hermitage processing plant. The investment also includes 17 site applications throughout the province. Other assets acquired include one hatchery and two farming licenses in New Brunswick. The transaction will be finalized upon approval by the Court of Queen’s Bench of New Brunswick.

Key messages:
• Marine Harvest has begun the process of establishing operations in Newfoundland and Labrador.

• This is significant news for our province’s seafood industry and for Newfoundlanders and Labradorians.

• Marine Harvest is one of the largest seafood companies in the world, and is the world’s largest producer of Atlantic salmon. Their interest is yet another testament to the potential for growth in our seafood sector.

• This level of attention and investment from international seafood companies and markets is exactly what we have been working to achieve.

• In The Way Forward, we have committed to growing our salmon aquaculture industry to 50,000 tonnes per year, and we are maintaining momentum to achieve that goal and beyond.

Secondary messages:
• Marine Harvest employs 11,700 people and is represented in 24 countries. The company provides farmed salmon and processed seafood to more than 70 markets worldwide.

• In 2015, Marine Harvest conducted $4.5 billion in business throughout the world.
Rod Drover
Media Relations Manager
Department of Fisheries, Forestry and Agrifoods
Government of Newfoundland and Labrador
rodneycdrover@gov.nl.ca
t: 709.729.3783 | c: 709.730.4607
Marine Harvest setting up aquaculture operations in N.L.

Telegram

Published on December 20, 2016

Marine Harvest is purchasing the assets of the Gray Aqua Group of Companies in Atlantic Canada, including a processing plant in Hermitage.

A major international player in the aquaculture industry is setting up shop in Newfoundland and Labrador.

With an investment of $15 million to purchase the assets of the Gray Aqua Group of Companies in Atlantic Canada, Marine Harvest has begun the process of establishing operations in this province.

The deal includes seven farming licences in Newfoundland and Labrador and the Hermitage processing plant.

“This is significant news for our province’s seafood industry and for Newfoundlanders and Labradorians,” Fisheries Minister Steve Crocker said in a news release today.

“Marine Harvest is one of the largest seafood companies in the world, and is the world’s largest producer of Atlantic salmon. This is a company that did $4.5 billion in business worldwide last year.”

The Marine Harvest investment also includes 17 site applications throughout the province. The company has also acquired a hatchery and two farming licences in New Brunswick.

The sale will be finalized once approved by the Court of Queen’s Bench of New Brunswick.

The company will soon provide details of its plans to produce between 15,000 and 20,000 tonnes of product on Canada’s east coast annually.

Marine Harvest employs 11,700 people in 24 countries, providing farmed salmon and processed seafood to more than 70 markets worldwide.

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Rod Drover
Media Relations Manager
Marine Harvest spends $15M for farming licences, other assets in N.L.

They previously belonged to Gray Aqua Group of Companies, which filed for bankruptcy protection

By Stephanie Kinsella, CBC News

Posted: Dec 20, 2016 12:26 PM NT
Last Updated: Dec 20, 2016 12:26 PM NT

Multi-billion dollar and international aquaculture producer Marine Harvest is setting up shop in Newfoundland and Labrador.

The company is spending $15 million to purchase the assets of the Gray Aqua Group of Companies in Atlantic Canada, according to a media release issued Tuesday.

Gray Aqua Group filed for bankruptcy protection in 2013. The company hit financial trouble after being ordered to destroy fish infected by salmon anemia.

The assets being bought include seven farming licences and 17 site applications in the province, the Hermitage processing plant and a hatchery in New Brunswick.

New investment, new potential

"This is significant news for our province's seafood industry," said Minister of Fisheries, Forestry and Agrifoods Steve Crocker in a media release.

"We have committed to growing our salmon aquaculture industry to 50,000 tonnes ... We welcome Marine Harvest's interest as yet another testament to the potential for growth in our seafood sector."

Marine Harvest employs 11,700 people and the company provides farmed salmon and processed seafood to more than 70 markets, according to the media release.

Before it's considered a done deal, the Court of Queen's Bench of New Brunswick has to approve the transaction.

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Rod Drover
Media Relations Manager
Paddy's preamble re: Marine Harvest:

- Says there are still questions about the environmental impacts of aquaculture projects.
- Says we have Grieg saying they offer a safe quality product, but we know there are stories that they’ve had problems elsewhere in the world. Is it the same story with Marine Harvest?
- Says Gray Aqua filed for bankruptcy in 2013 due to issues with salmon anemia, etc.
- Asks what about the $3.8M that was lost with Gray’s action and how can we say it’s a good investment this time around?

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