November 8, 2013

Dear [Redacted]

Re: Your request for access to information under Part II of the Access to Information and Protection of Privacy Act [Our File #: IBRD/6/2013]

On August 21, 2013, the Department of Innovation, Business and Rural Development received your request for access to the following records/information:

Provide any and all information contained within the records and files of the NL government pertaining to provincial funding of “Cain’s Quest” and or “Cain’s Quest Snowmobile Endurance Race” and or any of its affiliates/subsidiaries, commencing the year 2004. Information to include, but shall not be limited to:

1) The total amount of funding received to present day.
2) Any and all details with respect to any agreement or application for future funding, in particular the March 2014 planned event.
3) Information with respect to type of funding (i.e. repayable or non-repayable) If repayable, details of repayment arrangements.
4) Information with respect to any and all contributions/loans/grants/funding etc. from other NL government Departments, including but not limited to the Dept. of Tourism, Culture and Recreation.
5) Information with respect to any loans, or any portion of any loans, which were deemed “forgivable”, “waived”, or otherwise altered to the benefit of the Applicant, as identified above.

On August 30, 2013 it was mutually agreed that due to the size of the request, the request would limited to financial information only.

I am pleased to inform you that your request for access to these records has been granted in part. Access to information contained within these record, has been refused in accordance with Section 30 as specified in the Access to Information and Protection of Privacy Act. See attached references.

As required by subsection 7(2) of the Act, we have severed information that is excepted from disclosure and have provided you with as much information as possible. In accordance with your request for a copy of the records, the appropriate copies have been enclosed.
Section 43 of the Act provides that you may ask the Information and Privacy Commissioner to review this partial refusal of access or you may appeal the refusal to the Supreme Court Trial Division. A request to the Information and Privacy Commissioner shall be made in writing within 60 days of the date of this letter or within a longer period that may be allowed by the Commissioner.

The address and contact information of the Information and Privacy Commissioner is as follows:

Office of the Information and Privacy Commissioner  
34 Pippy Place  
P. O. Box 13004, Stn. A  
St. John’s, NL A1B 3V8

Telephone: (709) 729-6309  
Facsimile: (709) 729-6500

In the event that you choose to appeal to the Trial Division, you must do so within 30 days of the date of this letter. Section 60 of the Act sets out the process to be followed when filing such an appeal.

Please be advised that responsive records will be published following a 72 hour period after the response is sent electronically to you or five days in the case where records are mailed to you. It is the goal to have the responsive records posted to the Office of Public Engagement's website within one business day following the applicable period of time. Please note that requests for personal information will not be posted online.

If you have further questions, please feel free to contact Christina Harrington, ATIPP Coordinator, at 729-6137 or by e-mail at christinaharrington@gov.nl.ca.

Sincerely,

[Signature]

Alastair O'Rielly  
Deputy Minister

Enclosure(s)
ATIPPA Exceptions

Disclosure harmful to personal privacy

30. (1) The head of a public body shall refuse to disclose personal information to an applicant where the disclosure would be an unreasonable invasion of a third party's personal privacy.

(2) A disclosure of personal information is not an unreasonable invasion of a third party's personal privacy where

(a) the applicant is the individual to whom the information relates;
(b) the third party to whom the information relates has, in writing, consented to or requested the disclosure;
(c) there are compelling circumstances affecting a person's health or safety and notice of disclosure is mailed to the last known address of the third party to whom the information relates;
(d) an Act or regulation of the province or of Canada authorizes the disclosure;
(e) the disclosure is for a research or statistical purpose and is in accordance with section 41;
(f) the information is about a third party's position, functions or salary range as an officer, employee or member of a public body or as a member of a minister's staff;
(g) the disclosure reveals financial and other details of a contract to supply goods or services to a public body;
(h) the disclosure reveals the opinions or views of a third party given in the course of performing services for a public body, except where they are given in respect of another individual;
(i) public access to the information is provided under the Financial Administration Act;
(j) the information is about expenses incurred by a third party while travelling at the expense of a public body;
(k) the disclosure reveals details of a licence, permit or a similar discretionary benefit granted to a third party by a public body, not including personal information supplied in support of the application for the benefit;
(l) the disclosure reveals details of a discretionary benefit of a financial nature granted to a third party by a public body, not including

(i) personal information that is supplied in support of the application for the benefit, or
(ii) personal information that relates to eligibility for income and employment support under the Income and Employment Support Act or to the determination of income or employment support levels;
(m) the personal information is about an individual who has been dead for 20 years or more; or
(n) the disclosure is not contrary to the public interest as described in subsection (3) and reveals only the following personal information about a third party:

(i) attendance at or participation in a public event or activity related to a public body, including a graduation ceremony, sporting event, cultural program or club, or field trip, or
(ii) receipt of an honour or award granted by or through a public body.

(3) The disclosure of personal information under paragraph (2)(n) is an unreasonable invasion of personal privacy where the third party whom the information is about has requested that the information not be disclosed.

(4) A disclosure of personal information is presumed to be an unreasonable invasion of a third party's personal privacy where

(a) the personal information relates to a medical, psychiatric or psychological history, diagnosis, condition, treatment or evaluation;
(b) the personal information is an identifiable part of a law enforcement record, except to the extent that the disclosure is necessary to dispose of the law enforcement matter or to continue an investigation;
(c) the personal information relates to employment or educational history;
(d) the personal information was collected on a tax return or gathered for the purpose of collecting a tax;
(e) the personal information consists of an individual's bank account information or credit card information;
(f) the personal information consists of personal recommendations or evaluations, character references or personnel evaluations;
(g) the personal information consists of the third party's name where
   (i) it appears with other personal information about the third party, or
   (ii) the disclosure of the name itself would reveal personal information about the third party; or
(h) the personal information indicates the third party's racial or ethnic origin or religious or political beliefs or associations.
(5) In determining under subsections (1) and (4) whether a disclosure of personal information constitutes an unreasonable invasion of a third party's personal privacy, the head of a public body shall consider all the relevant circumstances, including whether
   (a) the disclosure is desirable for the purpose of subjecting the activities of the province or a public body to public scrutiny;
   (b) the disclosure is likely to promote public health and safety or the protection of the environment;
   (c) the personal information is relevant to a fair determination of the applicant's rights;
   (d) the disclosure will assist in researching or validating the claims, disputes or grievances of aboriginal people;
   (e) the third party will be exposed unfairly to financial or other harm;
   (f) the personal information has been supplied in confidence;
   (g) the personal information is likely to be inaccurate or unreliable;
   (h) the disclosure may unfairly damage the reputation of a person referred to in the record requested by the applicant; and
   (i) the personal information was originally provided to the applicant.
REGIONAL/SECTORIAL DIVERSIFICATION FUND (RSDF)

Application

Name of Applicant/Organization
White Wolf Snowmobile Club
P.O. Box 364
Labrador City, NL
A2V 2K6

Application Date: October 17th, 2005

Project Start Date: October 17th, 2005

Project End Date: April 2006

Mailing Address
See Above

Phone Number
(709) 944-7401

Other Phone Number
(709)______

Town/Community & Province
Labrador City, NL

Postal Code
A2V 2K6

Contact Person & Title:
[redacted]

Fax Number
(709) 944-3002

E-mail: [redacted]

Web Site: [redacted]

Brief Description and objectives of project. Please attach Proposal with Budget.

The proposed Labrador Snowmobile Endurance Race is a 1000 km snowmobile endurance trek throughout Western Labrador. Riders will be challenged with varying terrain, harsh elements and unfamiliar territory. The race will be a 3-4 day event beginning in Labrador City/Wabush, traveling to Schefferville then onto Churchill Falls and returning to Labrador City, with compulsory layovers during each leg of the journey. The Labrador West Endurance Challenge is a Labrador Initiative involving communities and snowmobile clubs in all regions of Western Labrador. This event will attract non-resident visitation and will promote Labrador’s winter tourism product.

Have all environmental requirements been considered (if applicable)? Yes □ No □
Please provide details.

N/A

Location of Activity (nearest community(s) or geographical area):
Labrador West (Labrador City, Wabush & Churchill Falls)

Provincial Electoral District

Total Project Costs: (attach detailed breakdown, including sources of funding)
$154,634.00 Eligible costs under RSDF equal $127,834.00

Financing Requested: $24,730.00
Applicant’s Declaration

To The Department of Innovation, Trade and Rural Development (INTRD)

a) I confirm that the information given in this application is to the best of my knowledge and ability, complete, true and correct.

b) I certify that financial assistance from INTRD is a significant factor in the decision to proceed with this project.

c) I certify that neither the applicant nor its officers are involved in any litigation, or in any proceedings before any government board, agency or tribunal which have not been disclosed in writing as an attachment to this application.

d) I will provide all information required by INTRD to complete the assessment of this project and I authorize INTRD to make any inquiries of such persons, firms, corporations or other government agencies as it deems necessary in order to reach a decision on this application.

e) I will instruct the funding agencies as indicated above to provide INTRD with full information concerning my (the applicant’s) operating and financial position. I further authorize INTRD to discuss fully my (the applicant’s) affairs with the relevant agencies.

f) I authorize INTRD to consult with Government Department & Agencies & concerning parties (including elected officials, Regional Economic Development Boards, Industry Associations, and other potential contributors regarding this application).

g) I confirm that the application is from a not-for-profit organization.

Name and Title of Authorized Official

Signature of Authorized Official

Signed at Labrador City this 17th day of October 2005

For inquiries regarding the RSDF program please call ???? or you can fax your application to ?????.

GOVERNMENT OF
NEWFOUNDLAND AND LABRADOR

Department of
Innovation, Trade &
Rural Development

Date January 25, 2006

White Wolf Snowmobile Club Inc.
P.O. Box 364
Labrador City, NL
A2V 2K6

Attention: [Redacted]

Dear [Redacted]

RE: Regional/Sectoral Diversification Fund Application
White Wolf Snowmobile Club : Labrador Snowmobile
Endurance Race Project - File # LAB-008-006

I am pleased to advise you that your application to the Regional/Sectoral Diversification Fund (RSDF), a funding initiative of the Department of Innovation, Trade and Rural Development, for financial support towards the above referenced project has been reviewed and approved for the total amount of the lesser of:

a) 25% of the total eligible project cost, and
b) total amount of $37,963.

Funding for approved projects will be advanced up to a maximum of 50% of the amount approved. This will be based on your cash flow requirements during the length of the project. Submission of a cashflow statement and Payment Request Form are required prior to the release of the initial advance, any progress payments and the final payment. Please sign and return this Letter of Offer along with the cashflow statement. If you require an advance payment you should also attach a completed Payment Request Form. At your request, additional progress payments may be issued based upon a review of expenditures to date. The Department will normally retain 20% of the amount approved until all of the required documentation and the final Payment Request Form are received and approved. A final submission outlining the work undertaken, all material invoices not previously submitted, payroll information, and a financial report are required prior to final payment. Several Payment Request Forms are attached to expedite the payment process. Your organization must retain all financial records and documents pertaining to this project for five (5) years in the event the Department requires an audit or financial review at a later date.
Funding for this contract includes the following condition(s):

ACCEPTANCE AND EXPIRY DATES
This Offer will become effective upon receipt by us, no later than February 25, 2006, of White Wolf Snowmobile Club’s written acceptance. This Offer will expire on April 25, 2006, if funds have not been drawn upon. Any undischarged funds will be cancelled after 180 days from the date of this offer of financing.

CONTINGENT CONDITIONS
Prior to disbursement, the applicant will provide:
confirmation of firm costs of all elements of the program; and,
written confirmation that all sources of funding as outlined in the program have been approved.

UNDERLYING CONDITIONS
In addition, the applicant shall:
use the funds approved under this program for items outlined in the program;
pay all expenses associated with the funds approved under the Regional / Sectoral Diversification Fund program and submit a request for payment including the original receipts for all components of the claim;
from time to time, provide access to financial records and facilities to the Department’s staff for account monitoring and completion of assessment reports;
and,
keep proper books of accounts and maintain therein true and faithful entries of all dealings and transactions in relation to the business.
provide a copy of any marketing materials produced under the program.

The project completion date is June 30, 2006. If the project cannot be concluded prior to this date please notify the department as soon as possible via written correspondence to:

Cleon Moores
P.O. Box 3014
Happy Valley-Goose Bay, NL
A0P 1E0

As the proponent, you are also responsible for ensuring that all payments required by law, including Workers Compensation, Income Tax, Employment Insurance, Canada Pension, holiday pay and any other payments are paid. Any liability arising from this employment shall be the sole and absolute responsibility of the project sponsor.
Please indicate your acceptance of these terms and conditions by signing in the space provided below, and return within 30 days from the date of this offer. If you have any further questions please contact Janice Barnes at 944-4046.

Sincerely,

Reg Keen
Director

cc: Rita Malone,
Assistant Deputy Minister

The White Wolf Snowmobile Club Inc., Labrador Endurance Race Project - File # LAB-008-006 hereby accepts this offer of financing from the Regional/Sectoral Diversification Fund for the lesser of $37,963 and 25% eligible project cost and agrees to the conditions of financing outlined in this letter including Appendices A, B & C.

[Signature]  Date: 27/05

and POSITION

[Signature]  Date: 27/05

WITNESS SIGNATURE

[Signature]  Date: 27/05

[Redacted]
Appendix A
Regional/Sectoral Diversification Fund
General Conditions

1. Any changes to the scope of work for this project must be submitted in writing to the Department of Innovation, Trade and Rural Development and written approval by the Department must be granted prior to implementation.

2. At the request of the Department of Innovation, Trade and Rural Development additional information shall be provided in addition to the reports submitted to the Department.

3. The Minister of Innovation, Trade and Rural Development reserves the right to make public announcements regarding the project. In addition, the Minister shall be advised of any announcement or ceremony regarding the project. An announcement or ceremony shall only be held on a date suitable for the Minister of Innovation, Trade and Rural Development and the applicant. The Minister or designate shall be invited to participate in the announcement or ceremony.

4. Insurance shall be purchased on any assets acquired through this project. Insurance shall be maintained for the duration of the project. Assets are considered the property of the applicant.

5. All federal, provincial and municipal laws and regulations (including environmental regulations) shall be complied with for the duration of the project which includes the acquisition of necessary permits.

6. All materials, documents and promotional items produced as a result of this initiative shall acknowledge the Department of Innovation, Trade and Rural Development as a funding partner for this initiative.

7. The applicant must repay to the Department of Innovation, Trade and Rural Development any amount of the contribution which exceeds the amount required to complete activities outlined in this Letter of Offer.

8. The applicant shall notify Cleon Moors of the Department of Innovation, Trade and Rural Development of any change in project financing received in connection with the outlined activity. In the event of changes to the project financing the Department of Innovation, Trade and Rural Development reserves the right to modify the INTRD contribution.

9. This contract is binding on the applicant and its successors and assigns.

10. The following constitute Events of Default:
- the applicant becomes bankrupt or insolvent, goes into receivership, or takes the benefit of any statute from time to time in force relating to bankrupt or insolvent debtors;
- an order is made or resolution passed for the winding up of the applicant, or the applicant is dissolved;
- in the opinion of the Department of Innovation, Trade and Rural Development the
applicant ceases to carry on business;
- the applicant has submitted false or misleading information to the Department of Innovation, Trade and Rural Development; or
- the applicant has not met or satisfied the terms and conditions to which the contribution is subject.

In the event of a default this contract may be terminated and the applicant may be required to repay part or all of the contribution paid to date.

This approval shall be made available to other Departments and Agencies upon request.
### Appendix B

#### Financial Details

<table>
<thead>
<tr>
<th>Funds Required</th>
<th>Sources of Funds</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land and Improvements</td>
<td>Provincial - RSDF</td>
<td>$39,320.00</td>
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<tr>
<td>Building and Structures</td>
<td>Provincial - Other (Specify)</td>
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</tr>
<tr>
<td>Machinery and Equipment</td>
<td>Total Provincial</td>
<td></td>
</tr>
<tr>
<td>Leasehold Improvements</td>
<td>Federal - ACOA</td>
<td>$65,000.00</td>
</tr>
<tr>
<td>Labour</td>
<td>Federal - Service Canada</td>
<td>$28,434.00</td>
</tr>
<tr>
<td>Consultant's Fees</td>
<td>Federal - Other (Specify)</td>
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<tr>
<td>Marketing</td>
<td>Total Federal</td>
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<td>Travel</td>
<td>Applicant’s Contribution</td>
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<td>Other (Specify)</td>
<td>Registration &amp; Sponsorship</td>
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<td><strong>Total</strong></td>
<td><strong>Total</strong></td>
<td><strong>$172,154.00</strong></td>
</tr>
</tbody>
</table>

#### Notes to Financial Details

The total amount of $172,154 includes $17,500 for the Prize Lot & in kind rent expense $2,800 which is ineligible under the Regional Sectoral Diversification Fund. This leaves a balance of $151,854 which would be eligible for 25% or the amount of $37,963 from RSDF.

#### Eligible Cost

- **Materials, Supplies/Checkpoints**: $48,705
- **Travel**: $1,814
- **Labour**: $12,390
- **Marketing**: $84,445
- **Misc**: $4,500

**TOTAL Eligible Project Costs**: $151,854
Appendix C  
Project Description

The proposed Labrador Snowmobile Endurance Race is a 1000 km snowmobile endurance trek throughout Western Labrador. Riders will be challenged with varying terrain, harsh elements and unfamiliar territory. The race will be a 3-4 day event beginning in Labrador City/Wabush, traveling to Schefferville then onto Churchill Falls and returning to Labrador City, with compulsory layovers during each leg of the journey.

The Labrador West Endurance Challenge is a Labrador Initiative involving communities and snowmobile clubs in all regions of Western Labrador. The inaugural race will provide a sound platform for expansion into a 3000 km race across the whole of Labrador, which is scheduled to take place in March 2007. As is illustrated in the race routing, the race will travel on and off the groomed portions of the Western Trail System. The race will begin in Labrador City/Wabush, allowing riders from Quebec, Ontario, and the Eastern United States both road and train access into Western Labrador. The route will follow portions of the Labrador Winter Trails System into Churchill Falls, but will also turn riders onto ungroomed, unfamiliar territory, escalating the level of difficulty. The route will travel north to Schefferville then east to Churchill Falls. Following a mandatory layover in Churchill Falls, the route will take riders on a different path back to Labrador City/Wabush to cross the finish line.

Prior to Race Day, the communities of Labrador West will play host to the riders. An opening ceremony involving community dignitaries will be planned for the official declaration of the Labrador Snowmobile Endurance Race. Community celebrations, carnivals and concessions will be welcomed and encouraged. A rider’s parade will also be scheduled prior to race day. Mandatory layovers will be imposed on all riders both on the inbound and outbound portions of the race. There will be a 10 hour layover in Churchill Falls, allowing the riders time to rest, visit the region, and conduct necessary maintenance work on their sleds.

The event is scheduled to take place in March 18 – 24, 2006.
Application

Name of Applicant/Organization
White Wolf Snowmobile Club
P.O. Box 364
Labrador City, NL
A2V 2K6

Application Date: July 21, 2006

Project Start Date: August 1, 2006
Project End Date: August 31, 2007

Mailing Address
See Above

Phone Number
(709) 944-7401
Other Phone Number
(709) 944-6499 ext. 223

Town/Community & Province
Labrador City, NL

Postal Code
A2V 2K6

Contact Person & Title:

Fax Number
(709) 944-3002

E-mail: [REDACTED] [S30(1)]
Web Site: www.cainsquest.com

Brief Description and objectives of project. Please attach Proposal with Budget.
The proposed Cain's Quest Snowmobile Endurance Race is a 2000 km snowmobile endurance trek throughout Western and Central Labrador. Riders will be challenged with varying terrain, harsh elements and unfamiliar territory. The race will be a 6-7 day event beginning in Labrador City/Wabush, traveling to Churchill Falls onto Happy Valley-Goose Bay and returning to Labrador City, with compulsory layovers during each leg of the journey.

Cain's Quest is a Labrador Initiative involving communities and snowmobile clubs in all regions of Western and Central Labrador. This event will attract non-resident visitation and will promote Labrador's winter tourism product on International Fronts through National Sport syndicated stations, and major snowmobile publications. The attention that the event will bring will provide a large Economic Impact on the Labrador Tourism Industry, profiling the snowmobiling industry as a whole.

Have all environmental requirements been considered (if applicable)? Yes ☐ No ☐
Please provide details.

Location of Activity (nearest community(s) or geographical area):
Labrador West, Central Labrador (Labrador City, Wabush, Churchill Falls, North West River, Happy Valley-Goose Bay)

Provincial Electoral District

Total Project Costs: (attach detailed breakdown, including sources of funding)

$360,185.00
Less 40,000.00 Prize Purse
8,000.00 Ceremonies
39,025.00 Human Resources

Total $273,160.00

Financing Requested:

$68,290.00
To The Department of Innovation, Trade and Rural Development (INTRD)

a) I confirm that the information given in this application is to the best of my knowledge and ability, complete, true and correct.

b) I certify that financial assistance from INTRD is a significant factor in the decision to proceed with this project.

c) I certify that neither the applicant nor its officers are involved in any litigation, or in any proceedings before any government board, agency or tribunal which have not been disclosed in writing as an attachment to this application.

d) I will provide all information required by INTRD to complete the assessment of this project and I authorize INTRD to make any inquiries of such persons, firms, corporations or other government agencies as it deems necessary in order to reach a decision on this application.

e) I will instruct the funding agencies as indicated above to provide INTRD with full information concerning my (the applicant's) operating and financial position. I further authorize INTRD to discuss fully my (the applicant's) affairs with the relevant agencies.

f) I authorize INTRD to consult with Government Department & Agencies & concerning parties (including elected officials, Regional Economic Development Boards, Industry Associations, and other potential contributors regarding this application).

g) I confirm that the application is from a not for profit organization.

Name and Title of Authorized Official

Signature of Authorized Official

Signed at Labrador City this 25 day of July 20 06

For inquiries regarding the RSDF program please call ????? or you can fax your application to ?????
February 2, 2007

White Wolf Snowmobile Club Inc.
P.O. Box 364
Labrador City, NL
A2V 2K6

Attention: [redacted]

Dear: [redacted]

RE: Regional/Sectoral Diversification Fund Application
White Wolf Snowmobile Club Inc.- Cain’s Quest II- Project - File #LAB-22-07

I am pleased to advise you that your application to the Regional/Sectoral Diversification Fund (RSDF), a funding initiative of the Department of Innovation, Trade and Rural Development, for financial support towards the above referenced project has been reviewed and approved for the total amount of the lesser of:

a) 17% of the total project cost, and
b) total amount of $53,540.

Funding for approved projects will be advanced up to a maximum of 50% of the amount approved. This will be based on your cash flow requirements during the length of the project. Submission of a cashflow statement and Payment Request Form are required prior to the release of the initial advance, any progress payments and the final payment. Please sign and return this Letter of Offer along with the cashflow statement.

If you require an advance payment you should also attach a completed Payment Request Form. At your request, additional progress payments may be issued based upon a review of expenditures to date. The Department will normally retain 20% of the amount approved until all of the required documentation and the final Payment Request Form are received and approved. A final submission outlining the work undertaken, all material invoices not previously submitted, payroll information, and a financial report are required prior to final payment. Several Payment Request Forms are attached to expedite the payment process. Your organization must retain all financial records and documents pertaining to this project for five (5) years in the event the Department requires an audit or financial review at a later date.

Funding for this contract includes the following condition(s):

ACCEPTANCE AND EXPIRY DATES
This Offer will become effective upon receipt by us, no later than March 2, 2007, of White Wolf Snowmobile Club Inc.’s signed acceptance. This Offer will expire on May 2, 2007, if funds have not been drawn upon. Any undisbursed funds will be cancelled after 1 year from the date of this offer of financing.
CONTINGENT CONDITIONS

Prior to disbursement, the applicant will provide:
- confirmation of firm costs of all elements of the program; and,
- written confirmation that all sources of funding as outlined in the program have been approved.

UNDERLYING CONDITIONS

In addition, the applicant shall:
- use the funds approved under this program for items outlined in the program;
- pay all expenses associated with the funds approved under the Regional / Sectoral Diversification Fund program and submit a request for payment including the original receipts for all components of the claim;
- from time to time, provide access to financial records and facilities to the Department's staff for account monitoring and completion of assessment reports; and,
- keep proper books of accounts and maintain therein true and faithful entries of all dealings and transactions in relation to the business.

In addition, the applicant shall:
- provide a copy of a final report indicating results accomplished as a result of this funding.

The project completion date is Dec. 31, 2007. If the project cannot be concluded prior to this date please notify the department as soon as possible via written correspondence to:

Elizabeth Battcock
P. O. Box 3014
Happy Valley-Goose Bay, NL
A0P 1E0

As the proponent, you are also responsible for ensuring that all payments required by law, including Workers Compensation, Income Tax, Employment Insurance, Canada Pension, holiday pay and any other payments are paid. Any liability arising from this employment shall be the sole and absolute responsibility of the project sponsor.

Please indicate your acceptance of these terms and conditions by signing in the space provided below, and return within 30 days from the date of this offer. If you have any further questions please contact Janice Barnes at 709-944-4046.

Sincerely,

Reg Kean
Director
The RSDF Funding -White Wolf Snowmobile Club Inc.- Cain's Quest II - File #LAB-22-07- hereby accepts this offer of financing from the Regional/Sectoral Diversification Fund for the lesser of $53,540. and 17% of project cost and agrees to the conditions of financing outlined in this letter including Appendices A, B & C.
Appendix A
Regional/Sectoral Diversification Fund
General Conditions

1. Any changes to the scope of work for this project must be submitted in writing to the Department of Innovation, Trade and Rural Development and written approval by the Department must be granted prior to implementation.

2. At the request of the Department of Innovation, Trade and Rural Development additional information shall be provided in addition to the reports submitted to the Department.

3. The Minister of Innovation, Trade and Rural Development reserves the right to make public announcements regarding the project. In addition, the Minister shall be advised of any announcement or ceremony regarding the project. An announcement or ceremony shall only be held on a date suitable for the Minister of Innovation, Trade and Rural Development and the applicant. The Minister or designate shall be invited to participate in the announcement or ceremony.

4. Insurance shall be purchased on any assets acquired through this project. Insurance shall be maintained for the duration of the project. Assets are considered the property of the applicant.

5. All federal, provincial and municipal laws and regulations (including environmental regulations) shall be complied with for the duration of the project which includes the acquisition of necessary permits.

6. All materials, documents and promotional items produced as a result of this initiative shall acknowledge the Department of Innovation, Trade and Rural Development as a funding partner for this initiative.

7. The applicant must repay to the Department of Innovation, Trade and Rural Development any amount of the contribution which exceeds the amount required to complete activities outlined in this Letter of Offer.

8. The applicant shall notify Janice Barnes of the Department of Innovation, Trade and Rural Development of any change in project financing received in connection with the outlined activity. In the event of changes to the project financing the Department of Innovation, Trade and Rural Development reserves the right to modify the INTRRD contribution.

9. This contract is binding on the applicant and its successors and assigns.

10. The following constitute Events of Default:
    • the applicant becomes bankrupt or insolvent, goes into receivership, or takes the benefit of any statute from time to time in force relating to bankrupt or insolvent debtors;
    • an order is made or resolution passed for the winding up of the applicant, or the applicant is dissolved;
    • in the opinion of the Department of Innovation, Trade and Rural Development the applicant ceases to carry on business;
• the applicant has submitted false or misleading information to the Department of Innovation, Trade and Rural Development; or
• the applicant has not met or satisfied the terms and conditions to which the contribution is subject.

In the event of a default this contract may be terminated and the applicant may be required to repay part or all of the contribution paid to date.

This approval shall be made available to other Departments and Agencies upon request.
## Appendix B

### Program Costs

<table>
<thead>
<tr>
<th>Category</th>
<th>Total</th>
<th>Eligible</th>
<th>Source of Funding</th>
<th>$</th>
<th>%</th>
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<tr>
<td>Materials &amp; Supplies</td>
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<td>$25,500</td>
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<td>17%</td>
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<td>Advertising</td>
<td>$48,660</td>
<td>$48,660</td>
<td>Total Provincial</td>
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<td>17%</td>
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<td>Marketing &amp; Promotions</td>
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<td>$87,000</td>
<td>Federal - ACOA</td>
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<td>Other</td>
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<td>Federal - Other (Specify)</td>
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<td>Applicant's Contribution</td>
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<td>Ceremonies</td>
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<td>Prize Purse</td>
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<td>$307,16</td>
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</table>

### Anticipated Annual Payout of RSDF Contribution:

- **2006/07**: $53,540 (Confirmed)
- **2007/08**: $26,770 (12.5% of eligible costs per estimated budget)
- **2008/09**: 
Appendix C
Project Description

The proposed Cain’s Quest Snowmobile Endurance Race is a 2000km snowmobile endurance trek throughout western and Central Labrador. Riders will be charged with varying terrain, harsh elements and unfamiliar territory. The race will be a 6-7 day event beginning in Labrador City/Wabush travelling to Churchill Falls onto Happy Valley-Goose Bay and returning to Labrador City with compulsory layovers during each leg of the journey. Cain’s Quest is a Labrador Initiative involving communities and snowmobile clubs, in all regions of Western and Central Labrador. This event will attract non-resident visitation and will promote Labrador’s winter tourism product on international fronts through national sport syndicated stations and major snowmobile publications.
January 25, 2008

White Wolf Snowmobile Club Inc.
P.O. Box 364
Labrador City, NL
A2V 2K6

Attention: [Redacted]

Dear [Redacted]

RE: Regional/Sectoral Diversification Fund Application
White Wolf Snowmobile Club Inc – Cain’s Quest – File #LAB 043-08

I am pleased to advise you that your application to the Regional/Sectoral Diversification Fund (RSDF), a funding initiative of the Department of Innovation, Trade and Rural Development, for financial support towards the above referenced project has been reviewed and approved for the total amount of the lesser of:

   a) 25% of the total eligible project cost, and
   b) total amount of $62,489

Disbursements & Reporting Requirements

1) **Advance Payment**
   Up to 50% of the approved contribution can be advanced once the letter of offer is signed and returned to the Department of Innovation, Trade and Rural Development and any conditions identified in the letter of offer have been satisfied. This will be based on your cash flow requirements during the length of the project. A completed Payment Request Form and a cashflow statement are required prior to the release of an advance payment.

2) **Progress Payments**
   At your request, additional progress payments may be issued based upon a review of expenditures to date. Copies of invoices and payroll records for the previously issued advance or payment must be submitted to the release of a progress payment as well as a completed Payment Request Form.

3) **Final Payment**
   A minimum of 20% of the amount approved will be withheld until the project is completed, all of the required documentation and the completed final Payment Request Form are received and approved. A final submission outlining the work undertaken, all material invoices not previously submitted, payroll information, and a financial report are required prior to release of the final payment.

P.O. Box 3014, Happy Valley-Goose Bay, NL. ADP1E0. T 709-896-2400, F 709-896-0234
Please sign and return this Letter of Offer along with the cashflow statement. Several Payment Request Forms are also attached to expedite the payment process. Also note that your organization must retain all financial records and documents pertaining to this project for five (5) years. In the event the Department requires an audit or financial review at a later date.

Funding for this contract includes the following condition(s):

ACCEPTANCE AND EXPIRY DATES
This Offer will become effective upon receipt by INTRD, no later than February 25, 2008, of White Wolf Snowmobile Club Inc's signed written acceptance. The Offer will expire on April 25, 2008, if the funds have not been drawn upon.

CONTINGENT CONDITIONS
Prior to disbursement, the applicant will provide:
- written confirmation of firm costs of all elements of the program; and,
- written confirmation that all sources of financing on terms and conditions satisfactory to the Department.

UNDERLYING CONDITIONS:
In addition, the applicant shall:
- use the funds approved under this program for items outlined in the program;
- pay all expenses associated with the funds approved under the Regional/Sectoral Diversification Fund program;
- submit upon request a listing of all relevant invoices stating supplier, date of purchase, invoice number, brief description and amount detailing the HST component;
- from time to time provide access to financial records and facilities to the Department's staff for account monitoring and completion of assessment reports; and,
- keep proper books of accounts and maintain therein true and faithful entries of all dealings and transactions in relation to the business.
- Provide a copy of any marketing materials produced under the program

DISBURSEMENT
Subject to the availability of funds, the funding will be disbursed after the conditions satisfied.

The project completion date is December 31, 2008. If the project cannot be concluded prior to this date please notify the department as soon as possible via written correspondence to the attention of:

Elizabeth Battcock

As the proponent, you are also responsible for ensuring that all payments required by law, including Workers Compensation, Income Tax, Employment Insurance, Canada Pension, holiday pay and any other payments are paid. Any liability arising from this employment shall be the sole and absolute responsibility of the project sponsor.
Please indicate your acceptance of these terms and conditions by signing in the space provided below, and return within 30 days from the date of this offer by fax to Elizabeth Battcock 709-896-0234. If you have any further questions please contact Melissa Coombs at 709-944-4046.

Sincerely,

Reg Kean
Director

cc: Rita Malone
Assistant Deputy Minister
The White Wolf Snowmobile Club Inc. hereby accepts this offer of financing from the Regional/Sectoral Diversification Fund for the lesser of $62,489 and 25% of eligible project cost and agrees to the conditions of financing outlined in this letter including Appendices A, B & C.

[Signature]

White Wolf Snowmobile Club Inc.

[Signature]

Witness

[Signature]

Date: Jan 25/08

Date: Jan 25/08
Appendix A
Regional/Sectoral Diversification Fund
General Conditions

1. Any changes to the scope of work for this project must be submitted in writing to the Department of Innovation, Trade and Rural Development and written approval by the Department must be granted prior to implementation.

2. At the request of the Department of Innovation, Trade and Rural Development additional information shall be provided in addition to the reports submitted to the Department.

3. The Minister of Innovation, Trade and Rural Development reserves the right to make public announcements regarding the project. In addition, the Minister shall be advised of any announcement or ceremony regarding the project. An announcement or ceremony shall only be held on a date suitable for the Minister of Innovation, Trade and Rural Development and the applicant. The Minister or designate shall be invited to participate in the announcement or ceremony.

4. Insurance shall be purchased on any assets acquired through this project. Insurance shall be maintained for the duration of the project. Assets are considered the property of the applicant.

5. In the event that an order is made or resolution passed for the winding up of the Applicant, or the Applicant is dissolved or in the opinion of the Minister the Applicant ceases to carry on business, any remaining capital assets shall revert to the Minister for appropriate disposal. Upon completion of a review of remaining assets, the department will determine the most appropriate means of disposal ensuring the capital asset remains with the community and/or industry while maintaining the integrity of the original proposal where possible.

6. No capital asset purchased via funding through the Regional/ Sectoral Diversification Fund shall be used for any activity in direct competition with private sector operators throughout the span of the project and for the duration of the control period (36 months after the completion of the project).

7. All federal, provincial and municipal laws and regulations (including environmental regulations) shall be complied with for the duration of the project which includes the acquisition of necessary permits.

8. All materials, documents and promotional items produced as a result of this initiative shall acknowledge the Department of Innovation, Trade and Rural Development as a funding partner for this initiative.

9. The applicant must repay to the Department of Innovation, Trade and Rural Development any amount of the contribution which exceeds the amount required to complete activities outlined in this Letter of Offer.

10. The applicant shall notify Melissa Coombs of the Department of Innovation, Trade and Rural Development of any change in project financing received in connection with the outlined activity. In the event of changes to the project financing the Department of Innovation, Trade and Rural Development reserves the right to modify the INTRD contribution.

11. This contract is binding on the applicant and its successors and assigns.
12. The following constitute Events of Default:
   - the applicant becomes bankrupt or insolvent, goes into receivership, or takes the benefit of any statute from time to time in force relating to bankrupt or insolvent debtors;
   - an order is made or resolution passed for the winding up of the applicant, or the applicant is dissolved;
   - in the opinion of the Department of Innovation, Trade and Rural Development the applicant ceases to carry on business;
   - the applicant has submitted false or misleading information to the Department of Innovation, Trade and Rural Development; or
   - the applicant has not met or satisfied the terms and conditions to which the contribution is subject.

13. In the event of a default this contract may be terminated and the applicant may be required to repay part or all of the contribution paid to date.

This approval shall be made available to other Departments and Agencies upon request.
Appendix B

<table>
<thead>
<tr>
<th>Total Costs</th>
<th>Source of Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional fees</td>
<td>Prov - RSDF</td>
</tr>
<tr>
<td>20,000</td>
<td>62,489</td>
</tr>
<tr>
<td>Supplies/materials</td>
<td>Fed - ACOA</td>
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<td>192,425</td>
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<td>Advertising</td>
<td>Fed - Service Canada</td>
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<td>Administration</td>
<td>Applicant - In Kind</td>
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<tr>
<td>27,000</td>
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<td>Marketing/Promotion</td>
<td>Destination Labrador</td>
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<td>Other</td>
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<td>68,775</td>
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<td></td>
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<td>TOTAL 158,277</td>
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Note to Financial Details:
Total eligible costs under the Regional/Sectoral Diversification Fund are $249,956. As such, approved funds of $62,489 represent 25% of total eligible costs.

---

Eligible Cost

<table>
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<td>Materials/Supplies</td>
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TOTAL Eligible Project Cost: $249,956
Appendix C
Project Description

The White Wolf Snowmobile Club was formed in 1997 to enhance recreational snowmobiling and to help develop the snowmobiling industry as a whole throughout Labrador. Hence, began the development of a groomed trail system connecting to Quebec’s extensive trail system and in turn, the rest of Canada. The organization will be in full operation for its ninth year and after these nine short years in existence, will be grooming in excess of 600 kilometers of trail. These trails are of the highest quality and received exceptional reviews from local and out of province riders. White Wolf’s executive is comprised of seasoned snowmobile enthusiasts and has an extensive and committed base totaling more than 100 individuals. The proposed Cain’s Quest Snowmobile Endurance Race is a 2000km snowmobile endurance trek throughout Western and Central Labrador. Riders will be charged with varying terrain, harsh elements and unfamiliar territory.
APPLICATION
Regional/ Sectoral Diversification Fund

<table>
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<th>applicant information</th>
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<tbody>
<tr>
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<td>Mailing Address</td>
</tr>
<tr>
<td>Name of Contact Person</td>
</tr>
<tr>
<td>Title of Contact Person</td>
</tr>
<tr>
<td>E-mail Address</td>
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<table>
<thead>
<tr>
<th>project information</th>
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<tbody>
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<td>Total Project Cost</td>
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<tr>
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Brief Description of Project (Please attach proposal and budget.)

already submitted electronically.

applicant's declaration

To the Department of Innovation, Trade and Rural Development (INTRD):

a) I confirm that the information given in this application is to the best of my knowledge and ability, complete, true and correct.

b) I certify that financial assistance from INTRD is a significant factor in the decision to proceed with this project.

c) I certify that neither the applicant nor its officers are involved in any litigation, or in any proceedings before any government board, agency or tribunal which have not been disclosed in writing as an attachment to this application.

d) I will provide all information required by INTRD to complete the assessment of this project and I authorize INTRD to make any inquiries of such persons, firms, corporations or other government agencies as it deems necessary in order to reach a decision on this application.

e) I will instruct the funding agencies as indicated above to provide INTRD with full information concerning my (the applicant's) operating and financial position. I further authorize INTRD to discuss fully my (the applicant's) affairs with the relevant agencies.

f) I authorize INTRD to consult with Government Department & Agencies & concerned parties (including elected officials, Regional Economic Development Boards, Industry Associations, and other potential contributors regarding this application).

g) I confirm that the application is from a not for profit organization.

Signed at Labrador City this 12 day of Oct 20 07

for inquiries regarding the RSOF please call (709) 729-7000 or you can fax your application to (709) 729 5124.
## Application

### Regional/ Sectoral Diversification Fund

#### Applicant Information

<table>
<thead>
<tr>
<th>Name of Applicant/Organization</th>
<th>Phone</th>
<th>Mailing Address</th>
<th>Fax</th>
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<tr>
<td>White Water Snowmobile Club</td>
<td></td>
<td>PO. Box 204</td>
<td>709-944-408</td>
</tr>
<tr>
<td>Labrador City, N.L.</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>H2V 2KS</td>
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<th>Name of Contact Person</th>
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<tr>
<td>Chairperson</td>
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#### Project Information

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<th>Location of Activity</th>
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<td>Cain's Guest Snowmobile Endurance Race</td>
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**Brief Description of Project (Please attach proposal and budget)**

Plan - Labrador Snowmobile Endurance Race. Please see attached proposal.

#### Applicant's Declaration

To the Department of Innovation, Trade and Rural Development (INTRD)

a) I confirm that the information given in this application is to the best of my knowledge and ability, complete, true and correct.

b) I certify that financial assistance from INTRD is a significant factor in the decision to proceed with this project.

c) I certify that neither the applicant nor its officers are involved in any litigation, or in any proceedings before any government board, agency or tribunal which have not been disclosed in writing as an attachment to this application.

d) I will provide all information required by INTRD to complete the assessment of this project and I authorize INTRD to make any inquiries of such persons, firms, corporations or other government agencies as it deems necessary in order to reach a decision on this application.

e) I will instruct the funding agencies as indicated above to provide INTRD with full information concerning my (the applicant's) operating and financial position. I further authorize INTRD to discuss fully my (the applicant's) affairs with the relevant agencies.

f) I authorize INTRD to consult with Government Department & Agencies & concerned parties (including elected officials, Regional Economic Development Boards, Industry Associations, and other potential contributors regarding this application).

g) I confirm that the application is from a not for profit organization.

<table>
<thead>
<tr>
<th>Name and Title of Authorized Official</th>
<th>Signature of Authorized Official</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tbody>
</table>

Signed at Labrador City this 15 day of August 2008

For inquiries regarding the RSDF please call (709) 729 7000 or you can fax your application to (709) 729 5124.
GOVERNMENT OF
NEWFOUNDLAND AND LABRADOR

Department of
Innovation, Trade &
Rural Development

October 29, 2008

White Wolf Snowmobile Club
Box 206
Labrador City, NL
A2V 2K5

Attention: [Redacted]

Dear [Redacted]

RE: Regional/Sectoral Diversification Fund Application
White Wolf Snowmobile Club – Cain’s Quest – File #057-08

I am pleased to advise you that your application to the Regional/Sectoral Diversification Fund (RSDIF), a funding initiative of the Department of Innovation, Trade and Rural Development, for financial support towards the above referenced project has been reviewed and approved for the total amount of the lesser of:

a) 25% of the total eligible project cost, and
b) total amount of $68,116

Funding for approved projects will be advanced up to a maximum of 50% of the amount approved. This will be based on your cash flow requirements during the length of the project. Submission of a cashflow statement and Payment Request Form are required prior to the release of the initial advance, any progress payments and the final payment. Please sign and return this Letter of Offer along with the cashflow statement. If you require an advance payment you should also attach a completed Payment Request Form. At your request, additional progress payments may be issued based upon a review of expenditures to date. The Department will normally retain 20% of the amount approved until all of the required documentation and the final Payment Request Form are received and approved. A final submission outlining the work undertaken, all invoices not previously submitted, payroll information, and a financial report are required prior to final payment. Several Payment Request Forms are attached to expedite the payment process. Your organization must retain all financial records and documents pertaining to this project for five (5) years in the event the Department requires an audit or financial review at a later date.

P. O. Box 3014, Happy Valley-Goose Bay, NL, A0P 1E0, 709 896 2400
ACCEPTANCE AND EXPIRY DATES
This Offer will become effective upon receipt by us, no later than November 29, 2008, of the White Wolf Snowmobile Club’s signed written acceptance. This Offer will expire on January 29, 2009, if funds have not been drawn upon. Any undisbursed funds will be cancelled after 270 days from the date of this offer of financing.

CONTINGENT CONDITIONS
Prior to disbursement, the applicant will provide:
- confirmation of firm costs of all elements of the program; and,
- written confirmation that all sources of funding as outlined in the program have been approved.

UNDERLYING CONDITIONS
In addition, the applicant shall:
- use the funds approved under this program for items outlined in the program;
- pay all expenses associated with the funds approved under the Regional / Sectoral Diversification Fund program and submit a request for payment including the original receipts for all components of the claim;
- submit upon request, a copy of all relevant receipts or a listing of all relevant invoices stating supplier, date of purchase, invoice number, brief description and amount detailing the HST component
- from time to time, provide access to financial records and facilities to the Department's staff for account monitoring and completion of assessment reports; and,
- keep proper books of accounts and maintain therein true and faithful entries of all dealings and transactions in relation to the business.
- given that this is the 3rd year of funding from RSDF for Cain’s Quest event, the client should give consideration in their Business Plan for sustainable funding form holding this event in future years

In addition, the applicant shall:
- provide a copy of any marketing materials produced under the program
- provide a final report detailing the results of the project

The project completion date is June 30, 2009. If the project cannot be concluded prior to this date please notify the department as soon as possible via written correspondence to:

Elizabeth Battecock
P.O. Box 3014, Stn. B
Happy Valley-Goose Bay, NL
A0P 1E0

P. O. Box 3014, Happy Valley-Goose Bay, NL, A0P 1E0, 709 896 2400
As the proponent, you are also responsible for ensuring that all payments required by law, including Workers Compensation, Income Tax, Employment Insurance, Canada Pension, holiday pay and any other payments are paid. Any liability arising from this employment shall be the sole and absolute responsibility of the project sponsor.

Please indicate your acceptance of these terms and conditions by signing in the space provided below, and return within 30 days from the date of this offer. If you have any further questions please contact Melissa Coombs at 944-4046.

Sincerely,

Reg Kean
Director

cc: Rita Malone,
Assistant Deputy Minister

The White Wolf Snowmobile Club - File # LAB 057-08 hereby accepts this offer of financing from the Regional/Sectoral Diversification Fund for the lesser of $68,116 and 25% eligible project cost and agrees to the conditions of financing outlined in this letter including Appendices A, B & C.

Signature & Position

Nov 13/08
Date

Nov 13/08
Date

P. O. Box 3014, Happy Valley-Goose Bay, NL, A0E 1E0, 709 896 2400
Appendix A
Regional/Sectoral Diversification Fund
General Conditions

1. Any changes to the scope of work for this project must be submitted in writing to the Department of Innovation, Trade and Rural Development and written approval by the Department must be granted prior to implementation.

2. At the request of the Department of Innovation, Trade and Rural Development additional information shall be provided in addition to the reports submitted to the Department.

3. The Minister of Innovation, Trade and Rural Development reserves the right to make public announcements regarding the project. In addition, the Minister shall be advised of any announcement or ceremony regarding the project. An announcement or ceremony shall only be held on a date suitable for the Minister of Innovation, Trade and Rural Development and the applicant. The Minister or designate shall be invited to participate in the announcement or ceremony.

4. Insurance shall be purchased on any assets acquired through this project. Insurance shall be maintained for the duration of the project. Assets are considered the property of the applicant.

5. All federal, provincial and municipal laws and regulations (including environmental regulations) shall be complied with for the duration of the project which includes the acquisition of necessary permits.

6. All materials, documents and promotional items produced as a result of this initiative shall acknowledge the Department of Innovation, Trade and Rural Development as a funding partner for this initiative.

7. The applicant must repay to the Department of Innovation, Trade and Rural Development any amount of the contribution which exceeds the amount required to complete activities outlined in this Letter of Offer.

8. The applicant shall notify Elizabeth Battock of the Department of Innovation, Trade and Rural Development of any change in project financing received in connection with the outlined activity. In the event of changes to the project financing the Department of Innovation, Trade and Rural Development reserves the right to modify the INTRD contribution.

9. This contract is binding on the applicant and its successors and assigns.

10. The following constitute Events of Default:
    • the applicant becomes bankrupt or insolvent, goes into receivership, or takes the benefit of any statute from time to time in force relating to bankrupt or insolvent debtors;
    • an order is made or resolution passed for the winding up of the applicant, or the applicant is dissolved;
- in the opinion of the Department of Innovation, Trade and Rural Development the applicant ceases to carry on business;
- the applicant has submitted false or misleading information to the Department of Innovation, Trade and Rural Development; or
- the applicant has not met or satisfied the terms and conditions to which the contribution is subject.

In the event of a default this contract may be terminated and the applicant may be required to repay part or all of the contribution paid to date.

This approval shall be made available to other Departments and Agencies upon request.
# Appendix B
## Financial Details

<table>
<thead>
<tr>
<th>Funds Required</th>
<th>Sources of Funds</th>
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<tbody>
<tr>
<td>Materials/Supplies</td>
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<tr>
<td></td>
<td>Provincial - Other</td>
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<tr>
<td>Marketing</td>
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<tr>
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<td>Federal: ACOA</td>
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<td>Federal - Service Canada</td>
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<tr>
<td></td>
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Total $500,181

### Note to Financial Details:
Total eligible costs have been identified at $97,626 of which Regional/Sectoral Diversification Fund will contribute 70% to a maximum of $68,116

## Eligible Cost

<table>
<thead>
<tr>
<th>Applicant - Initiative</th>
<th>Eligible Cost</th>
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<tbody>
<tr>
<td>Materials/supplies</td>
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<td>Marketing</td>
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<td>TOTAL Eligible Project Cost</td>
<td>$390,506</td>
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Appendix C

Project Description

The White Wolf Snowmobile Club was formed in 1997 to enhance recreational snowmobiling and to help develop the snowmobiling industry as a whole throughout Labrador. Hence, began the development of a groomed trail system connecting to Quebec’s extensive trail system and in turn, the rest of Canada. The organization will be in full operation for its ninth year and after these nine short years in existence, will be grooming in excess of 600 kilometers of trail. These trails are of the highest quality and received exceptional reviews from local and out of province riders. White Wolf’s executive is comprised of seasoned snowmobile enthusiasts and has an extensive and committed base totaling more than 100 individuals.

The proposed Cain’s Quest Snowmobile Endurance Race is a 2000km snowmobile endurance trek throughout Western and Central Labrador. Riders will be charged with varying terrain, harsh elements and unfamiliar territory.
March 26, 2010

White Wolf Snowmobile Club Inc.
P.O. Box 364
Labrador City, NL
A2V 2K6

Attention: S30(1)

Dear S30(1)

RE: Regional/Sectoral Diversification Fund Application
White Wolf Snowmobile Club Inc - Csln's Quest 2010 - File #LAB 077-10

I am pleased to advise you that your application to the Regional/Sectoral Diversification Fund (RSDF), a funding initiative of the Department of Innovation, Trade and Rural Development, for financial support towards the above referenced project has been reviewed and approved for the total amount of the lesser of:

a) 24% of the total eligible project cost, and
b) total amount of $68,116

Disbursements & Reporting Requirements

1) Advance Payment
Up to 50% of the approved contribution can be advanced once the letter of offer is signed and returned to the Department of Innovation, Trade and Rural Development and any conditions identified in the letter of offer have been satisfied. This will be based on your cash flow requirements during the length of the project. A completed Payment Request Form and a cashflow statement are required prior to the release of an advance payment.

2) Progress Payments
At your request, additional progress payments may be issued based upon a review of expenditures to date. Copies of invoices and payroll records for the previously issued advance or payment must be submitted to the release of a progress payment as well as a completed Payment Request Form.

3) Final Payment
A minimum of 20% of the amount approved will be withheld until the project is completed, all of the required documentation and the completed final Payment Request Form are received and approved. A final submission outlining the work undertaken, all material invoices not previously submitted, payroll information, and a financial report are required prior to release of the final payment.
Please sign and return this Letter of Offer along with the cashflow statement. Several Payment Request Forms are also attached to expedite the payment process. Also note that your organization must retain all financial records and documents pertaining to this project for five (5) years in the event the Department requires an audit or financial review at a later date.

Funding for this contract includes the following condition(s):

ACCEPTANCE AND EXPIRY DATES
This Offer will become effective upon receipt by INTRD, no later than April 26, 2010, of White Wolf Snowmobile Club Inc’s signed written acceptance. The Offer will expire on June 26, 2010, if the funds have not been drawn upon.

CONTINGENT CONDITIONS
Prior to disbursement, the applicant will provide:
- written confirmation of firm costs of all elements of the program; and,
- written confirmation that all sources of financing on terms and conditions satisfactory to the Department.

UNDERLYING CONDITIONS
In addition, the applicant shall:
- use the funds approved under this program for items outlined in the program;
- pay all expenses associated with the funds approved under the Regional/sectoral Diversification Fund program;
- submit upon request a listing of all relevant invoices stating supplier, date of purchase, invoice number, brief description and amount detailing the HST component;
- from time to time provide access to financial records and facilities to the Department’s staff for account monitoring and completion of assessment reports; and,
- keep proper books of accounts and maintain therein true and faithful entries of all dealings and transactions in relation to the business.
- Provide a copy of any marketing materials produced under the program.

DISBURSEMENT
Subject to the availability of funds, the funding will be disbursed after the conditions satisfied.

The project completion date is December 31, 2010. If the project cannot be concluded prior to this date please notify the department as soon as possible via written correspondence to the attention of:

Elizabeth Battoock

As the proponent, you are also responsible for ensuring that all payments required by law, including Workers Compensation, Income Tax, Employment Insurance, Canada Pension, holiday pay and any other payments are paid. Any liability arising from this employment shall be the sole and absolute responsibility of the project sponsor.
Please indicate your acceptance of these terms and conditions by signing in the space provided below, and return within 30 days from the date of this offer by fax to Elizabeth Battcock 709-896-0234. If you have any further questions please contact Janice Barnes at 709-944-4046.

Sincerely,

[Signature]

Reg Kean
Director

cc: Rita Maione
Assistant Deputy Minister
The White Wolf Snowmobile Club Inc. hereby accepts this offer of financing from the Regional/Sectoral Diversification Fund for the lesser of $68,115 and 24\% of eligible project cost and agrees to the conditions of financing outlined in this letter including Appendices A, B & C.

Date

March 29/2010

Date
Appendix A
Regional/Sectoral Diversification Fund
General Conditions

1. Any changes to the scope of work for this project must be submitted in writing to the Department of Innovation, Trade and Rural Development and written approval by the Department must be granted prior to implementation.

2. At the request of the Department of Innovation, Trade and Rural Development additional information shall be provided in addition to the reports submitted to the Department.

3. The Minister of Innovation, Trade and Rural Development reserves the right to make public announcements regarding the project. In addition, the Minister shall be advised of any announcement or ceremony regarding the project. An announcement or ceremony shall only be held on a date suitable for the Minister of Innovation, Trade and Rural Development and the applicant. The Minister or designate shall be invited to participate in the announcement or ceremony.

4. Insurance shall be purchased on any assets acquired through this project. Insurance shall be maintained for the duration of the project. Assets are considered the property of the applicant.

5. In the event that an order is made or resolution passed for the winding up of the Applicant, or the Applicant is dissolved or in the opinion of the Minister the Applicant ceases to carry on business, any remaining capital assets shall revert to the Minister for appropriate disposal. Upon completion of a review of remaining assets, the department will determine the most appropriate means of disposal ensuring the capital asset remains with the community and/or industry while maintaining the integrity of the original proposal where possible.

6. No capital asset purchased via funding through the Regional/sectoral Diversification Fund shall be used for any activity in direct competition with private sector operators throughout the span of the project and for the duration of the control period (36 months after the completion of the project).

7. All federal, provincial and municipal laws and regulations (including environmental regulations) shall be complied with for the duration of the project which includes the acquisition of necessary permits.

8. All materials, documents and promotional items produced as a result of this initiative shall acknowledge the Department of Innovation, Trade and Rural Development as a funding partner for this initiative.

9. The applicant must repay to the Department of Innovation, Trade and Rural Development any amount of the contribution which exceeds the amount required to complete activities outlined in this Letter of Offer.

10. The applicant shall notify Janice Barnes of the Department of Innovation, Trade and Rural Development of any change in project financing received in connection with the outlined activity. In the event of changes to the project financing the Department of Innovation, Trade and Rural Development reserves the right to modify the INTRD contribution.

11. This contract is binding on the applicant and its successors and assigns.
12. The following constitute Events of Default:
   • the applicant becomes bankrupt or insolvent, goes into receivership, or takes the benefit of any statute from time to time in force relating to bankrupt or insolvent debtors;
   • an order is made or resolution passed for the winding up of the applicant, or the applicant is dissolved;
   • in the opinion of the Department of Innovation, Trade and Rural Development the applicant ceases to carry on business;
   • the applicant has submitted false or misleading information to the Department of Innovation, Trade and Rural Development; or
   • the applicant has not met or satisfied the terms and conditions to which the contribution is subject.

13. In the event of a default this contract maybe terminated and the applicant maybe required to repay part or all of the contribution paid to date.

This approval shall be made available to other Departments and Agencies upon request.
Appendix C
Project Description

Cam's Quest 2010 is a snowmobile endurance trek that will run approximately 2400 km across Labrador. Participants will travel through varying terrain, harsh elements and unfamiliar territory. The race will be approximately 5-6 days beginning and ending in Labrador City, traveling through Churchill Falls, Natuashish, Hopedale, Postville, Makkovik, Rigolet and Happy Valley Goose Bay.
Government of Newfoundland and Labrador  
Department of Innovation, Trade and Rural Development

APPLICATION  
Regional/ Sectoral Diversification Fund

<table>
<thead>
<tr>
<th>APPLICANT INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of Applicant/Organization</td>
</tr>
<tr>
<td>Mailing Address</td>
</tr>
<tr>
<td>Fax</td>
</tr>
<tr>
<td>Name of Contact Person</td>
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<tr>
<td>Title of Contact Person</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PROJECT INFORMATION</th>
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<tbody>
<tr>
<td>Name of Project</td>
</tr>
<tr>
<td>Application Date</td>
</tr>
<tr>
<td>Location of Activity</td>
</tr>
<tr>
<td>Project Start Date</td>
</tr>
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<td>Provincial Electoral District</td>
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<tr>
<td>Project End Date</td>
</tr>
<tr>
<td>Federal Electoral District</td>
</tr>
<tr>
<td>Total Project Cost</td>
</tr>
<tr>
<td>Financing Requested</td>
</tr>
</tbody>
</table>

Brief Description of Project (Please attach proposal and budget.)

ATTACHED

APPLICANTS DECLARATION

To the Department of Innovation, Trade and Rural Development (INTRD)

a) I confirm that the information given in this application is to the best of my knowledge and ability, complete, true and correct.

b) I certify that financial assistance from INTRD is a significant factor in the decision to proceed with this project.

c) I certify that neither the applicant nor its officers are involved in any litigation, or in any proceedings before any government board, agency or tribunal which have not been disclosed in writing as an attachment to this application.

d) I will provide all information required by INTRD to complete the assessment of this project and I authorize INTRD to make any inquiries of such persons, firms, corporations or other government agencies as it deems necessary in order to reach a decision on this application.

e) I will instruct the funding agencies as indicated above to provide INTRD with full information concerning my (the applicant's) operating and financial position. I further authorize INTRD to discuss fully my (the applicant's) affairs with the relevant agencies.

f) I authorize INTRD to consult with Government Department & Agencies & concerned parties (including elected officials, Regional Economic Development Boards, Industry Associations, and other potential contributors regarding this application).

g) I confirm that the application is from a not for profit organization.

Signed at Lab City this 22 day of Sept. 2009

For inquiries regarding the RDBF please call (709) 729 7000 or you can fax your application to (709) 729 5124.
Management Committee
Minutes pertaining to Regional/ Sectoral Diversification Fund

As per Authorization, the following decision(s) were made by the Regional/ Sectoral Diversification Fund Management Committee, in the City of St. John’s, in the Province of Newfoundland and Labrador, Canada, on November 3, 2010:

MC10-11-03-077LAB White Wolf Snowmobile Club Inc. – Cain’s Quest Snowmobile Endurance Race
2010; Amendment #2 – APPROVED

THAT an application on behalf of the White Wolf Snowmobile Club Inc., for an amendment for additional funding under the Regional/ Sectoral Diversification Fund is hereby APPROVED.

Funding is being increased by $35,543 thereby increasing the RSDF total contribution to $103,660. The funding increase is a result of increased costs of holding the Cain’s Quest race in 2011. The funding will assist in the following program:

<table>
<thead>
<tr>
<th>Cain’s Quest</th>
<th>Original 2010 Budget</th>
<th>2011 Budget (inc. 2010 exp.)</th>
<th>2011 RSDF Eligible Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Materials &amp; Supplies</td>
<td>$273,725</td>
<td>$272,580</td>
<td>$181,630</td>
</tr>
<tr>
<td>Marketing</td>
<td>$174,661</td>
<td>$229,873</td>
<td>$139,327</td>
</tr>
<tr>
<td>Wages (MERC)</td>
<td>$44,636</td>
<td>$0</td>
<td>$0</td>
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<tr>
<td>Admin.</td>
<td>$178,920</td>
<td>$169,225</td>
<td>$0</td>
</tr>
<tr>
<td>2010 Expenses</td>
<td>N/A</td>
<td>$177,642</td>
<td>$68,681</td>
</tr>
<tr>
<td>2011 Marketing Study</td>
<td>N/A</td>
<td>$25,000</td>
<td>$25,000</td>
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<tr>
<td>TOTAL</td>
<td>$671,942</td>
<td>$874,320</td>
<td>$414,638</td>
</tr>
</tbody>
</table>

Original Financing – 2010 Event | Revised Financing

| INTRD                  | $68,116.00 | INTRD | $103,660.00 |
| TCR                    | $46,062    | TCR   | $31,765     |
| ACOA                   | $81,000    | ACOA  | $125,000    |
| Service Canada         | $67,079    | Service Canada | $0   |
| Sponsorships           | $80,945    | Sponsorships | $50,945 |
| Applicant              | $328,740   | Applicant | $562,950 |
| TOTAL                  | $671,942   | TOTAL  | $874,320    |

Minute Date: November 3, 2010

Rita Malone, Chair, RSDF Management Committee
Management Committee
Minutes pertaining to Regional/ Sectoral Diversification Fund

As per Authorization, the following decision(s) were made by the Regional/ Sectoral Diversification Fund Management Committee, in the City of St. John’s, in the Province of Newfoundland and Labrador, Canada, on November 3, 2010.

MC10-11-03-077LAB White Wolf Snowmobile Club – Cain’s Quest 2010, AMENDMENT, $35,543 RSDF – Approved

THAT a request on behalf of the White Wolf Snowmobile Club to increase approved funding under the Regional/ Sectoral Diversification Fund is hereby Approved subject to the continuations outlined below.

Funding is being increased by $35,543 thereby increasing the RSDF total contribution to $103,660. The funding increase is a result of increased costs in holding the Cain’s Quest race in 2011. The funding will assist in the following program:

<table>
<thead>
<tr>
<th>Total Costs</th>
<th>Source of Funds</th>
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<tr>
<td>Materials &amp; Supplies</td>
<td>$272,580</td>
<td>Prov - RSDF $103,660</td>
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<tr>
<td>Marketing</td>
<td>229,873</td>
<td>TCR</td>
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<td>177,642</td>
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<td>2011 Marketing Study</td>
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<td><strong>TOTAL</strong></td>
<td><strong>$874,320</strong></td>
<td><strong>TOTAL</strong></td>
</tr>
</tbody>
</table>

**CONTINGENT CONDITIONS**
Prior to disbursement, the applicant will provide:
• written confirmation of firm costs of all elements of the program; and,
• written confirmation that all sources of financing on terms and conditions satisfactory to the Department.

**UNDERLYING CONDITIONS**
In addition, the applicant shall:
• use the funds approved under this program for items outlined in the program;
• pay all expenses associated with the funds approved under the Regional/Sectoral Diversification Fund program;
• submit upon request a listing of all relevant invoices stating supplier, date of purchase, invoice number, brief description and amount detailing the HST component;
• provide access to financial records and facilities to the Department’s staff as required for account monitoring and completion of assessment reports; and,
• keep proper books of accounts and maintain therein true and faithful entries of all dealings and transactions in relation to the business.

**DISBURSEMENT**
Subject to the availability of funds, the funding will be disbursed after the conditions are satisfied.
AMENDMENT

Date: November 2, 2010
Applicant: White Wolf Snowmobile Club
Name of Project: Cain’s Quest 2010

PURPOSE OF AMENDMENT

White Wolf Snowmobile Club received funding in the amount of $68,116 for the 2010 Labrador Endurance Race. Some marketing and advertising expenses were incurred for the event but due to weather conditions the race was cancelled. INTRD amended the project so the 2010 funds could be spent on the 2011 race. In September INTRD received an updated application from White Wolf Snowmobile Club that included an updated budget for the 2011 race as well as a detailed list of costs incurred for the 2010 cancelled event. After reviewing the new application the total RSDF Eligible costs for the 2011 race as well as the funds expended on the 2010 cancelled event came to $414,638. The maximum contribution under the RSDF is 25% of eligible costs or $103,660. The original approval for the 2010 event was $68,116 leaving an outstanding amount of $35,543.

The Labrador Regional office recommends amending the original contract for an additional $35,543.

<table>
<thead>
<tr>
<th>Cain’s Quest</th>
<th>Original 2010 Budget</th>
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<tr>
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<tr>
<td><strong>TOTAL</strong> $671,942</td>
<td><strong>TOTAL</strong> $874,320</td>
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DECISION DETAILS

Approved: Minute 
Declined: Recommended by Cleon Moores, EDO
Deferred: Authorized by
Date:
**APPLICATION**  
Regional/ Sectoral Diversification Fund

<table>
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<tr>
<td>Mailing Address</td>
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<td>Phone</td>
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</table>

Brief Description of Project (Please attach proposal and budget.)

---

**APPLICANT'S DECLARATION**

To the Department of Innovation, Trade and Rural Development (INTRD)

a) I confirm that the information given in this application is to the best of my knowledge and ability, complete, true and correct.

b) I certify that financial assistance from INTRD is a significant factor in the decision to proceed with this project.

c) I certify that neither the applicant nor its officers are involved in any litigation, or in any proceedings before any government board, agency or tribunal which have not been disclosed in writing as an attachment to this application.

d) I will provide all information required by INTRD to complete the assessment of this project and I authorize INTRD to make any inquiries of such persons, firms, corporations or other government agencies as it deems necessary in order to reach a decision on this application.

e) I will instruct the funding agencies as indicated above to provide INTRD with full information concerning my (the applicant's) operating and financial position. I further authorize INTRD to discuss fully my (the applicant's) affairs with the relevant agencies.

f) I authorize INTRD to consult with Government Department & Agencies & concerned parties (including elected officials, Regional Economic Development Boards, Industry Associations, and other potential contributors regarding this application).

g) I confirm that the application is from a not for profit organization.

Signed at Labrador City, this 9th day of Sept, 2011

[Signature of Authorized Official]
February 8, 2012

White Wolf Snowmobile Club Inc.
P.O. Box 206
Labrador City, NL
A2V 2K5

Attention: [REDACTED] (S30(1))

Dear [REDACTED] (S30(1))

RE: Regional/Sectoral Diversification Fund Application
White Wolf Snowmobile Club Inc - Cain's Quest 2012 - File #LAB 110-12

I am pleased to advise you that your application to the Regional/Sectoral Diversification Fund (RSDF), a funding initiative of the Department of Innovation, Business and Rural Development, for financial support towards the above referenced project has been reviewed and approved for the total amount of the lesser of:

a) 25% of the total eligible project cost, and
b) total amount of $76,408

Disbursements & Reporting Requirements

1) Advance Payment
   Up to 50% of the approved contribution can be advanced once the letter of offer is signed and returned to the Department of Innovation, Business and Rural Development and any conditions identified in the letter of offer have been satisfied. This will be based on your cash flow requirements during the length of the project. A completed Payment Request Form and a cashflow statement are required prior to the release of an advance payment.

2) Progress Payments
   At your request, additional progress payments may be issued based upon a review of expenditures to date. Copies of invoices and payroll records for the previously issued advance or payment must be submitted to the release of a progress payment as well as a completed Payment Request Form.

3) Final Payment
   A minimum of 20% of the amount approved will be withheld until the project is completed. All of the required documentation and the completed final Payment Request Form are received and approved. A final submission outlining the work undertaken, all material invoices not previously submitted, payroll information, and a financial report are required prior to release of the final payment.
Please sign and return this Letter of Offer along with the cashflow statement. Several Payment Request Forms are also attached to expedite the payment process. Also note that your organization must retain all financial records and documents pertaining to this project for five (5) years in the event the Department requires an audit or financial review at a later date.

Funding for this contract includes the following condition(s):

ACCEPTANCE AND EXPIRY DATES
This Offer will become effective upon receipt by INBRD, no later than March 8, 2012, of White Wolf Snowmobile Club Inc's signed written acceptance. The Offer will expire on May 8, 2012, if the funds have not been drawn upon.

CONTINGENT CONDITIONS
Prior to disbursement, the applicant will provide:
- written confirmation of firm costs of all elements of the program; and,
- written confirmation that all sources of financing on terms and conditions satisfactory to the Department.

UNDERLYING CONDITIONS
In addition, the applicant shall:
- use the funds approved under this program for items outlined in the program;
- pay all expenses associated with the funds approved under the Regional/Sectoral Diversification Fund program;
- submit upon request a listing of all relevant invoices stating supplier, date of purchase, invoice number, brief description and amount detailing the HST component;
- from time to time provide access to financial records and facilities to the Department's staff for account monitoring and completion of assessment reports; and,
- keep proper books of accounts and maintain therein true and faithful entries of all dealings and transactions in relation to the Innovation.
- Provide a copy of any marketing materials produced under the program

DISBURSEMENT
Subject to the availability of funds, the funding will be disbursed after the conditions satisfied.

The project completion date is July 31, 2012. If the project cannot be concluded prior to this date please notify the department as soon as possible via written correspondence to the attention of:

Elizabeth Battcock

As the proponent, you are also responsible for ensuring that all payments required by law, including Workers Compensation, Income Tax, Employment Insurance, Canada Pension, holiday pay and any other payments are paid. Any liability arising from this employment shall be the sole and absolute responsibility of the project sponsor.
Please indicate your acceptance of these terms and conditions by signing in the space provided below, and return within 30 days from the date of this offer by fax to Elizabeth Battcock 709-896-0234. If you have any further questions please contact Janice Barnes at 709-944-4046.

Sincerely,

Reg Kean
Director

cc: Rita Malone
Assistant Deputy Minister
The White Wolf Snowmobile Club Inc. hereby accepts this offer of financing from the Regional/Sectoral Diversification Fund for the lesser of $76,408 and 25% of eligible project cost and agrees to the conditions of financing outlined in this letter including Appendices A, B & C.

Feb. 10, 2012  
Date

Feb. 10, 2012  
Date
Appendix A
Regional/Sectoral Diversification Fund
General Conditions

1. Any changes to the scope of work for this project must be submitted in writing to the Department of Innovation, Business and Rural Development and written approval by the Department must be granted prior to implementation.

2. At the request of the Department of Innovation, Business and Rural Development additional information shall be provided in addition to the reports submitted to the Department.

3. The Minister of Innovation, Business and Rural Development reserves the right to make public announcements regarding the project. In addition, the Minister shall be advised of any announcement or ceremony regarding the project. An announcement or ceremony shall only be held on a date suitable for the Minister of Innovation, Business and Rural Development and the applicant. The Minister or designate shall be invited to participate in the announcement or ceremony.

4. Insurance shall be purchased on any assets acquired through this project. Insurance shall be maintained for the duration of the project. Assets are considered the property of the applicant.

5. In the event that an order is made or resolution passed for the winding up of the Applicant, or the Applicant is dissolved or in the opinion of the Minister the Applicant ceases to carry on Innovation, any remaining capital assets shall revert to the Minister for appropriate disposal. Upon completion of a review of remaining assets, the department will determine the most appropriate means of disposal ensuring the capital asset remains with the community and/or industry while maintaining the integrity of the original proposal where possible.

6. No capital asset purchased via funding through the Regional/ Sectoral Diversification Fund shall be used for any activity in direct competition with private sector operators throughout the span of the project and for the duration of the control period (36 months after the completion of the project).

7. All federal, provincial and municipal laws and regulations (including environmental regulations) shall be complied with for the duration of the project which includes the acquisition of necessary permits.

8. All materials, documents and promotional items produced as a result of this initiative shall acknowledge the Department of Innovation, Business and Rural Development as a funding partner for this initiative.

9. The applicant must repay to the Department of Innovation, Business and Rural Development any amount of the contribution which exceeds the amount required to complete activities outlined in this Letter of Offer.

10. The applicant shall notify Janice Barnes of the Department of Innovation, Business and Rural Development of any change in project financing received in connection with the outlined activity. In the event of changes to the project financing the Department of Innovation, Business and Rural Development reserves the right to modify the INTRD contribution.

11. This contract is binding on the applicant and its successors and assigns.
12. The following constitute Events of Default:
   • the applicant becomes bankrupt or insolvent, goes into receivership, or takes the benefit of any statute from time to time in force relating to bankrupt or insolvent debtors;
   • an order is made or resolution passed for the winding up of the applicant, or the applicant is dissolved;
   • in the opinion of the Department of Innovation, Business and Rural Development the applicant ceases to carry on Innovation;
   • the applicant has submitted false or misleading information to the Department of Innovation, Business and Rural Development; or
   • the applicant has not met or satisfied the terms and conditions to which the contribution is subject.

13. In the event of a default this contract maybe terminated and the applicant maybe required to repay part or all of the contribution paid to date.

This approval shall be made available to other Departments and Agencies upon request.
Appendix B

<table>
<thead>
<tr>
<th>Total Costs</th>
<th>Source of Funds</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prize Purse</td>
<td>70,000</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Prov – RSDF</td>
<td>76,408</td>
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<tr>
<td></td>
<td>Prov – TCR</td>
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<tr>
<td>Supplies/materials</td>
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<tr>
<td>Marketing</td>
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<td>Sponsorship</td>
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<td>Administration</td>
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<td>Ceremonies</td>
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<tr>
<td>Security</td>
<td>19,500</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>481,930</strong></td>
<td><strong>481,930</strong></td>
</tr>
</tbody>
</table>

Note to Financial Details:
Total eligible costs under the Regional/Sectoral Diversification Fund are $305,630. As such, approved funds of $76,408 represent 25% of total eligible costs.

Eligible Cost

<table>
<thead>
<tr>
<th>Applicant - Initiative</th>
<th>Eligible Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Item</td>
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<tr>
<td>Supplies/materials</td>
<td>130,350</td>
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<td>Marketing</td>
<td>155,780</td>
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<tr>
<td>Security</td>
<td>19,500</td>
</tr>
<tr>
<td><strong>TOTAL Eligible Project Cost</strong></td>
<td><strong>305,630</strong></td>
</tr>
</tbody>
</table>
Appendix C
Project Description

Cain’s Quest 2010 is a snowmobile endurance trek that will run approximately 2400 km across Labrador. Participants will travel through varying terrain, harsh elements and unfamiliar territory. The race will be approximately 5-6 days beginning and ending in Labrador City, traveling through Churchill Falls, Natuashish, Hopedale, Postville, Makkovik, Rigolet and Happy Valley Goose Bay.
Application
Regional Development Fund

Applicant Information

<table>
<thead>
<tr>
<th>Name of Applicant/Organization</th>
<th>Cain's Quest Inc.</th>
<th>Phone</th>
<th>709-944-5011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mailing Address</td>
<td>P.O. Box 206</td>
<td>Fax</td>
<td>709-944-5959</td>
</tr>
<tr>
<td></td>
<td>Labrador City, NL</td>
<td>Email</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A2V 2K5</td>
<td>Contact Person</td>
<td>Accounts Manager</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Title of Contact Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>CRA Business Number</td>
<td>82210 1648 RT0001</td>
</tr>
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</table>

Project Information

<table>
<thead>
<tr>
<th>Project Name</th>
<th>Cain's Quest Snowmobile Endurance Race 2014</th>
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<tbody>
<tr>
<td>Industry/Sector</td>
<td></td>
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<tr>
<td>Application Date</td>
<td>June 28, 2013</td>
</tr>
<tr>
<td>Location of Activity</td>
<td>Labrador City, NL</td>
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<tr>
<td>Project Start Date</td>
<td>July 1, 2013</td>
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<tr>
<td>Total Project Cost</td>
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<tr>
<td>Project End Date</td>
<td>June 30, 2014</td>
</tr>
<tr>
<td>Amount Requested</td>
<td>$70,000.00</td>
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</tbody>
</table>

Brief Description of Project (Please attach proposal and budget.)

Cain's Quest Inc. is looking for funding support to host the 2014 Cain's Quest Snowmobile Endurance Race. Forty snowmobile teams from across North America will travel to Labrador to participate in Canada's longest and world's toughest snowmobile endurance race from March 1-8, 2014. Cain's Quest is a fan favourite for spectators around the globe, drawing nearly 35,000 spectators online to watch the race in near real time.

Managed under a new organizational structure with a dedicated board of directors,
Cain's Quest Inc. has set out the following project objectives for the 2014 Cain's Quest Snowmobile Endurance Race:
- To host a world-class snowmobile endurance race in Labrador.
- To provide an additional economic generator for communities along the route through increased snowmobile usage, accommodations.
- To establish a unique and appealing (high quality) tourism attraction that draws non-resident snowmobilers to the area.
- Increase awareness of all Labrador regions as challenging, scenic and hospitable wilderness and groomed trail snowmobile tourism destinations.
- Increase team registrations (target of 40), sponsorship ($80,000 (cash), $65000 (in-kind)), volunteers (200) and spectators (40,000 online viewers; 2000 in person).
- Increase support and investment to advance the Cain's Quest organization and to build the Cain's Quest product.
<table>
<thead>
<tr>
<th>Information you provide us in confidence, both personal and business-related, will be kept confidential unless</th>
</tr>
</thead>
<tbody>
<tr>
<td>• you approve its release, or</td>
</tr>
<tr>
<td>• we are required or authorized by laws such as</td>
</tr>
<tr>
<td>the *Access to Information and Protection of</td>
</tr>
<tr>
<td>Privacy (ATIPP) Act* to release it.</td>
</tr>
</tbody>
</table>

If you have questions regarding privacy and confidentiality, contact the Access and Privacy Coordinator, Department of Innovation, Business and Rural Development, phone 729-7000 or email IBRD@gov.nl.ca
**Applicant's Declaration**

To the Department of Innovation, Business and Rural Development (IBRD)

a) I confirm that the information given in this application is to the best of my knowledge and ability, complete, true and correct.

b) I certify that financial assistance from IBRD is a significant factor in the decision to proceed with this project.

c) I certify that neither the applicant nor its officers are involved in any litigation, or in any proceedings before any government board, agency or tribunal which have not been disclosed in writing as an attachment to this application.

d) I will provide all information required by IBRD to complete the assessment of this project and I authorize IBRD to make any inquiries of such persons, firms, corporations or other government agencies as it deems necessary in order to reach a decision on this application.

e) I will instruct the funding agencies as indicated above to provide IBRD with full information concerning my (the applicant's) operating and financial position. I further authorize IBRD to discuss fully my (the applicant's) affairs with the relevant agencies.

f) I authorize IBRD to consult with Government Department & Agencies & concerned parties (including elected officials, Industry Associations, and other potential contributors regarding this application).

g) I confirm that the application is from a not for profit organization.

<table>
<thead>
<tr>
<th>Signature of Authorized Signing Officer</th>
<th>Accounts Manager</th>
</tr>
</thead>
<tbody>
<tr>
<td>[S30(1)]</td>
<td>[Title]</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Print name of authorized signing officer</th>
<th>Date: 03/07/2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>[S30(1)]</td>
<td>DD MM YY</td>
</tr>
</tbody>
</table>

**Information to be Provided in Support of your Application**

An assessment of your project will not commence until the proposal and all required documentation are received to the satisfaction of the Department.

**Contact Information**

<table>
<thead>
<tr>
<th>Region</th>
<th>Address</th>
<th>Phone Number</th>
<th>Fax Number</th>
</tr>
</thead>
</table>
| Provincial Office | Email IBRD@gov.nl.ca  
Departmental Website www.gov.nl.ca/ibrd | (709) 729 7000  
1 800 563 2299 | (709) 729 5124 |
| Avalon    | 28 Pippy Place, St. John's NL, A1B 3X4      | (709) 729 7017 | (709) 729-7135 |
| Central   | Second Floor, Fraser Mall, 230 Airport Boulevard, P.O. Box 2222  
Gander NL, A1V 2N9 | (709) 256 1480 | (709) 256-1490 |
| Eastern   | 221B Memorial Drive, Clarenville, NL, A5A 1R3 | (709) 466 4170 | (709) 466-1306 |
| Labrador  | 2 Hillcrest Road, P.O. Box 3014, Station B  
Happy Valley-Goose Bay Labrador NL, A0P 1EO | (709) 896 2400 | (709) 896-0234 |
| Western   | 2 Herald Avenue, P.O. Box 2006  
Corner Brook, NL, A2H 6J8 | (709) 637 2976 | (709) 639-7713 |
AGREEMENT FOR SERVICES

THIS CONTRACT, effective this 1st day of March 2008 is signed at St. John’s, Newfoundland and Labrador.

BETWEEN: [Redacted] of Cain’s Quest, Labrador’s Snowmobile Endurance Race, P.O. Box 364, Labrador City, NL A2V 2K5, in the province of Newfoundland and Labrador

(Called the “Primary Contractor”)

AND: The Department of Tourism, Culture and Recreation, as represented by Gillian Marx

(Called the “Client”)

Recitals

The Client desires to have certain work executed in relation to air and water transportation, ground transportation booking, accommodations booking, hosting, and guiding fuel for [Redacted] of Snowmobiler Magazine and [Redacted] of Supertraxx Magazine.

1. The parties wish to reduce their understandings concerning the Work reduced to writing.

THIS AGREEMENT WITNESSES that in consideration of the mutual promises and covenants contained in this Contract, the Client and the Primary Contractor mutually agree as follows:

Definitions

1. In this Contract “Work” means all services necessary to satisfy the requirements of this Contract in relation to the Required Work as set out in Appendix “A” hereof.
Work

2. The Primary Contractor shall, as an independent contractor, ensure that he carries out the Work using his / her / its best efforts and under the general direction and control of the Client.

3. The Primary Contractor shall ensure that Work commences not later than the 1st day of March 2008, and the Work is to be completed on or before the 16th Day of March 2008.

4. No change, addition, or deletion to the Work shall be undertaken by the Primary Contractor, unless such change, addition or deletion has been first agreed to be the Client in writing to the Primary Contractor.

Payment

5. (a) For the satisfactory performance of the Work, the Client shall pay the Primary Contractor in the manner specified in this Agreement the following amounts:

   The sum of $5,975.88 and the said $5,975.88 will cover all costs, fees, expenses, taxes, etc. associated with the Work.

   (b) Provided that the amount paid to the Primary Contractor for performance of the Work shall not in any event exceed the sum set out in subsection (a) above. The Primary Contractor shall remain obligated to ensure the completion of the Work, notwithstanding that the time and costs to perform this Work may exceed this said sum.

   (c) It is understood and agreed that the Client is not responsible for any agreements with or commitments to other individuals other than the Primary Contractor; and under no circumstances will the Client be obliged to pay for the errors or omissions of the Primary Contractor or any person retained by the Primary Contractor to assist with the provision of the required services.

6. The Primary Contractor shall submit invoices to the Client for fees and expenses incurred. Each invoice shall be in such form and supported by
invoices and such other documents as the Client may require. The Client reserves the right to withhold all or a portion of the final invoice (up to 10% of the contract’s total amount), until completion of the Work to the satisfaction of the Client.

7. The Primary Contractor will ensure that he keeps and maintains for a period of five years accurate records of the Work, and when required by the Client, make such records available for inspection and audit by the Client or by any person authorized on his behalf.

GENERAL CONDITIONS

Termination

8. The Client may at any time without cause by 15 days or upon any default of the Primary Contractor by one day notice in writing to the Primary Contractor, terminate this Contract and the Primary Contractor shall thereupon be entitled to payment, in accordance with this Contract, in respect of that part of the Work satisfactorily completed up to the date of termination, and the Primary Contractor shall not be entitled to any other payment in respect of such termination, including any payment for any consequential loss or damage or loss of profit.

Intellectual Property & Ownership of Materials

9. All work under this agreement including all data, designs, logos, music, lyrics, copy, photographs, film, ads, brochures, recordings, story boards, mock ups, plans, tangible and intangible property, drawings, specifications, research, reports, notes, estimates, summaries, calculations, surveys, papers, computer printouts, computer models, software, whether compiled or un-compiled, completed work, work in progress and such other information and materials or parts thereof that are compiled, drawn or produced by the Primary Contractor or its subcontractors, employees or agents, as per section 14, in performing this Agreement and all copyrights and associated moral rights thereto, and all patents, trademarks and industrial designs or other intellectual property arising therefrom or associated therewith shall be transferred, conveyed, given, assigned or waived to the Client at no cost to the Client and become the property of the Client and be delivered to the Client upon completion of performance of the
Agreement or upon earlier termination of this Agreement. The Primary Contractor may retain and use for its own internal purposes copies of the Work and related data, but the Primary Contractor shall not directly or indirectly divulge, release or publish the same or any part thereof without the prior written permission of the Client.

Entire Agreement

10. The Contract constitutes the entire Agreement between the Client and the Primary Contractor, and supersedes all previous agreements, arrangements, communications or understandings, written or oral, relating to the work unless specifically incorporated in the Contract, and this Contract may only be amended by a memorandum in writing signed by the parties.

Confidentiality

11. The Primary Contractor shall not at any time during the term of this Agreement or subsequent thereto either directly or indirectly communicate or divulge to any persons except those persons employed by the Government of Newfoundland and Labrador whose province it is to know the same, any secret or confidential information, knowledge or data relating to the operation of said Government (whether or not retained, acquired, or developed by the Primary Contractor) or filed with the Government pursuant to any statute unless the Client has first given written consent to such disclosure or use.

Indemnity

12. The Client shall not be held liable for any death or injury to persons or loss of, or damage to property arising out of the acts or omissions of the Primary Contractor, its servants or agents in performance of their obligations under this Contract. The Primary Contractor shall indemnify and save harmless the Client from all liability occurring from any and all claims, demands, losses, costs, debts, damages, expenses, actions, suits, or other proceedings arising in relation to the Work or this agreement, including claims for the violations of copyright or other intellectual property rights. The Primary Contractor’s liability to indemnify or reimburse the Client shall not limit or prejudice the Client from relying on the provisions of any applicable legislation.
Governing Law

13. This Contract shall be governed by and interpreted according to the law in force in the Province of Newfoundland and Labrador and all actions, suits, and proceedings arising out of the Agreement shall be determined in a court of competent jurisdiction in Newfoundland and Labrador, subject to any right of appeal.

Binding Effects, Assignment, Sub Contracting

14. This Contract shall be binding upon and ensure to the benefit of the client and Primary Contractor, their respective successors and assigns provided, however, that the Primary Contractor shall not assign this contract or sub contract the whole or any part of this contract without prior written approval of the Client. Any attempt to assign or subcontract this contract without the client’s written consent is void. If the Primary Contractor is permitted by the Client to engage others to assist with this Agreement, the Primary Contractor will ensure that all such persons conform to all the terms of this Agreement and in particular conform to sections 9, 11, 12, and 16 hereof.

Waivers

15. The failure of the Client to insist upon or enforce in any instances strict performance by the Primary Contractor of any of the terms of this Contract or to exercise any rights conferred in this Contract shall be not construed as a waiver or relinquishment to any extent of the Client’s right to assert or rely upon any such terms or rights on any future occasion.

Survival of Obligations

16. Notwithstanding the termination of the Agreement for any cause, the obligations of the Primary Contractor under clauses 9, 11, 12 and 14 set forth in this Agreement shall survive any such termination and shall remain in force and be binding upon the Primary Contractor and its successors and assigns until discharged.
IN WITNESS WHEREOF, each party has SIGNED, SEALED AND DELIVERED THIS AGREEMENT attested by the hands of its duly authorized officers as of the date first above written as follows:

DEPARTMENT OF TOURISM, CULTURE & RECREATION

WITNESS

Brent Meade
Deputy Minister

PRIMARY Contractor:

WITNESS

Signing Officer
APPENDIX “A”
REQUIRED WORK

Services, work, reports, presentations, materials that are required are as follows:

Sec. 30(1) SERVICES PROVIDED BY Cain’s Quest Snowmobile Endurance Race to
Supertraxx Magazine
I. Booking air travel
II. Booking ferry passage
III. Fuel for participation in the race
IV. Booking activities
V. Guiding activities
VI. Hosting meals
VII. Logistics for travel to the province.
VIII. Escorting journalists while traveling around the province.

Final account billing and reporting to Tourism Newfoundland and Labrador
Atlantic Snowmobiler Magazine Expenses
March 5 – March 16, 2008

<table>
<thead>
<tr>
<th>Expense</th>
<th>Cost</th>
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<tr>
<td>Ferry</td>
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<td>Hotels</td>
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<tr>
<td>Breakfast for 12 days</td>
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<td>Lunch for 12 days</td>
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<tr>
<td>Supper for 12 days</td>
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Total for Snowmobiler Magazine $2733.36
### Supertraxx Magazine Expenses
March 8 – March 12, 2008

<table>
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<tbody>
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<tr>
<td>Flight</td>
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<td>Room</td>
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<td>Breakfast for 5 days</td>
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<td>Supper for 4 days</td>
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<td>$73.00</td>
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**Total for Supertraxx Magazine** $3,278.88
AGREEMENT FOR SERVICES

THIS CONTRACT, made in duplicate, in the Province of Newfoundland and Labrador, this 12th day of March, 2009.

BETWEEN: HER MAJESTY IN RIGHT OF NEWFOUNDLAND AND LABRADOR as represented by the Honourable Minister of Tourism, Culture and Recreation (the "Minister")

- of the first part -

AND: [Sec. 30(1)] [REDACTED] of Cain's Quest, Labrador's Snowmobile Endurance Race, P.O. Box 364, Labrador City, NL A2V 2K5 a body corporate by virtue of the Corporations Act, of the Province of Newfoundland and Labrador (the "Primary Contractor")

- of the other part -

Recitals

1. The Minister desires to have the Primary Contractor [REDACTED] of Cain's Quest, Labrador's Snowmobile Endurance Race, P.O. Box 364, Labrador City, NL A2V 2K5

2. The parties wish to reduce their understandings concerning the Work reduced to writing.

THIS AGREEMENT WITNESSES that in consideration of the mutual promises and covenants contained in this Contract, the Minister and the Primary Contractor mutually agree as follows:

Definitions

1. In this Contract the "Work" means all services necessary to satisfy the requirements of this Contract in relation to the Required Work as set out in Schedule "AA" hereof.
AGREEMENT FOR SERVICES
Cain's Quest 2009

Work

2. The Primary Contractor shall, as an independent contractor, ensure that he carries out the Work using his / her / its best efforts and under the general direction and control of the Minister.

3. The Primary Contractor shall ensure that Work commences not later than the 12th day of March, 2009, and the Work is to be completed on or before the 31st day of March, 2009.

4. No change, addition, or deletion to the Work shall be undertaken by the Primary Contractor, unless such change, addition or deletion has been first agreed to be the Minister in writing to the Primary Contractor.

Payment

5. (a) For the satisfactory performance of the Work, the Minister shall pay the Primary Contractor in the manner specified in this Agreement the following amounts:

The sum of $21,595.86 to cover all costs, fees, expenses, taxes and travel associated with the Work on a mutually agreed to payment schedule.

(b) Provided that the amount paid to the Primary Contractor for performance of the Work shall not in any event exceed the sum set out in subsection (a) above. The Primary Contractor shall remain obligated to ensure the completion of the Work notwithstanding that the time and costs to perform this Work may exceed this said sum.

(c) It is understood and agreed that the Minister is not responsible for any agreements with or commitments to other individuals other than the Primary Contractor; and under no circumstances will the Minister be obliged to pay for the errors or omissions of the Primary Contractor or any person retained by the Primary Contractor to assist with the provision of the required services.
(d) All funding commitments by the Minister contained in this Agreement are subject to the House of Assembly and the Minister providing the required appropriation for this Agreement. Should the Minister be unwilling to provide the required appropriation for this Agreement, this Agreement shall be immediately terminated. This Agreement is subject to the requirements of the Financial Administration Act, RSN 1990 as amended.

(e) No equipment is to be purchased by the Primary Contractor or its agents without the permission in writing of the Client in order to complete the work. In order to complete the work, any equipment paid for out of funds advanced by the Client for the purpose of this Agreement is upon any termination of this Agreement the property of the Client and shall be immediately delivered to the Client by the Primary Contractor upon termination.

6. The Primary Contractor shall submit invoices to the Minister for fees and expenses incurred. Each invoice shall be in such form and supported by invoices and such other documents as the Minister may require. The Minister reserves the right to withhold all or a portion of the final invoice (up to 10% of the contract's total amount), until completion of the Work to the satisfaction of the Minister.

7. The Primary Contractor will ensure that he keeps and maintains for a period of five years accurate records of the Work, and when required by the Minister, make such records available for inspection and audit by the Minister or by any person authorized on his behalf.
GENERAL CONDITIONS

Termination

8. The Minister may at any time without cause by 15 days or upon any default of the Primary Contractor by one day notice in writing to the Primary Contractor, terminate this Contract and the Primary Contractor shall thereupon be entitled to payment, in accordance with this Contract, in respect of that part of the Work satisfactorily completed up to the date of termination, and the Primary Contractor shall not be entitled to any other payment in respect of such termination, including any payment for any consequential loss or damage or loss of profit.

Intellectual Property & Ownership of Materials

9. All work under this agreement including all data, designs, logos, music, lyrics, copy, photographs, film, ads, brochures, recordings, story boards, mock ups, plans, tangible and intangible property, drawings, specifications, research, reports, notes, estimates, summaries, calculations, surveys, papers, computer printouts, computer models, software, whether compiled or uncompiled, completed work, work in progress and such other information and materials or parts thereof that are compiled, drawn or produced by the Primary Contractor or its subcontractors, employees or agents, as per section 17, in performing this Agreement and all copyrights and associated moral rights thereto, and all patents, trademarks and industrial designs or other intellectual property arising therefrom or associated therewith shall be transferred, conveyed, given, assigned or waived to the Minister at no cost to the Minister and become the property of the Minister and be delivered to the Minister upon completion of performance of the Agreement or upon earlier termination of this Agreement. The Primary Contractor may retain and use for its own internal purposes copies of the Work and related data, but the Primary Contractor shall not directly or indirectly divulge, release or publish the same or any part thereof without the prior written permission of the Minister.
Entire Agreement

10. The Contract constitutes the entire Agreement between the Minister and the Primary Contractor, and supersedes all previous agreements, arrangements, communications or understandings, written or oral, relating to the work unless specifically incorporated in the Contract, and this Contract may only be amended by a memorandum in writing signed by the parties.

Confidentiality

11. The Recipient shall treat all Confidential Information acquired by the Recipient in the performance of the Project as privileged and confidential and shall not divulge the same to any person or persons at any time without the express written approval of the Minister, unless required to do so by law, which may include any subpoena or other similar process or in connection with litigation, arbitration or other proceeding or by virtue of an Act or Regulations. In the event that such disclosure is required, the Recipient shall give the Minister prompt notice of the requirement upon becoming aware that such disclosure is required. Where circumstances did not permit the Recipient to provide such notice prior to disclosure, the Recipient shall provide such notice to the Minister immediately after the required disclosure.

Indemnity

12. The Minister shall not be held liable for any death or injury to persons or loss of, or damage to property arising out of the acts or omissions of the Primary Contractor, its servants or agents in performance of their obligations under this Contract. The Primary Contractor shall indemnify and save harmless the Minister from all liability occurring from any and all claims, demands, losses, costs, debts, damages, expenses, actions, suits, or other proceedings arising in relation to the Work or this agreement, including claims for the violations of copyright or other intellectual property rights. The Primary Contractor's liability to indemnify or reimburse the Minister shall not limit or prejudice the Minister from relying on the provisions of any applicable legislation.
Governing Law

13. This Contract shall be governed by and interpreted according to the law in force in the Province of Newfoundland and all actions, suits, and proceedings arising out of the Agreement shall be determined in a court of competent jurisdiction in Newfoundland, subject to any right of appeal.

Force Majeure

14. Neither party shall be held responsible for the prevention of, or delay in carrying out the provisions of this Agreement due to any cause, existing or future, which is beyond the reasonable control of the affected party, its employees or agents, including, without prejudice to the generality of the foregoing, acts of God, strikes, lockouts, or accidents.

Notices

15. All invoices and communications in connection with this Agreement shall be addressed as follows:

**Recipient:**
Cain’s Quest Labrador’s Snowmobile
Endurance Race, P.O. Box 364,
Labrador City, NL
A2V 2K5

**Minister:**
Department of Tourism, Culture & Recreation
P.O. Box 8700
St. John’s, NL
A1B 4J6

Attn: Gillian Marx
Fax no: 709-729-0057

16. All notices required pursuant to this Agreement shall be delivered by hand to the party for which it is intended, sent by hand, fax, e-mail, or similar form of transmitted message or sent by prepaid courier directed to such party at the address indicated above, or at such other address as either party may stipulate by notice to the other. Any notice delivered by hand or prepaid courier shall be deemed to be received on the date of actual delivery thereof. Any notice sent otherwise shall be deemed to have been received on the next day following transmission.
Binding Effects, Assignment, Sub Contracting

17. This Contract shall be binding upon and enure to the benefit of the Minister and Primary Contractor, their respective successors and assigns provided, however, that the Primary Contractor shall not assign this contract or sub contract the whole or any part of this contract without prior written approval of the Minister. Any attempt to assign or subcontract this contract without the Minister's written consent is void. If the Primary Contractor is permitted by the Minister to engage others to assist with this Agreement, the Primary Contractor will ensure that all such persons conform to all the terms of this Agreement and in particular conform to sections 2, 7, 8, 11, and 12 hereof.

Waivers

18. The failure of the Minister to insist upon or enforce in any instances strict performance by the Primary Contractor of any of the terms of this Contract or to exercise any rights conferred in this Contract shall be not construed as a waiver or relinquishment to any extent of the Minister's right to assert or rely upon any such terms or rights on any future occasion.

Severability

19. The invalidity of any particular provision of this Agreement shall not affect any other provision of it, but the Agreement shall be construed as if the invalid provision had been omitted.

Termination for Default

20. If the Primary Contractor shall fail to perform the obligations on its part to be performed at the times fixed for performance under the terms of this Agreement, the Minister may elect to terminate the Agreement.

Survival of Obligations

21. Notwithstanding the termination of the Agreement for any cause, the obligations of the Primary Contractor under clauses 6, 8, and 17 set forth in this Agreement shall survive any such termination and shall remain in force and be binding upon the Primary Contractor and its successors and assigns until discharged.
Arbitration

22. By agreement the parties may refer a dispute regarding this Agreement to arbitration under the Arbitration Act to a single arbitrator for determination.

IN WITNESS WHEREOF, each party has signed, sealed and delivered this Agreement attested by the hands of its duly authorized officers as of the date first above written as follows:

HER MAJESTY IN RIGHT OF NEWFOUNDLAND AND LABRADOR as represented by the Honourable Minister of Tourism, Culture and Recreation

__________________________    ___________________________
WITNESS                       Cathy Duke, Deputy Minister

PRIMARY CONTRACTOR:

__________________________    ___________________________
WITNESS                       Signing Officer
AGREEMENT FOR SERVICES
Cain's Quest 2009

SCHEDULE AA®
REQUIRED WORK

1. Services, work, reports, presentations, materials that are required are as attached in correspondence.

2. Payment will be $21,595.86.
### Scooter Norge Magazine

*Alta, Norway*

*March 12 – 18, 2009*

<table>
<thead>
<tr>
<th>Item</th>
<th>Cost</th>
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<tbody>
<tr>
<td>Air Travel</td>
<td>$3,149.80</td>
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### On Snow Magazine

*New Brunswick*

*March 12 – 23, 2009*

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<tr>
<td>Ground Transportation 1680km @ .344</td>
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### Snowgoer Magazine

*Toronto, Ontario*

*March 20 – 22, 2009*

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<td>Air Travel</td>
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$26,955.86

$75,000.00

$7,800.00
**Government of Newfoundland and Labrador**  
**Government Purchasing Agency**  
30 Strawberry Marsh Rd.  
St. John's NL  
A1B 4R4

**TO:**  
CAIN'S QUEST ORGANIZING COMMITTEE  
PO Box 364  
Labrador City, NL  
A2V 2K5  
Canada

**BILL TO:**  
Tourism Culture & Recreation  
Box 8700, Confed Bldg West Bloc  
Planning Policy Res 2nd Floor  
St. John's, NL A1B 4J6  
Canada

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**Payment Terms:**  
On Invoice Approval  
Carrier / Shipment

**Freight:**  
PREPAID  
Requestor:  
Butler, Randy  
Contact:  

**IMPORTANT:** Document valid ONLY if NAME and DATE are present in "Authorized By" section.

**AUTHORIZED BY:** Snelgrove, R  
**DATE:** 25-MAY-09  
**TOTAL:** $21,595.86

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***End of Document***
PARTNERSHIP MARKETING AGREEMENT

THIS AGREEMENT made in duplicate, in the Province of Newfoundland and Labrador, this 12th day of March, 2009.

BETWEEN: HER MAJESTY IN RIGHT OF NEWFOUNDLAND AND LABRADOR as represented by the Honourable Minister of Tourism, Culture and Recreation (the “Minister”)

- of the first part -

AND: Cain’s Quest Organizing Committee, a body corporate by virtue of the Corporations Act, of the Province Newfoundland & Labrador (the “Recipient”)

- of the other part -

WHEREAS:

1. the Minister wishes to support a project of the Recipient by making a contribution to the Recipient for the purposes of the project;
2. the parties wish to reduce their understandings concerning the above to writing;
3. the Minister has agreed to provide funding to the Recipient to assist with the Project described in Appendix “A” in accordance with this Agreement;

NOW THIS AGREEMENT WITNESSES that in consideration of the mutual promises and covenants set out in this Agreement, the Minister and the Recipient mutually agree as follows:

Definitions:

1. In this Agreement the following terms have the following meanings:
   (a) “Province” means the Province of Newfoundland and Labrador.
   (b) “Funding” means the funding allocated to the Project as set out in section 2 hereof.
(c) "Project" means the Project as described in the Proposal attached as Appendix "A".
(d) "Proposal" means the Recipient's Proposal attached as Appendix "A".

Funding

2. (a) The Minister shall make available to the Recipient upon the terms contained in this Agreement the sum of $21,595.86, the Funding.
(b) The Funding will be allocated to the Project set out in Appendix "A" in the amounts and manner set out in this Agreement.
(c) Under no circumstances and notwithstanding any other provision of this Agreement will the Minister be liable to make funding available to the Recipient in excess of the Funding.
(d) The Minister will transfer to the Recipient the said $21,595.86 after the signing of the agreement by both parties at a date to be determined by the Minister.
(e) The Recipient will on or before December 8, 2009 submit to the Minister the following:
   (i) A Final Report which shall amongst other things certify to the Minister that the Project has been completed to the satisfaction of the Recipient; and
   (ii) A Final Financial Statement which shall include amongst other things all financial documentation requested by the Minister in relation to the Project and a Statement by the Recipient certifying that the funds disbursed to the Project have been spent by the Recipient on the Project in a manner that is satisfactory to the Recipient, and in accordance with this Agreement.
(f) This Agreement is subject to total appropriations of $21,595.86 being provided by the House of Assembly to the Minister for this Agreement in accordance with the Financial Administration Act.
(g) Should any of the appropriations required by section 2(f) not be provided, then neither the Minister nor the Province will be required to make any of the unappropriated sums available to the Recipient for the purposes of this Agreement.
(h) The Recipient will ensure that it allocates the funding provided by the Minister in the manner set out in this Agreement.
(i) No change to the funding is permitted without the written approval of the Minister.

(j) The Recipient shall Report as per Section 2(d) to the Minister for funding disbursed. Each Report shall be in such form and supported by invoices and such other documents as the Minister may require. The Minister reserves the right to withhold all or a portion of any payment until completion of any Report to the satisfaction of the Minister.

(k) The Recipient will ensure that it keeps and maintains accurate cost invoice records for the Project, and when required by the Minister, make such records available for inspection and audit by the Minister or by any person authorized on its behalf. The Recipient will ensure that it will keep and preserve these records for a period of at least five years following the termination of this Agreement.

(l) Notwithstanding any other provision of this Agreement, no payment will be made by the Minister for any cost incurred by the Recipient to remedy errors or omissions for which the Recipient is responsible.

General Conditions:

Recipient is Autonomous

3. It is understood and agreed that this Agreement does not represent the appointment or employment of any person as an officer, clerk or employee of Her Majesty in right of Newfoundland and Labrador and the Recipient is not an agent of the Minister or the Crown.

Acknowledgement of Funding

4. The Recipient shall acknowledge the funding of the Project in the manner established by the Minister.

Entire Agreement

5. The Agreement constitutes the entire Agreement between the Minister and the Recipient, and supersedes all previous agreements, arrangements, communications or understandings, written or oral, relating to the Funding and the Project unless specifically incorporated in the Agreement.
CONFIDENTIALITY

6. The Recipient shall treat all Confidential Information acquired by the Recipient in the performance of the Project as privileged and confidential and shall not divulge the same to any person or persons at any time without the express written approval of the Minister, unless required to do so by law, which may include any subpoena or other similar process or in connection with litigation, arbitration or other proceeding or by virtue of an Act or Regulations. In the event that such disclosure is required, the Recipient shall give the Minister prompt notice of the requirement upon becoming aware that such disclosure is required. Where circumstances did not permit the Recipient to provide such notice prior to disclosure, the Recipient shall provide such notice to the Minister immediately after the required disclosure.

AMENDMENT

7. This Agreement may only be amended by a memorandum in writing signed by the parties.

RECIPIENT'S INDEMNITY

8. The Recipient shall indemnify and save harmless the Minister from all liability occurring from all claims, demands, losses, costs debts, damages, expenses, actions, suits, or other proceedings arising out of or from the operation of this Agreement. The Recipient's liability to indemnify or reimburse the Minister shall not limit or prejudice the Minister from relying on the provisions of any applicable legislation.

LAWFUL COMPLIANCE

9. The Recipient, its employees and agents shall at all times, comply with all applicable laws, ordinances, statutes, rules, regulations and orders of governmental and municipal authorities giving due regard to all business practices and local customs prevailing in the Province of Newfoundland and Labrador.

GOVERNING LAW

10. This Agreement shall be governed by and interpreted according to the law of Newfoundland and Labrador and all actions, suits and proceedings arising out of the Agreement shall be
FUNDING AGREEMENT

determined in a court of competent jurisdiction in Newfoundland and Labrador, subject to any right of appeal.

Force Majeure

11. Neither party shall be held responsible for the prevention of, or delay in carrying out the provisions of this Agreement due to any cause, existing or future, which is beyond the reasonable control of the affected party, its employees or agents, including, without prejudice to the generality of the foregoing, acts of God, strikes, lockouts, or accidents.

Inspections

12. All work performed by the Recipient in relation to the Agreement shall be subject to the inspection of the Minister at all times, but such inspection shall not relieve the Recipient of responsibility for the proper performance of the Agreement. The Recipient shall ensure that sufficient and proper facilities for such inspection are provided and shall furnish all information concerning the Agreement reasonably required by the Minister.

Notices

13. All invoices and communications in connection with this Agreement shall be addressed as follows:

Recipient:  Sec. 30 (1)
Cain’s Quest Organizing Committee
P.O. Box 364
Labrador City, NL
A2V 2K5

Phone: (709) 944-5011

Minister:
c/o (Andrea Peddle, Manager)
Dept. of Tourism, Culture & Recreation
Tourism Marketing Division
P.O. Box 8700
St. John’s, NL
A1B 4J6
Phone: (709) 729-0559
Fax no: (709) 729-0057

14. All notices required pursuant to this Agreement shall be delivered by hand to the party for which it is intended, sent by hand, fax, e-mail, or similar form of transmitted message or sent by prepaid courier directed to such party at the address indicated above, or at such other
address as either party may stipulate by notice to the other. Any notice delivered by hand or prepaid courier shall be deemed to be received on the date of actual delivery thereof. Any notice sent otherwise shall be deemed to have been received on the next day following transmission.

Binding Effect
15. This Agreement shall be binding upon and enure to the benefit of the Minister and the Recipient, their respective successors and assigns provided, however, that the Recipient shall not assign this Agreement without prior written approval of the Minister. Any attempt to assign this Agreement without the Minister's written consent is void.

Waivers
16. The failure of the Minister to insist upon or enforce in any instances strict performance by the Recipient of any of the terms of this Agreement or to exercise any rights conferred in this Agreement shall not be construed as a waiver or relinquishment to any extent of the Minister's right to assert or rely upon any such terms or rights on any future occasion.

Severability
17. The invalidity of any particular provision of this Agreement shall not affect any other provision of it, but the Agreement shall be construed as if the invalid provision had been omitted.

Termination
18.1 If the Recipient shall fail to perform the obligations on its part to be performed under the terms of this Agreement, the Minister may elect to immediately terminate the Agreement.

18.2 The Minister may at any time by 30 days notice in writing to the Recipient, terminate this Agreement and the Recipient shall thereupon be entitled to payment, in accordance with this Agreement, in respect of that part of the Project satisfactorily completed up to the date of termination, and the Recipient shall not be entitled to any other payment in respect of such termination, including any payment for any consequential loss or damage or loss of profit.
FUNDING AGREEMENT

Coming into Force

19. The Agreement shall not be in force, or bind any of the parties, until it is duly executed by the Minister and the Recipient.

Survival of Obligations

20. Notwithstanding any termination of this Agreement, the obligations of the Recipient under clauses 6 and 8 set forth in this Agreement shall survive any such termination and shall remain in force and be binding upon the Recipient and its successors and assigns until discharged.

Interpretation

21. In the event of a conflict between this Agreement and its Appendices, the Agreement prevails over the Appendices.

IN WITNESS WHEREOF, each party has signed, sealed and delivered this Agreement attested by the hands of its duly authorized officers as of the date first above written as follows:

HER MAJESTY IN RIGHT OF NEWFOUNDLAND AND LABRADOR as represented by the Honourable Minister of Tourism, Culture and Recreation

[Signature]
Cathy Duke
Deputy Minister

RECIPIENT:

[Signature]
Signing Officer
FUNDING AGREEMENT

Coming into Force

19. The Agreement shall not be in force, or bind any of the parties, until it is duly executed by the Minister and the Recipient.

Survival of Obligations

20. Notwithstanding any termination of this Agreement, the obligations of the Recipient under clauses 6 and 8 set forth in this Agreement shall survive any such termination and shall remain in force and be binding upon the Recipient and its successors and assigns until discharged.

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HER MAJESTY IN RIGHT OF NEWFOUNDLAND AND LABRADOR as represented by the Honourable Minister of Tourism, Culture and Recreation

WITNESS

[Signature]
Cathy Duke
Deputy Minister

[Signature]
Recipient
APPENDIX "A"

RECIPIENT'S PROPOSAL FOR FUNDING REQUEST OF A PROJECT

An outline of the Project to be funded is set out below:

Applicant:          Cain's Quest Organizing Committee
Project Name:       Media Familiarization of Cain's Quest Snowmobile Race
Address of Applicant: P.O. 364, Labrador City, NL, A2V 2K5
Payment:            $21,595.86
Project Description: See Attached
### Scooter Norge Magazine, Sec. 30 (1)
Alta, Norway
March 12 – 18, 2009

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New Brunswick
March 12 ~ 23, 2009

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### Snowgoer Magazine, Sec. 30 (1)
Toronto, Ontario
March 20 – 22, 2009

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#### March 12 – 22, 2009

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### Toronto, Ontario
#### March 12 – 20, 2009

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<td><strong>Total</strong></td>
<td>$5079.22</td>
</tr>
</tbody>
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### Toronto, Ontario
#### March 12 – 22, 2009

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Air Travel</td>
<td>$2857.30</td>
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<tr>
<td>Hotel Accommodations</td>
<td>$2485.74</td>
</tr>
<tr>
<td>10 @ $109.99</td>
<td></td>
</tr>
<tr>
<td>10 @ 109.99</td>
<td></td>
</tr>
<tr>
<td>Meals Provincial Government premium</td>
<td>$730.00</td>
</tr>
<tr>
<td>10 @ $36.50</td>
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</tr>
<tr>
<td>10 @ $36.50</td>
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<tr>
<td><strong>Total</strong></td>
<td>$6073.07</td>
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</table>
## Summary

<table>
<thead>
<tr>
<th>Magazine</th>
<th>Total Cost</th>
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</thead>
<tbody>
<tr>
<td>Scooter Norge</td>
<td>4114.53</td>
</tr>
<tr>
<td>On Snow</td>
<td>2346.60</td>
</tr>
<tr>
<td>Snow Goer</td>
<td>1695.13</td>
</tr>
<tr>
<td>Sledworthy</td>
<td>2287.31</td>
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<tr>
<td>STV</td>
<td>5079.22</td>
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<tr>
<td>STV</td>
<td>6073.07</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$21595.86</strong></td>
</tr>
</tbody>
</table>
Date: April 17, 2008

Director Government Accounting
Executive Council

Please issue a cheque payable to Cain’s Quest, account number 31014475 in the amount of $5000. Funding is available in 1811-130-61C0-1061.

Juanita Keel Ryan
Director, Product Development
Department of Tourism, Culture and Recreation